# TEST 1

#### LISTENING TEST

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

#### PART 1

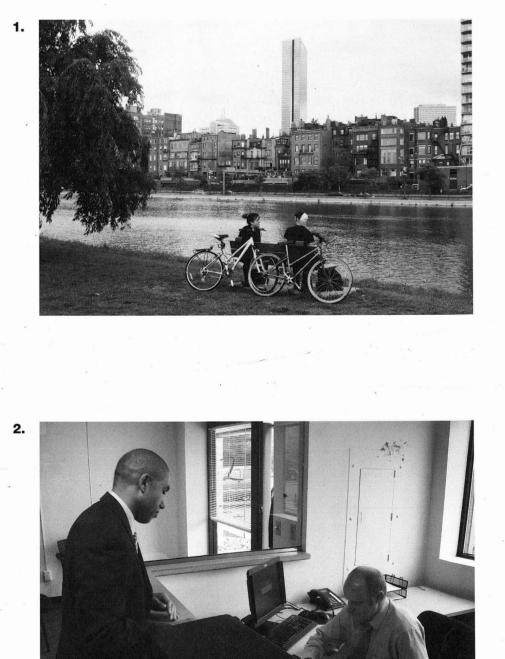
**Directions:** For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.

Example

Sample Answer



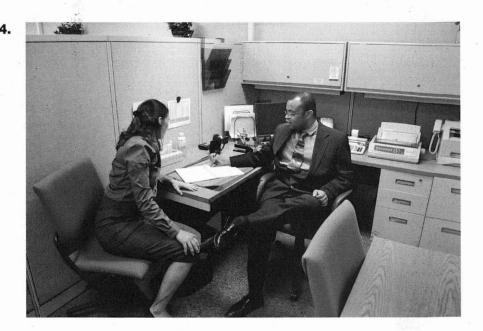
Statement (C), "They're standing near the table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.



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TEST 1



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#### PART 2

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**Directions:** You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

Sample Answer



#### Example

You will hear: Where is the meeting room?

You will also hear: (A) To meet the new director. (B) It's the first room on the right. (C) Yes, at two o'clock.

The best response to the question "Where is the meeting room?" is choice (B), "It's the first room on the right," so (B) is the correct answer. You should mark answer (B) on your answer sheet.

Mark your answer on your answer sheet.
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- 26. Mark your answer on your answer sheet.
- 27. Mark your answer on your answer sheet.
- 28. Mark your answer on your answer sheet.
- 29. Mark your answer on your answer sheet.
- 30. Mark your answer on your answer sheet.
- **31.** Mark your answer on your answer sheet.
- 32. Mark your answer on your answer sheet.
- 33. Mark your answer on your answer sheet.
- 34. Mark your answer on your answer sheet.
- 35. Mark your answer on your answer sheet.
- 36. Mark your answer on your answer sheet.
- 37. Mark your answer on your answer sheet.
- 38. Mark your answer on your answer sheet.
- 39. Mark your answer on your answer sheet.
- 40. Mark your answer on your answer sheet.

## PART 3

**Directions:** You will hear some conversations between two people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

- 41. Where are the speakers?
  - (A) At a hotel
  - (B) On an airplane
  - (C) In a grocery store
  - (D) At a restaurant
- 42. What are the speakers discussing?
  - (A) A seating arrangement
  - (B) A delayed flight
  - (C) A change to a reservation
  - (D) A food order
- **43.** What does the woman say the man will have to do?
  - (A) Wait a bit longer
  - (B) Pay in advance
  - (C) Move to a different seat
  - (D) Fill out a form

- 44. Why is the man calling?
  - (A) To confirm an appointment
  - (B) To provide a list of references
  - (C) To ask if an application was received
  - (D) To place an advertisement
- 45. What type of business is the man calling?
  - (A) A newspaper publisher
  - (B) A radio station
  - (C) A music store
  - (D) An employment agency
- 46. What does the woman say she will do next?
  - (A) Speak to a colleague
  - (B) Complete some paperwork
  - (C) E-mail an application
  - (D) Conduct a job interview

- 47. What has the man just finished doing?
  - (A) Writing a newsletter
  - (B) Finalizing a budget
  - (C) Presenting at a meeting
  - (D) Interviewing job candidates
- 48. What does the man propose doing?
  - (A) Meeting to discuss his work
  - (B) Making copies of his notes
  - (C) Attending a seminar
  - (D) Reviewing some product specifications
- 49. When does the woman say she is available?
  - (A) On Monday
  - (B) On Tuesday
  - (C) On Wednesday
  - (D) On Thursday

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- 50. What does the woman ask the man about?
  - (A) The address of a Web site
  - (B) The topic of a presentation
  - (C) The date of an upcoming move
  - (D) The cost of some office supplies
- 51. Who does the man mention he spoke with recently?
  - (A) An important client
  - (B) An office manager
  - (C) An events coordinator
  - (D) A building contractor
- 52. What does the man say he will do?
  - (A) Update a Web site
  - (B) Review a floor plan
  - (C) Reserve some equipment
  - (D) Confirm a payment schedule

- 53. Who most likely is the woman?
  - (A) An architect
  - (B) An interior decorator
  - (C) A hotel manager
  - (D) A real estate agent
- 54. What does the man ask about?
  - (A) Furniture options
  - (B) Building permits
  - (C) Parking availability
  - (D) A room layout
- 55. What does the man want to do this afternoon?
  - (A) Sign a lease
  - (B) Paint an apartment
  - (C) Consult with his friend
  - (D) Look at other apartments
- 56. What does the woman have to decide?
  - (A) Whether to increase a project budget
  - (B) Whether to accept a new client
  - (C) Whether to lead a workshop
  - (D) Whether to change a workshop date
- 57. What problem does the woman mention?
  - (A) There is an unexpected fee.
  - (B) There is scheduling conflict.
  - (C) A meeting room is too small.
  - (D) A speech is too long.
- 58. What does the man offer to do?
  - (A) Send out some invitations
  - (B) Book a hotel
  - (C) Go to a conference
  - (D) Check flight availability

- 59. What does the woman ask the man to do?
  - (A) Update some customer accounts
  - (B) Help train a new employee
  - (C) Attend an information session
  - (D) Send a contract to a client
- **60.** What does the man say he learned to do by himself?
  - (A) Organize office files
  - (B) Lead online seminars
  - (C) Reserve meeting rooms
  - (D) Use some software
- 61. What does the woman suggest that the man review?
  - (A) A user's guide
  - (B) A company policy
  - (C) A quarterly sales report
  - (D) A fee proposal
- 62. What does the woman propose?
  - (A) Hiring more employees
  - (B) Opening new stores
  - (C) Reducing a sales price
  - (D) Creating a new product
- 63. What does the man say he will do?
  - (A) Conduct market research
  - (B) Provide some samples
  - (C) Advertise a position
  - (D) Enter a competition
- 64. What does the woman plan to do this afternoon?
  - (A) Explain a project
  - (B) Interview an expert
  - (C) Purchase merchandise samples
  - (D) Approve a plan

- 65. What is the man interested in doing?
  - (A) Writing a review
  - (B) Exhibiting some artwork
  - (C) Ordering some food
  - (D) Taking photographs
- 66. What does the woman ask to see?
  - (A) A menu
  - (B) A receipt
  - (C) Work samples
  - (D) A price list
- 67. Why does the woman suggest meeting at another time?
  - (A) She is busy with other work.
  - (B) She is leaving for the day.
  - (C) She wants to speak with her manager first.
  - (D) She wants to review a Web site.
- 68. Why is the man calling?
  - (A) To recruit a volunteer
  - (B) To sell tickets
  - (C) To request funding
  - (D) To offer a membership
- 69. What does the woman ask about?
  - (A) Whether she has enough experience
  - (B) Whether her help is needed
  - (C) Whether a location is suitable
  - (D) Whether an event will begin on time
- **70.** What does the man suggest the woman do instead?
  - (A) Work during another time slot
  - (B) Find additional volunteers
  - (C) Work on a different task
  - (D) Collect donations

### PART 4

**Directions:** You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

- 71. What is the main topic of the report?
  - (A) High temperatures
  - (B) Strong winds
  - (C) Heavy rain
  - (D) Poor air quality
- 72. What safety measure does the speaker recommend?
  - (A) Driving carefully
  - (B) Staying indoors

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- (C) Buying a flashlight
- (D) Securing outdoor furniture
- 73. When does the speaker say conditions will change?
  - (A) On Saturday
  - (B) On Sunday
  - (C) On Monday
  - (D) On Tuesday

- 74. What is the message mainly about?
  - (A) Scheduling an event
  - (B) Making a reservation
  - (C) Returning an item
  - (D) Requesting some equipment
- 75. What does the speaker tell the listener he will do?
  - (A) Look for her at an event
  - (B) Drive her to a conference
  - (C) Send her an e-mail
  - (D) Change a schedule
- 76. Why does the speaker ask the listener to call him?
  - (A) To provide program details
  - (B) To arrange an alternate plan
  - (C) To conduct an interview
  - (D) To update a mailing address

- 77. What are the listeners waiting to do?
  - (A) Purchase tickets
  - (B) Meet a guest speaker
  - (C) Enter a theater
  - (D) Listen to a concert
- 78. What problem does the speaker mention?
  - (A) A performance is sold out.
  - (B) A sound system is not working.
  - (C) A performer has not arrived yet.
  - (D) There are not enough refreshments.
- 79. What does the speaker invite listeners to do?
  - (A) Exchange their tickets
  - (B) Purchase refreshments
  - (C) Read a program
  - (D) View a display
- 80. What did the speaker order?
  - (A) Clothing
  - (B) Footwear
  - (C) Garden supplies
  - (D) Exercise equipment
- 81. What is the problem with the item that the speaker received?
  - (A) It is the wrong color.
  - (B) It is broken.
  - (C) It does not fit.
  - (D) It arrived late.
- 82. What does the speaker ask the listener to do?
  - (A) Contact a manufacturer
  - (B) Replace the item
  - (C) Provide a refund
  - (D) Offer a discount

- 83. Where is the information being given?
  - (A) At a museum
  - (B) At a zoo
  - (C) On a bus
  - (D) On a boat
- 84. What is included with the tour?
  - (A) A meal
  - (B) A map
  - (C) Discount coupons
  - (D) A photograph
- 85. What will happen at 4 P.M.?
  - (A) A performance will begin.
  - (B) A bridge will be closed to traffic.
  - (C) Tickets will go on sale.
  - (D) A tour will end.
- 86. What is the purpose of the talk?
  - (A) To introduce a new client
  - (B) To describe a job opening
  - (C) To announce an award winner
  - (D) To honor a retiree
- 87. How long has Barbara King worked at the company?
  - (A) One year
  - (B) Two years
  - (C) Four years
  - (D) Ten years
- 88. What is Barbara King known for?
  - (A) Reducing operating expenses
  - (B) Developing advertising campaigns
  - (C) Using creative training methods
  - (D) Building relationships with clients

- 89. What type of event is being organized?
  - (A) An industry conference
  - (B) A holiday party
  - (C) A retirement banquet
  - (D) A product launch
- **90.** According to the speaker, what has been prepared for the event?
  - (A) Gifts for attendees
  - (B) A new uniform for employees
  - (C) A special menu
  - (D) Musical entertainment
- 91. What does the speaker ask listeners to do?
  - (A) Attend a planning session
  - (B) Distribute promotional materials
  - (C) Suggest a location
  - (D) Indicate their preferences

- 95. What is the talk mainly about?
  - (A) A new procedure
  - (B) A hiring decision
  - (C) A performance review
  - (D) A sales update
- 96. According to the speaker, what will happen on Mondays?
  - (A) A magazine will be printed.
  - (B) Artists will be interviewed.
  - (C) Assignments will be given.
  - (D) Training will be held.
- 97. What does the speaker want all employees to have the chance to do?
  - (A) Work together on projects
  - (B) Observe other departments
  - (C) Meet with important clients
  - (D) Have their work published
- 92. What type of business recorded the message?
  - (A) An automobile factory
  - (B) A car rental agency
  - (C) A vehicle repair shop
  - (D) A towing company
- 93. According to the speaker, what is the company known for?
  - (A) Fast service
  - (B) Quality products
  - (C) Friendly customer service
  - (D) Many convenient locations
- 94. Why should customers call the telephone number provided?
  - (A) To reach a shop manager
  - (B) To receive a different service
  - (C) To hear hours of operation
  - (D) To order replacement parts

- 98. What is the purpose of the talk?
  - (A) To describe a workshop
  - (B) To go over a travel itinerary
  - (C) To announce a schedule change
  - (D) To report on a new clinic
- 99. What were listeners given at the door?
  - (A) Free product samples
  - (B) Travel brochures
  - (C) Feedback forms
  - (D) Training materials
- **100.** What does the speaker say the group will do at 10 A.M.?
  - (A) Assemble some binders
  - (B) Watch a video
  - (C) Have a question-and-answer session
  - (D) Take a break

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### READING TEST

In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed.

You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

#### PART 5

**Directions:** A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

- 101. Author Ken Yabuki wrote a magazine article based on ------ recent visit to Iceland.
  - (A) he
  - (B) his
  - (C) him
  - (D) himself
- 102. To ----- the Adele's Apparel store that is nearest to you, select your state or country from the pull-down menu.
  - (A) afford
  - (B) create
  - (C) locate
  - (D) provide
- **103.** The ink cartridge is designed for the SZ2000 laser printer ----- should not be used with any other model.
  - (A) while
  - (B) and
  - (C) or
  - (D) also

- 104. Lonan Imports will work ------ with any distributor to fulfill a customer request.
  - (A) directly
  - (B) directs
  - (C) directed
  - (D) directness
- 105. Products made by Izmir Vitarnins are designed to promote ------ and well-being.
  - (A) health
  - (B) healthy
  - (C) healthful
  - (D) healthfully
- **106.** ------ graduating from Laccord University, Jing Xiong worked for Osiris Financial Service.
  - (A) During
  - (B) After
  - (C) Next
  - (D) Above

- **107.** Gyeong Designs recently changed its marketing strategy to target hotel and restaurant ------.
  - (A) to own
  - (B) owned
  - (C) owners
  - (D) own
- **108.** Ulrich Electronics will provide free ------ of any entertainment system purchased by June 30.
  - (A) assistance
  - (B) contract
  - (C) market
  - (D) installation
- **109.** Jane Turngate was elected chairperson of the board of directors at Stellmann Corporation by a ------ margin.
  - (A) narrow
  - (B) narrows
  - (C) narrowly
  - (D) narrowness
- **110.** The Keenview television is ------ selling well, even though the advertising campaign just started.
  - (A) already
  - (B) often
  - (C) once
  - (D) previously
- **111.** Today, Wichner Industries announced that it ------ opening an office in Kuala Lumpur to coordinate its overseas operations.
  - (A) be
  - (B) will be
  - (C) is being
  - (D) been
- **112.** This is a ------ to renew your Chamber of Business membership, which expires on August 30.
  - (A) purpose
  - (B) conclusion
  - (C) question
  - (D) reminder

- **113.** Grove Canoes' prices may ------ vary depending on changes in the cost of raw materials.
  - (A) occasion
  - (B) occasions
  - (C) occasional
  - (D) occasionally
- **114.** The Estes Museum explores the life and work of artist Mariella Estes and is located just -----of Valparaiso, Chile.
  - (A) outside
  - (B) through
  - (C) next
  - (D) beyond
- **115.** A 20 percent increase in revenue makes this the ------ year yet for the Sorvine Hotel Group.
  - (A) more profitable
  - (B) most profitable
  - (C) profiting
  - (D) profitably
- **116.** The information you provide on this questionnaire is strictly ------ and will not be shared with any other vendors.
  - (A) potential
  - (B) concentrated
  - (C) dedicated
  - (D) confidential
- **117.** Remove all items from your desk in preparation for the office reorganization, but do not attempt to move heavy furniture by ------.
  - (A) yourself
  - (B) yours
  - (C) your
  - (D) you
- **118.** Dhyana Home Improvement routinely offers discounts to local nonprofit organizations that are ------ new buildings.
  - (A) addressing
  - (B) constructing
  - (C) investing
  - (D) centering

- **119.** By the time Ms. Okada ------ in Incheon for the sales meeting, she had already completed preliminary negotiations by telephone.
  - (A) arrives
  - (B) arrived
  - (C) has arrived
  - (D) will arrive
- **120.** ------ the terms of the contract, Mulz Janitorial Service will clean all offices in the Lundquist Building daily.
  - (A) As long as
  - (B) Because
  - (C) According to
  - (D) In order that
- 121. At Hemdom Beds, our goal is to design ------ furniture while maintaining comfort and function.
  - (A) innovatively
  - (B) innovations
  - (C) innovates
  - (D) innovative
- 122. Despite several setbacks, the restoration of the Pratt Theater will be completed ----- of schedule.
  - (A) soon
  - (B) front
  - (C) early
  - (D) ahead
- 123. The visiting diplomat spoke only ------ at the international conference before returning to Johannesburg.
  - (A) constantly
  - (B) frequently
  - (C) usually
  - (D) briefly
- **124.** The Moore Landmark Society has asked that city council members ------ the demolition of the historic library.
  - (A) reconsider
  - (B) to reconsider
  - (C) reconsidering
  - (D) reconsidered

- 125. As stated in the company guidelines, sales agents receive ------ for time spent traveling to meet with clients.
  - (A) automation
  - (B) interruption
  - (C) compensation
  - (D) distribution
- 126. The well-known legal firm of Peterson, Wong, and Lundgren, Inc., is ----- referred to as PWL.
  - (A) common
  - (B) commonness
  - (C) commonly
  - (D) commonality
- **127.** Restaurant critic Pierre Dunn remarked that the food served at Druss' Kitchen has never been anything ------ superb.
  - (A) given
  - (B) but
  - (C) against
  - (D) by
- **128.** Based on the ------ number of advance ticket sales, we expect to see record attendance levels at this year's festival in Donegal.
  - (A) overwhelm
  - (B) overwhelms
  - (C) overwhelming
  - (D) overwhelmingly
- 129. Sassen Motors' newest car features a stylish dashboard design and a ------ interior.
  - (A) widespread
  - (B) plenty
  - (C) prevalent
  - (D) spacious
- **130.** Civil engineer Lorenzo Raspallo ------ as the guest speaker at the fifth annual Bridge Conservation Colloquium next month.
  - (A) to confirm
  - (B) to be confirmed
  - (C) has been confirmed
  - (D) having been confirmed

- 131. Dr. Chan's groundbreaking research on hospital services has effectively redefined the basic ------ of patient care.
  - (A) conceptualize
  - (B) conceptually
  - (C) concept
  - (D) conceptual
- **132.** The environmental protection plans submitted to the council were developed by various organizations working ------ of each other.
  - (A) closely
  - (B) collaboratively
  - (C) primarily
  - (D) independently
- **133.** Ms. Yao's final performance marks ------ only the end of an extraordinary career, but also her twentieth anniversary with the Rebelo Dance Company.
  - (A) not
  - (B) none
  - (C) neither
  - (D) nothing
- 134. Only candidates with extensive leadership experience will be considered for the -----position to the president.
  - (A) responsible
  - (B) advisory
  - (C) elementary
  - (D) apparent
- 135. Tallis Engineering is awaiting ------ that its new water tank designs meet legal specifications.
  - (A) verify
  - (B) verifies
  - (C) verified
  - (D) verification

- **136.** Glasstown's mayor, Edward Raston, will -----at the opening ceremony for the new Compton Bridge on May 18.
  - (A) encounter
  - (B) officiate
  - (C) generate
  - (D) experience
- 137. ------ interested in purchasing group tickets for a Clovett Theater production should contact Miriam Miller.
  - (A) Whoever
  - (B) Another
  - (C) Anyone
  - (D) Either
- **138.** The unseasonably cold weather has -----affected the availability of some fruits and vegetables in local supermarkets.
  - (A) adversely
  - (B) faithfully
  - (C) consciously
  - (D) accurately
- **139.** Rigon Communications, a leading telephone service provider, is ------ the most notable businesses featured in this month's edition of *Best Enterprises*.
  - (A) especially
  - (B) primarily
  - (C) among
  - (D) considered
- 140. Great ------ in tourism levels have had a significant impact on the success of Darling Beach's small businesses.
  - (A) fluctuations
  - (B) perceptions
  - (C) narrations
  - (D) obligations

# PART 6

**Directions:** Read the texts that follow. A word or phrase is missing in some of the sentences. Four answer choices are given below each of the sentences. Select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

#### Questions 141-143 refer to the following letter.

Cesar Jimenez 11 Greenway Court, Apt. 4G Franklin, WI 53133
Dear Mr. Jimenez,
Your supervisor and have reviewed your request to extend your hours from 20 hours to 40 141. (A) mine (B) theirs (C) they (D) I
hours per week. Based on the high quality of your performance and the needs of your department, we have agreed to the time increase, effective January 2. The enclosed benefits booklet details the compensation that will be available to you as a full-time employee. Be sure to read this information and submit the necessary paperwork before January 2. In the meantime, please meet with
142. (A) easily (B) carefully (C) suitably (D) usually
your supervisor to discuss how this change your job responsibilities.
143. (A) will impact
(B) has impacted
(C) is impacting
(D) to impact
Should you have any questions regarding your benefits or hours, I am available by phone (414-555- 0186) or e-mail (d_richards@haroldsonelectric.com).
Sincerely,
Deborah Richards Director, Human Resources

#### **Get More with Klein!**

Klein Mobile gives you ------! Customers can choose that perfect plan from the wide variety that

- 144. (A) change (B) discounts (C) quantity (D) options
- . .

we offer.

Basic calling plans allow customers to choose between unlimited minutes or 200, 400, or 650 minutes per month. These plans include text message service but not Internet service. Premier calling plans, ------, allow customers to use their phones to access e-mail, social networking sites, and more.

145. (A) provided that

- (B) on the other hand
- (C) therefore
- (D) similarly

Though premier plans cost slightly more, they provide enhanced ------ features.

146. (A) interacts (B) to interact (C) interacted (D) interactive

Questions 147-149 refer to the following letter.

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July 9	
Dear Mr. Tang,	
At Ramsey Wipers, we work hard to provide our customers reasonable rates, because of advances in our windo	
147. (A) Fortunately	
(B) Globally	
(C) Temporarily	
(D) Potentially	
to lower our rates while still providing the same quality serv	<i>r</i> ice. You will see a 5 percent in
	148. (A) tax (B) supplemen (C) reduction (D) loss
your bill from now on, beginning August 1.	
Thank you for supporting your neighborhood cleaners. We	look forward to our outstanding
	149. (A) continue
	(B) continued
	(C) continuing (D) have continued
	(D) have continued
relations with your company.	
Sincerely,	
Janet Green	
Office Manager, Ramsey Wipers	

Questions 150-152 refer to the following article.

#### Azmah, Inc., Hits a Record

1 May — Azmah, Inc., one of Malaysia's leading electronics manufacturers, announced yesterday that it achieved record sales in the last quarter. Azmah's revenue jumped 18 percent to RM 144 million, with the increase largely ------ by television sales.

- 150. (A) driving
  - (B) driven
  - (C) drives
  - (D) is driving

Sales of flat-screen models alone rose nearly 30 percent over sales figures from the previous quarter. ------, production costs also reached record highs. Azmah reports its profit margins have been

151. (A) in other words

(B) Consequently

(C) For example

(D) However

reduced by 20 percent because of the rising prices of computer chips and other electronic ------.

- 152. (A) compositions
  - (B) combinations
  - (C) components
  - (D) compartments

# TEST 1

### PART 7

**Directions:** In this part you will read a selection of texts, such as magazine and newspaper articles, letters, and advertisements. Each text is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 153-154 refer to the following announcement.

www.muratafurniture.c		furnitura	
HOME	LOCATIONS	CONTACT US	GALLERY
the following date	announce the opening es from 9 A.M. to 7 P.M. f n-store raffle on opening	for special discounts, g	iveaways, and
<b>Store Address</b> 100 Grove Avenue, Athens, Georgia 7800 Maple Road, Cincinnati, Ohio		<b>Opening Date</b> Friday, April 27 Saturday, May 5	<b>Phone Number</b> (706) 555-0129 (513) 555-0186
	ing with a member of c n for private showings t		all in advance; both

#### 153. What is being announced?

- (A) Job opportunities in sales
- (B) Expanded store hours
- (C) The relocation of a furniture store
- (D) Events to celebrate new stores
- **154.** Why are readers asked to call Murata Furniture?
  - (A) To receive a discount
  - (B) To make an appointment
  - (C) To enter a contest
  - (D) To order a product

Questions 155-156 refer to the following memo.

# ΜΕΜΟ

From: Eun Mi Ha, CEO To: All Employees Subject: January 10 Meeting Date: January 13

As announced at the company meeting on January 10, we will be changing the regular work hours for most employees as part of our initiative to reduce energy costs. Since our energy costs are generally higher in the late afternoon, it will be to our advantage to perform more work in the morning. Therefore, beginning on Monday, February 24, the workday will officially start at 8:00 A.M. instead of 9:00 A.M., and it will end at 4:00 P.M. instead of 5:00 P.M. The last day of the old schedule will be Friday, February 21, and the office will close at 5:00 P.M. on that day.

Employees in the accounting department will not be affected by the change, since their schedule is determined by normal banking hours.

#### 155. What are employees asked to do?

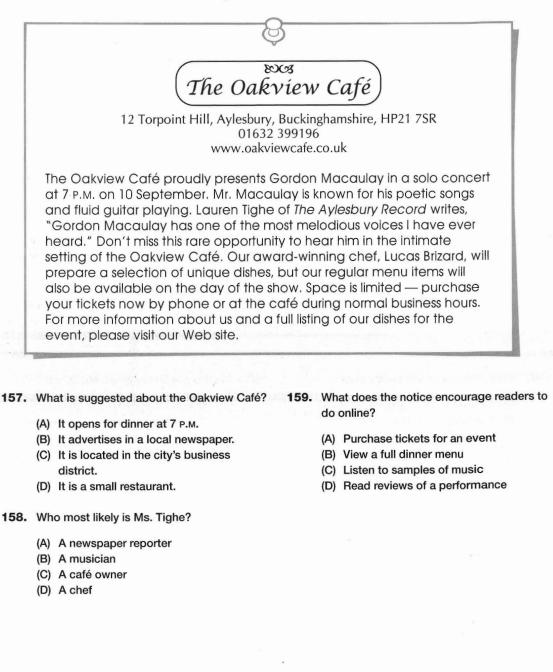
#### 156. When will the change go into effect?

- (A) Adjust their typical work schedules
- (B) Switch to energy-efficient light bulbs
- (C) Take a shorter break in the afternoon
- (D) Submit their time sheets to the accounting department

- (A) On January 10
- (B) On January 13
- (C) On February 21
- (D) On February 24

議会

Questions 157-159 refer to the following notice.



Questions 160-161 refer to the following article.

OSTRAVA (20 February) - Old City Museum in Ostrava, Czech Republic, will undergo a major refurbishment beginning 1 April. The site houses the area's largest collection of seventeenth- and eighteenth-century paintings. The repair of the 300-year-old building began nearly a decade ago but had been put on hold because of a lack of financial support. Thanks to funds from the Czech Architectural Preservation Society and significant private donations to the museum, the project can now be completed. Architect Zbysek Dvorak, who is based in Prague, says, "Since the museum's board first contacted me during the initial stages of the project. I have been committed to maintaining the building's original architectural elements." The museum will close during the months of April and May, but key parts of the museum will be reopened to the public in June, just as tourist season begins.

160. What does the article mainly discuss?

- (A) The history of an architectural firm
- (B) The business hours of a museum
- (C) The restoration of a building
- (D) The purchase of an art collection
- 161. What is suggested about Mr. Dvorak?
  - (A) He is in charge of the Architectural Preservation Society.
  - (B) His business is based in Ostrava.
  - (C) His work on the project began ten years ago.
  - (D) He made a financial donation to Old City Museum.

#### Questions 162-164 refer to the following e-mail.

To:		Lisa Pak <lpak@watkins.com< th=""><th>&gt;</th><th></th><th></th></lpak@watkins.com<>	>		
From:		Robert Thierry <r.thierry@co< th=""><th>oa.ca&gt;</th><th></th><th></th></r.thierry@co<>	oa.ca>		
Subje	ct:	Final Notice			
Date:		March 8			
Dear M	Is. Pak:				
of According of Ac	ountants ( issue of <i>A</i> ership. As accounting	COOA) will expire on March <i>ccounting News</i> , which is comyou know, it is filled with info world.	31. If you plimenta ormative	ı ren ry w artic	th your associate-level les and discusses current topics
		month when prompted in the			www.cooa.ca. Please use April tion form.
to acce an inde video a	ess the men ex of relev archive of	mbers-only section of our Wel	o site. Thi evelopme . For acce	is are ent, i	ndustry-specific articles, and a
Sincere	elv.				
Robert	Thierry ive Direct	or			
Robert Execut 2. Why Pak (A) (B) (C)	Thierry ive Direct y did Mr. T ? To invite h To let her benefits To ask he	or hierry send the e-mail to Ms. her to join a new organization know about a change in r to recommend new members her to renew her membership		ava (A) (B) (C)	cording to the e-mail, what is NOT allable on the Web site? Job postings Conference videos A directory of accounting firms A list of educational opportunities
Robert Execut 2. Why Pak (A) (B) (C) (D)	Thierry ive Direct y did Mr. T ? To invite h To let her benefits To ask he To advise	hierry send the e-mail to Ms. her to join a new organization know about a change in r to recommend new members		ava (A) (B) (C)	ailable on the Web site? Job postings Conference videos A directory of accounting firms
Robert Execut 2. Why Pak (A) (B) (C) (D) 3. What	Thierry tive Direct y did Mr. T ? To invite h To let her benefits To ask he To advise at is indica She has b	hierry send the e-mail to Ms. her to join a new organization know about a change in r to recommend new members her to renew her membership		ava (A) (B) (C)	ailable on the Web site? Job postings Conference videos A directory of accounting firms
Robert Execut 2. Why Pak (A) (B) (C) (D) 3. What (A)	Thierry ive Direct y did Mr. T ? To invite h To let her benefits To ask he To advise at is indica She has b <i>News</i> .	hierry send the e-mail to Ms. her to join a new organization know about a change in r to recommend new members her to renew her membership ted about Ms. Pak?		ava (A) (B) (C)	ailable on the Web site? Job postings Conference videos A directory of accounting firms

# Marsdin Medical Equipment

#### **Shipping Policy**

Unless otherwise specified, orders are sent from our Louisville warehouse by standard ground shipping via JMO Transport, which provides special handling for fragile and bulk items to ensure that orders are delivered in perfect condition. Please allow up to five business days for in-state delivery and ten for deliveries outside Kentucky. If you require expedited service, select Express or Next Day handling in your online order form. Express orders will arrive within two to four business days. For guaranteed arrival of orders by the following business day, choose Next Day and submit your order by 5:00 P.M. Additional fees for expedited service will be charged to your account. For an estimate of the amount, call the shipping department at 502-555-0171, Monday–Friday, 8:00 A.M. – 6:00 P.M. Note that orders may be delayed if payment cannot be processed, the shipping address is incorrect, or the item is temporarily out of stock. Should your order be delayed, our customer service department will contact you by phone or e-mail.

- 165. According to the policy, why has JMO Transport been selected as the delivery service?
  - (A) It charges low fees.
  - (B) It ships to locations overseas.
  - (C) It delivers products with care.
  - (D) It offers delivery on Sunday.

166. What is true about Express delivery?

- (A) It requires the customer's signature.
- (B) It ensures the order is received by 5:00 P.M.
- (C) It costs more than Next Day shipping.
- (D) It takes up to four business days.

- **167.** According to the policy, why might a delivery be late?
  - (A) An account number was not provided.
  - (B) The order contains especially large items.
  - (C) An item needs special packaging.
  - (D) There is an error in the recipient's address.

Questions 168-171 refer to the following schedule.

# PASA

#### The Pharmaceutical Association of South Africa (PASA) 29th Annual Conference in Durban 1–3 April

Day 1		
9:30-10:00 a.m.	Opening address - Joyce Wang, PASA President	
10:00-10:45 а.м.	Annual update: Newly approved medications for children and adolescents – Hans Kreuzer, Pharm.D., Rheingeld Laboratories (Pretoria)	
11:00–11:45 а.м.	The development of international standards in pharmacy education – Dr. Maria Rodriguez, Medical University of Madrid	
12:00-1:30 р.м.	Luncheon with PASA president and officers (Tickets can be purchased the same day by visiting the PASA booth.)	
2:00-2:45 р.м.	Advances in patient database and electronic prescription management – Mohammed Aljamal, Clinical Information Systems (Bangalore)	
3:00-3:45 р.м.	A risk analysis of changing global distribution networks in the pharmaceutical industry – Jeffrey Knapp, Morgan & Hyde Consulting (New York)	
3:45-4:45 р.м.	The labeling of makeup and personal care products – Eileen Bolocco, South African Institute for Health and Consumer Protection (Johannesburg)	

- 168. What is Ms. Wang's role in the conference?
  - (A) She will give an introductory talk.
  - (B) She will cater the luncheon.
  - (C) She will lead a training seminar.
  - (D) She will announce the presenters.
- 169. What is the topic of Mr. Kreuzer's talk?
  - (A) Improvements in pharmaceutical technology
  - (B) Changes in marketing regulations
  - (C) Medicine for young people
  - (D) Guidelines for laboratory technicians

- **170.** When is the presentation that concerns cosmetics?
  - (A) At 10:00 A.M.
  - (B) At 11:00 A.M.
  - (C) At 2:00 P.M.
  - (D) At 4:45 P.M.
- **171.** What is NOT indicated about the conference?
  - (A) It will include a discussion about distribution challenges.
  - (B) It will address international issues.
  - (C) It will be held for the first time in Durban.
  - (D) It will take place over three days.

Questions 172-175 refer to the following information.

# Avina Nature Reserve

The Avina Nature Reserve Access (ANRA) card allows you, your passengers, and your vehicle to enter the Avina Nature Reserve at Amber Falls. Daily, weekly, monthly, and annual cards are available. These can be purchased for a fee of \$10, \$25, \$40, and \$60, respectively, at the visitor information center located at the park's entrance. Cards can also be ordered online at www.avinapark.com. Online orders will be delivered to your address within approximately a week of your order.

As a special courtesy to annual card holders, we currently offer a 50 percent discount on fees charged for facilities and services including camping, swimming, boat rentals, and fishing equipment rentals. Please note that visitors are required to make all payments at the time of purchase using cash or a personal credit card.

Please note that proof of purchase of an ANRA card is not sufficient to enter the park; the actual card is required. Once on the premises of the Avina Nature Reserve, please make sure your card is in an area of your car, such as on the dashboard, that is clearly visible from the outside. Also, since the ANRA card carries the license plate number of the vehicle registered with the Avina Nature Reserve, it cannot be used with another vehicle.

- **172.** For whom is the information probably intended?
  - (A) Park guests
  - (B) Job applicants
  - (C) Parking area attendants
  - (D) Local tour guides
- 173. How much does a monthly pass cost?
  - (A) \$10
  - (B) \$25
  - (C) \$40
  - (D) \$60

- **174.** What is stated about the ANRA card?
  - (A) It is available for a discounted price online.
  - (B) It is valid for only one vehicle.
  - (C) It may be used for more than one year.
  - (D) It can be used to charge expenses at the park.
- **175.** What are ANRA card holders advised to do after entering the park?
  - (A) Receive a stamp on their card
  - (B) Keep their card on view inside their cars
  - (C) Obtain a proof of purchase for their card
  - (D) Submit their card to the information center

#### Questions 176-180 refer to the following article.

4 JUNE – Readers of one of the largest business newspapers in Singapore can now access the paper on the Web. *Shenton Way Gazette* launched www.shentonwaygazette.com yesterday, and the Web site already has thousands of registered users.

"We are extremely pleased to offer enterprise professionals an even more convenient way to keep themselves informed," said the *Gazette*'s editor in chief, Nathan Wong, at a news conference immediately after the launch. The *Gazette*, which reports on national and international business news, began as a free newspaper geared toward local smallbusiness owners but is now distributed throughout the city.

Although the *Gazette* will continue to be published and distributed Monday to Friday, some stories will be updated on the Web site several times a day. "Readers will be able to stay up-to-date on the latest happenings online while still enjoying the in-depth comprehensive reporting the paper is famous for," Mr. Wong said.

Every story on the site will have a form at the end through which readers can post comments or e-mail the writer directly. "We hope to make the site a hub for interaction," said Mr. Wong. "As the city's main business newspaper, we need to hear from Singaporean business professionals."

The *Gazette* will be celebrating twenty years of publication on 27 July. A special print edition of the paper will contain a commemorative insert featuring a detailed time line of its history and accompanying photos of the central business district through the years. The paper's online archives are also scheduled to open that day, granting readers access to every article since the inception of the *Gazette*.

- 176. Why was the article written?
  - (A) To describe a business opportunity
  - (B) To profile an editor in chief
  - (C) To celebrate a company's fifth anniversary
  - (D) To publicize a new service
- 177. When did the Web site launch?
  - (A) On June 3
  - (B) On June 4
  - (C) On July 26
  - (D) On July 27
- **178.** What is indicated about the regular print edition of the *Gazette*?
  - (A) It is printed every day of the week.
  - (B) It contains color photographs.
  - (C) It covers national events.
  - (D) It is distributed internationally.

- **179.** According to the article, how can readers use the Web site?
  - (A) To place an advertisement
  - (B) To join a mailing list
  - (C) To contact reporters
  - (D) To e-mail articles
- **180.** The word "granting" in paragraph 5, line 9, is closest in meaning to
  - (A) transferring
  - (B) permitting
  - (C) acknowledging
  - (D) naming

Questions 181-185 refer to the following memo and e-mail.

# MEMO

# SIMFLOW LANGUAGE LTD.

From: Petch Aromdee, Translation Supervisor To: Translation Staff, Bristol Office Subject: New Projects Date: 16 April

First, I would like to congratulate team members Evelyn Witt and Rishi Shah, who have recently been approved to participate in audio projects for French and Hindi, respectively. They will now be supervising recording sessions at our Swindon office two days a month. Anyone else interested in joining the Simflow audio team should contact Denise Charles at d.charles@simflowlanguage.co.uk.

As I mentioned last week, we are taking on four new projects next month. Details are listed below.

Project	Language	<b>Due Date</b>	
Frampton Clothes catalog	Russian	2 June	
Cole and Rukavina Law Firm file	Portuguese	8 June	
Misty Springs Meals advertisement	Korean	13 June	
Alden Auto Parts manual	Farsi	16 June	

Provisional assignments for each project will be e-mailed to you tomorrow afternoon. All assignments will be finalized on 29 April. Please contact me with any questions.

From:	Marie Nolan <m.nolan@simflowlanguage.co.uk></m.nolan@simflowlanguage.co.uk>	
То:	Petch Aromdee <p.aromdee@simflowlanguage.co.uk></p.aromdee@simflowlanguage.co.uk>	
Subject:	Project Assignment	
Date:	21 April	

#### Hi Petch,

I have a question regarding next month's new projects. Would it be possible for me to switch assignments with Daniel Newman? I used to work in the marketing department at Frampton Clothes, and I feel that my experience would allow me to make a unique contribution to their project. I thought switching with Daniel might be feasible because, as you know, we both work in the same two languages.

Let me know what you think. If you would like to speak with me in person, I will be available between 2:00 P.M. and 4:00 P.M. today.

Thank you,

Marie

- 181. What is suggested about Ms. Witt and Mr. Shah?
  - (A) They both speak French and Hindi.
  - (B) They are part of the translation staff.
  - (C) They transferred to the Swindon office.
  - (D) They were hired by Denise Charles.
- **182.** What is indicated about Simflow Language Ltd.?
  - (A) It is recruiting additional translators.
  - (B) It pays its translators per project.
  - (C) It sells translation software.
  - (D) It provides recordings in different languages.
- **183.** When will staff members receive their tentative assignments?
  - (A) On April 16
  - (B) On April 17
  - (C) On April 21
  - (D) On April 29

- **184.** What is the language of the project on which Ms. Nolan would like to work?
  - (A) Russian
  - (B) Portuguese
  - (C) Korean
  - (D) Farsi
- 185. What is mentioned about Ms. Nolan?
  - (A) She was employed by a client of Simflow Language Ltd. in the past.
  - (B) She is currently working on two projects.
  - (C) She will be working directly with Mr. Newman on a joint assignment.
  - (D) She will leave her workplace at 2:00 P.M.

Questions 186-190 refer to the following advertisement and e-mail.



First-rate accommodations near spectacular Verdi Mountain – access hiking and biking trails right from our backyard.

- Executive Suite (oversize rooms with mountain and courtyard views) \$200/1
- Verdi Mountain Suite (breathtaking mountain views)

Courtyard Suite (beautiful courtyard views)

\$200/night \$150/night \$100/night \$80/night

A

• Economy Suite (convenient, first-floor room near the lobby)

Every room is equipped with air-conditioning, a television, and wireless Internet access (free for members of our Frequent Stay program only). Our full-service business center is available free of charge to guests who have arranged to use one of our business conference rooms. Room service is available from 6:00 A.M. to 11:30 P.M.

On the premises are the highly rated Verdi Mountain Restaurant and a number of gathering rooms for personal or business events of any scale.

Demand is high, especially during peak seasons, so book your room early. We take reservations up to a year in advance.

To:	customer_service@verdimtinn.com
From:	rsingh@westhealth.com
Date:	August 4
Subject:	Query

Dear Customer Service Staff:

I stayed at Verdi Mountain Inn for the first time on July 22 and 23 during the National Medical Writers Conference. As I was preparing to submit my expense report, I reviewed the hotel invoice more closely and realized that I might have been overcharged. The bill was as follows.

Two-night stay at \$100/night: \$200.00

Restaurant charges: \$34.95

Telephone charges: \$12.80

Miscellaneous fees: \$22.00

Total paid: \$269.75

I do not know what the miscellaneous fees are for. I did access the Internet from my suite to check my e-mail messages; however, I believe this service is free for all guests.

Could you review this matter as soon as possible? Thank you.

Ranita D. Singh

- 186. What is indicated about the Verdi Mountain Inn?
  - (A) It has space for meetings.
  - (B) It offers discounts to conference attendees.
  - (C) It requires reservations a year in advance.
  - (D) It charges guests for use of the business center.
- **187.** What is NOT an advertised feature of the Verdi Mountain Inn?
  - (A) Scenic views
  - (B) Extra-large guest rooms
  - (C) A dining area
  - (D) An exercise facility
- 188. Why did Ms. Singh write the e-mail?
  - (A) To request a report
  - (B) To register for a conference
  - (C) To complain about her room
  - (D) To dispute a charge

- 189. Where did Ms. Singh most likely stay?
  - (A) In an Executive Suite
  - (B) In a Verdi Mountain Suite
  - (C) In a Courtyard Suite
  - (D) In an Economy Suite
- 190. What is suggested about Ms. Singh?
  - (A) She requested room service.
  - (B) She is a conference organizer.
  - (C) She did not pay her hotel bill.
  - (D) She is not a Frequent Stay member.

Questions 191-195 refer to the following information and order form.

# JIGD

For the past two decades, the *Journal of Interior and Garden Design* (JIGD) has been the leading monthly publication on modern residential design in Australia. To mark the occasion of our twentieth anniversary, we are offering our subscribers a unique opportunity. Those who would like to add to or complete their JIGD collection can now order back issues from any publication year at a substantial discount.

Reprints of back issues are available at 20 percent off the standard reprint price, in colour, black and white, or as an electronic file. Purchase the entire JIGD library in any format and receive a free  $280 \times 508$  mm colour print of a JIGD cover photograph.

To place your order, visit www.jigd.com.au/back\_issues or complete the attached mail-in order form. Be sure to reference the promotional code DESIGN in your order.

This promotion is valid until 30 June. Hurry and take advantage of this limited opportunity!

JIGD Journal of Interior and Garden Design Back Issue Order Form					
Please complete all sections. Incomplete forms cannot be processed. E-mail address must be included for orders of digital issues.					
ORDER DETAILS Issue number 72 40 JIGD collection (80 i	Colour: \$12 eachBlack and white: \$8 eachElectronic: \$4 each[][][X][][][X][][][X]ssues)[X][][X][]<				
<b>SHIP TO</b> Name Address E-mail Telephone	<u>Hyonjin Jeong</u> 223 Milburn Drive, Dunedin 9001, New Zealand hjeong@mailtomail.com (03) 555-0137				
PAYMENT Promotional code Amount due Payment type	DESIGN \$774.40 [ ] Check (enclosed) [X] Credit card (details on back) [ ] Send me an invoice				
[ ] Check here if you would like to receive the JIGD newsletter.					

- **191.** According to the information, how is the JIGD celebrating its twentieth anniversary?
  - (A) By lowering prices
  - (B) By introducing a new product
  - (C) By opening a new headquarters
  - (D) By offering its stock to the public
- 192. What is indicated about the JIGD?
  - (A) It focuses on corporate design.
  - (B) It is primarily purchased by libraries.
  - (C) It releases a new issue every month.
  - (D) It was founded in Dunedin.
- 193. What is true about the back issues?
  - (A) They are offered in different formats.
  - (B) They can be purchased only by credit card.
  - (C) They are available in limited quantities.
  - (D) They can be ordered by phone.

- **194.** How many electronic issues does Mr. Jeong order?
  - (A) One
  - (B) Two
  - (C) Forty
  - (D) Eighty
- **195.** What will be sent to Mr. Jeong along with his order?
  - (A) A newsletter
  - (B) A photograph
  - (C) A survey
  - (D) An invoice

Questions 196-200 refer to the following notice and article.



**Crennon Day Festival On 5 June** 

First held 21 years ago, the annual Crennon Day Festival has become the largest street fair in the region, drawing visitors and vendors from the local community as well as the surrounding areas.

The festival will take place along Hopkins Street between Doyle Road and McHale Road from 9:00 A.M. to 5:00 P.M. General admission is free. Taste popular dishes from Inki Café, Rosa's Restaurant, and other local restaurants. Try your hand at jewelry making with Bhatt's Beads. Enjoy live music from the Lily Pad Trio and Mitch Casey. Children can ride a miniature train, a carousel, or a real tractor from Dale Hill Farms.

Both serious and casual runners and cyclists are invited to take part in our races.



5 kilometer run – 9:30 A.M. 8 kilometer run – 11:00 A.M. 8 kilometer bicycle race – 12:30 P.M. 16 kilometer bicycle race – 2:00 P.M.



Each first-place athlete will receive a gift certificate from one of our vendors. Race participants may register either by going to www.crennon.ie/festival by 4 June or by visiting Racers' Pavilion on the day of the festival. The pavilion is located at the festival entrance on Doyle Road. The  $\in$ 5 registration fee required of all entrants will be donated to the Crennon Animal Care Society.

6 JUNE–Julie Nam returned home on Saturday night doubly decorated. A native of Medford, she not only won a Crennon Day Festival race as a runner with no formal training but became the only person to win on a first attempt.

Ms. Nam claims she is as surprised as anyone else. "I entered because my friends in Crennon encouraged me to, and because I thought it would be fun," she said. "I certainly wasn't expecting to win."

Ms. Nam defeated 73 competitors in a race that spanned eight kilometers, starting on Hopkins Street and ending with two full laps around Lake Mue. She attributes her success to a love of running fostered from a

young age. "My siblings and I would always be racing each other when we were young," Ms. Nam said. "Before we knew it, we were running longer and longer distances in shorter and shorter times, and we've just kept with it ever since."

At the awards ceremony immediately following the event, Crennon mayor Joseph Reilly recognized Ms. Nam for her double achievement.

"One of the race organizers apparently realized the milestone and told Mayor Reilly just before the presentation of the awards," Ms. Nam said. "I actually had no idea until he announced it, but I'm honored that he did."

- **196.** What is NOT mentioned as part of the Crennon Day Festival?
  - (A) Crafts
  - (B) Rides
  - (C) Food samples
  - (D) Dance performances
- 197. What is true about the race participants?
  - (A) They must pay an entry fee.
  - (B) They must register by June 4.
  - (C) They must live in Crennon.
  - (D) They must meet at Racers' Pavilion.
- 198. What was the start time of Ms. Nam's race?
  - (A) 9:30 A.M.
  - (B) 11:00 A.M.
  - (C) 12:30 P.M.
  - (D) 2:00 P.M.

- 199. What is suggested about Ms. Nam?
  - (A) Her siblings are professional runners.
  - (B) Her friends had predicted that she would win.
  - (C) She has attended several Crennon Day Festivals.
  - (D) She received a prize upon winning.
- 200. Why did Mayor Reilly recognize Ms. Nam?
  - (A) She won multiple races in one day.
  - (B) She won the race on her first try.
  - (C) She was the only amateur to compete in the race.
  - (D) She had the most wins in the festival's history.

# TEST 2

## LISTENING TEST

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

## PART 1

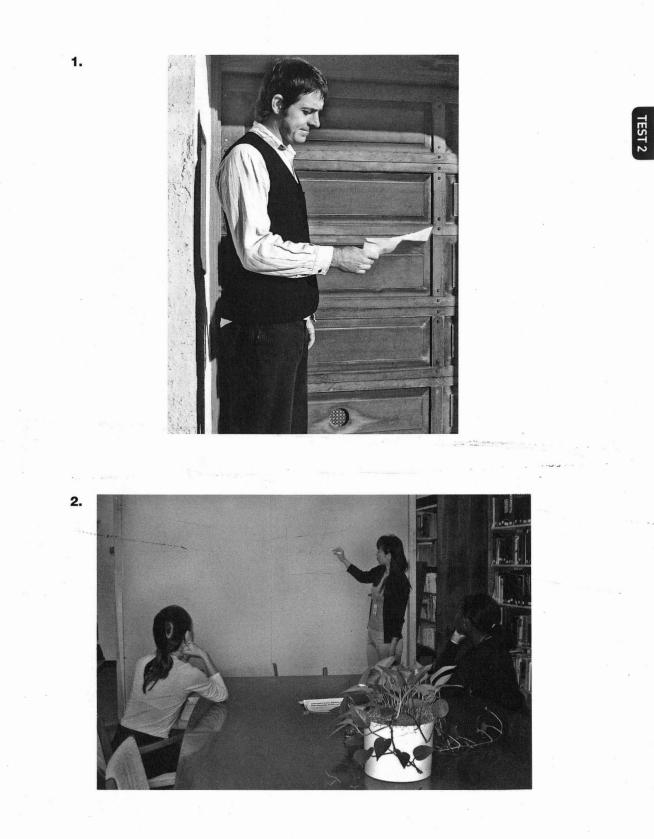
**Directions:** For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.

Example

Sample Answer



Statement (C), "They're standing near the table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.



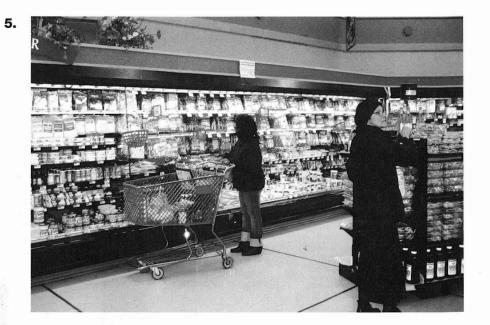




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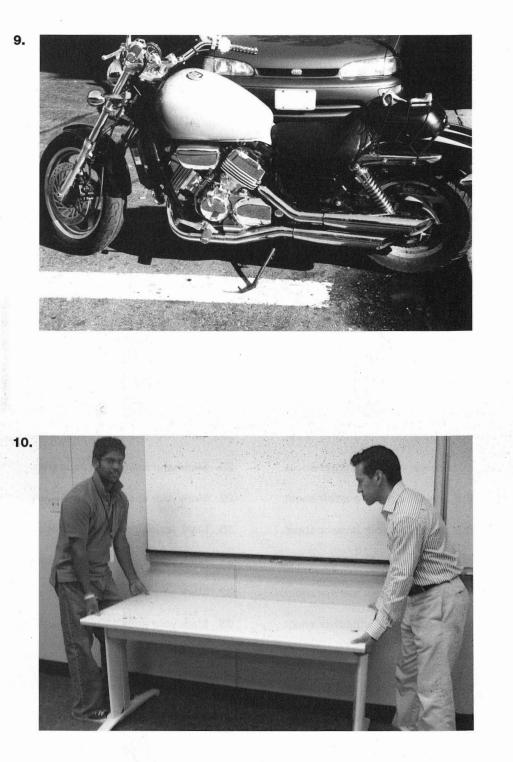
#### GO ON TO THE NEXT PAGE

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8.

7.



# PART 2

**Directions:** You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

Sample Answer



#### Example

You will hear: Where is the meeting room?

You will also hear: (A) To meet the new director. (B) It's the first room on the right. (C) Yes, at two o'clock.

The best response to the question "Where is the meeting room?" is choice (B), "It's the first room on the right," so (B) is the correct answer. You should mark answer (B) on your answer sheet.

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- 26. Mark your answer on your answer sheet.
- 27. Mark your answer on your answer sheet.
- 28. Mark your answer on your answer sheet.
- 29. Mark your answer on your answer sheet.
- 30. Mark your answer on your answer sheet.
- 31. Mark your answer on your answer sheet.
- 32. Mark your answer on your answer sheet.
- 33. Mark your answer on your answer sheet.
- 34. Mark your answer on your answer sheet.
  35. Mark your answer on your answer sheet.
  36. Mark your answer on your answer sheet.
  37. Mark your answer on your answer sheet.
  38. Mark your answer on your answer sheet.
  39. Mark your answer on your answer sheet.
- 40. Mark your answer on your answer sheet.

# PART 3

**Directions:** You will hear some conversations between two people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

- 41. What are the speakers discussing?
  - (A) A contest
  - (B) An advertisement
  - (C) An interview
  - (D) A concert
- 42. When will the broadcast take place?
  - (A) On Tuesday
  - (B) On Thursday
  - (C) On Friday
  - (D) On Sunday
- 43. What does the man plan to do?
  - (A) Purchase a watch
  - (B) Have a television repaired
  - (C) Schedule an interview
  - (D) Watch a program

- 44. Where do the two speakers probably work?
  - (A) At a factory
  - (B) At a hotel
  - (C) At a travel agency
  - (D) At a furniture store
- **45.** What does the woman like about the Indonesian company?
  - (A) Its prices
  - (B) Its delivery policies
  - (C) The quality of its products
  - (D) The appearance of its catalog
- 46. What does the man find surprising?
  - (A) That their business is so successful
  - (B) That their trip was so inexpensive
  - (C) That the furniture has lasted so long
  - (D) That the exhibition was so crowded

- 47. What are the speakers discussing?
  - (A) A business trip
  - (B) A job opening
  - (C) A staff meeting
  - (D) A lunch reservation
- 48. What is the man concerned about?
  - (A) His work schedule
  - (B) Some flight arrangements
  - (C) A marketing presentation
  - (D) His qualifications
- 49. What does the woman suggest?
  - (A) Speaking with a supervisor
  - (B) Calling a client
  - (C) Making a reservation
  - (D) Reviewing an application
- 50. What does the woman say will happen tomorrow?
  - (A) Some documents will be printed.
  - (B) A sales meeting will be held.
  - (C) A regional manager will be hired.
  - (D) Some supplies will be ordered.
- 51. What will the speakers probably receive this morning?
  - (A) A laser printer
  - (B) A meeting agenda
  - (C) Some printer paper
  - (D) Some file folders
- 52. Whom does the man say he contacted earlier?
  - (A) An office supplier
  - (B) His manager
  - (C) A delivery person
  - (D) His assistant

- 53. What are the speakers mainly discussing?
  - (A) Designing furniture
  - (B) Ordering food
  - (C) Renting items
  - (D) Reserving a room
- 54. According to the conversation, what is the problem?
  - (A) Some items are not available.
  - (B) A business is closed.
  - (C) A delivery is late.
  - (D) Some charges are wrong.
- 55. What will the woman most likely do next?
  - (A) Go to a store
  - (B) Make a phone call
  - (C) Cancel an order
  - (D) Change a delivery date
- 56. What are the speakers discussing?
  - (A) Applying for a job
  - (B) Renovating an office building
  - (C) Opening a bank account
  - (D) Beginning an advertising campaign
- 57. What does the man suggest the woman do next?
  - (A) Go to see the new office
  - (B) Wait in the reception area
  - (C) Apply for a passport
  - (D) Complete the job application
- 58. What does the man tell the woman she will need?
  - (A) A credit card
  - (B) A résumé and cover letter
  - (C) A business address
  - (D) A form of identification

- 59. What are the speakers discussing?
  - (A) A dinner party
  - (B) A committee meeting
  - (C) A sales conference
  - (D) A medical seminar
- 60. Why was the event postponed?
  - (A) Most of the attendees could not come.
  - (B) The room was not ready.
  - (C) Some equipment was broken.
  - (D) The presenters were late arriving.
- 61. What was the problem with the old location?
  - (A) It was too far away.
  - (B) It was being remodeled.
  - (C) It was too noisy.
  - (D) It was too small.

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- 62. Why did the woman call Mr. Wellington?
  - (A) To inform him of a meeting change
  - (B) To confirm a conference reservation
  - (C) To request updated product specifications
  - (D) To verify a project completion date
- 63. What will happen next Thursday?
  - (A) A seminar will be held at a conference.
  - (B) An airline will offer a special promotion.
  - (C) Revolve Electronics will release a new product.
  - (D) Mr. Wellington will have dinner with a client.
- 64. What does Mr. Wellington ask the woman to do?
  - (A) E-mail the notes for his speech
  - (B) Arrange a different return flight for him
  - (C) Cancel his hotel reservation
  - (D) Fax him the product report

- 65. What are workers doing at the library?
  - (A) Enlarging an entry door
  - (B) Building new bookshelves
  - (C) Repairing some computers
  - (D) Installing a security system
- 66. Where is the work taking place?
  - (A) At the main entrance
    - (B) At the reception desk
    - (C) In the reading room
    - (D) In the computer center
- 67. According to the woman, what problem has the work created?
  - (A) The noise is disturbing people.
  - (B) Dust is getting on the books.
  - (C) Entering the library is more difficult.
  - (D) The library is open fewer hours.
- 68. What are the speakers discussing?
  - (A) A travel schedule
  - (B) A sales report
  - (C) A computer system
  - (D) A store display
- 69. Who most likely is the woman?
  - (A) A new employee
  - (B) A store manager
  - (C) A job candidate
  - (D) A customer
- 70. What does the man offer to do?
  - (A) Provide technical assistance
  - (B) Reschedule a job interview
  - (C) Submit a sales report
  - (D) Help waiting customers

# PART 4

**Directions:** You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

- 71. What type of business has been reached?
  - (A) A pizza restaurant
  - (B) A flower shop
  - (C) A bakery
  - (D) A clothing store
- 72. On which day does the business stay open late?
  - (A) On Monday
  - (B) On Thursday
  - (C) On Friday

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- (D) On Saturday
- **73.** Why does the message suggest visiting a Web site?
  - (A) To place an order
  - (B) To make an inquiry
  - (C) To find business locations
  - (D) To view available products

- 74. What kind of company does the speaker work at?
  - (A) A financial services company
  - (B) An electronics company
  - (C) A construction company
  - (D) A jewelry company
- 75. Why is Dave being congratulated?
  - (A) He is getting married.
  - (B) He has found an apprentice.
  - (C) He has started a successful business.
  - (D) He is celebrating an anniversary.
- 76. How many years has the speaker known Dave?
  - (A) 5
  - (B) 15
  - (C) 20
  - (D) 25

- 77. What is the purpose of the message?
  - (A) To confirm an appointment
  - (B) To schedule a meeting
  - (C) To request a phone number
  - (D) To give directions
- 78. What is Lisa Travis asked to do?
  - (A) Make an advance payment
  - (B) Provide previous records
  - (C) Make a reservation
  - (D) Give contact information
- 79. When is Lisa Travis asked to arrive?
  - (A) At 2:00 P.M.
  - (B) At 2:15 P.M.
  - (C) At 2:30 P.M.
  - (D) At 3:00 P.M.
- 80. What is the purpose of this announcement? 86. Who is the advertisement most likely for?
  - (A) To confirm a new conference location
  - (B) To report changes to scheduled events
  - (C) To summarize a presentation
  - (D) To introduce a featured speaker
- 81. When will Dr. Keller's presentation take place?
  - (A) At 10 A.M.
  - (B) At 11 A.M.
  - (C) At 2 P.M.
  - (D) At 4 P.M.
- 82. What does the speaker suggest listeners do?
  - (A) Register for a medical conference
  - (B) Wear formal clothing to a banquet
  - (C) Introduce themselves to Dr. Keller
  - (D) Check a bulletin board for information

- 83. What special event is being announced?
  - (A) A tour
  - (B) A presentation
  - (C) A festival
  - (D) A conference
- 84. What will attendees learn about?
  - (A) Advertising techniques
  - (B) Public speaking
  - (C) Indoor photography
  - (D) Art history
- 85. What is the cost?
  - (A) \$2.00
  - (B) \$7.00
  - (C) \$10.00
  - (D) \$20.00
- - (A) Automobile manufacturers
  - (B) Real estate agents
  - (C) Computer store managers
  - (D) Construction company owners
- 87. What does the speaker say about his company's products?
  - (A) They are more efficient than older models.
  - (B) They are less expensive than a competitor's.
  - (C) They are easy to maintain.
  - (D) They are available only for a short time.
- 88. How are listeners invited to respond to the advertisement?
  - (A) By filling out a questionnaire
  - (B) By attending a demonstration
  - (C) By placing a telephone order
  - (D) By requesting a free sample

- 89. What is the speaker calling about?
  - (A) A journal article
  - (B) A newspaper subscription
  - (C) Some laboratory equipment
  - (D) An invoice
- 90. What is the deadline that the speaker mentions?
  - (A) January 5
  - (B) January 6
  - (C) January 19
  - (D) January 25
- 91. What does the speaker want to know?
  - (A) The form of payment
  - (B) The name of a doctor
  - (C) The status of some work
  - (D) The location of an office

- 95. When does the talk most likely take place?
  - (A) After a tour
  - (B) During registration
  - (C) Before a lunch break
  - (D) At the end of a workshop
- 96. What does the speaker ask participants to do?
  - (A) Wait to ask questions
  - (B) Fill out a survey
  - (C) Put payment in an envelope
  - (D) Sign up for a dinner
- 97. What is on the table in the back of the room?
  - (A) Books
  - (B) Menus
  - (C) Schedules
  - (D) Application forms
- 92. Who is the intended audience for the talk?
  - (A) Kitchen staff in a hotel
  - (B) Department store customers
  - (C) Automobile salespeople
  - (D) Presenters at a technology fair
- 93. What does the speaker say about parking?
  - (A) The parking area is full.
  - (B) There are fines for improper parking.
  - (C) Drivers should park near the kitchen.
  - (D) The parking building is next door.
- 94. What is scheduled to happen next?
  - (A) Lunch will be served.
  - (B) A new store will open.
  - (C) Products will be demonstrated.
  - (D) Tickets will be distributed.

- **98.** What will employees learn about at the seminar?
  - (A) A copy machine
  - (B) A filing system
  - (C) An Internet service
  - (D) A telephone system
- 99. How can employees sign up for the seminar?
  - (A) By sending a fax
  - (B) By going to a Web site
  - (C) By making a phone call
  - (D) By going to an office
- 100. Who will be visiting the office on Monday?
  - (A) Technicians
  - (B) Clients
  - (C) Directors
  - (D) Job candidates

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# READING TEST

In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed.

You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

## PART 5

**Directions:** A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

- 101. Please make a note ------ your customer and receipt numbers in case you need to contact us about your order.
  - (A) for
  - (B) from
  - (C) of
  - (D) off
- 102. If the person you are trying to reach does not answer the telephone, please dial "0" to speak to the ------.
  - (A) operator
  - (B) operating
  - (C) operate
  - (D) operation
- 103. Because the boardroom is being painted, the meeting this afternoon will ------ in the conference room on the fourth floor.
  - (A) have held
  - (B) be holding
  - (C) hold
  - (D) be held

- 104. The monthly rent includes all utilities, with the ------ of telephone and cable charges.
  - (A) excess
  - (B) exception
  - (C) excuse
  - (D) exchange
- 105. An outside auditor will visit the factory next week to determine whether or not -----air-quality standards are being observed.
  - (A) accept
  - (B) accepting
  - (C) acceptance
  - (D) acceptable
- 106. Effective publicity helps a company keep a high profile by reminding the public of -----most successful or innovative products.
  - (A) they
  - (B) them
  - (C) its
  - (D) it

- 107. Payment of monthly parking vouchers can be made either by personal check ------ by automatic withdrawal from a bank account.
  - (A) but
  - (B) and
  - (C) or
  - (D) if
- **108.** Many problems with locks ------ by a simple repair or adjustment.
  - (A) solved
  - (B) could solve
  - (C) can solve
  - (D) can be solved
- **109.** Seats will be assigned on a first-come, firstserved basis, so it would be best to arrive no ------ than 11:00 A.M.
  - (A) later
  - (B) latest
  - (C) lateness
  - (D) late
- **110.** Stewart Packaging Company plans to hire ------ workers because of the increased production quota this month.
  - (A) inclusive
  - (B) additional
  - (C) multiplied
  - (D) serviceable
- 111. The company's establishment of an on-site child care center is intended ------ encourage new parents to return to work.

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- (A) which
- (B) that
- (C) for
- (D) to
- **112.** By striving to be neat, well dressed, and cheerful, our representatives can make a good first ------ on our clients.
  - (A) impression
  - (B) impressive
  - (C) impressed
  - (D) impress

- **113.** All receipts for travel expenses should be ------ to Mr. Franconi for processing before the end of the month.
  - (A) substituted
  - (B) subtracted
  - (C) subjected
  - (D) submitted
- **114.** Whichever of the five new editors seems the ------ experienced with layout will work with Mr. Abdellah on the special edition of the magazine.
  - (A) highly
  - (B) heavily
  - (C) much
  - (D) most
- 115. Because our direct marketing promotion for magazine subscriptions yielded such positive results last year, we plan to do it ------ this year.
  - (A) again
  - (B) ever
  - (C) very
  - (D) truly
- **116.** A fine of \$200 will be imposed upon any drivers ------ park illegally downtown during the holiday parade.
  - (A) which
  - (B) whose
  - (C) whom
  - (D) who
- **117.** ------ the new computers are arriving next week, no plans have been made to dispose of the old ones.
  - (A) Despite
  - (B) When
  - (C) Although
  - (D) Whereby

- 118. In Mr. Brothet's performance review, the department supervisor wrote that he worked extremely ------ and always finished his assignments on time.
  - (A) diligently
  - (B) diligence
  - (C) diligent
  - (D) most diligent
- 119. The leadership conference will be held in Lanesville, which is about 50 miles from downtown Seattle and easily accessible -----car or train.
  - (A) in
  - (B) by
  - (C) on
  - (D) at
- **120.** ------ to the fitness center is free for all employees and their family members.
  - (A) Preparation
  - (B) Insertion
  - (C) Admission
  - (D) Imposition
- 121. McLellan Associates, the ------ of the two law firms, is presently advertising several job openings for paralegals.
  - (A) largeness
  - (B) larger
  - (C) largely
  - (D) large
- 122. Rising gas prices are cutting into our profits, so we ------ to look for alternative delivery methods.
  - (A) must
  - (B) should
  - (C) need
  - (D) could
- 123. Due to the ------ rainfall this spring, water levels in local lakes and rivers are much higher than normal.
  - (A) accidental
  - (B) abundant
  - (C) common
  - (D) occasional

- 124. The Eisenweg Foundation will soon ------ its funding of external scientific research into several new domains, including genetics and endangered languages.
  - (A) exalt
  - (B) exclaim
  - (C) expel
  - (D) expand
- 125. The vice chancellor confirmed that the individual points should be presented in ----- of relative priority.
  - (A) order
  - (B) orderly
  - (C) ordering
  - (D) ordered
- 126. Working so many hours of overtime to meet the deadline has left the design staff feeling ------.
  - (A) exhaust
  - (B) exhausted
  - (C) exhausting
  - (D) exhaustive
- 127. Mr. Winthrop is a dynamic, determined, and articulate person who will succeed in sales ------ he has limited experience in this area of the business.
  - (A) already
  - (B) perhaps
  - (C) as far as
  - (D) even though
- 128. Running a successful art gallery takes more than just a love of art; it also requires a certain business ------.
  - (A) skill
  - (B) creation
  - (C) progress
  - (D) admiration
- 129. Manager Tony Lopez is in charge of unloading the merchandise ------ the supply trucks arrive at the supermarket.
  - (A) when
  - (B) hardly
  - (C) just
  - (D) soon

- **130.** Jorge was hired as an assistant manager five months ago, and ------ is now in line for a promotion.
  - (A) himself
  - (B) him
  - (C) his
  - (D) he
- 131. Formal business attire is required in the office while more ------ dress is allowed in the workshop.
  - (A) actual
  - (B) casual
  - (C) commercial
  - (D) official
- 132. Ever since Mr. Derrick joined the staff, Mr. Zapata and Ms. Coleman have ------ the marketing team for its excellent results.
  - (A) to be praised
  - (B) praise
  - (C) been praising
  - (D) been praised
- **133.** Kline Biochemicals is seeking to replace a team of lab technicians with one experienced researcher who is able to handle high-level research projects ------.
  - (A) absently
  - (B) inordinately
  - (C) independently
  - (D) elusively
- 134. ------ severe winter weather, affected bus routes may be either redirected or temporarily suspended until the roads are cleared.
  - (A) According to
  - (B) In the event of
  - (C) Of the following
  - (D) Out of support for
- 135. Employees should feel free to ------ the on-site physician as often as needed.
  - (A) consult
  - (B) convert
  - (C) compare
  - (D) convince

- 136. Choosing ------ two very qualified candidates was not easy, but the board has asked Mr. Diego to be the international school's next director.
  - (A) between
  - (B) within
  - (C) about
  - (D) along
- 137. Mr. Lee takes his job ------ than his predecessor did.
  - (A) serious
  - (B) seriously
  - (C) more seriously
  - (D) most seriously
- **138.** The conference organizers were able to remedy the ------ logistical problems quite efficiently, and guests were impressed by the creative solutions they found.
  - (A) vary
  - (B) various
  - (C) variety
  - (D) variance
- **139.** Mrs. Johnson handled the dispute -----, by holding private discussions in her office.
  - (A) discreetly
  - (B) remotely
  - (C) excessively
  - (D) tightly
- 140. Mobile phones have become ------ prevalent that telecommunications companies are establishing service in areas previously thought too remote.
  - (A) only
  - (B) such
  - (C) so
  - (D) still

# PART 6

**Directions:** Read the texts that follow. A word or phrase is missing in some of the sentences. Four answer choices are given below each of the sentences. Select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

#### Questions 141-143 refer to the following e-mail.

	To: All head office personnel <allpersonnel@tronicaville.com></allpersonnel@tronicaville.com>		
From: Central security <security@tronicaville.com> Subject: New construction</security@tronicaville.com>			
Please pass the following information on to in your area who might need a reminder.			
	141. (A) ones		
	(B) others		
	(C) every		
	(D) them		
	In for the factory expansion, the southeast section of parking lot C is now permanently closed.		
	142. (A) founding		
	(B) preparation		
	(C) support		
	(D) provision		
	This area will be completely fenced in, and excavation will begin shortly.		
	During the construction period, delays should be expected in entering and leaving parking lot C. Watch for construction equipment and personnel working in the area. You must pay special attention to all traffic signs. The locations of these signs will change as the workers move to different		
	143. (A) city		
	(B) sudden		
	(C) temporary		
	(D) modern		
	areas of the site.		
	If you have any questions, please contact Marty Spencer at extension 7845.		

#### Wellness in the Workplace

------ health care costs remain an issue of great concern for many employers. "People are working

144. (A) Increasing

(B) Duplicate

(C) Advancing

(D) Reciprocal

more hours, and at the same time, medical costs are rising, so it makes sense to promote wellness," says Morris Hsiu, health services coordinator for Greenview Marketing in Kelowna, British Columbia. "It costs less to build and staff a gym than it does to pay for health care, train new staff or hire temporary staff to take over when someone becomes ill ------ stress or overwork."

145. (A) due to

(B) of

(C) since

(D) more than

At Greenview, as at other companies, employees who use the gym are more relaxed and productive and spend fewer days away from work due to illness, thus saving the company money.

Hsiu recommends that companies start with small steps to ------ encourage good health. Some

146. (A) acting (B) activity (C) actively (D) active

suggestions from Hsiu include bringing in instructors to provide classes in stretching or aerobics and hiring nutrition consultants for diet information.

To: employees@marquandmedia.com From: hr@marquandmedia.com Subject: Workplace Tech Awards

The Awards Committee is seeking nominations for the second annual Workplace Technology Awards. These awards recognize employees whose innovative use of technology has improved the productivity of their department. Each winner will receive a certificate and \$1,000.

Employees can be nominated by coworkers, supervisors, or administrators, ------ only full-time

- 147. (A) also
  - (B) until
    - (C) instead
    - (D) although

employees are eligible. Nominations should include the name and department of the nominee, a list of technical skills, and ------ of the innovative application of technology in the workplace.

148. (A) evident (B) evidently (C) evidence (D) evidential

Please send nominations to Dave Salazar at Box 354224 by April 15. The Awards Committee, which consists of board members, shareholders, and department leaders, ------ all nominations.

149. (A) reviewed (B) has reviewed (C) will be reviewed (D) will review

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Young Designer Showcase	
Trends Unlimited is promoting its Young Designer Showcase to meet the needs of the changin fashion market. The fashion industry in India is witnessing a revolution. Currently, the fashion and garment fairs are by a few top designers and a handful of brands. However, a new	shows
150. (A) dominated	
(B) avoided	
(C) invited	
(D) displayed	
of designers is to challenge the established and conventional industry leaders. Young	
151. (A) eagerly	
(B) eager	
(C) eagerness	
(D) more eager	
Designer Showcase will provide a place for these young creative designers to their tale	ents.
152. (A) attract	
(B) exhibit	
(C) perform	
(D) deliver	
The products on display will range from high-fashion dresses to jewelry and accessories. The will attract fashion-conscious consumers as well as bulk-buying agents of international labels for original concepts.	

TEST 2

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# TEST 2

# PART 7

**Directions:** In this part you will read a selection of texts, such as magazine and newspaper articles, letters, and advertisements. Each text is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 153-154 refer to the following advertisement.



- **153.** What discount is offered on the cost of renting a car?
  - (A) 10 percent
  - (B) 15 percent
  - (C) 20 percent
  - (D) 25 percent

- **154.** How much would a seventy-year-old person pay for the package that includes a firework display?
  - (A) \$80
  - (B) \$100
  - (C) \$120
  - (D) \$140

Questions 155-157 refer to the following letter.

Ms. Kayla Jackson 820 NE 96th St. Seattle, WA 98115

October 2

Dear Ms. Jackson:

I am happy to confirm your employment as a full-time Network Systems Specialist with International Investments, Inc., effective Monday, October 17. In this position, you will be reporting to Steve Warrick, the head of our technology department, and your responsibilities will include maintenance and upgrades to the company's computer network.

As an employee, you will be eligible for salary increases based upon your performance and length of service. You are eligible for paid sick leave, paid vacation, and participation in the company retirement plan. Details will be provided by Greg Kimoto from Human Resources in an orientation meeting for new employees scheduled for Thursday, October 20.

We look forward to working with you here at International Investments, Inc., and we are pleased to welcome you to our team.

Sincerely,

「「「「「「「「「」」」

Carla Chan

Carla Chan Personnel Manager International Investments, Inc.

- **155.** What is the purpose of the letter?
  - (A) To give driving directions to a job interview
  - (B) To announce a job opening
  - (C) To provide details about a job
  - (D) To recommend someone for a job
- **156.** Who supervises the technology department?
  - (A) Kayla Jackson
  - (B) Steve Warrick
  - (C) Greg Kimoto
  - (D) Carla Chan

- **157.** What is the purpose of the meeting on October 20?
  - (A) To improve employees' computer skills
  - (B) To introduce new employees to the management team
  - (C) To give employees feedback on their performance
  - (D) To inform new employees of their job benefits

Questions 158-161 refer to the following note.

Dear Jean,

I wanted to write you a note to thank you. I am sorry that you felt disappointed that your work responsibilities were not what you expected. I have enjoyed having your assistance with my projects.

Although the tasks we handled were not as varied as you would have liked, just think about what you and I have accomplished since September. We organized the annual small business conference, updated the association's Web site, and answered scores of inquiries, many in great detail, from business owners who needed advice on a range of topics: loans, benefits, licensing, etc.

I feel the year has been very productive for both of us. You've been a congenial and conscientious assistant and all of us have the highest regard for your abilities. Please feel free to call upon me for a recommendation if you require one for future employment.

#### Best of luck,

Thomas

158. What can be inferred about Jean?

- (A) She was unhappy in her job.
- (B) She asked for a promotion.
- (C) She started a new business.
- (D) She lent money to Thomas.

159. What is NOT cited as part of Jean's work?

- (A) Organizing conferences
- (B) Processing business loans
- (C) Corresponding with clients
- (D) Maintaining a Web site

- 160. What does Thomas say about Jean?
  - (A) She is a skillful writer.
  - (B) She is a diligent worker.
  - (C) She is an excellent teacher.
  - (D) She is an experienced supervisor.
- 161. What does Thomas offer to do for Jean?
  - (A) Raise her salary
  - (B) Reduce her hours
  - (C) Decrease her workload
  - (D) Recommend her for a job

#### GO ON TO THE NEXT PAGE

27

Questions 162-163 refer to the following card.

,				
Don't Let Your Subscription to I	Biz News Weekly Lapse!			
Fill out and return this card today to keep up with the latest news and trends in busines				
3-month renewal - \$26.00         12-month renewal - \$75.00 (Our best	6-month renewal—\$45.00 value – approximately \$1.44 an issue!)			
(Please print) Name Address State/Province	Suite/Apartment ZIP/Postcode			
Choose one:				
Payment enclosed.	Bill me later.			
Would you like to receive FREE offers and promotions from our partner companies via e-mail?				
Yes, my e-mail address is	. 🗌 No, thank you.			
<i>Biz News Weekly</i> is published once a week. Please allow 4-6 weeks for delivery of first issue. The savings are based on 12-month cover price of \$104.00. For subscription questions, please call 476-555-2378 or visit our Web site at www.bnw.com/subscriptions.				
L				
<b>162.</b> What information must the subscriber provide to receive promotional offers? <b>16</b>	<ul><li>3. What information is included on this card?</li><li>(A) The company's mailing address</li></ul>			
(A) A name	(B) The amount of time before delivery			
(B) An address	begins			
(C) A telephone number	(C) The names of partner companies			

(D) An e-mail address

(D) The cost of a multiple-year subscription

Questions 164-165 refer to the following advertisement.

Hotel Psella Madrid, Spain Find out what people are saying about us! "This was our first stay at Hotel Bella and it was definitely worth every cent friendly service - sparkling clean rooms - wonderful! Thank you for a great few days!" J.G. "The service was excellent, everything was in working order and the staff was courteous and warm. Very, very nice. Don't change anything." R.S. "Absolutely fabulous! The front desk staff was extremely helpful with directions to points of interest in the area. The restaurant - the dinner menu in particular - was simply superb. We have stayed at numerous hotels, but this has to be the best!" L.G. "On Day 1, I was pleasantly surprised by the complimentary breakfast. I am going to tell all my family and friends to visit your hotel when they travel to Madrid." K.K. "Hotel Bella is close to public transportation, the city center, the theaters, the museums - an excellent location for the traveler who wants to do it all." E.M.

- **164.** According to the advertisement, what is provided for free at the hotel?
  - (A) A meal
  - (B) A theater ticket
  - (C) Transportation to the city center
  - (D) The first night's lodging

- 165. What is NOT mentioned about the hotel?
  - (A) Clean rooms
  - (B) Friendly staff
  - (C) Reasonable rates
  - (D) Convenient location

Questions 166-168 refer to the following book review.

# A History of Sports from Ancient Times to the Present By Rebecca Jean Porter Illustrated, 248 pp. Oakview Press, Westport, CT \$32.95

Kebecca Jean Porter, the author of *Olympic Dreams*, has attained another prefect score in this engaging and readable history. A History of Sports from Ancient Times to the Present covers everything from sporting events in ancient Rome to the origins of team sports in North America, and it includes a section on sports played on contemporary university campuses. I highly recommend the chapter with detailed instructions on how to play games that had previously been lost over time. Porter's comprehensive introduction and bibliography, as well as the time line of dates and events, make this a reference work that should be purchased by all public libraries. An online companion volume will be published next year.

—Andrew Huff

- **166.** What does Andrew Huff suggest about the book?
  - (A) It is not as good as Olympic Dreams.
  - (B) It does not cover previous centuries in detail.
  - (C) It is a well-written work.
  - (D) It is currently available online.
- **167.** What is NOT mentioned as being included in the book?
  - (A) Names of reference sources
  - (B) A listing of historical dates
  - (C) A thorough opening section
  - (D) A schedule of local sporting events

- **168.** For what group is the book particularly recommended?
  - (A) Community libraries
  - (B) University students
  - (C) Sports centers
  - (D) Sports players

#### Questions 169-172 refer to the following letter.

138/70 Nares Road Bangkok Thailand 10500 June 30

Dear Ms. Baharn,

I'd like to thank you for the time you spent with me discussing the marketing researcher position at Amarin, Ltd. After interviewing with you and touring the facility, I feel strongly that this company would be an ideal place for me to work.

I now understand why Amarin, Ltd., is considered the premier publisher of travel and tourism books in the region. I am impressed by the fact that it has been listed as one of Thailand's ten most successful businesses since it was founded six years ago. The company's reputation for quality is also reflected in its outstanding record of employee retention.

I wanted to emphasize the fact that I attended a three-week intensive seminar on MarkTrendsTM, the foremost marketing-research software package. I know the job description mentions the ability to use MarkTrendsTM, and I wanted to let you know that I am very comfortable using this software.

Again, thank you for your time and consideration. I hope to hear from you soon concerning your hiring decision.

Yours truly,

Anusak Arinchai

Anusak Arinchai

169. What kind of business is Amarin, Ltd.?

- (A) A marketing firm
- (B) A trading company
- (C) A research institute
- (D) A publishing company
- **170.** What is stated in the letter about Amarin, Ltd.?
  - (A) It was started six years ago.
  - (B) It plans to expand its operations to other countries.
  - (C) It will be hiring several marketing researchers.
  - (D) It has been successful because of its marketing strategies.

- **171.** What did the writer want to emphasize about his background?
  - (A) His degree in marketing
  - (B) His overseas travel experience
  - (C) His familiarity with a software program
  - (D) His presentations at professional seminars
- **172.** What does the letter indicate is a sign that Amarin, Ltd., is doing very well?
  - (A) Its large number of employees
  - (B) Its international reputation
  - (C) Its use of up-to-date computer technology
  - (D) Its high ranking on a list of successful businesses

#### Questions 173-175 refer to the minutes of a meeting.

# Meeting of the Milton Public Library Trustees

December 4

Present: Les Elder(chairperson), Nancy Johnson(treasurer),

- Jennifer Palmatier(secretary), Justin Mayrand (technical consultant), Megan Sprague(librarian)
- Absent: Mary Erwin(trustee), Max Johnson(trustee)

Mr. Elder began the meeting at 6:00 P.M.

#### **Treasurer's Report/Budget Review**

The library has \$4,300.00 remaining in this year's budget. This includes a donation of \$2,300.00 made by Robert Erwin, former trustee and president of the National Library Organization, and must be spent by December 31.

Ms. Johnson suggested that the trustees spend the \$2,300.00 as follows: \$900.00 will be allocated for books; \$400.00, for supplies; and \$1,000.00, for building repairs. All members present agreed.

#### **Building Repairs and Improvements**

Mr. Elder expressed concern about the recent electricity bills, which were quite high. The issue will be discussed at the January 14 meeting after the year's budget has been reviewed.

#### **Miscellaneous Business**

Ms. Sprague noted that the library building should be kept locked when it is not officially open to the public, even if staff or cleaning crews are present in the building.

Mr. Elder ended the meeting at 7:00 P.M.

The next meeting will be on Thursday, December 18, at 5:00 P.M. in the Milton Public Library.

#### 173. What institution is being discussed?

- (A) A school
- (B) A bookstore
- (C) A library
- (D) A housing complex
- 174. Who contributed money to this institution?
  - (A) Nancy Johnson
  - (B) Les Elder
  - (C) Robert Erwin
  - (D) Max Johnson

- **175.** According to the minutes, what remark did Ms. Sprague make?
  - (A) The performance of the cleaning crew is poor.
  - (B) The cost of electricity is very high.
  - (C) The December meeting should be rescheduled.
  - (D) The doors of the library should be locked during nonbusiness hours.

No. Co

## Questions 176-180 refer to the following page from a brochure.

*Classique Lighting* floor lamps and ceiling light fixtures are an easy way to update any room. We offer lighting to fit every need and budget.

# HERE IS A LIST OF OUR BEST-SELLING MODELS

#### Calypso

Very affordable, available in a wide variety of colors and patterns, Calypso is our most economical and versatile ceiling light. Works equally well in offices, retail stores, and home environments. Not recommended for rooms exposed to moisture.

#### Trend

Create a modern look that will enhance any office setting. This competitively priced metal light is excellent for conference rooms, office cubicles, or any business where bright lighting is important. Only available in black, gray, or off-white. Can be directly mounted to the ceiling by professionals or any skilled home owner.

#### **Mystic**

This floor lamp is suitable in both homes and offices. It creates a warm atmosphere with its soft light. Moderately priced and available in several colors.

We recommend that you use energy-efficient lighting. In addition to being inexpensive, energy-efficient lighting has several advantages over standard lighting:

- Uses 2/3 less energy
- Generates 70% less heat
- Lasts up to ten times longer
- 176. Which model is best if cost is a concern?
  - (A) Calypso
  - (B) Baroque
  - (C) Mystic
  - (D) Trend
- **177.** What is suggested about changing the lighting in a home or office?
  - (A) It is usually expensive.
  - (B) It is an easy way to modernize a room.
  - (C) It will increase the resale value of the home or office.
  - (D) It should be done only after consulting a designer.
- **178.** Why are the lighting models mentioned in the brochure?
  - (A) They are sold in most stores.
  - (B) They will soon be discontinued.
  - (C) Their prices have been reduced.
  - (D) They are the most popular models.

- **179.** According to the brochure, what is NOT true of energy-efficient lights?
  - (A) They last longer than standard lights.
  - (B) They use less energy than regular lights do.
  - (C) They are more expensive than standard lights.
  - (D) They generate less heat than other types of lights do.
- 180. What is true of Mystic lights?
  - (A) They are floor lamps.
  - (B) They come in many sizes.
  - (C) They need to be professionally installed.
  - (D) They can be exposed to moisture.

Questions 181-185 refer to the following article and letter.

### Cook's forum presents ...

## **Kitchen Test**

Every month, our magazine features a comparison of new cooking products available on the market. This month, we are looking at four of the top-selling brands of stainless steel cookware sets. We thought this might be helpful to our readers because stainless steel is the preferred type of pots and pans for professional and novice cooks alike.

Brand	Construction	Cleaning	Other	Cost
Chef Pro Stainless	Stainless steel over aluminum core that extends up pan sides. Silicone insert on bottom of handles for grip stability.	Hand washing recommended.	Oven safe up to 260°C.	£295 (10 pieces)
Cuisine 500 Series	Stainless steel exterior. Copper disk built into pan bottoms. Heat-resistant handles. Straining holes in lids.	Dishwasher safe.	Includes a 6-piece utensil set. Only 7 pots and pans in the set. Heavier than other brands.	£210 (20 pieces)
LeDeux Bistro Collection	Stainless steel over aluminum base. Pouring spouts on saucepans.	Dishwasher safe.	Lightest-weight stainless steel cookware on the market.	£230 (10 pieces)
Millennium Stainless Collection	Copper core on bottom and up pan sides. Bounded with stainless steel. Clear, tempered-glass lids.	Hand washing with special stainless steel cleaner recommended.	Oven safe up to 260°C.	£355 (12 pieces)

# Cook's forum Readers Respond

#### Dear Editor,

As a professional chef, I enjoy your magazine immensely and look forward to its arrival every month.

In regard to last month's comparison of stainless steel cookware in the Kitchen Test section, I'd like to offer your readers some advice. Purchase cookware that is constructed around a copper core, not an aluminum core. Copper distributes heat more evenly. Also, make sure the copper core is on the bottom and extends up the sides of the pan. This will result in evenly cooked food. I can't stress the importance of these two features enough. The right pots and pans will bring a lifetime of good cooking and eating. And what could be more important than that?

Adam Wiley Head Chef, Rhapsody Bistro

- **181.** What is the purpose of the Kitchen Test section of Cook's Forum magazine?
  - (A) To review area restaurants
  - (B) To compare available cooking tools
  - (C) To rate recipes submitted by readers
  - (D) To suggest kitchen design ideas
- **182.** What feature do the Cuisine 500 Series and the LeDeux Bistro Collection have in common?
  - (A) They have heat-resistant handles.
  - (B) Their price is the same.
  - (C) They do not have to be washed by hand.
  - (D) They do not weigh very much.
- 183. Who is Adam Wiley?
  - (A) A magazine editor
  - (B) A restaurant owner
  - (C) A cookware designer
  - (D) A professional chef

- **184.** What product would Adam Wiley probably recommend?
  - (A) Chef Pro Stainless
  - (B) Cuisine 500 Series
  - (C) LeDeux Bistro Collection
  - (D) Millennium Stainless Collection
- **185.** In the letter, the word "stress" in paragraph 2, line 5, is closest in meaning to
  - (A) strain
  - (B) emphasize
  - (C) strengthen
  - (D) extend

#### Questions 186-190 refer to the following letter and schedule.

Dear WHKK Radio,

I heard a wonderful symphony on my car radio last Tuesday morning around 10 A.M. Unfortunately I got to work before the host announced the composer and name of the piece. I would like to have this information because I think a recording of this music would make an excellent birthday present for my wife.

As long as I am writing, let me add that I moved to the area recently and have been delighted by the variety of types of music that your station plays. Also, is it possible to get a list of your programs and the times they are broadcast?

Yours,

Joseph Bernard

Joseph Bernard

WHKK	Radio Broadcast S	Schedule for July		
	Monday–Friday	Saturday & Sunday		
8 a.m11 a.m.	Morning Classical with Todd Hampton	Local and National News		
11 A.M.—1 P.M.	Classic Jazz with Roger Freed	Latin Rhythms with José Campo		
1 р.м.—5 р.м.	Rock (host varies)	Oldies		
5 p.m7 p.m.	National News	Night Talk with Randall Tyler		
For more information about the music played on any program, call station at				

555-9765 and ask to speak to the host of the program. Subscribe to our newsletter for advance notice of concerts and other events by calling 555-9766.

- **186.** What is suggested about Mr. Bernard in the letter?
  - (A) He is not married.
  - (B) He has lived in the area a long time.
  - (C) He enjoys listening to the news.
  - (D) He commutes to work by car.
- **187.** In the letter, the word "add" in paragraph 2, line 1, is closest in meaning to
  - (A) calculate
  - (B) give to
  - (C) state further
  - (D) attach
- **188.** To whom should Mr. Bernard probably speak for more information?
  - (A) Todd Hampton
  - (B) Roger Freed
  - (C) Randall Tyler
  - (D) Jose Campo

- 189. When can jazz be heard on WHKK Radio?
  - (A) On Wednesday at 10 A.M.
  - (B) On Thursday at 12 noon
  - (C) On Saturday at 9 A.M.
  - (D) On Sunday at 6 P.M.
- **190.** According to the schedule, what does the newsletter include?
  - (A) Instructions for advertisers
  - (B) Interviews with performers
  - (C) Listings of events
  - (D) Surveys of listeners

Questions 191-195 refer to the following advertisement and application letter.

# Job Opening: Marketing Director, Mumbai Museum of Natural History

The Mumbai Museum of Natural History is currently seeking a full-time marketing director.

The marketing director is responsible for raising public awareness of the museum and its activities in India and abroad, particularly in Southeast Asia.

Primary responsibilities include

- preparing training manuals
- gathering information on visitors' needs
- recruiting new members
- designing advertisements for magazines, television, and radio
- developing promotional materials

The ideal candidate will have a master's degree in marketing management or a related field and at least four years of experience in marketing and event planning. Other requirements include knowledge of word processing and excellent communication and interpersonal skills. Prior experience working in a museum is preferred but not required.

Applications can be filed online at our Web site www.mmnh.org.in or by writing to

Ms. Chandra Kumar, Human Resources Manager, Mumbai Museum of Natural History, 675 Sharma Road, Mumbai, Maharashtra, India. Fax: (22) 555-2874. E-mall: ckumar@mmnh.org.in. The deadline for applications is March 31.

#### Neela Rao 272 Theater Road Calcutta, West Bengal

Ms. Chandra Kumar Human Resources Manager Mumbai Museum of Natural History 675 Sharma Road Mumbai, Maharashtra

March 14

Dear Ms. Kumar:

I am writing to apply for the position of marketing director advertised in the *Calcutta Samachar* newspaper. I have an advanced degree in business with a specialization in marketing from the London School of Finance.

I am currently the marketing manager for Wildlife India. My job is to promote the organization and its objectives by designing magazine and online advertisements. In addition, I write training manuals for managers and make presentations to government officials and community groups about wildlife management.

Four years ago I began working with Wildlife India to raise public concern about the extinction of Bengal tigers. Our efforts resulted in the People for Bengal Tigers campaign. The campaign included a series of radio and television programs focusing on the protection of the Bengal tiger. I also helped organize a conference on the cultural and economic significance of the Bengal tiger that was widely covered by the media.

As circumstances require that I relocate to Mumbai within the next two months, I would welcome an opportunity to work for an organization with a social mission, such as yours. If you care to discuss my application in greater detail, please e-mail me at neela\_rao@calcuttanet.net or call me at (33)555-0741. I look forward to hearing from you.

Sincerely,

Neela Rao, Ph. D. Neela Rao, Ph. D.

- **191.** What is stated as a requirement of the job being advertised?
  - (A) Willingness to travel
  - (B) The ability to speak and write clearly
  - (C) Prior job experience in an art gallery
  - (D) Familiarity with computer programming
- **192.** What is the goal of the organization Wildlife India?
  - (A) To advertise its products
  - (B) To raise money for a zoo
  - (C) To sell textbooks on wildlife protection
  - (D) To inform the public about an endangered animal
- **193.** In what area that is described in the job advertisement has Dr. Rao already had experience?
  - (A) Promoting the protection of wildlife
  - (B) Producing a television documentary
  - (C) Recruiting museum subscribers
  - (D) Organizing an event

- **194.** In the application letter, the word "covered" in paragraph 3, line 5, is closest in meaning to
  - (A) reported
  - (B) replaced
  - (C) hidden
  - (D) protected
- **195.** According to the application letter, why is Dr. Rao interested in this position?
  - (A) She wants to work for a government agency.
  - (B) She plans to move to Mumbai.
  - (C) The museum has an international reputation.
  - (D) The job will allow her to travel to other countries.

Questions 196-200 refer to the following brochure and e-mail message.

# CASCADIA PAPER INTERNATIONAL

Do you need high-quality paper for your office printers and copiers? Is your company looking for disposable food containers of other durable packaging material? Cascadia Paper International can help. Thanks to CPI's state-of-the-art production methods, its 40 years of market experience, and above all, the commitment of its dedicated and energetic staff, we can offer you the best products currently available on the market.

Packaging material makes up more than half of all the products we manufacture. And with exports exceeding 40% annually, this product is our biggest seller overseas. But the production and sale of stationery, newsprint — which is paper primarily used for printing newspapers — and recycled paper has also steadily risen over the last five years.

For more information about CPI or to order our products, please visit us on the Web at www.cpi.com.sg, call 65-555-7850, or send an e-mail to Angel Khim Ling, our External Relations Manager, at akhimling@cpi.com.sg. And when in Singapore, please visit our showroom at 3000 Chong Guan Street, located in the heart of beautiful Singapore.

#### Trust CPI to keep an "I" on your business!

To:	akhimling@cpi.com.sg	
From:	ahmed_jubrani@mymail.net.sa	
Date:	October 14	

#### Dear Ms. Khim Ling.

My name is Ahmed Jubrani, and I'm the Marketing Director of Mideast Foods, a large Saudi Arabian company specializing in the production and distribution of local food items. We have been in business for eight years now and our export market includes the entire Middle East and parts of Southeast Asia.

Over the last three years, the demand for our products has grown exponentially and with that, of course, our need for more packaging material. We have calculated that we will need over one million containers for the coming year, with a projected increase of 5% to 10% over the next five years. In this respect, your company might be of service to us.

I will be in Singapore from October 25 to October 30 and would like to meet with you then to discuss the possibility of doing business with you. Could you please let me know which date, day, and time would be good for setting up a meeting with you? In addition to e-mail, I can be reached by telephone at 966-3-555-9087. Alternatively, you can also fax me your response at 966-3-555-0258.

Sincerely, Ahmed Jubrani

- (A) To promote the services of a company
- (B) To present figures on newspaper sales
- (C) To explain techniques in paper manufacturing
- (D) To provide statistics on the export of paper products
- **197.** In the brochure, the word "primarily" in paragraph 2, line 4 is closest in meaning to
  - (A) originally
  - (B) vitally
  - (C) simply
  - (D) chiefly
- **198.** According to the brochure, which of the products manufactured by Cascadia Paper International is sold globally in the greatest quantities?
  - (A) Stationery
  - (B) Recycled paper
  - (C) Packaging materials
  - (D) Newsprint

- 199. Why is Mr. Jubrani contacting Ms. Khim Ling?
  - (A) To offer a service
  - (B) To make an appointment
  - (C) To recommend a product
  - (D) To help correct a calculation
- 200. What do the two companies have in common?
  - (A) They are located in the same country.
  - (B) They have experienced an increase in production.
  - (C) They are more than a decade old.
  - (D) They accept orders over the Internet.

# TEST 3

# LISTENING TEST

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

# PART 1

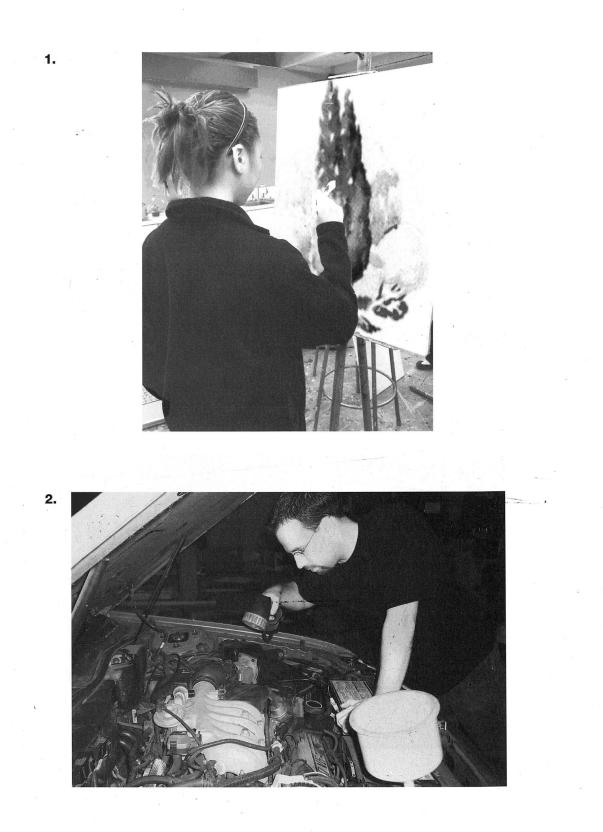
**Directions:** For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.

Example

Sample Answer



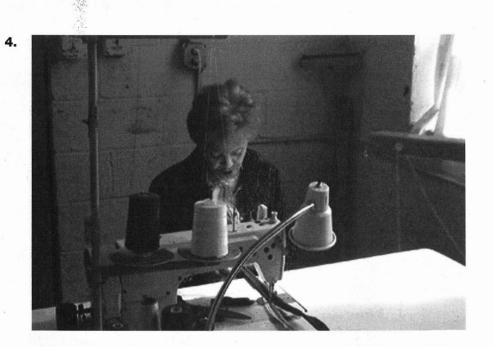
Statement (C), "They're standing near the table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.



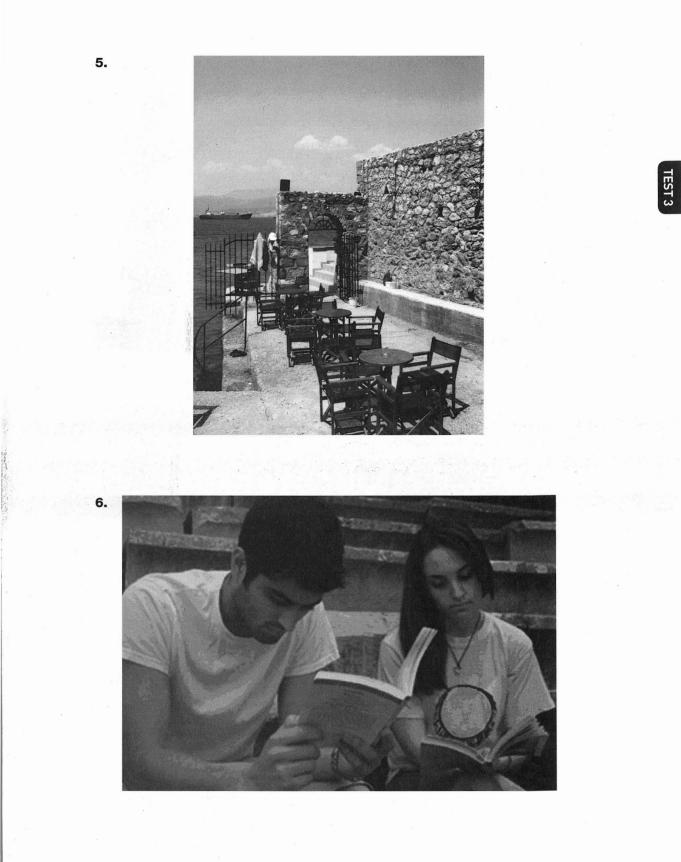
TEST 3

3.

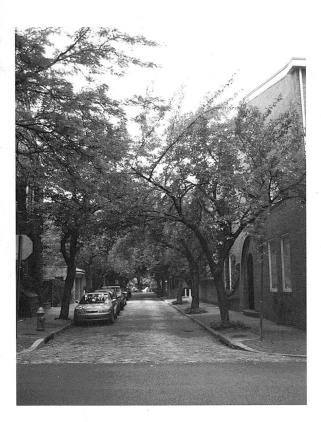




34





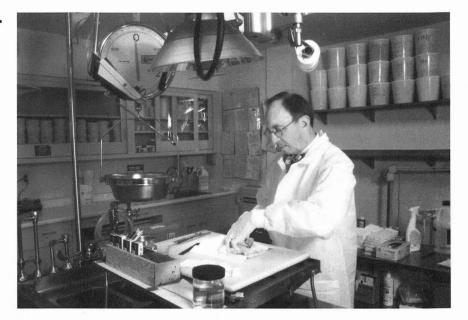


8.

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Ner.





# PART 2

**Directions:** You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

# Example

Sample Answer



You will hear: Where is the meeting room?

You will also hear: (A) To meet the new director. (B) It's the first room on the right. (C) Yes, at two o'clock.

The best response to the question "Where is the meeting room?" is choice (B), "It's the first room on the right," so (B) is the correct answer. You should mark answer (B) on your answer sheet.

Mark your answer on your answer sheet.
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26. Mark your answer on your answer sheet.

27. Mark your answer on your answer sheet.

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32. Mark your answer on your answer sheet.

33. Mark your answer on your answer sheet.

34. Mark your answer on your answer sheet.

35. Mark your answer on your answer sheet.

36. Mark your answer on your answer sheet.

37. Mark your answer on your answer sheet.38. Mark your answer on your answer sheet.39. Mark your answer on your answer sheet.

40. Mark your answer on your answer sheet.

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# PART 3

**Directions:** You will hear some conversations between two people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

- 41. Where most likely are the speakers?
  - (A) In a restaurant
  - (B) In a hotel
  - (C) In an airport
  - (D) In an office building
- 42. When did the computer problems begin?
  - (A) On Monday
  - (B) On Tuesday
  - (C) On Wednesday
  - (D) On Thursday
- 43. What does the woman suggest that Mr. Singh do?
  - (A) Fix the computer
  - (B) Make a reservation
  - (C) Talk to the manager
  - (D) Go to the coffee shop

- 44. Who is looking for Clara?
  - (A) Dr. Kim
  - (B) Mr. Peterson
  - (C) The director
  - (D) The receptionist
- 45. What does Clara have to do?
  - (A) Make an appointment with Mr. Peterson
  - (B) Go to her office
  - (C) Meet Dr. Kim
  - (D) Write a report
- 46. What did Mr. Peterson most likely forget to do?
  - (A) Schedule a doctor's appointment
  - (B) Reserve the conference room
  - (C) Meet with the director
  - (D) Review his messages

- 47. When is the man going on a trip?
  - (A) On Sunday
  - (B) On Tuesday
  - (C) On Thursday
  - (D) On Saturday
- 48. What does the woman imply?
  - (A) She has been to Bermuda several times.
  - (B) She is not able to work overtime.
  - (C) She has family living in Bermuda.
  - (D) She will not attend the banquet.
- 49. Why is the man going to Bermuda?
  - (A) To receive an award
  - (B) To see his family
  - (C) To meet some customers
  - (D) To have a vacation
- 50. What is the man doing?

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- (A) Planting flowers
- (B) Hanging a sign
- (C) Making a delivery
- (D) Taking an order
- 51. Where is Ms. Goodrich?
  - (A) At a party
  - (B) At a meeting
  - (C) At a flower show
  - (D) At lunch
- 52. What will the woman probably do next?
  - (A) Sign a form
  - (B) Call Ms. Goodrich
  - (C) Water some flowers
  - (D) Go shopping

- 53. What are the speakers discussing?
  - (A) A new instructor
  - (B) A training session
  - (C) A computer problem
  - (D) An instruction manual
- 54. What does the woman ask the man to do?
  - (A) Introduce her to Ms. McGregor
  - (B) Show her how to use e-mail
  - (C) Lead a training session
  - (D) Give her directions
- 55. What does the man say?
  - (A) Ms. McGregor is a good instructor.
  - (B) The training session has been canceled.
  - (C) The instruction manual is very thorough.
  - (D) There are 30 computers in the lab.
- 56. What does the company design?
  - (A) Office furniture
  - (B) Cameras
  - (C) Printers
  - (D) Kitchen appliances
- 57. What does the woman tell the man?
  - (A) The company is expanding.
  - (B) The company's competitors are not doing well.
  - (C) A new model needs to be developed.
  - (D) The Clear Picture model is no longer being sold.
- 58. What is a requirement for the new product?
  - (A) It should run quietly.
  - (B) It should be lightweight.
  - (C) It should have multiple uses.
  - (D) It should be designed for home offices.

- 59. Who most likely are the speakers?
  - (A) They are coworkers.
  - (B) They are job applicants.
  - (C) They are politicians.
  - (D) They are athletes.
- 60. What is being discussed?
  - (A) A business presentation
  - (B) A job interview
  - (C) A training program
  - (D) A sporting event
- 61. Why is Miles disappointed?
  - (A) He has to work late.
  - (B) He expected more from an applicant.
  - (C) His team lost a competition.
  - (D) His coworker is changing jobs.
- 62. What are the speakers discussing?
  - (A) Repairing a house
  - (B) Building an apartment
  - (C) Renting an office
  - (D) Buying a store
- 63. What is the problem with the property?
  - (A) It costs too much.
  - (B) It is far away.
  - (C) It is too big.
  - (D) It needs some repairs.
- 64. What does the woman suggest?
  - (A) Moving the furniture
  - (B) Hiring a contractor
  - (C) Arranging transportation
  - (D) Borrowing some money

- 65. Who is the woman?
  - (A) A patient
  - (B) A nurse
  - (C) A pharmacist
  - (D) A driver
- **66.** How many times each day should the man take the medication?
  - (A) Once
  - (B) Twice
  - (C) Three times
  - (D) Four times
- 67. What effect might the medication cause?
  - (A) Hunger
  - (B) Weight loss
  - (C) Stomachache
  - (D) Tiredness
- 68. Who most likely is the man?
  - (A) A student
  - (B) A teacher
  - (C) A salesperson
  - (D) A bank cashier
- 69. What does the man ask about?
  - (A) Borrowing money
  - (B) Buying a book
  - (C) Applying to the university
  - (D) Getting a new job
- 70. When will the man probably be contacted?
  - (A) In two days
  - (B) In four days
  - (C) In one week
  - (D) In one month

# PART 4

**Directions:** You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

- 71. Where is the speaker?
  - (A) At a hotel
  - (B) At a restaurant
  - (C) At an electronics store
  - (D) At a sports center
- 72. What is stated in the talk?
  - (A) Room service is available.
  - (B) Evening entertainment is provided.
  - (C) The fitness center is closed.
  - (D) Free computer software is offered.
- 73. What is included in the group rate?
  - (A) All meals

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- (B) Internet access
- (C) A concert ticket
- (D) Swimming lessons

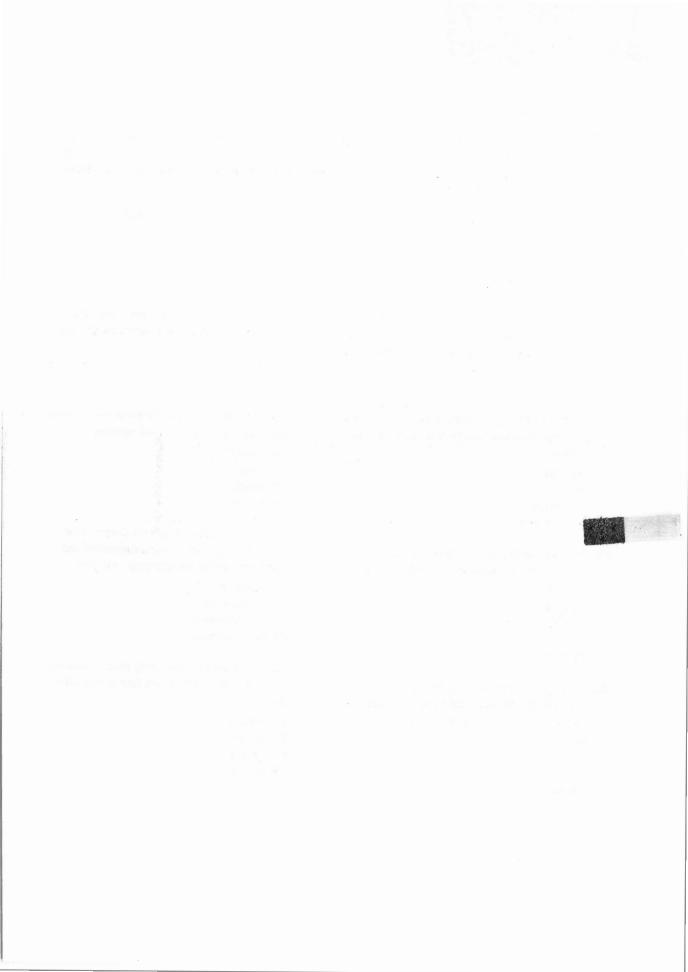
- 74. Where is this announcement most likely being made?
  - (A) At an airport
  - (B) At a bus station
  - (C) At a ferry terminal
  - (D) At a train station
- 75. For how long will arrivals be delayed?
  - (A) 5 minutes
  - (B) 10 minutes
  - (C) 45 minutes
  - (D) 55 minutes
- 76. What are passengers traveling to Vermont told to do?
  - (A) Speak to a staff member
  - (B) Listen for an announcement
  - (C) Proceed to the gate
  - (D) Make alternate plans

- 77. What is the purpose of the message?
  - (A) To inquire about a job applicant
  - (B) To ask about accommodations
  - (C) To offer help with relocation
  - (D) To inform a client of an available apartment
- 78. How does the speaker ask to be contacted?
  - (A) By telephone
  - (B) By e-mail
  - (C) By letter
  - (D) By fax
- 79. What will Mr. Santos probably do?
  - (A) Attend an event on Manor Drive
  - (B) Invite Mr. Chan to his house
  - (C) Return Mr. Chan's call
  - (D) Submit an application form
- 80. What is the purpose of the meeting?
  - (A) To explain security procedures
  - (B) To gather employee information
  - (C) To describe upcoming repair work
  - (D) To introduce staff members
- 81. What does the speaker say about the identification cards?
  - (A) They will be quite small.
  - (B) They will be available at the front desk.
  - (C) They will be used to open the doors.
  - (D) They will not be required for all employees.
- 82. What change does the speaker announce?
  - (A) The company will acquire more property.
  - (B) The security department will hire new personnel.
  - (C) Employees will be required to wear uniforms.
  - (D) Access to the building will be restricted.

- 83. What is being announced?
  - (A) An annual sale
  - (B) A holiday closure
  - (C) The remodeling of a store
  - (D) The opening of a new location
- 84. What does Walton's sell?
  - (A) Computers
  - (B) Clothing
  - (C) Food
  - (D) Furniture
- 85. How many stores does Walton's have?
  - (A) One
  - (B) Two
  - (C) Three
  - (D) Four
- 86. According to the announcement, why will production be temporarily stopped?
  - (A) For equipment maintenance
  - (B) For safety improvements
  - (C) For workstation upgrades
  - (D) For quality reviews
- 87. For how long is the production line expected to be shut down?
  - (A) One hour
  - (B) Two hours
  - (C) Three hours
  - (D) Four hours
- 88. What will the workers do while production is stopped?
  - (A) Review maintenance manuals
  - (B) Complete production reports
  - (C) Clean up the factory floor
  - (D) Assist with packing items

- 89. What is the message mainly about?
  - (A) Product availability
  - (B) Flight arrangements
  - (C) A sales opportunity
  - (D) A meeting schedule
- 90. Who most likely is Sharon Hartford?
  - (A) A travel agent
  - (B) A convention planner
  - (C) A computer technician
  - (D) A sales representative
- 91. What does the caller suggest the man do?
  - (A) Send a fax
  - (B) Make a phone call
  - (C) Visit her office
  - (D) Write an e-mail
- 92. What are on display at the museum?
  - (A) Photographs
  - (B) Sculptures
  - (C) Paintings
  - (D) Machines
- 93. What is unusual about the Susan Willis exhibit?
  - (A) It includes objects that move.
  - (B) It features life-size statues.
  - (C) It has many antique items.
  - (D) It is the only exhibit of its kind.
- 94. Where is the gift shop located?
  - (A) On the first floor
  - (B) Next to the Karina exhibit
  - (C) Across from the cafeteria
  - (D) By the Susan Willis exhibit

- **95.** Where will the next committee meeting take place?
  - (A) At the Courier Hotel
  - (B) In the lunch room
  - (C) In a conference room
  - (D) In the library
- **96.** What should employees do if they are planning to attend the retirement dinner?
  - (A) Bring a gift to the dinner
  - (B) Purchase a ticket
  - (C) Reply by next Wednesday
  - (D) Contact the committee
- 97. What does the speaker mention?
  - (A) The conference room will be renovated soon.
  - (B) Donations of fifteen dollars are encouraged.
  - (C) Fewer employees are retiring this year than last year.
  - (D) The committee is seeking new members.
- 98. What surprising trend was reported?
  - (A) People are happiest before retirement.
  - (B) Workers are spending less time at their jobs.
  - (C) Many workers are not commuting to work.
  - (D) Workers who make the most money are the least satisfied.
- 99. What reason is suggested for the trend?
  - (A) Many workers prefer to live far from their jobs.
  - (B) Successful employees have more responsibility.
  - (C) Employees must take work home to finish it.
  - (D) Workers see their colleagues infrequently.
- 100. What does the speaker recommend?
  - (A) Looking for a job with fewer responsibilities
  - (B) Working fewer hours each day
  - (C) Spending time with family and friends
  - (D) Changing careers every few years



# **READING TEST**

In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed.

You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

# PART 5

**Directions:** A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

- 101. Next year Khosun Industries will ------ several employees to work in the new factory in Kuala Lumpur.
  - (A) sent
  - (B) send
  - (C) sends
  - (D) sending
- 102. The Bernier Company's financial reports are typically published in ------ English and French.
  - (A) neither
  - (B) yet
  - (C) so
  - (D) both
- 103. Dr. Vargas will soon retire, ending -----distinguished 30-year career as a research scientist with Gillan Laboratories.
  - (A) she
  - (B) hers
  - (C) her
  - (D) herself

- 104. The route to Sandy Shores Inn is ------ marked from exit 262 on the coastal highway.
  - (A) clearly
  - (B) freely
  - (C) deeply
  - (D) sharply
- 105. A ------ from Jensen-Colmes Corporation will be happy to meet with prospective job applicants at the Westborough Job Fair.
  - (A) represent
  - (B) representing
  - (C) representative
  - (D) representation
- 106. Please review the new safety procedures and ----- any questions to Mr. Bae at extension 2528.
  - (A) inquire
  - (B) direct
  - (C) expect
  - (D) prepare

- **107.** Visitors to the library are asked to speak -----and keep conversations brief when in the main reading room.
  - (A) quiet
  - (B) quietly
  - (C) quietest
  - (D) quietness
- 108. The Milltown Cinema's outdoor café will be closed ------ the winter months.
  - (A) about
  - (B) out of
  - (C) next to
  - (D) during
- **109.** Daily guided tours of the warehouse ------ at 10:00 A.M. in the reception area on the first floor.
  - (A) begin
  - (B) begins
  - (C) to begin
  - (D) beginning
- Telephone-conferencing equipment is -----available in every meeting room in the Judson Building.
  - (A) once
  - (B) now
  - (C) right
  - (D) far
- 111. Saturday's clearance sale will reduce old stock and make room for next season's products, ------ will arrive very soon.
  - (A) when
  - (B) what
  - (C) where
  - (D) which
- **112.** Visitors must sign in at the security desk and provide photo identification in order to ------ visitor passes.
  - (A) obtain
  - (B) design
  - (C) require
  - (D) involve

- 113. As part of its business expansion -----, Ausgaard Automobiles plans to launch a line of small utility trucks.
  - (A) strategize
  - (B) strategic
  - (C) strategy
  - (D) strategically
- 114. The department-wide changes suggested ------ Ms. Juntasa received unanimous approval from company management.
  - (A) in
  - (B) of
  - (C) by
  - (D) as
- **115.** Candidates for positions at Pereira Consulting should answer the questions on the application form as ------ as possible.
  - (A) accurate
  - (B) accuracy
  - (C) accuracies
  - (D) accurately
- **116.** Marsden Manufacturing, Inc., is hiring temporary workers to address the present ------ for greater personnel resources.
  - (A) measure
  - (B) denial
  - (C) demand
  - (D) claim
- 117. Crown Corporation has been the nation's ------ commercial supplier of fabric dyes for over 25 years.
  - (A) leads
  - (B) leader
  - (C) to lead
  - (D) leading
- **118.** The community swimming pool is not to be used at any time ------ a trained lifeguard is on duty.
  - (A) in fact
  - (B) unless
  - (C) in case
  - (D) otherwise

- **119.** The exhibition of German sculpture will be on ------ for the next twelve weeks at the Richter Art Museum.
  - (A) display
  - (B) appearance
  - (C) arrangement
  - (D) survey
- **120.** Employees must receive ------ approval for any travel that will be reimbursed by the company.
  - (A) close
  - (B) past
  - (C) prior
  - (D) late
- 121. Most of the new houses for sale on Seegers Island are ------ priced and in excellent condition.
  - (A) moderate
  - (B) moderated
  - (C) moderately
  - (D) moderation
- 122. All members of the sales team are grateful for Michael Dreyman's substantial ------ to the project over the last six months.
  - (A) assurance
  - (B) dependence
  - (C) obligations
  - (D) contributions
- 123. Researchers at Firmatek Synthetics are working on a new material that will be twice as ------ as ordinary concrete.
  - (A) durably
  - (B) durable
  - (C) durability
  - (D) durableness
- 124. Dr. Knudsen's patient base has grown so rapidly that he must ----- with another physician.
  - (A) partner
  - (B) afford
  - (C) hire
  - (D) conform

- **125.** The content on the Aspero Designs Web site is protected by copyright law and may not be reproduced ------ the company's written consent.
  - (A) behind
  - (B) without
  - (C) except
  - (D) before
- **126.** Dr. Hemana and Dr. Wareham, the joint recipients of the Cobalt Research Prize, have known ------ since they were university students in Auckland.
  - (A) other one
  - (B) another one
  - (C) any other
  - (D) each other
- 127. Customers who purchase concert tickets will be charged a service fee ------ they pay by cash or by credit card.
  - (A) whether
  - (B) either
  - (C) even
  - (D) despite
- 128. In addition to fine dining, the elegant Ipswich Inn provides every amenity ------ for small or large business meetings.
  - (A) necessity
  - (B) necessitate
  - (C) necessary
  - (D) necessarily
- 129. As head of Human Resources, Rachel Ashton will inform ------ employees of job openings before advertising the positions on the Internet.
  - (A) allowable
  - (B) entire
  - (C) permissive
  - (D) current

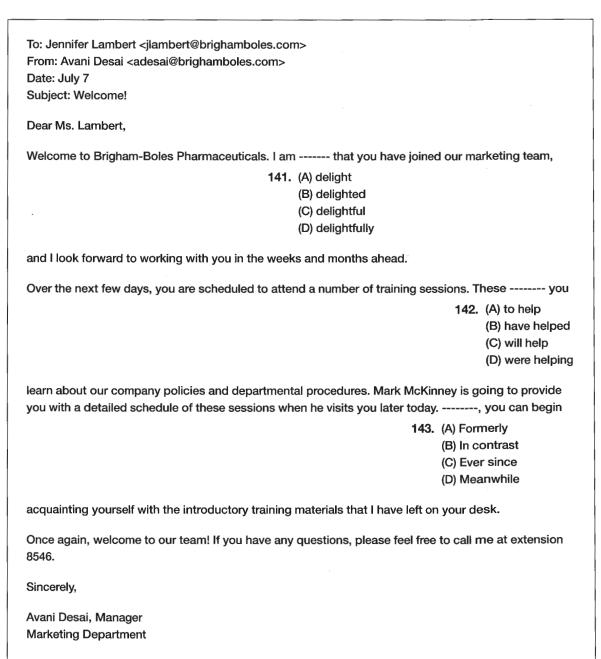
- **130.** The library at the Kane-Clark Institute contains numerous items ------ the history of the renowned philanthropic organization.
  - (A) document
  - (B) documents
  - (C) documentary
  - (D) documenting
- 131. Mr. Takei attended one business conference in April and plans to attend two more conferences ------ in the year.
  - (A) then
  - (B) later
  - (C) long
  - (D) ever
- **132.** Whitcomb Hospital's new efficiency program aims to reduce the workload of hospital employees while improving patient ------.
  - (A) care
  - (B) cared
  - (C) careful
  - (D) carefully
- 133. This afternoon's flights to Barcelona, London, and Rome have all been delayed -----inclement weather in the destination cities.
  - (A) as for
  - (B) due to
  - (C) now that
  - (D) only if
- **134.** To save time and costs, Alberta Industries recommends that any associates who travel for business ------ the amount of luggage they carry.
  - (A) minimize
  - (B) to minimize
  - (C) have minimized
  - (D) minimizing
- **135.** Patrons who arrive at the theater ------ the show has begun will not be seated until the intermission.
  - (A) wherever
  - (B) into
  - (C) along
  - (D) after

- **136.** Parking is prohibited in areas marked for emergency use, and drivers who park their vehicles in these zones are ------ to substantial fines.
  - (A) subject
  - (B) subjecting
  - (C) subjection
  - (D) subjections
- **137.** According to the proposal, a large block of rooms in the east wing of the new building will be ------ for storage.
  - (A) designated
  - (B) detained
  - (C) reciprocated
  - (D) signified
- **138.** ------ of homegrown and organic fruits and vegetables, as well as handmade crafts and jewelry, are available for purchase at the Springdale community market.
  - (A) Varies
  - (B) Variant
  - (C) Varieties
  - (D) Various
- **139.** The research and development division at Spiridon Biometrics has improved the quality and scope of its products under Ms. Chang's ------.
  - (A) disposal
  - (B) direction
  - (C) prominence
  - (D) capacity
- 140. Customers concerned about ------ utility rate increases will be given the option of prepaying for three months of service at today's rate.
  - (A) considerate
  - (B) instructive
  - (C) probable
  - (D) expended

# PART 6

**Directions:** Read the texts that follow. A word or phrase is missing in some of the sentences. Four answer choices are given below each of the sentences. Select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 141-143 refer to the following e-mail.



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# Questions 144-146 refer to the following letter.

April 10
Mr. Rafael Mercado Sun Electronics Credit Department 2258 Hastings Boulevard Grand Rapids, MI 49501
Dear Mr. Mercado:
Re: Account number 489564
I am writing in response to the payment request I received in the mail from your company on April 5. This letter indicated an outstanding balance of \$342.49 on my account, I paid off my entire 144. (A) Therefore (B) However (C) Consequently (D) Furthermore
account balance on March 17 and have made no new charges since then. I confirmed this with my bank, and I am told that of the payment can be provided. <b>145.</b> (A) verify (B) verified (C) verifiable (D) verification
<ul> <li>Please double-check your records. If you require further proof, please let me know, and I will put</li> <li> in touch with a manager at my bank who can confirm my payment.</li> <li>146. (A) you</li> <li>(B) him</li> <li>(C) me</li> <li>(D) them</li> </ul>
Sincerely,
Tamara Owens
Tamara Owens

TEST 3

Questions 147-149 refer to the following letter.

#### 20 February

Ms. Samantha Shaw Global Foods Corporation 2000 Harbor Road Tsim Sha Tsui Kowloon, Hong Kong

#### Dear Ms. Shaw,

Thank you for choosing Pan-Asian Shipping to meet the shipping needs of Global Foods Corporation. We look forward to establishing a long and prosperous relationship with your ------.

147. (A) hospital

(B) compartment

(C) transportation

(D) company

Although we are a small business ------ priority is the Asian market, we also make deliveries to

148. (A) whose (B) with (C) that (D) there

major European and North American cities. While the cost depends on the destination, we strive to keep our rates ------ with those of the major worldwide shipping services.

149. (A) competed

- (B) competition
- (C) competitive
- (D) competitively

Again, thank you for your patronage. We hope to serve you again in the future.

# Sincerely,

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Atsushi Noguchi

Atsushi Noguchi Vice President, Public Relations Pan-Asian Shipping LONDON, 2 November — Dixon Dairy Products Ltd. announced today that it will spend nearly £1.5 million to improve the ten inspection rooms at its facility in Slough. The company will install new storage tanks and state-of-the-art equipment to regulate temperature. The ------ is expected to

- 150. (A) relocation
  - (B) upgrade
  - (C) transfer
  - (D) merger

increase the company's dairy production by at least 20 percent over the next three years.

The plans are motivated by increased demand for Dixon products in several markets. In addition to the Slough facility, Dixon has a smaller production plant in Cardiff, Wales, where a similar project commenced early last year. The work at Cardiff ------ within seven months.

151. (A) has been completed

- (B) will be completed
- (C) was completed
- (D) will have been completed

Since then, the company's dairy production has risen by roughly 4 percent.

Dixon is regarded as the premier producer of cheese and yogurt in the region, and has enjoyed considerable sales in recent years. Last year, the company's cheese sales ------ exceeded

152. (A) alone (B) apart (C) above (D) around

£40 million.

# TEST 3

# PART 7

**Directions:** In this part you will read a selection of texts, such as magazine and newspaper articles, letters, and advertisements. Each text is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 153-154 refer to the following e-mail message.

From:	Megan Campbell
Го:	Marta Apter
	de Mehnet Boare
Mart	:a:
	I'm sorry I didn't respond to your e-mail earlier. I had a
-	lem with my e-mail system for a few days, and I wasn't able to eve new messages. I would be delighted to take on the
	nment you propose. Please send me all the details about the
	ect and the deadline. I will be out of town next week, but I look
forwa	ard to hearing from you.
Meg	an

- **153.** What is Megan's main purpose in writing this e-mail?
  - (A) To apologize to Marta for not finishing an assignment
  - (B) To tell Marta she will accept an assignment
  - (C) To tell Marta she will be unable to complete an assignment on time
  - (D) To explain to Marta her problems with an assignment

- **154.** Why did Megan not respond to Marta earlier?
  - (A) She needed to work on another project.
  - (B) She was not able to accept new work.
  - (C) She was out of town.
  - (D) She had a computer problem.

GO ON TO THE NEXT PAGE

TEST 3

#### Questions 155-156 refer to the following letter.

# **Lamberts Bank** 206 Rampton Hill Thompson, WY 82073-3341

June 26

Mr. Michael Hunter 92 Woodvale Road Wilton, WY 82007

Dear Mr. Hunter:

Your application for a bank account has been successful, and we are able to offer you the following:

- Checkbook
- Check guarantee/debit card
- Use of Lamberts automatic teller machines (ATM's) and CONNEX ATM's
- Online banking and 24-hour telephone banking

A copy of the bank account conditions that apply to your account is enclosed.

Please deposit a minimum of \$100 into your account. Once this has cleared, we will send your check guarantee/debit card to you.

Thank you for your business.

Sincerely,

Jean Villiers

Jean Villiers (Ms.) Accounts Manager

155. Why is the bank writing to Mr. Hunter?

- (A) He lost his check book and check guarantee card.
- (B) There are new charges to his account.
- (C) He asked to open an account.
- (D) He needed instructions for using the ATM's.
- **156.** What is Mr. Hunter asked to do after receiving the letter?
  - (A) Telephone the bank
  - (B) Register online
  - (C) Sign a contract
  - (D) Make a deposit

#### Questions 157-159 refer to the following letter.

# Excelon Travel Services, Inc. 711 Market Street San Francisco, California 94102

Dear Mr. Mirza:

Thank you for giving Excelon Travel Services the opportunity to arrange your family's vacation travel plans. As an additional service to you, we have provided an overview of your travel and hotel arrangements (all times are local):

Date	Flight No.	Place/Time Depart	Place/Time Arrive
March 3	CM 045	San Francisco-8:40 A.M.	Honolulu–10:50 A.M.
March 10	CM 1226	Honolulu–1:00 P.M.	San Francisco-8:50 P.M.

Upon your arrival at Honolulu, your rental car will be waiting for you—just go to the Fritz Rentals service desk. As we discussed, room reservations have been made at the Mahalo Hotel; directions to the hotel will be available at the car rental desk.

We pride ourselves on over twenty years of providing the highest level of customer satisfaction and would very much appreciate your feedback on your experience with Excelon Travel Services. To help us continue to improve, please visit our Web site at www.excelonts.com and fill out our customer satisfaction survey.

Once again, thank you very much for your business.

Sincerely,

# Janet S. Ono

Janet S. Ono Customer Service Associate Excelon Travel Services

- **157.** Why will Mr. Mirza travel to Honolulu?
  - (A) To conduct a business transaction
  - (B) To attend a conference
  - (C) To set up a Web site
  - (D) To go on vacation with his family
- 158. Where will Mr. Mirza get directions?
  - (A) At the travel agency
  - (B) At the Fritz Rentals desk
  - (C) At the Mahalo Hotel
  - (D) At Excelon's Web site

- 159. What does Ms. Ono ask Mr. Mirza to do?
  - (A) Call her when he gets to Honolulu
  - (B) Send payment as soon as possible
  - (C) Complete a survey
  - (D) Give her his e-mail address

Questions 160-162 refer to the following article.

# £50m Print Works to Open

The city of Reading this week landed one of the biggest and most significant investments in the city in years-a £50m print works that promises 1,000 jobs. The Scorpia Group, one of Europe's largest independent printing companies, has chosen a site on Compton Way for its new plant. This was the former Hartland Steelworks location.

Local leaders are delighted at the prospect of hundreds of highly skilled jobs and training opportunities being created in the Reading area. Robert Andrews, chief executive of the Reading City Investment Initiatives said, "The scale and nature of this project will give a huge boost to the local economy."

The printing plant will offer top-quality and fast color production of magazines, catalogs, and other publications. The Compton Way site is owned by Scorpia's development partner, which was asked to draw up plans for the site. The company has chosen the Compton Way site on the basis of its location, the financial grants that are available from the central government, and the local labor market.

The chief executive of Scorpia said, "The location of our new plant, with access to the road network and rail freight links, and the reputation of the workforce in the region had a big impact on our decision-making process. In addition, the attitude and cooperation of local authorities in Reading is a positive example to the rest of the country of how to attract new investments."

#### 160. What is the article mainly about?

- (A) Job openings at a steelworks factory
- (B) Investment opportunities in Europe
- (C) The proposed site of a new plant
- (D) New laws enacted by the Reading City Council
- 161. What is NOT mentioned as a reason for choosing the location on Compton Way?
  - (A) It has good road and rail links.
  - (B) It has been enlarged recently.
  - (C) The government offers financial assistance.
  - (D) Plenty of labor is available locally.

- 162. Why does the head of Scorpia praise Reading's local government?
  - (A) It has established strong ties with Europe.
  - (B) It cooperates with the local news reporters.
  - (C) It has encouraged development in the city.
  - (D) It offers financial aid to residents.

### Questions 163-165 refer to the following memorandum.

# Memorandum

To: Motor Pool Users From: Hafid Benabou, Director Date: February 27 Subject: Motor Pool Checkout Card

Company policy states that everyone who uses a company vehicle must have a valid motor pool checkout (MPC) card. All MPC cards will expire April 30. Current cardholders should apply for renewal by March 31. New cards will be approved only for employee drivers fulfilling the requirements below.

- 1. Vehicles are lent ONLY to carry out company business.
- 2. All drivers must be in compliance with all current motor vehicle laws.
- All drivers must complete an eight-hour National Safety Council (NSC) defensive driving course before an MPC card will be issued.

Please fax MPC card requests to Mark Fernández (1149 27384). Include your driver's license number and expiration date, a certified copy of your driving record (obtainable from the central police station), and a copy of your NSC defensive driving certificate. To enroll in the defensive driving course (next session, March 15), phone Jennifer Latourche (ext. 2525).

### 163. What is the purpose of the memo?

- (A) To announce a change in staffing assignments
- (B) To notify employees of a new course
- (C) To remind employees of a company policy
- (D) To introduce new staff members
- 164. When does the next driving course start?
  - (A) February 27
  - (B) March 15
  - (C) March 31
  - (D) April 30

- **165.** What does NOT need to be faxed with the card request?
  - (A) Driver's license information
  - (B) A copy of a driving course certificate
  - (C) A copy of a driving record
  - (D) A copy of the old MPC card

### Questions 166-169 refer to the following letter.

### December 4

Benedetto Consulting Services Riva Schiavoni 5321 Venice, Italy

### Dear Sir/Madam:

I am interested in applying for the managing consultant position you have posted on your Web site. I believe that my background and experience make me an attractive candidate for your consideration.

After graduating from State University, I founded a small computer graphic-design company, Online Style. This company became increasingly successful over the years. I hold 65 percent of the shares and continue on its board of directors as chairperson, although I have relinquished my position as general manager and stepped down as CEO.

The agency I now direct, Business First, provides consulting services for companies interested in improving the effectiveness of their advertising. Despite the success of this new business venture, I am seeking at this time to relocate to Venice for personal reasons.

As you can see from the enclosed résumé, I have a broad background in business development and marketing as well as advertising. Because of my diverse experience, I have developed strong skills in financial consulting. I have also acquired expertise in designing presentations for large audiences and planning successful business meetings.

I believe my skills and abilities fit the description of the person you are seeking. While I am knowledgeable about general business issues in both the domestic and international arenas, I will want to thoroughly understand those that are unique to your business, and I am confident that I can do so rapidly. One of your requirements, maintaining good community relations, happens to be one of my greatest strengths. I would be happy to provide you with names of people who can personally testify to this.

I would welcome the opportunity to discuss how my skills could benefit your organization. Please find my telephone number and e-mail address in my résumé. I look forward to hearing from you.

Sincerely,

Estelle Juti

Estelle Juti

enclosure

- **166.** How is Ms. Juti currently involved with Online Style?
  - (A) She is the business manager.
  - (B) She is the chairperson of the board of directors.
  - (C) She is the financial consultant.
  - (D) She is the head graphic designer.
- **167.** What kind of service does Business First provide?
  - (A) Marketing
  - (B) Foreign investment
  - (C) Consulting
  - (D) Computer repair

- **168.** What does Ms. Juti say about why she wants to relocate to Venice?
  - (A) Her new company is not successful.
  - (B) Her reasons are personal.
  - (C) She needs more experience.
  - (D) Her family is in Venice.
- **169.** What does Ms. Juti NOT say is one of her qualifications?
  - (A) She has worked in many different countries.
  - (B) She has extensive business experience.
  - (C) She has a background in advertising.
  - (D) She has expertise in arranging business meetings and presentations.

Questions 170-172 refer to the following information.

Milltown Community Theater Board Meeting Minutes Sunday, November 16 Milltown Public Library

<u>OPENING</u>: President Eliot Rogers conducted the meeting. He introduced the new board member, Anita Russell. Ms. Russell has volunteered at the theater since its beginning. She most recently worked to successfully secure financial support for next season's productions.

<u>MINUTES</u>: Minutes from the September 28 meeting were approved with minor corrections.

**FINANCIAL REPORT**: The financial statements from October were reviewed by Patty Schmidt, Treasurer. She explained that recent reductions noted in the operating fund were due to a rise in the price of heating oil. Schmidt noted that a grant has been received from the Acme Savings Bank. These funds will be used to initiate a summer program for children.

<u>DEVELOPMENT COMMITTEE</u>: Members of the committee led discussions of recent attempts to obtain new grants, other fund-raising possibilities, and an initiative to attract publicity for the theater through local businesses.

<u>NEXT BOARD MEETING</u>: The next meeting of the board will be on Sunday, January 25, at 2:00 P.M. in the Milltown Public Library.

Meeting adjourned at 3:45 P.M.

Respectfully submitted,

Nancy Fordham

Nancy Fordham

- **170.** Who was in charge of conducting the meeting?
  - (A) Eliot Rogers
  - (B) Anita Russell
  - (C) Patty Schmidt
  - (D) Nancy Fordham
- 171. What has recently increased?
  - (A) The cost of gifts for new board members
  - (B) Fees for administering a grant
  - (C) Expenses for a summer program for children
  - (D) The cost of heating fuel

- 172. What was NOT discussed in the meeting?
  - (A) Efforts to increase funding
  - (B) Advertising in the local community
  - (C) Plans to attract new volunteers
  - (D) The report of the September meeting

### Questions 173-176 refer to the following letter.

Peterson Turbines 500 Main Boulevard Peoria, IL 55490

June 20

Mr. Fred Higgins President First Rate Lawn Supply 31 Nightshade Street Peoria, IL 55490

Dear Mr. Higgins:

Three years ago we chose to buy lawn sprinkler valves from you for our new headquarters because we knew of you as a neighborhood business that lives up to the reputation of its company slogan: "Quality is our main priority."

As you may recall, your sales representative Andrew Peters spoke to me at length about our needs. I told him that we were more interested in durability than in saving a few dollars. Andrew said that you carried both brass and plastic valves, brass for \$75 each and plastic for \$50 each, both from reliable manufacturers. We knew that the brass are usually good for 6 years. Andrew assured us that the plastic would hold up as well, if not better.

On Andrew's recommendation our company purchased 48 plastic automatic sprinkler valves from you. Over the past 3 months the sleeve connecting the top of the valve to the main water pipe has burst or cracked on 12 of the valves. Last Sunday one-third of the lawn was flooded for a full day, since 2 valves broke while our small maintenance crew was out handling a problem in another building across town.

The result is that besides repairing considerable damage to the lawn (estimates run about \$1,000), we will need to replace the 12 valves.

We are aware that our warranty expired a year ago. However, since the plastic valves were purchased on your recommendation, we think you should be willing to stand behind your work and provide the labor to install brass valves. We are willing to pay for the new valves themselves.

Sincerely yours,

Maria Palmer

Maria Palmer Maintenance supervisor

- **173.** When did Peterson Turbines purchase valves from First Rate Lawn Supply?
  - (A) Three months ago
  - (B) Six months ago
  - (C) One year ago
  - (D) Three years ago
- 174. Why did Peterson Turbines choose to do business with First Rate Lawn Supply?
  - (A) First Rate had offered a substantial discount.
  - (B) First Rate had a reputation for commitment to quality.
  - (C) First Rate had the best selection of products.
  - (D) First Rate had relocated to a convenient neighborhood.

- 175. Who is Andrew Peters?
  - (A) An employee of First Rate Lawn Supply
  - (B) The owner of Peterson Turbines
  - (C) A colleague of Maria Palmer
  - (D) A salesperson at the valve manufacturer
- **176.** What does Maria Palmer ask Mr. Higgins to do?
  - (A) Repair damage to her lawn
  - (B) Pay the water-damage bill
  - (C) Provide workers to replace the valves
  - (D) Pay for new brass valves

Questions 177-180 refer to the following letter.

Department of International Business Bangkok Business University 1855 Henry Dunant Road \* Bangkok 10330

March 30

Ms. S. Veratanavanit Diwikar Oil and Gas Corporation Bangkok

Dear Ms. Veratanavanit,

I am writing to thank you for authorizing Mr. Shinawakra of your staff to arrange a very fruitful visit by fifteen graduate students and faculty from the Bangkok Business University to the Diwikar Oil and Gas Corporation. Mr. Shinawakra planned a very interesting round-table discussion in the morning with several of your senior executives responsible for strategy implementation, concentrating in particular upon consumer behavior, cost dynamics, and corporate social responsibility—some of my students' particular areas of interest.

After eating lunch with the group, Mr. Shinawakra presented a very professional summary of career opportunities in corporate Thailand, especially at Diwikar Corporation. As a former executive of Diwikar, I was pleased that he did such an excellent job representing the company. We were all extremely impressed by his professional demeanor and the attention he gave to many details of the visit.

Very truly yours,

Thaksin Panupong

Thaksin Panupong

- **177.** What is the purpose of this letter?
  - (A) To commend a company employee
  - (B) To authorize an official visit
  - (C) To arrange for a discussion
  - (D) To explore future collaborations
- 178. Where does Thaksin Panupong work?
  - (A) At an accounting office
  - (B) At a travel agency
  - (C) At a university
  - (D) At an engineering firm

- **179.** Which of the following did the visitors NOT do in the afternoon?
  - (A) Eat lunch with Mr. Shinawakra
  - (B) Take a tour of Diwikar Corporation
  - (C) Learn about corporate Thailand
  - (D) Hear about career opportunities
- **180.** What does Thaksin Panupong say about Mr. Shinawakra?
  - (A) He works in the human resources department.
  - (B) He has a good sense of humor.
  - (C) His position is senior executive.
  - (D) He is attentive to detail.

### Questions 181-185 refer to the following advertisement and e-mail.

**Graphic Designer** wanted. Design and create graphics for weekly newspaper. University degree in communication art or design necessary, plus one year of job-related experience. Familiarity with publishing helpful. Applicants should also possess knowledge of current trends in technology. Send résumé by July 5 to Betty Kang, *Computer Times Weekly*, 225 Camble St., Vancouver, BC V5Z1M2 or bkang@computertw.com

From:Tanaka, StephenTo:Kang, BettyCc:Subject:Subject:Graphic Designer PositionSent: Fri 6/15 11:33 AM

Dear Ms. Kang:

I am writing in response to your advertisement for a graphic designer that appeared in the May 30 issue of the *BC Bulletin*. I believe I am very qualified for this position. As you will see from my attached résumé, I have a college degree in communication design and have worked as a graphic designer in Los Angeles for the past two years. I will be relocating to the Vancouver area on August 1, and I am available for employment from that time.

Please do not hesitate to contact me if you need additional information. I will be happy to supply references and to submit a portfolio of my designs.

Sincerely,

Stephen Tanaka stanaka@email.net



Tanaka resume.doc

- 181. Where does Betty Kang work?
  - (A) At a university
  - (B) At a public-relations firm
  - (C) At a computer store
  - (D) At a newspaper
- **182.** What is NOT mentioned as a requirement for the position?
  - (A) Former employment in graphic design
  - (B) Knowledge of computer programming
  - (C) A college degree in the field
  - (D) Familiarity with recent developments in technology
- 183. By what date should applicants respond to Betty Kang?
  - (A) May 30
  - (B) June 15
  - (C) July 5
  - (D) August 1

- **184.** Why does Stephen Tanaka mention his work in Los Angeles?
  - (A) He has more experience than the minimum amount required.
  - (B) He met Betty Kang once at his office there.
  - (C) He needs more advice about a project he is doing.
  - (D) He is not sure if his background is appropriate.
- **185.** What did Stephen Tanaka enclose with his letter?
  - (A) An advertisement
  - (B) Some designs
  - (C) Some references
  - (D) A résumé

Questions 186-190 refer to the following two memos.

# MEMO

TO: All Staff FROM: Norma Nguyen, product-development team DATE: May 13 RE: Request for new product ideas

I would like to announce that a product-development team has been formed to review new product ideas for personal-care products. We strongly encourage you to submit any ideas you have for new products. One advantage of submitting your ideas through the team is that we make your participation in the development of the product possible, giving you valuable insights into the development process as a whole.

The team has created an idea submission guide, which outlines the kind of information necessary for the team to review your new product idea, offer you feedback, and move your idea forward toward implementation. Please contact me if you would like me to send you a copy of the guide.

Please do not hesitate to contact me, or any member of the team, if you have questions about the new product-submission procedures. We look forward to your participation!

TO:Norma NguyenFROM:Sam PatelDATE:May 17RE:Request for new product ideas

I have little experience in the area of developing personal-care products, but I have been thinking about the potential of a hair-care product line for men that might interest the product-development team. Please forward a copy of the idea submission guide to me. In addition, I would like to talk with you to make sure this is the type of product your team is interested in developing. Please contact me at extension 553 at your earliest convenience.

Thank you.

- **186.** What is the purpose of Norma Nguyen's memo?
  - (A) To announce a new line of personalcare products
  - (B) To tell staff about a new productdevelopment team
  - (C) To encourage staff to buy personal-care products
  - (D) To ask staff to review competitors' products
- **187.** What is a stated advantage of contacting the product-development team?
  - (A) Employees can receive a bonus for developing a successful product.
  - (B) Employees can participate in developing the products they have proposed.
  - (C) Employees can meet regularly to come up with new product ideas.
  - (D) Employees can get discounts on new products.
- **188.** What can be inferred about the idea submission guide?
  - (A) It is being sent to every employee.
  - (B) It gives examples of new products.
  - (C) It is attached to Ms. Nguyen's memo.
  - (D) It explains the new productdevelopment process.

- 189. Who is Sam Patel?
  - (A) An applicant for a job
  - (B) A member of the product-development team
  - (C) An employee with an idea
  - (D) A hair-care specialist
- **190.** What will Norma Nguyen probably do when she receives the memo from Sam Patel?
  - (A) Send him the idea submission guide
  - (B) Contact him for a job interview
  - (C) Ask him to submit a cost analysis of his idea
  - (D) Ask him about his experience working on personal-care products

Questions 191-195 refer to the following article and letter.

# STEREO REVIEW

### SMALL WONDER MAKES BIG SOUND by William Franklin

After 30 years at Superior Sound Labs (SSL), legendary audio engineer John Anderson has left and started an independent firm, Anderson Associates, to sell his latest creation. The A2000 radio is only 5 centimeters tall, but despite its small dimensions, it delivers excellent sound and usually gets very good reception. Mr. Anderson is best known as one of the engineers who invented the RX3 noise-reduction system.

From the outside, the design of his new product is breathtakingly simple. The A2000 radio consists of two knobs and a speaker—the large knob is the tuning dial and the small one controls the volume. The A2000 sounds far better than anything else in its modest price range. I tested it against an expensive stereo system I own and was very surprised at how well its performance compared. My only complaints are that the radio comes only in white and that I had a little trouble picking up one of my favorite stations on the tuner.

To: Editors of Stereo Review

Thank you for your positive review of our new product. I feel that the A2000 is designed for people who care more about how a radio sounds than how it looks. However, my business partners have convinced me that not everyone feels the way I do. Consequently, I would like to inform your readers that we will be releasing the A2000 in four decorator colors in time for the holidays this year.

To improve FM reception, try moving the radio closer to a window or outside wall, plugging it into a different outlet, or moving around the power cord (which also functions as an antenna wire).

By the way, your review contains one inaccuracy that I would like to take this opportunity to correct. I was an engineer employed by SSL at the time that RX3 was developed, but I was not involved with that project in any way.

Sincerely,

John Anderson President, Anderson Associates

- 191. What is unusual about the A2000?
  - (A) Its distribution system
  - (B) Its color
  - (C) Its development schedule
  - (D) Its size
- 192. What comparison is made in the review?
  - (A) The RX3 to the A2000
  - (B) The product's performance to the product information brochure
  - (C) The A2000 to an expensive stereo system
  - (D) Superior Sound Labs to Anderson Associates
- **193.** What is the purpose of Mr. Anderson's letter?
  - (A) To correct information in a previous letter
  - (B) To inform the editors of a new partnership
  - (C) To respond to comments in a magazine article
  - (D) To request extra copies of a magazine

- **194.** What was Mr. Anderson's occupation when he worked at SSL?
  - (A) Musician
  - (B) Engineer
  - (C) Editor
  - (D) Historian
- 195. What suggestion does Mr. Anderson NOT make to Mr. Franklin about his radio?
  - (A) Adjust the power cord
  - (B) Put it near a window
  - (C) Plug it into a different outlet
  - (D) Buy a newer model

Questions 196-200 refer to the following two letters.

### BLACK DIAMOND ARCHIVES

February 27

Ms. Susan Lanford Lanford, Ltd.

Dear Ms. Lanford,

Thank you for your recent inquiry regarding our filing services. This letter is to follow up on our call of February 23 and to set forth our terms in writing for your reference and company approval.

As you know, Black Diamond Archives has been a trusted partner since 1937 to the thousands of companies that turn to us for their records management needs. We have 400 records centers worldwide where we offer storage, duplication, and shredding of documents.

In our conversation we discussed the standard pick-up and storage rate for approximately 40 to 50 cartons of files, to be taken to our fully air-conditioned Westhaven facility. I am pleased to inform you that after further consideration I am able to offer you a special volume rate of \$300 per month, plus a \$60 pick-up fee, effective March 1. If this special rate is acceptable, please call me at 699-555-1857 as soon as possible, and I will send over an authorization form for your signature. I look forward to doing business with you.

Yours truly,

Jeremy Tartt

Jeremy Tartt Manager

# DIAL-A-FILE HOME OFFICE SERVICES

Dear Potential Customer:

Your company's name was given to us as someone who might be interested in huge savings on their file organization costs. You may not have heard of us before now, but ask any of our customers about Dial-A-File, and you'll hear about our great reputation.

Call us anytime, and we'll bring a large filing cabinet to your office very quickly on the same day. When it is full and ready to be stored, just call us again, and we'll pick it up within three hours. Anytime you need access to those files, we will deliver the cabinet to your office within 24 hours. That is the Dial-A-File advantage: we come to you whenever you need us. We even offer free pickup and delivery for customers signing a five-year contract.

Our storage facility has state-of-the-art security and automatic climate control systems. For more information about our services and customer testimonials, please check out our Web site at www.dialafile.com.

Sincerely yours,

Matt Weinstein

Matt Weinstein

- **196.** What service do both of these companies provide?
  - (A) They store files.
  - (B) They record meetings in company offices.
  - (C) They provide air-conditioning for office facilities.
  - (D) They design filing cabinets.
- **197.** What feature is advertised by both companies?
  - (A) Extended contracts
  - (B) Superior security
  - (C) Free pickup
  - (D) Temperature control
- 198. What can be inferred about the \$300 monthly rate Mr. Tartt offers Ms. Lanford?
  - (A) It is lower than his previous offer.
  - (B) It is applicable at all Black Diamond facilities.
  - (C) It is cheaper than the Dial-A-File rate.
  - (D) It will double after March 1.

- **199.** What can be inferred about Mr. Weinstein from his letter?
  - (A) He manages the Black Diamond Web site.
  - (B) He works at a facility in Westhaven.
  - (C) He has not done business before with Lanford, Ltd.
  - (D) He is interested in buying office furniture.
- **200.** What does Mr. Weinstein emphasize about the service provided by his company?
  - (A) It has a money-back guarantee.
  - (B) It is very fast.
  - (C) It is inexpensive.
  - (D) It is available internationally.

# TEST 4

# LISTENING TEST

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

# PART 1

**Directions:** For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.

Example

Sample Answer



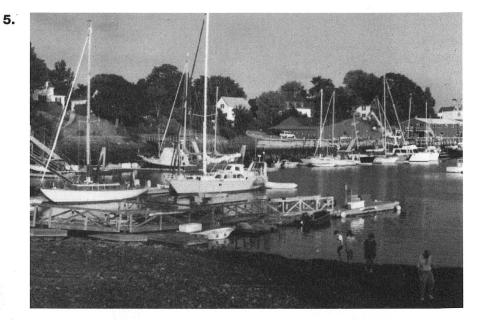
Statement (C), "They're standing near the table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.





**TEST 4** 

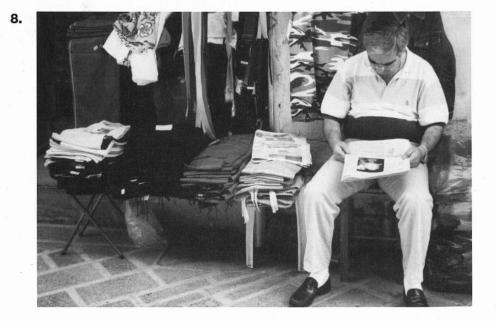






49





7.



# PART 2

Mark - ----

**Directions:** You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

Sample Answer



Example

You will hear: Where is the meeting room?

You will also hear: (A) To meet the new director. (B) It's the first room on the right. (C) Yes, at two o'clock.

The best response to the question "Where is the meeting room?" is choice (B), "It's the first room on the right," so (B) is the correct answer. You should mark answer (B) on your answer sheet.

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- 33. Mark your answer on your answer sheet.
- 34. Mark your answer on your answer sheet.
- 35. Mark your answer on your answer sheet.
- 36. Mark your answer on your answer sheet.
- 37. Mark your answer on your answer sheet.
- 38. Mark your answer on your answer sheet.
- 39. Mark your answer on your answer sheet.
- 40. Mark your answer on your answer sheet.

# PART 3

**Directions:** You will hear some conversations between two people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

- 41. What are the man and woman talking about?
  - (A) A meeting
  - (B) A hotel
  - (C) A restaurant
  - (D) A client
- 42. What is the man planning to do next week?
  - (A) Take some time off
  - (B) Travel out of town
  - (C) Meet with the woman
  - (D) Take some clients out to eat
- **43.** What does the woman give the man?
  - (A) A business card
  - (B) A meeting agenda
  - (C) An expense report
  - (D) A client's phone number

- 44. What is the woman working on?
  - (A) A staff survey
  - (B) The monthly schedule
  - (C) Some charts and graphs
  - (D) A newsletter
- 45. What does the man give the woman?
  - (A) A copy of a letter
  - (B) A message from the president
  - (C) A clock
  - (D) Some photographs
- 46. What does the woman ask the man to do?
  - (A) Deliver a message
  - (B) Place an order
  - (C) Give some advice
  - (D) Write a news report

- 47. What does the woman ask the man to do?
  - (A) Leave work early
  - (B) Change into another suit
  - (C) Buy a present for his cousin
  - (D) Take some clothing to the cleaner's
- **48.** Why does the man have to go to work early this morning?
  - (A) He is working on a speech.
  - (B) He is leaving early to buy tickets for a ballgame.
  - (C) He is meeting with his boss.
  - (D) He is helping his cousin.
- 49. Where did the man plan to go on Saturday?
  - (A) To work

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- (B) To a clothing store
- (C) To a sporting event
- (D) To a party for a colleague
- 50. What is the man's occupation?
  - (A) Hotel clerk
  - (B) Travel agent
  - (C) Postal worker
  - (D) Messenger
- 51. Why does the woman call the man?
  - (A) She wants to request a refund.
  - (B) She plans to deliver a package.
  - (C) She has not received her ticket.
  - (D) She needs to make a reservation.
- 52. Why is Indira not in the office?
  - (A) She is sick.
  - (B) She no longer works there.
  - (C) She is doing an errand.
  - (D) She is receiving an award.

- 53. How did Beth spend her lunch hour?
  - (A) She had a meeting with a customer.
  - (B) She went shopping.
  - (C) She visited her friend at Yoon Corporation.
  - (D) She ate a sandwich in the park.
- 54. What are the speakers mainly talking about?
  - (A) A new contract
  - (B) The cafeteria menu
  - (C) A story in the newspaper
  - (D) Technical training for staff
- 55. How does Beth say Jack should feel?
  - (A) Worried
  - (B) Happy
  - (C) Excited
  - (D) Uncertain
- 56. What is the purpose of Martha's call to Jeffrey?
  - (A) To tell him she is going out of town
  - (B) To ask him to pay for some additional research
  - (C) To thank him for meeting with her
  - (D) To tell him she mailed a report to him
- 57. What department does Martha most likely work in?
  - (A) Library services
  - (B) Sales
  - (C) Research
  - (D) Communications
- 58. What does Martha plan to do?
  - (A) Make revisions to her report
  - (B) Send Jeffrey more money
  - (C) Take some time off work
  - (D) Give Jeffrey some advice

- 59. Where does Marie probably work?
  - (A) In a hotel
  - (B) In a factory
  - (C) In a hospital
  - (D) In a dormitory
- 60. What will Maurice show Marie?
  - (A) How to use the dishwasher
  - (B) How to set the tables
  - (C) How to fold the clean clothes
  - (D) How to arrange the furniture
- 61. What will Marie do first?
  - (A) Wash the dishes
  - (B) Serve breakfast
  - (C) Put tablecloths on the tables
  - (D) Remove the dirty dishes
- **62.** Why is the woman unable to attend the staff meeting tomorrow afternoon?
  - (A) She will be meeting with the board of trustees.
  - (B) She will be at a conference center.
  - (C) She will be at a client meeting.
  - (D) She will be writing a report.
- 63. What does the woman suggest the man do?
  - (A) Reschedule the staff meeting
  - (B) Cancel the staff meeting
  - (C) Meet as originally planned with staff
  - (D) Find a larger room to meet in
- 64. What will the woman do at the next staff meeting?
  - (A) Talk about the meeting of the trustees
  - (B) Ask her colleagues to summarize the conference
  - (C) Introduce new staff
  - (D) Prepare the staff for a client visit

- 65. What are the speakers mainly discussing?
  - (A) The woman's assignment
  - (B) The man's workload
  - (C) The man's contract
  - (D) The woman's salary
- 66. What will the legal department send?
  - (A) A job description
  - (B) An agreement
  - (C) Some guidelines
  - (D) A schedule
- 67. When should the project be completed?
  - (A) By the end of the day
  - (B) By the end of the week
  - (C) By the end of next month
  - (D) By the end of the year
- 68. What are the speakers discussing?
  - (A) A new kind of bicycle
  - (B) A company logo
  - (C) A letter
  - (D) A new store
- **69.** What is an aspect of the company that the man thinks is important?
  - (A) Value for money
  - (B) Creativity
  - (C) Reliability
  - (D) Timeliness
- **70.** What type of company do the speakers most likely work for?
  - (A) A graphic-design company
  - (B) A fitness center
  - (C) A printing company
  - (D) A sporting-goods manufacturer

# PART 4

**Directions:** You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

- 71. Who is the speaker?
  - (A) A supermarket clerk
  - (B) A waiter
  - (C) A professional chef
  - (D) A restaurant manager
- 72. What does the speaker say about the dessert?
  - (A) It can be made very quickly.
  - (B) The ingredients are simple.
  - (C) The preparation involves very few utensils.
  - (D) It takes longer to prepare than the appetizer.
- 73. What will happen last?
  - (A) The speaker will introduce her assistant.
  - (B) Audience members will order cooking products.
  - (C) The speaker will distribute her new cookbook.
  - (D) Audience members will prepare some food.

- 74. Who is being addressed?
  - (A) Business students
  - (B) Cafeteria staff members
  - (C) Tourists from abroad
  - (D) New employees
- 75. What is true about the café card?
  - (A) It is valid only at lunchtime.
  - (B) It can be used to pay for food.
  - (C) It is free for all employees.
  - (D) It can be used only one time.
- 76. Where is the group of people?
  - (A) At a bank
  - (B) At a farm
  - (C) In a cafeteria
  - (D) In a personnel office

- 77. When will the program be broadcast?
  - (A) This afternoon
  - (B) This evening
  - (C) Tomorrow morning
  - (D) Every Monday
- 78. What is the purpose of the radio show Money Talks?
  - (A) To give financial advice
  - (B) To introduce Bob Lucas
  - (C) To ask for donations to BQ Radio
  - (D) To help people get new credit cards
- 79. Who will provide advice on investments?
  - (A) Joanne Hopkinson
  - (B) Antonio Moreno
  - (C) Diane Lee
  - (D) Bob Luca
- 80. Why has the price of the tickets been reduced?
  - (A) They are for an afternoon performance.
  - (B) They are for a large group.
  - (C) They are for seats at the rear of the theater.
  - (D) They are for a performance today.
- 81. What special offer are the ticket holders given?
  - (A) A reduced price at a restaurant
  - (B) A free tour of the theater
  - (C) A chance to talk to the actors
  - (D) A discount for tickets to another show
- 82. What restriction does the man mention?
  - (A) Ticket holders must show identification.
  - (B) No changes can be made to the tickets.
  - (C) Unused tickets must be returned.
  - (D) Ticket holders must arrive early to select their seats.

- 83. What does the speaker imply about the audience?
  - (A) More guests are present than were expected.
  - (B) Most of the guests are businesspeople.
  - (C) Only historians will understand the talk.
  - (D) Most of the guests arrived on time.
- 84. What is the speaker doing?
  - (A) Telling a story about a friend
  - (B) Asking for contributions
  - (C) Helping people find their seats
  - (D) Introducing a speaker
- 85. Who is Marc Wise?
  - (A) A photographer
  - (B) An historian
  - (C) An art collector
  - (D) A local business owner
- 86. What is the message mainly about?
  - (A) An upcoming presentation
  - (B) A request for a product
  - (C) A date for a reservation
  - (D) A bid on a project
- 87. What does the speaker say about Mr. Ostrem's presentation?
  - (A) She thought it was impressive.
  - (B) She has some questions about it.
  - (C) She was surprised by his conclusions.
  - (D) She would like a copy of the information he presented.
- 88. Why does the speaker mention November 14?
  - (A) It is the starting date for a new project.
  - (B) It is the date of a departmental meeting.
  - (C) It is the last day to submit some information.
  - (D) It is the date of the next presentation.

- 89. What is the purpose of the speech?
  - (A) To offer products for sale
  - (B) To thank the audience for an award
  - (C) To congratulate colleagues on achieving a goal
  - (D) To dedicate a new office building
- 90. What does J&B Limited sell?
  - (A) Home-entertainment products
  - (B) Consumer product guides
  - (C) Office supplies
  - (D) Human-resources software
- 91. What does the speaker suggest?
  - (A) He does not recognize many members of the audience.
  - (B) He hopes to expand the company's product line.
  - (C) He has worked in a number of industries.
  - (D) He is grateful to his colleagues.

- 95. What is the purpose of the luncheon?
  - (A) To discuss business strategies
  - (B) To welcome new staff
  - (C) To honor a colleague
  - (D) To conduct market research
- 96. What is Mr. Kim's position with New Star Corporation?
  - (A) He is a market researcher.
  - (B) He is the company president.
  - (C) He is a salesperson.
  - (D) He is the recruitment officer.
- **97.** According to the speech, what quality helped Mr. Kim succeed?
  - (A) Persistence
  - (B) Independence
  - (C) Trust
  - (D) Imagination
- 92. What does the speaker say about Brantford?
  - (A) It has unusual old buildings.
  - (B) It was built on a hill.
  - (C) It is growing quickly.
  - (D) It has a famous university.
- **93.** What landmark is located in the center of the city?
  - (A) The history museum
  - (B) The weather observatory
  - (C) The suspension bridge
  - (D) The government buildings
- 94. What landmark will be visited last?
  - (A) The government buildings
  - (B) The art museum
  - (C) The weather observatory
  - (D) The city hall

- 98. Who is the audience for this talk?
  - (A) Buyers for retail stores
  - (B) Manufacturers of kitchen appliances
  - (C) Employees of Selectron Tools
  - (D) Customers in a kitchen store
- **99.** What is implied about the products Selectron sells?
  - (A) They are mass-produced.
  - (B) They are available only in Melbourne.
  - (C) They are very well made.
  - (D) They are not for sale in stores.
- 100. What type of new products will be offered?
  - (A) Products available at lower prices
  - (B) Products that can be manufactured rapidly
  - (C) Products from other countries
  - (D) Products that people can have personalized

# READING TEST

In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed.

You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

# PART 5

**Directions:** A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

- 101. Please contact Robert Chen for ------ in purchasing office equipment.
  - (A) store
  - (B) type
  - (C) help
  - (D) furniture
- **102.** The awards ceremony will be ------ on the third floor of the Park Station Hotel.
  - (A) held
  - (B) raised
  - (C) taken
  - (D) granted
- 103. After Massey Corporation acquired Brawley,
  - Ltd., the ----- of its stock rose twenty percent.
  - (A) valuable
  - (B) valuate
  - (C) valued
  - (D) value

- 104. In March, the Grand Symphony Orchestra will present an ----- opera by talented newcomer Maria Cruz.
  - (A) excite
  - (B) excites
  - (C) excited
  - (D) exciting
- **105.** We hope to send ------ tax documents to you by the end of the week.
  - (A) you
  - (B) your
  - (C) yours
  - (D) yourself
- **106.** All materials ------ for the upcoming seminar need to be copied at least two days in advance.
  - (A) called
  - (B) required
  - (C) questioned
  - (D) invited

- 107. After the switch malfunction, electrical service on the main building was ------ restored at 8 P.M.
  - (A) finally
  - (B) constantly
  - (C) consecutively
  - (D) usually
- 108. Traveling by train to Tokyo takes approximately one hour less ------ traveling by car.
  - (A) for
  - (B) with
  - (C) as
  - (D) than
- **109.** Because Hong Kong is home to people from all over the world, a ------ of fashion styles can be seen in the city on any given day.
  - (A) variety
  - (B) kind
  - (C) separateness
  - (D) distance
- Midtown Hospital compares ------ with other hospitals and provides services at lower rates.
  - (A) favor
  - (B) favored
  - (C) favorable
  - (D) favorably
- 111. ------ there had not been slight delays in the bus service to the airport, Ms. Suzuki would have caught her scheduled flight to Brussels.
  - (A) If
  - (B) Whereas
  - (C) Unless
  - (D) Even
- 112. Magnum Plus cameras ----- very popular right now because they are so easy to use.
  - (A) became
  - (B) are becoming
  - (C) to become
  - (D) becomes

- **113.** The most ------ memo from the personnel department announced five new job openings.
  - (A) constant
  - (B) recent
  - (C) occupied
  - (D) modern
- **114.** The board of trustees will ------ vote on the revised proposal at its meeting later this month.
  - (A) define
  - (B) definite
  - (C) definitive
  - (D) definitely

**115.** Because of ------ extremely focused customer bases, small business owners can often respond quickly to new economic trends.

- (A) they
- (B) their
- (C) theirs
- (D) them
- 116. Payment is ------ at the time you check out of the conference center.
  - (A) expect
  - (B) expecting
  - (C) expected
  - (D) expectation
- **117.** Officials attribute the ------ in service to a software upgrade that makes the system run faster.
  - (A) improvement
  - (B) exchange
  - (C) relief
  - (D) lift
- **118.** Mark Jarvela, a junior employee, proposed an innovative project that has been funded by one of the organization's biggest ------.
  - (A) sponsor
  - (B) sponsors
  - (C) sponsored
  - (D) sponsoring

- **119.** Fargo Electronics has ------ halted production of its newest line of video games until retailers have sold off the existing surplus.
  - (A) consecutively
  - (B) energetically
  - (C) vacantly
  - (D) temporarily
- 120. Please note that this brochure is intended as information only and does not replace or -----the product warranty.
  - (A) supplement
  - (B) supplements
  - (C) supplemented
  - (D) supplementing
- 121. The cost of round-trip air transportation is included ------ the nine-day cruise package.
  - (A) by
  - (B) in
  - (C) at
  - (D) to
- **122.** Dr. Sato has indicated that there may soon be an ------ for an apprentice technician in the chemical-production laboratory.
  - (A) open
  - (B) opened
  - (C) openly
  - (D) opening
- 123. Mr. Hernández is not available at the time the work crew is scheduled to arrive, and ------ is Ms. Hakkonen.
  - (A) so
  - (B) also
  - (C) neither
  - (D) yet
- **124.** The meteorological agency recommended that tourists to the region be ------ dressed for frigid conditions.
  - (A) suitable
  - (B) suitably
  - (C) suitability
  - (D) suitableness

- 125. Please ------ the bottom portion for your records.
  - (A) retain
  - (B) retaining
  - (C) retains
  - (D) retained
- **126.** Repairing the old copy machine would have ------ half as much as buying a new one.
  - (A) lasted
  - (B) cost
  - (C) spent
  - (D) paid
- 127. The market-research department conducted a ------ on how often people listen to the radio while driving their cars.
  - (A) design
  - (B) response
  - (C) survey
  - (D) broadcast
- **128.** Because the sales representatives were late leaving the office, there was very ------ time for us to talk before the client meeting.
  - (A) little
  - (B) small
  - (C) short
  - (D) brief
- **129.** Editors of the *Financial Gazette* reserve the right to review advertisements and correct ------ errors in spelling or format.
  - (A) well
  - (B) them
  - (C) much
  - (D) any
- **130.** The National University plays an important ------ in preparing leaders for the country's educational system.
  - (A) work
  - (B) piece
  - (C) role
  - (D) task

- 131. Research suggests the health benefits of whole grains come from the ------ of all the nutrients, not just the amount of fiber.
  - (A) combination
  - (B) proximity
  - (C) working
  - (D) settlement
- 132. Intercity Bus Company will be providing -----bus service for holiday travelers next weekend.
  - (A) frequent
  - (B) often
  - (C) numerous
  - (D) really
- 133. Although Dr. Obetz is qualified in several areas, nutritional health is one of her ------.
  - (A) specials
  - (B) specializes
  - (C) specialties
  - (D) specialists
- **134.** The president of Corvatech announced that this year's annual report is ready to be ------ to the company stockholders.
  - (A) published
  - (B) distributed
  - (C) transacted
  - (D) disposed
- 135. The institution's ability to meet its ------ growth levels will depend on the commitment of all staff.
  - (A) objected
  - (B) aimed
  - (C) targeted
  - (D) figured

- 136. Some officials still need ----- of the importance of separate playing fields for young football and baseball players.
  - (A) convince
  - (B) to be convinced
  - (C) be convincing
  - (D) have convinced
- 137. ----- all the candidates applying for the job, Mr. Wang appears to be the most promising.
  - (A) On
  - (B) Between
  - (C) Through
  - (D) Of
- 138. In order to make room for new inventory, stores that ----- would not offer promotional discounts might advertise a limited-time sale.
  - (A) solely
  - (B) further
  - (C) otherwise
  - (D) fully
- 139. The manufacturer guarantees that its cosmetic products are good for three years or until the expiration date on the package, ------ is sooner.
  - (A) what
  - (B) when
  - (C) that
  - (D) whichever
- 140. The analyst's commentary in the progress report was sharply ----- of the leadership team.
  - (A) critical
  - (B) critic
  - (C) critically
  - (D) criticism

# PART 6

**Directions:** Read the texts that follow. A word or phrase is missing in some of the sentences. Four answer choices are given below each of the sentences. Select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

### Questions 141-143 refer to the following article.

Most consumers are familiar with bar codes. Those black-and-white stripes appear on almost every product purchased. Often the codes are scanned at the checkout counter, causing the item name and its price to appear on ------ the cash-register screen and the receipt. This gives a record to 141. (A) so (B) either (C) each (D) both the consumer and helps the store managers to monitor inventory. Now, an interesting use for the bar code has been developed by a scientist who works with bees. The scientist attached bar codes to the backs of individual bees in order to ------ them and to follow their 142. (A) identify (B) mention (C) contradict (D) transport movements. Laser scanners at the entrance of the hive read the bar codes to monitor how long each bee had been gone from the hive. By keeping ------ of individual bees, scientists hope to learn more 143. (A) tracking (B) to track (C) tracked (D) track about honey production. Knowing how far bees travel to gather pollen and how many trips they make

back to the hive could eventually help beekeepers predict honey yields.

Questions 144-146 refer to the following excerpt from a magazine story.

#### The "Real" Piryanka Sundarajan

By Ranjit Singh, Staff Reporter

While much has been written about famous media mogul Piryanka Sundarajan, little is known about many aspects of her private life.

Ms. Sundarajan is married and has two sons. She ------ her childhood in Indonesia where her father

144. (A) spends (B) was spending (C) was spent (D) spent

was posted with the National Bank of India. Ms. Sundarajan retains fond memories of the country. "I was ------ by everything about Indonesia, especially the architecture."

145. (A) fascinated

(B) appealed

(C) enjoyed

(D) appreciated

At United Media Corporation, which Ms. Sundarajan founded as a young college graduate, she is recognized as a tough negotiator. However, she is even better known for her ability to ------ quality

146. (A) obtain

(B) keep

(C) hire

(D) stay

employees satisfied. Hardly one person from the company's senior staff — be it director, general manager, or deputy general manager — has left the organization in the last fifteen years. Employees attribute this to Ms. Sundarajan's outstanding leadership qualities.

Questions 147-149 refer to the following advertisement.

## SALES STAFF WANTED At Keller Travel, we believe our unrivaled reputation for offering efficient and friendly service to our customers can be ------ entirely to the commitment, quality, and enthusiasm of our staff. 147. (A) adapted (B) acknowledged (C) acclaimed (D) attributed We are looking for well-traveled, energetic people to join our exceptional team. We work long hours, ------ weekends, in a very busy sales environment. On the other hand, there are marvelous travel 148. (A) includes (B) inclusive (C) including (D) included -----. In addition, we offer one of the travel industry's best salary packages. 149. (A) opportunities (B) descriptions (C) destinations (D) climates To apply, please send your résumé with a letter detailing your qualifications to: **Deirdre Andersen** Keller Travel 210 Elliot Street Boston, MA 02201

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Questions 150-152 refer to the following memo.

Date: October 25 To: Julie Lin, Purchasing	
From: Peter Melaney, Inform	nation Technology
Re: New Computer Softwar	re
As you know, our business	on keeping our computers and electronic documents safe from
150.	(A) depend
	(B) depends
	(C) depending
	(D) dependable
	've recently looked into two new software options. The license for our
current computer-protectio consider other possibilities	n software will expire at the end of the year, so this is a good time to
	Compu Cleaner, and it comes from a Taiwanese company. Compu Cleaner years and is used in the industry. However, it is quite expensive.
	151. (A) desirably
	(B) conclusively
	(C) perfectly
	(D) widely
The second possibility is a	program made in Canada called Viraways. This program is relatively new
• •	ved, its low price makes it a product that we should consider.
1	52. (A) Nevertheless
	(B) Whereas
	(C) Therefore
	(D) Because
Please let me know your the	oughts on this matter.

٦

# TEST 4

## PART 7

3

**Directions:** In this part you will read a selection of texts, such as magazine and newspaper articles, letters, and advertisements. Each text is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 153-154 refer to the following invitation.

#### You are invited to attend

#### The 7th Annual European Household Appliances Exhibition

Lucien Pernet Hall, Geneva, Switzerland October 19-23

#### "New Solutions in Home Equipment"

A wide range of products, from kitchen appliances to air conditioning equipment, will be displayed throughout the five days of the exhibition. This year's focus will be on cleaning systems, with laundry appliances representing over half of the exhibits.

#### 153. When does the event start?

- (A) On October 5
- (B) On October 7
- (C) On October 19
- (D) On October 23

154. What type of products will be emphasized?

- (A) Refrigerators
- (B) Cooking ranges
- (C) Air conditioners
- (D) Washing machines

Questions 155-156 refer to the following advertisement.

## The Perfect Gift

Imagine sharing a new, special picture every day of the year with friends and loved ones! Gold Coast Imagination, Inc., will use images that you provide to create a personalized daily calendar using images of special people, memorable places, or important events.

Just go through your photo album and select the pictures you want to include. We will use your digital images or traditional print photographs to create a personalized gift. Birthdays, anniversaries, and the dates of special events can be indicated for no additional fee!

One of our consultants will help you choose from dozens of formats and styles. For more information, give us a call at (07) 7010 2390 or visit us online at www.gci.co.au.



#### 155. What is being advertised?

- (A) Travel postcards
- (B) Photograph albums
- (C) Birthday cards
- (D) Personalized calendars

- **156.** According to the advertisement, what will the consultant do?
  - (A) Provide free price estimates
  - (B) Give advice about design options
  - (C) Photograph family members
  - (D) Create an online gallery of photographs

#### Questions 157-159 refer to the following e-mail.

NO.	CANER SIDE FOR STATE			Chief Aller	
F	rom:	aviera@e-last.co	om		
I	o:	hmiyakawa@e-l	ast.com		
S	Subject:	Repair crews		100000000000	
D	Date:	May 10			
	Dear Mr.	. Miyakawa,			
	residenti or longer more qui	al Internet subscri r for service from ickly than projecte This means that th	bers. More and mor a repair crew. It see ed, and technical sup	e of th ms tha oport re	s some complaints from our em are being asked to wait a week t our customer base has expanded equests have increased by about 30 available to assist customers is now
	satisfacti their hon handle th	ion. We are expect nes, and with the p neir service needs. e the appropriate t	ting even more custo present number of to The committee has	omers echnica	is necessary to restore customer to have our equipment installed in al crews, we may not be able to rized you to recruit five more people
	Adelina	Viera, Personnel I ternet, Inc.	Director		
	For whom	n is this message p ?	probably	159.	What did the executive committee approv (A) Offering better equipment to custome
	(B) A hiri (C) An In	air technician ng supervisor ternet subscriber stomer service rep	resentative		<ul> <li>(B) Improving training for technical crews</li> <li>(C) Employing more repair workers</li> <li>(D) Reducing service fees</li> </ul>
8.	What pro	blem have custom	ners been		

- reporting?
- (A) Frequent disconnections
- (B) A high subscription charge
- (C) Low speeds on the Internet
- (D) A long wait for repairs

TEST /

#### Questions 160-162 refer to the following memo.

From: Liam Perry, marketing director To: All marketing staff Date: August 5 Re: New line of juice products

Last week was the end of the free-sample program for our new line of fruit juices. Potential customers received complimentary bottles of the drinks and 15% discount coupons for future purchases. They were then asked to complete feedback questionnaires. The program ran from July 15 to July 31, and the discount, which applies to our full range of products, will be good until October 1.

The following briefly summarizes information gathered through the program:

- Three varieties were measured, listed here in descending order of customer popularity: Mango Mountain, Great Guava, and Yum Cocoplum
- Analysis of the feedback questionnaires showed that customers felt Yum Cocoplum contained too much sugar. (This is a surprising finding because none of the brands are artificially flavored and they all preserve the natural taste of the fruit they are based on.)
- Many customers rated the flavor combinations in Mango Mountain and Great Guava as "superb."

I would like to hold a meeting with you next week to discuss these points in more detail. Jess Bronsky is putting together the agenda for the meeting and will notify you soon of the time and place.

#### 160. What is the purpose of the memo?

- (A) To report the results of a study
- (B) To request a deadline extension
- (C) To recommend new product names
- (D) To propose a new discount
- 161. What did potential customers NOT receive?
  - (A) A discount certificate
  - (B) A list of ingredients
  - (C) A free sample of juice
  - (D) A feedback form

- **162.** What concern was reported by potential customers?
  - (A) Artificial ingredients were used.
  - (B) The discount procedure was confusing.
  - (C) The juice portions were too small.
  - (D) One of the juices was too sweet.

Questions 163-165 refer to the following instructions.

#### **Aquapedra Water Filters**

The Aquapedra A5 water filter improves the taste and quality of drinking water. Once it is installed on a tap with cold running water, it is ready for frequent use with minimum maintenance. Periodic replacement of the filtering cartridge is all that is necessary. On average, after four months of use, the cartridge will lose effectiveness and should be replaced (there are three spare cartridges in the package). In most cases, little visible deposit accumulates in the cartridge for up to two months.

To extend the lifetime of a cartridge, the filter is equipped with a switch that changes the mode from "filtered" to "unfiltered." When the water dispensed from the tap is to be used for purposes other than drinking, this switch allows the water to bypass the filter.

- **163.** What do the instructions explain?
  - (A) How to use a filter cartridge effectively
  - (B) How to choose the appropriate water filter
  - (C) How to order necessary repairs on the filter
  - (D) How to analyze the quality of running water
- **164.** How often should the cartridges be replaced?
  - (A) Every two months
  - (B) Every three months
  - (C) Every four months
  - (D) Every five months

- 165. What is the purpose of the switch?
  - (A) To release the filter for removal
  - (B) To clean the cartridge
  - (C) To adjust the water temperature
  - (D) To select the filtering mode

#### Questions 166-170 refer to the following letter.

Olsenburg Business Association 110 Cornell Rd Olsenburg City, WI 530030

January 17

Mr. Kenneth Damian Olsenburg City Mayor City Hall Olsenburg City, WI 23090

Dear Mr. Mayor:

I am writing on behalf of the Olsenburg Business Association to urge you to support legislation modifying the ban on overnight parking of large vehicles in our area. The number of tourists who travel in campers, motor homes, and other recreational vehicles (RVs) has increased significantly nationwide. While the proportion of visitors who arrive by RV is still small compared to more traditional tourists, I am sure you will agree that forcing RV tourists to leave every evening only compromises our efforts to promote tourism, which is connected to a substantial amount of income for our city. We are confident that making Olsenburg "RV friendly" will benefit the local tourism industry and its employees. Three nearby cities that have lifted similar bans have reported positive results. Tocasta Town, Gamma Village, and Arcoda City are evidence that welcoming RV tourists can promote tourism, generating more revenue for restaurants and local shops. Next month, Arcoda City will even begin adding special RV parking areas in its parks.

As you know, the tourism and food service industries employ over 25 percent of our workforce. Currently, however, many of our visitors are here only during the daytime, so we are losing business to neighboring cities. RV tourism would not compete with hotel tourism. In fact, it would only increase the total number of visitors to our city.

I look forward to seeing you at the meeting next Thursday, where the city council will address this important issue.

Respectfully yours,

Linda Defrey

Senior Vice President of Governmental Affairs Olsenburg Business Association

- **166.** What is the purpose of the letter?
  - (A) To inquire about local tourism
  - (B) To advertise a new organization
  - (C) To recommend a change in the city law
  - (D) To support cooperation with neighboring cities
- **167.** The word "compromises" in paragraph 1, line 7, is closest in meaning to
  - (A) weakens
  - (B) adjusts
  - (C) matches
  - (D) determines
- 168. What is suggested about Arcoda City?
  - (A) It is building a new hotel.
  - (B) It has more parks than Tocasta Town.
  - (C) It is far away from Olsenburg City.
  - (D) It expects to attract more visitors.

- 169. What is indicated about tourism in Olsenburg City?
  - (A) The number of tourists decreased last year.
  - (B) Local hotels are frequently overbooked.
  - (C) Most tourists arrive in recreational vehicles.
  - (D) Local restaurants rely on business from tourists.
- 170. What will be discussed during next week's meeting?
  - (A) Increasing advertising rates
  - (B) Permitting overnight parking
  - (C) Establishing a tourism committee
  - (D) Attracting workers to the area

#### Questions 171-174 refer to the following memo.

From: James Bell To: Renaissance Table executive chefs Date: March 20 Re: Our twentieth anniversary

To commemorate the twentieth anniversary of the Renaissance Table restaurant chain, we are assembling a cookbook containing recipes for some of our customers' favorite dishes. In addition to a selection of recipes for our traditional French dishes and desserts, we would also like to include recipes invented by our chefs especially for the cookbook. The best submissions for original recipes will be included in a special chapter entitled "Kitchen Table Renaissance."

Bear in mind the following points as you prepare submissions for "Kitchen Table Renaissance."

- The final book will include a serving guide of dishes that go well together. If your recipe is for a dessert, soup, or other item recommended as a side course, please make sure your submission includes suggestions for main dishes that it would complement.
- We are looking for recipes characterized by unique flavors but also commonly available ingredients and methods of preparation familiar to the average amateur cooking enthusiast.
- The cost of ingredients and nutritional variety are important, but dishes in this section need to be, above all, easily made by the average person at home in a minimum of time.
- Selected dishes will be photographed later by a professional, so there is no need to include pictures with your submissions.

All submissions should be sent by e-mail to cookbook@renaissancetable.com by the end of April. We expect the selection process to take a little over a month, and the authors of the winning recipes will be notified in June. In addition to inclusion in the final cookbook, winning submissions will also be rewarded with a small cash bonus. We expect to have the manuscript prepared by the end of July so that we can publish the collection in time for the restaurant's anniversary in November.

**TEST 4** 

- 171. What does the memo announce?
  - (A) The revision of nutritional guidelines
  - (B) Changes to a restaurant menu
  - (C) New sources of ingredients
  - (D) The publication of a new book
- **172.** What is most important about the recipes in the special chapter?
  - (A) They contain unique ingredients.
  - (B) They require little time to prepare.
  - (C) They are popular with customers.
  - (D) They are not expensive to make.

e. . .

- **173.** According to the memo, what should be included with submissions?
  - (A) Serving suggestions
  - (B) Estimated preparation time
  - (C) Color photographs
  - (D) Nutritional data
- 174. When will selections be announced?
  - (A) In April
  - (B) In June
  - (C) In July
  - (D) In November

#### Questions 175-176 refer to the following article.

Due to rising fuel costs, many airlines have recently reduced the allowable weight limits on checked luggage. Here are some things you can do before you fly to avoid any unexpected surprises at the airport.

- Find out what your airline charges for overweight bags before you arrive at the airport. You can find this information on your airline's Web site.
- When shopping for luggage, choose a product made of lightweight materials. Some bags are heavier than others, even when empty.
- Bring travel-sized containers of shampoo and other toiletry items instead of full-sized containers. Also, avoid packing more clothing than necessary.
- **175.** For whom is this article most likely intended?
  - (A) Airport employees
  - (B) Airline travelers
  - (C) Travel industry experts
  - (D) Luggage manufacturers

- **176.** What is NOT mentioned as a way to reduce the weight of luggage?
  - (A) Choosing bags recommended on airline Web sites
  - (B) Packing smaller bottles of shampoo
  - (C) Limiting the amount of clothing that is packed
  - (D) Purchasing lightweight pieces of luggage

Questions 177-180 refer to the following information.

#### Tylart Electronics

#### Service & Support

Tylart Warranty Service is provided for all Tylart computers purchased directly from a Tylart store or from an official Tylart retailer. Warranty service does not extend to computers repurchased from another seller or from a third party.

To report a defect, call our national service hotline 24 hours a day at (310) 555-9807 or send an e-mail to warranty@tylart.co.ca. If the problem cannot be solved over the phone or by e-mail, you will be given a case number and referred to technicians at an authorized service center in your area.

If a Tylart computer develops a defect within three (3) years of the purchase date, the customer is entitled to free repair at Tylart service centers. For a fee, customers can also have repairs done on site at their homes or offices. This requires making special arrangements with a local service center. Service centers require a case number for all repairs.

Computers in the first two (2) years of the warranty period are eligible for the Tylart Quality Exchange (TQE) program. TQE replacements can only be authorized by the national service hotline and are not provided at local service centers. Under the TQE program, a replacement will be shipped free of charge to the customer if Tylart determines that a replacement is necessary. Once the replacement unit has been received by the customer, the defective computer should be returned to Tylart. It is the customer's responsibility to obtain an exchange authorization letter from Tylart and to arrange for proper shipping. Failure to return the defective item within five (5) business days of receiving the replacement will result in a charge for the full price of the item.

#### 177. Who issues a case number?

- (A) The Tylart Quality Exchange
- (B) An authorized service center
- (C) The national hotline
- (D) An official Tylart retailer
- 178. How long is the warranty period?
  - (A) Two years
  - (B) Three years
  - (C) Four years
  - (D) Five years

- **179.** What is indicated about local service centers?
  - (A) They perform on-site repairs.
  - (B) They charge for repairs at the center.
  - (C) They provide telephone support.
  - (D) They are open 24 hours a day.
- **180.** Under the TQE program, what are customers required to do?
  - (A) Contact the authorized service center in their area
  - (B) Return the defective item before receiving the replacement
  - (C) Get authorization from the national service hotline
  - (D) Pay for the shipping of the replacement

Questions 181-185 refer to the following survey and report.

	ALSBERG International Airport
Dear Traveler,	
Please take a moment to an Alsberg International Airpo	swer two questions about your experience at the rt.
<ol> <li>What about our airport wou (Please select only one option A. Distance between gates</li> </ol>	-
C. Number of shops E. Other	
(Please use the reverse side	if you would like to add any comments.)
A. Less than once a year	ften have you used Alsberg International Airport? B. Once a year D. More than once a month
Thank you for your time and any of the boxes located in t	d suggestions. Please leave your questionnaire in the Main Terminal.
Space	below this line to be left blank.
	Alsberg IA Ref. DD2

#### **REPORT ON FINDINGS**

Thursday, August 10, Alsberg

This is to present the results of a study conducted to learn more about and better attend to the needs of the passengers at the Alsberg airport. The survey was carried out this week from Monday to Wednesday (typically the busiest days of the week at the airport). Survey sheets were picked up from the collection boxes yesterday evening. A total of 623 individuals completed the survey.

In question #1, as expected, the first option was marked by most respondents (450 altogether). Option C was indicated 156 times. Options B and D were chosen by only 10 and 7 respondents, respectively, and they were marked by those frequent travelers who marked options C and D in question #2.

This pilot study included only two questions. An additional survey with more questions is planned so that we can be better informed about changes we may need to make to service at Alsberg. The new, more extensive questionnaires have already been prepared and will be distributed next week.

- **181.** Where are respondents told to write any additional comments?
  - (A) On the back of the page
  - (B) On the suggestion board
  - (C) On another sheet of paper
  - (D) At the bottom of the survey
- 182. Who was surveyed?
  - (A) Airplane pilots
  - (B) Airline passengers
  - (C) Airport employees
  - (D) Flight attendants
- 183. When were the surveys collected?
  - (A) On Monday
  - (B) On Tuesday
  - (C) On Wednesday
  - (D) On Thursday

- **184.** What did most survey respondents indicate about the airport?
  - (A) The gates are too far apart.
  - (B) There are not enough varieties of food.
  - (C) There are not enough shops.
  - (D) The signs are confusing.
- 185. What is indicated about the next survey?
  - (A) More individuals will be asked to participate.
  - (B) The questionnaires will be translated into more languages.
  - (C) The sheets will be distributed on board planes.
  - (D) A greater number of questions will be included.

#### Questions 186-190 refer to the following e-mails.

From: amgarcia@mail.evertontimes.com
Date: June 19
Subject: Vierra Motors story
Dear Mr. Skolski,
Your assistant Betsy Kim gave me your e-mail address when I spoke with her on the phone earlier today. She suggested that this would be the best way to contact you, as you are checking e-mail regularly.
The reason I am writing is that we are planning to run a story about automakers in the naugural issue of the Sunday magazine supplement of the <i>Everton Times</i> . We would like to accompany this article with an interview focusing on your experience as executive manager of design at Vierra Motors. Would you be willing to talk to Dave Clarkson about your work in the car manufacturing industry? The conversation would be published in the second week of August.
Mr. Clarkson would like to interview you in person but could certainly arrange a discussion by telephone or videoconference. In fact, we have already scheduled with your assistant a centative meeting for July 30. We are hoping to include photos of you at your office, so belase let us know if we can hold this date for a photo session or whether your office has suitable photos available that we could use if we do an interview by distance instead. Of course, we are happy to leave logistics regarding the meeting and photo session to your discretion.
Please let me know if you need more information concerning the interview. I look forward to hearing from you.
Ana Malta Garcia Assistant International Section Editor Everton Times

From:	mskolski@vierramotors.com	
To:	amgarcia@mail.evertontimes.com	
Date:	June 20	
Subject:	Re: Vierra Motors story	

It is a pleasure—and an honor—to be considered for this. I'm currently away on extended business, and I don't think it's likely that I'll be back in the country before the first week in August. Perhaps Dave and I could arrange to speak on the phone sometime this week or next? If so, I'm sure you can get the photos you'll need from Betsy.

With best regards, Martin Skolski

- 186. Why did Ms. Garcia write her e-mail?
  - (A) To thank Mr. Skolski for reviewing an article
  - (B) To request photographs of cars
  - (C) To ask Mr. Skolski to meet with a reporter
  - (D) To advertise a job opportunity
- 187. Who is Mr. Skolski?
  - (A) A company executive
  - (B) A newspaper editor
  - (C) A photographer
  - (D) A journalist
- **188.** In the first e-mail, the word "discretion" in paragraph 3, line 7, is closest in meaning to
  - (A) separation
  - (B) judgment
  - (C) feature
  - (D) tact

- 189. What is suggested about Mr. Skolski?
  - (A) He will be unable to attend a meeting.
  - (B) He wants to change the design of a car.
  - (C) He will shorten a business trip.
  - (D) He will talk to Mr. Clarkson after August 1.
- 190. What is indicated in Mr. Skolski's e-mail?
  - (A) He has received a copy of the magazine.
  - (B) He has not received an invitation.
  - (C) He is currently out of the country.
  - (D) He refuses to give interviews.

#### Questions 191-195 refer to the following e-mail and order log.

- the state of the	E-Mail Message
То:	jettinger@mmail.net
From:	JLOnline@jl.co.ie
Date:	November 23
Subject:	Order confirmation
Dear M	r. Ettinger,
your ord further i of stock our ward immedia Do you	ou for ordering from the J&L Online Store. This is to confirm that payment for ler has been received. While your order is being prepared for dispatch, we need nformation about your preferred method of delivery. One item is currently out (marked "WD" on the online shipment-status log) and is not due for delivery to ehouse until tomorrow. The items marked "AO" ("in stock") can be mailed out ately along with "PP" and "TN" ("preferred order" and "regular order") items. want your order delivered in two separate shipments, or should they be ed together when all items become available?
made wi than €8 cost of a	the unlikely event that you are not satisfied with your delivery, returns can be thin fifteen days of purchase, except for special offer items (available at less ), which cannot be returned. All items on your order list qualify for return. The return shipment for defective or damaged items not exceeding $\in$ 30 is sed by the J&L Online Store.
Sincerel Maria D Shipping	
2	J&L
	Online Store
	ORDER TRACKING LOG

		stomer ID: 21352 st updated: Nov 23, 16	<b>Order number:</b> 909322
	Title / Item Description	Quantity	Item Status
1.	Enjoy Cooking Series (DVD)	1	AO
2.	April Piano Concerto (CD)	1	TN
3.	<i>Ecuador–Live</i> (travel guidebook)	1	PP
4.	Sleight of Hand (novel by J. Ochoa	) 2	WD
5.	Kegworth Flight (video game)	1	AO

Important: You may want to check this log again later, as status updates are posted online in regular four-hour intervals.

•

- **191.** What is Mr. Ettinger asked to do?
  - (A) Make a payment
  - (B) Choose a shipping option
  - (C) Order a special offer item
  - (D) Confirm the quantities of items ordered
- **192.** In the e-mail, the word "due" in paragraph 1, line 4, is closest in meaning to
  - (A) owed
  - (B) proper
  - (C) delayed
  - (D) expected
- **193.** What is suggested about the items ordered by Mr. Ettinger?
  - (A) They each cost over  $\in 8$ .
  - (B) They need to be returned.
  - (C) They will be shipped for free.
  - (D) They were not found to be defective.

- 194. What item is NOT yet available for delivery?
  - (A) April Piano Concerto
  - (B) Ecuador-Live
  - (C) Sleight of Hand
  - (D) Kegworth Flight
- 195. What is NOT indicated on the order log?
  - (A) The customer's name
  - (B) When the items were ordered
  - (C) How frequently the log is updated
  - (D) When the order will be delivered

#### Questions 196-200 refer to the following e-mails.

From:	jtobin@wosmag.com	
To:	dgerard@wosmag.com	
Date:	May 12	
Subject:	Cumulative edition of World of Science	

#### Dear Mr. Gerard,

We have received quite a few requests from our readers to release an archive of *World of Science* magazine on CD. Both Andrew Stevenson and I have experience with designing computer interfaces that allow users to browse articles on a CD. Using articles from the last three years, we have put together a small-scale sample presentation of what a *World of Science* archive could look like. If the idea is approved, we would be happy to create a comprehensive graphic interface for a large-scale version that includes all issues, starting from the first one put out nine years ago.

Janet Tobin Graphic Division

	E-Mail Message
From:	dgerard@wosmag.com
To:	jtobin@wosmag.com
Date:	May 13
Subject:	Re: Cumulative edition of World of Science
be happy same this designed	nds like a good idea that is definitely worth implementing. You will to learn that our editor in chief had been suggesting exactly the ng and would be interested to see what you and Andrew have I suggest we all meet tomorrow at 10:00 A.M. in room 12 so you us how it would work.
on the ör our existe	cantime, do you think another year of <i>World of Science</i> would fit the CD? Next year, on January 12, we'll be celebrating ten years of ence, and that would be an excellent opportunity to offer a larger to our subscribers.
Warm reg	gards,

Dennis Gerard Assistant to Editor in Chief

- 196. Why did Ms. Tobin write to Mr. Gerard?
  - (A) To suggest changing a magazine's content
  - (B) To recommend publishing a reader's letter
  - (C) To propose a new product
  - (D) To order a sample CD
- **197.** For how long has the magazine been published?
  - (A) One year
  - (B) Three years
  - (C) Nine years
  - (D) Ten years
- 198. What has the editor in chief suggested?
  - (A) Releasing an archive of a magazine

- (B) Offering an extended subscription
- (C) Designing a new magazine cover
- (D) Writing a review of a CD

- 199. What is Ms. Tobin asked to do?
  - (A) Find an old article in the archive
  - (B) Write a story for the next issue
  - (C) Call the editor's office
  - (D) Give a demonstration
- 200. What will happen on January 12?
  - (A) The magazine will celebrate its anniversary.
  - (B) The editorial board will meet with readers.
  - (C) The editor in chief will retire.
  - (D) The best magazine photographs will be exhibited.

# TEST 5

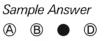
#### LISTENING TEST

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

#### PART 1

**Directions:** For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.

Example





Statement (C), "They're standing near the table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.

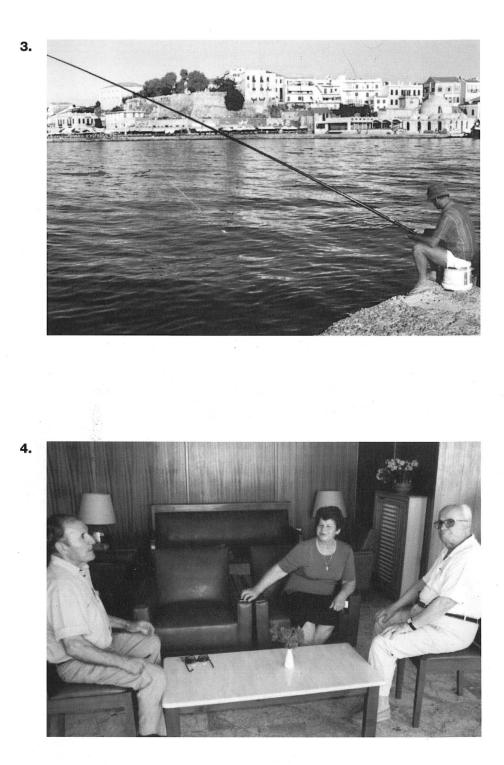


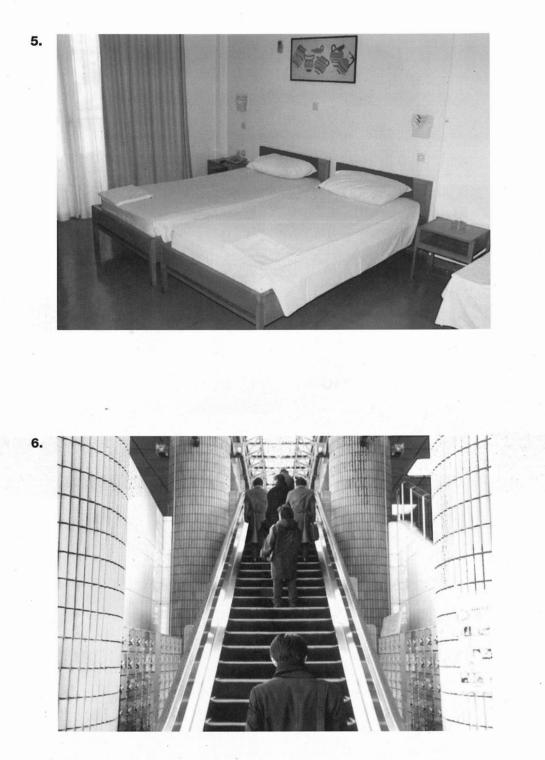
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#### GO ON TO THE NEXT PAGE

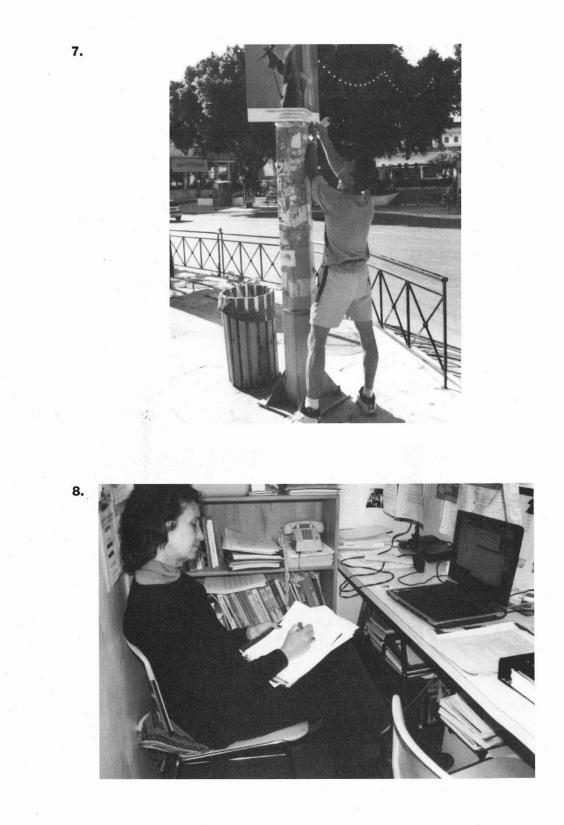
**TEST 5** 





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TEST 5





10.

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9.



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TEST 5

#### PART 2

**Directions:** You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

Sample Answer



#### Example

You will hear: Where is the meeting room?

You will also hear: (A) To meet the new director. (B) It's the first room on the right. (C) Yes, at two o'clock.

The best response to the question "Where is the meeting room?" is choice (B), "It's the first room on the right," so (B) is the correct answer. You should mark answer (B) on your answer sheet.

Mark your answer on your answer sheet.
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- 26. Mark your answer on your answer sheet.
- 27. Mark your answer on your answer sheet.
- 28. Mark your answer on your answer sheet.
- 29. Mark your answer on your answer sheet.
- 30. Mark your answer on your answer sheet.
- 31. Mark your answer on your answer sheet.
- 32. Mark your answer on your answer sheet.
- 33. Mark your answer on your answer sheet.
- 34. Mark your answer on your answer sheet.
- 35. Mark your answer on your answer sheet.
- 36. Mark your answer on your answer sheet.
- 37. Mark your answer on your answer sheet.
- 38. Mark your answer on your answer sheet.39. Mark your answer on your answer sheet.
- 40. Mark your answer on your answer sheet.

## PART 3

**Directions:** You will hear some conversations between two people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

- 41. Where do the speakers probably work?
  - (A) In a post office
  - (B) In a school
  - (C) In a department store
  - (D) In an office
- 42. How does the man probably feel about the woman's news?
  - (A) Excited
  - (B) Happy
  - (C) Angry
  - (D) Surprised
- 43. Why does the woman plan to change her job?
  - (A) She wants to teach younger children.
  - (B) Her contract is almost finished.
  - (C) She wants to live in a different city.
  - (D) Her friend told her about a sales position.

- 44. Where does the man probably work?
  - (A) In a post office
  - (B) In a restaurant
  - (C) In a hotel
  - (D) In a school
- 45. What does the caller do?
  - (A) Ask to speak to someone
  - (B) Leave a message
  - (C) Request a telephone number
  - (D) Make a reservation
- 46. What is the problem?
  - (A) Susan Lam is not in her room.
  - (B) The office is closed.
  - (C) The caller gave the wrong name.
  - (D) The man has lost his list.

- 47. What type of business does the man have?
  - (A) Automobile sales
  - (B) Driveway construction
  - (C) Garbage removal
  - (D) Delivery service
- 48. What does the man tell the woman to do?
  - (A) Park her car on the street
  - (B) Drive to another location
  - (C) Call another company
  - (D) Obtain a permit for the work
- 49. When did the woman expect the work to be started?
  - (A) Tomorrow
  - (B) Later this week
  - (C) Next week
  - (D) Next month
- 50. What are the speakers mainly discussing?
  - (A) Plans to attend a conference
  - (B) A visit to their families
  - (C) The cost of hotel rooms
  - (D) Reservations for a vacation
- 51. What does the woman suggest the man do?
  - (A) Make his reservations soon
  - (B) Cancel his flight
  - (C) Call another hotel
  - (D) Attend a different conference
- 52. Where will the man probably stay?
  - (A) Near the library
  - (B) With a relative
  - (C) At the conference center
  - (D) At a friend's apartment

- 53. What are the speakers discussing?
  - (A) The arrival of some guests
  - (B) The delivery of some food
  - (C) The location of a party
  - (D) The cost of a meal
- 54. What will the man do on Tuesday morning?
  - (A) Attend a party
  - (B) Meet with clients
  - (C) Place an order
  - (D) Pick up a friend
- 55. What does the woman offer to do for the man?
  - (A) Give him a discount
  - (B) Introduce him to a customer
  - (C) Take him to a restaurant
  - (D) Deliver an order to his office
- 56. What are the speakers discussing?
  - (A) Attendance at a conference
  - (B) Arrangements for a visit
  - (C) A tour of Manchester
  - (D) Plans for a company party
- 57. What does the man ask Carol to do?
  - (A) Contact the Manchester office
  - (B) Read some information
  - (C) Reserve a meeting room
  - (D) Talk to a group of employees
- 58. What does Carol offer to do?
  - (A) Make travel arrangements
  - (B) Meet with some visitors
  - (C) Order food for a meeting
  - (D) Remind employees of a policy

- 59. What happened to the man?
  - (A) His flight was delayed.
  - (B) He forgot his plane ticket.
  - (C) He boarded the wrong airplane.
  - (D) His luggage was lost.
- 60. What did the airline do?
  - (A) Conduct a survey
  - (B) Cancel the man's flight
  - (C) Pay for the man's luggage
  - (D) Replace the plane's pilot
- 61. What did one passenger complain to the airline about?
  - (A) The bad quality of the meal service
  - (B) An overbooked flight
  - (C) Poor scheduling of pilots
  - (D) Faulty baggage handling
- 62. What does the woman say about the volleyball team?
  - (A) It participates in professional tournaments.
  - (B) It has a championship game on Saturday.
  - (C) It will play its first game this weekend.
  - (D) It is a relaxed and noncompetitive team.
- 63. Why does the man not want to play?
  - (A) He has an injury.
  - (B) He is busy on Saturday.
  - (C) He does not think he is a good player.
  - (D) He does not enjoy playing volleyball.
- 64. What does the man decide to do?
  - (A) Get into better shape
  - (B) Participate in the game
  - (C) Play a different sport
  - (D) Go and watch the woman play

- 65. What is the purpose of the woman's call?
  - (A) She wants to upgrade her heating system.
  - (B) She wants to find out a price.
  - (C) She wants to sell a product.
  - (D) She wants to have a filter repaired.
- 66. What will be different for the next 90 days?
  - (A) The cost of repair jobs
  - (B) The cost of some filters
  - (C) The time required for repairs
  - (D) The time required for delivering parts
- 67. What does the man say he will do?
  - (A) Provide an estimate of cost
  - (B) Read some information about filters
  - (C) Have another worker help the woman
  - (D) Speak with the maintenance staff
- 68. What are the speakers doing?
  - (A) Revising a report
  - (B) Discussing an advertisement
  - (C) Reviewing writing samples
  - (D) Writing a news article
- 69. What problem does the woman mention?
  - (A) A lack of clerical support
  - (B) The need for better reporting
  - (C) Fewer customers
  - (D) Poor coverage of business news
- 70. How does the man feel?
  - (A) Nervous
  - (B) Bored
  - (C) Hopeful
  - (D) Pessimistic

### PART 4

**Directions:** You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

- 71. What is the main purpose of the talk?
  - (A) To announce a merger
  - (B) To publicize a new product
  - (C) To thank staff
  - (D) To introduce new sales representatives
- **72.** How has the service that the company provides changed?
  - (A) It is faster.

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- (B) It is less expensive.
- (C) It will be offered to fewer people.
- (D) It covers a larger area.
- 73. What will happen on Saturday?
  - (A) There will be a picnic.
  - (B) A new network will be installed.
  - (C) There will be a staff meeting.
  - (D) A new company president will be named.

- 74. What is Ms. Parson's current position?
  - (A) Company president
  - (B) Consultant
  - (C) News announcer
  - (D) Employment counselor
- 75. When will Ms. Parsons leave her current job?
  - (A) Today
  - (B) Tomorrow
  - (C) Next Tuesday
  - (D) Next year
- 76. What activity has already started?
  - (A) The search for experienced consultants
  - (B) The merging of two companies
  - (C) The search for a new company head
  - (D) The remodeling of the Star Company building

- 77. Who is the intended audience for this talk?
  - (A) Athletes
  - (B) Film stars
  - (C) Journalists
  - (D) Politicians
- 78. What are the audience members asked to do?
  - (A) Speak quietly in the interview area
  - (B) Dress nicely for interviews
  - (C) Use microphones when asking questions
  - (D) Leave telephones outside the media center
- 79. What will happen next?
  - (A) The audience will watch a film clip.
  - (B) A tennis player will answer questions.
  - (C) The audience will leave the meeting.
  - (D) A player will sign autographs.
- **80.** Who is the intended audience for this announcement?
  - (A) Supermarket customers
  - (B) Office employees
  - (C) International tourists
  - (D) University students
- 81. When will the change take place?
  - (A) Today
  - (B) Next week
  - (C) Next month
  - (D) Next year
- 82. Where will information be posted?
  - (A) On the company Web site
  - (B) Next to the vending machines
  - (C) On the front door of the building
  - (D) Near the entrance to the cafeteria

- 83. What is the main topic of the talk?
  - (A) Driving in heavy traffic
  - (B) Purchasing a car
  - (C) Driving safety
  - (D) Traffic conditions
- 84. What does the speaker suggest that drivers do?
  - (A) Take frequent breaks
  - (B) Avoid drinks with caffeine
  - (C) Open a window
  - (D) Change cars
- 85. What will tomorrow's talk be about?
  - (A) Saving money
  - (B) Reducing stress
  - (C) Getting a good night's sleep
  - (D) Family vacations
- 86. What is the purpose of the announcement?
  - (A) To notify customers of a store closing
  - (B) To inform staff of a merger with another company
  - (C) To announce pay increases for employees
  - (D) To announce a new location for a store
- 87. What will happen at the end of the year?
  - (A) The bookstore's lease will expire.
  - (B) The shopping center will be demolished.
  - (C) A new university will be opened.
  - (D) The rent on downtown stores will increase.
- 88. Where is Barker's Books currently located?
  - (A) In the new shopping center
  - (B) Near the university
  - (C) Next to the shoe store
  - (D) Near the train station

- 89. Who is the speaker probably addressing?
  - (A) A group of technical trainers
  - (B) A group of new employees
  - (C) Guests at a special dinner
  - (D) Historians at a convention
- 90. What will Karen Maitland do?
  - (A) Answer questions about policies
  - (B) Talk about company products
  - (C) Lead a tour of the company
  - (D) Meet with the trainers
- 91. When will a video be shown?
  - (A) This morning
  - (B) This afternoon
  - (C) Tomorrow morning
  - (D) Tomorrow afternoon
- 92. Who is the speaker?
  - (A) An architect
  - (B) The museum president
  - (C) A construction worker
  - (D) A tour guide
- 93. Why have Brown and Sons been contacted?
  - (A) To organize the museum's collections
  - (B) To teach an art history class
  - (C) To check the condition of the building
  - (D) To help find a new museum president
- 94. What will the speaker do next?
  - (A) Describe the landscaping around the museum
  - (B) Lead a tour of the museum's collections
  - (C) Show photographs of historic buildings
  - (D) Explain how the museum can be restored

- 95. What is the talk mainly about?
  - (A) The population of Canada
  - (B) The design of the city of Toronto
  - (C) The size of the shopping centers
  - (D) The province of Ontario
- **96.** What does the speaker say about the weather in Toronto?
  - (A) It is milder than in the rest of Ontario.
  - (B) It attracts many visitors.
  - (C) Its temperatures vary greatly.
  - (D) It is difficult to forecast accurately.
- 97. How is Toronto different from other cities?
  - (A) Construction costs are lower in the city center area.
  - (B) More tourists have come to visit recently.
  - (C) Businesses have remained in the city center.
  - (D) More people live within the city limits than in the suburbs.
- 98. What example of multitasking does the speaker give?
  - (A) Eating breakfast while driving to work
  - (B) Commuting while getting exercise
  - (C) Thinking while cycling
  - (D) Drinking coffee while working
- **99.** What is the purpose of the event that the speaker announces?
  - (A) To encourage employees to cycle to work
  - (B) To teach employees time-management techniques
  - (C) To help employees cope with stress
  - (D) To invite employees to join an aerobics class
- 100. Which employees will get a free breakfast on July 16?
  - (A) Those who get to work before 8:00 A.M.
  - (B) Those who have paid for parking
  - (C) Those who work in the Collins Building
  - (D) Those who ride a bicycle to work

# **READING TEST**

In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed.

You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

# PART 5

**Directions:** A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

- 101. If you have any questions about Maxiel Corporation's services, please visit ------
  - Web site.
  - (A) we
  - (B) us
  - (C) our
  - (D) ourselves
- 102. Tickets to ------ the variety show and the comedy show can now be purchased at special group rates.
  - (A) what
  - (B) both
  - (C) and
  - (D) with
- 103. The ------ of the Municipal Park Restoration Project was announced yesterday by the local hospitality association.
  - (A) completed
  - (B) completes
  - (C) completion
  - (D) complete

- **104.** The loan application process at Palau Bay Bank is very -----.
  - (A) efficient
  - (B) efficiency
  - (C) efficiently
  - (D) efficiencies
- 105. Highly ------ craftspeople are needed for the renovation and repair of the plumbing systems.
  - (A) turned
  - (B) skilled
  - (C) mended
  - (D) natured
- **106.** The Rio Blue jacket comes with a specially shaped pocket that prevents loose coins from ------ out.
  - (A) drop
  - (B) drops
  - (C) dropped
  - (D) dropping

- **107.** Most residents of Vilica rely ------ agriculture for their livelihood.
  - (A) on
  - (B) from
  - (C) into
  - (D) of
- 108. Mr. Schweizer has worked under my ------ as an editorial assistant for the past five years.
  - (A) supervise
  - (B) supervises
  - (C) supervised
  - (D) supervision
- **109.** Marburg Electro Company is ------ to report a significant increase in profits for the year.
  - (A) earned
  - (B) outgrown
  - (C) expected
  - (D) risen
- 110. Participation in the Louisville Business Workshops is ------ to all business owners.
  - (A) open
  - (B) opener
  - (C) opens
  - (D) openly
- 111. All products on ------ in the store window are available at reduced prices.
  - (A) example
  - (B) display
  - (C) measure
  - (D) assembly
- 112. Unlike traditional book publishers, P-Gram Books focuses ------ on producing audio books that can be downloaded from the Internet.
  - (A) exclusively
  - (B) exclusive
  - (C) exclusives
  - (D) exclusivity

- **113.** The rear seats in the new Omaha Motors family car can be folded ------.
  - (A) before
  - (B) forward
  - (C) nearly
  - (D) only
- 114. Mr. Uemura declined to ----- on rumors about how many medicines the drug manufacturer had in development.
  - (A) commenting
  - (B) commentary
  - (C) comment
  - (D) comments
- 115. Job seekers are advised to avoid discussing confidential business knowledge acquired ------ working for former employers.
  - (A) even
  - (B) beside
  - (C) while
  - (D) throughout
- 116. Before leaving the Hakodate assembly facility, each unit is carefully checked -----imperfections.
  - (A) like
  - (B) for
  - (C) to
  - (D) among
- 117. Audiris, a chemical produced by Laken Biotech, has ----- to be an effective fertilizer for apple trees.
  - (A) proved
  - (B) attended
  - (C) searched
  - (D) examined
- 118. Recent sales figures contrast ------ with those prior to the launch of Lido Foods' aggressive advertising campaign.
  - (A) sharp
  - (B) sharper
  - (C) sharply
  - (D) sharpness

- **119.** The license for the trial version of Exi 2.0 software is valid for the 30-day period immediately ------ the date of issue.
  - (A) will follow
  - (B) follows
  - (C) followed
  - (D) following
- **120.** Frequent changes in the market make it hard for stereo equipment producers to anticipate demand with much confidence ------ precision.
  - (A) nor
  - (B) than
  - (C) or
  - (D) but
- 121. An extended ------ of rainy weather would be favorable news to the farmers in the Challeys Valley.
  - (A) motion
  - (B) position
  - (C) breadth
  - (D) period
- **122.** OE Furniture Company is ------ to providing contemporary furniture at old-fashioned prices.
  - (A) dedication
  - (B) dedicates
  - (C) dedicated
  - (D) dedicating
- 123. The accounting department will -----a retirement reception for Mr. Jiles next Wednesday at 4:00 P.M.
  - (A) hold
  - (B) raise
  - (C) happen
  - (D) regard
- **124.** While offering similar vacation packages, travel agencies may charge ------ different prices.
  - (A) markedly
  - (B) marked
  - (C) marks
  - (D) marking

- **125.** Please note that products ordered from Herb Emporium Online will not be shipped ------ full payment is received.
  - (A) within
  - (B) until
  - (C) during
  - (D) inside
- **126.** Aliflora, Inc., grows fifty varieties of roses ------ and is now the second largest exporter in the region.
  - (A) commerce
  - (B) commercial
  - (C) commercially
  - (D) commercials
- 127. Researchers at Gasnite Company have developed an improved method of ------ fuel from industrial waste materials.
  - (A) extraction
  - (B) extracts
  - (C) extracted
  - (D) extracting
- 128. ------ inexpensive, most batteries available today will last much longer than those produced a decade ago.
  - (A) Nevertheless
  - (B) However
  - (C) Anyway
  - (D) Yet
- **129.** The Yunof brand of teas, ------ entered the market in Norway only three years ago, is already among the top five best-selling brands.
  - (A) when
  - (B) who
  - (C) where
  - (D) which
- 130. The afternoon ------ includes a trip to the Mitchell Art Museum and a tour of Ostar Island.
  - (A) duration
  - (B) schedule
  - (C) organization
  - (D) correspondence

- 131. Most reports suggest that Hahm Plastic Corporation is currently deciding ------ to open new offices in Jeju City.
  - (A) whether
  - (B) since
  - (C) whereas
  - (D) if
- **132.** Because the statistics she used came from a ------ source, Ms. Unger was confident that her model for predicting weather patterns would give accurate results.
  - (A) reliably
  - (B) reliable
  - (C) relying
  - (D) relies
- **133.** The staff of the document storage facility followed the auditor's suggestions for corrective action in ------ detail.
  - (A) other
  - (B) every
  - (C) either
  - (D) any
- **134.** Emone Motor Company has not ------ any delays in production or delivery to dealerships this quarter.
  - (A) exerted
  - (B) submitted
  - (C) represented
  - (D) experienced
- 135. Avoid placing the digital scale ------ a source of excessive heat, as this may damage sensitive electronic components.
  - (A) between
  - (B) through
  - (C) despite
  - (D) near

- 136. Presidential candidate Christine Witherby spoke ------ yesterday about her proposals for budget reform.
  - (A) expensively
  - (B) numerously
  - (C) previously
  - (D) publicly
- **137.** Despite heavy competition from established carriers, Sopot Airlines has managed to do more than just ------ in the narrow luxury niche.
  - (A) survived
  - (B) survives
  - (C) survive
  - (D) survivor
- **138.** Since its repair, the central heating system in the Rayburn Building is now in ------ order.
  - (A) working
  - (B) practical
  - (C) realistic
  - (D) useful
- 139. No new investments or acquisitions will be made without the ----- of Kolsen Records' board of directors.
  - (A) event
  - (B) sanction
  - (C) adoption
  - (D) convenience
- 140. Although the possibility of damage in transit is -----, the client has requested that the shipment of equipment to the Vadeleux facility be insured.
  - (A) contrary
  - (B) concerned
  - (C) detached
  - (D) remote

# PART 6

**Directions:** Read the texts that follow. A word or phrase is missing in some of the sentences. Four answer choices are given below each of the sentences. Select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 141-143 refer to the following notice.

141. (A) hiring	
(B) has hired	
(C) is hiring	
(D) hired	
This full-time position requires a dynamic individual who will provide	e support for the editorial
	142. (A) assistance
	(B) reinforcemen
	(C) locations
	(D) functions
of the magazine by researching and writing feature stories and colu the managing editor. A university degree in journalism or a related fi newspaper editing experience are required.	
superhywiting and aditing skills, the suclified condidate is a	xpected to demonstrate
superb writing and editing skills, the qualified candidate is e	
<ul><li>143. (A) Compared to</li></ul>	
143. (A) Compared to	

The City Council of Montville would like to thank all those who participated in the fifteenth annual Montville Festival events on September 3-4 for making them a resounding success. Special thanks are ------ to the sponsors of the event, Montville Electronics and Jeffers Furniture.

144. (A) ready

(B) proper

- (C) due
- (D) apt

------ donated the prizes handed out on the first evening to children participating in the History of

- 145. (A) What
  - (B) Some
  - (C) Theirs
  - (D) They

Montville Quiz. At the end of the second day, attendees were entertained with an exciting fireworks show followed by a live performance by the pop band Dinosaur Horizon. This annual event -----

- 146. (A) found out
  - (B) took place
    - (C) went into
    - (D) threw away

with the help of many, many volunteers. Thank you to all of the people who contributed their time and talents to our days of community celebration!

When you order a product from the Dress Access shopping catalog, your name and address will be placed in our customer file. We collect customer ------ in order to enhance your shopping 147. (A) informs (B) informed (C) information (D) informational experience and to communicate with you about new products and sales. We do not make customer names and postal addresses ------ to other companies or any third parties, but we occasionally mail 148. (A) inclined (B) comfortable (C) available (D) vacant out printed catalogs featuring new items or special bargains. ------, if you do not wish to receive 149. (A) However (B) Moreover (C) Until then (D) In order that our printed catalog or other correspondence, please indicate that under your address on the order form, and we will not include you on our mailing list.

Booking at the Salvador Dourado Hotel
Reserving a room at the Salvador Dourado Hotel is possible online at www.salvador-hotel.com. It is recommended that room reservations be made in advance.
150. (A) better (B) best (C) good (D) well
Guests that some services available on the premises, including telephone and fax, are charged <b>151.</b> (A) reminded (B) are reminded (C) would remind (D) had been reminded
separately from the room fee a more enjoyable stay, guests are requested to advise the hotel 152. (A) For (B) After (C) Unlike (D) Without
at the time of booking if particular services are required.

# TEST 5

# PART 7

**Directions:** In this part you will read a selection of texts, such as magazine and newspaper articles, letters, and advertisements. Each text is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

### CHO TO APPEAR ON YOUR WORLD NOW

Mi-Sun Cho, who works in our international media department, will be appearing on the nationally syndicated news program *Your World Now* this Thursday. Cho will be interviewed about her first book, *Through My Eyes*, which chronicles her years traveling internationally as a journalist. The book has sold thousands of copies and has received many positive reviews. To watch and support one of our own, tune in to channel 17 at 6 P.M. this Thursday.

- 153. What is the purpose of the announcement?
  - (A) To describe a television program
  - (B) To advertise a job position
  - (C) To recommend a travel guide
  - (D) To promote a travel service

- 154. What is indicated about Ms. Cho?
  - (A) She has written a book.
  - (B) She has been offered a new job.
  - (C) She is moving to another country.
  - (D) She works in a bookstore.

Questions 155-156 refer to the following registration card.

Thank you for purchasing a new Romulus camera!
Please take a moment to fill out this card and officially register your purchase with us. In return, we will enter your name into a drawing to win one of a variety of prizes including a new Romulus television and a Romulus T35 portable CD player!
Name <u>Abdul Khosa</u>
Address <u>43 Springdale Rd., Penn, Wolverhampton WV4_3HN</u>
Please return to Romulus Ltd., 515 Shanley Road, Liverpool L88 4HG.
L
155 What type of goods does Romulus Ltd 156 What is indicated about Mr. Khosa?

- 155. What type of goods does Romulus Ltd. produce?
  - (A) Music CDs
  - (B) Electronics
  - (C) Software
  - (D) Videos

- 156. What is indicated about Mr. Khosa?
  - (A) He has requested a mail-order catalog.
  - (B) He works for Romulus Ltd.
  - (C) He will be entered into a contest.
  - (D) He has bought a new television.

Questions 157-159 refer to the following table of contents.

	Great Nature Magazine
CONT	ENTS
Pg. 3	This Week's Environmental News
Pg. 9	Letters to the Editor
Pg. 12	<b>Cover story: Fire and Ice</b> Researcher Amy Vicucci recently spent three months observing a pack of wolves in northern Canada.
Pg. 30	Secrets of the Marshlands Biologists have been researching the behavior of tigers in the marshlands of eastern India-and their discoveries may change the way we think about these big cats.
Pg. 43	A Conversation with Laurent Makombo Meet the African politician who is campaigning to enact a landmark law for the protection of endangered wildlife in his country.
Pg. 58	And the Winners Are We received hundreds of submissions from our readers for our 12 <sup>th</sup> annual <i>Great Nature</i> wildlife photography competition. See the winners here.

### **157.** What is the topic of the magazine?

- (A) Outdoor recreation
- (B) Canadian news
- (C) Wild animals

(A) Page 9(B) Page 30(C) Page 43(D) Page 58

(D) Nature photography

**158.** On what page can an article about new scientific research be found?

- **159.** Based on the table of contents, what CANNOT be found in the magazine?
  - (A) A book review
  - (B) Contest results
  - (C) News reports
  - (D) An interview

### Questions 160-161 refer to the following announcement.

The Kaweiben Corporation awards educational scholarships to children of full-time employees who meet certain qualifications. Interested candidates must be high school graduates or must be graduating from high school during the year the application is submitted. Candidates must present a copy of an acceptance letter from a university. Scholarship recipients must attend university full time.

Scholarships will be paid directly to the university on a yearly basis. Any student who does not maintain passing grades will not be eligible to receive the scholarship in the following academic year.

Application forms can be found online at www.kaweiben.com/scr, along with more details about the program.

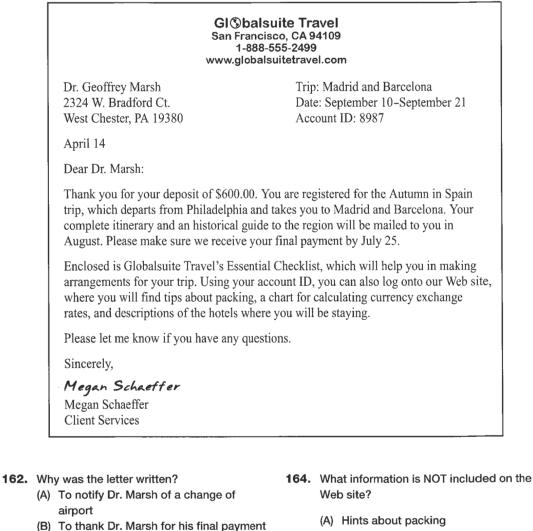
### 160. What is being announced?

- (A) A scholarship for students who want to work at Kaweiben Corporation
- (B) An information session about educational scholarships
- (C) A scholarship which requires students to make passing grades
- (D) Financial aid for employees who want to attend university
- 161. What is NOT indicated about scholarship recipients?
  - (A) They must be related to a Kaweiben employee.
  - (B) They must graduate from high school.
  - (C) They must have been accepted to a university.
  - (D) They must have demonstrated leadership in the community.

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Questions 162-164 refer to the following letter.



- (C) To request information about currency
- exchange (D) To communicate information about
- travel arrangements
- 163. According to the letter, what will Dr. Marsh receive after July 25?
  - (A) Maps of Madrid and Barcelona
  - (B) An itinerary
  - (C) A checklist
  - (D) An account ID

- - (B) Rates of currency exchange
  - (C) Historical information
  - (D) Details about hotels

Questions 165-168 refer to the following notice.

### **Attention Museum Members**

The Haines Museum is hosting a traveling exhibition of works by renowned nineteenth-century artist Gerard Delaceaux. Delaceaux is known for his landscape paintings as well as his detailed miniature portraits. A native of France, he traveled throughout Europe and parts of Africa and Asia looking for inspiration for his works. Museums and private collectors from around the world have joined together to present the most complete display of Delaceaux's works to date. This exhibition will be open to the public from May 11 through June 25. Tickets for the exhibition are 25 euros and may be reserved by calling the Office of Museum Programs at [O]20 7946 0000. Tickets can be picked up at the south entrance admission counter, next to the museum café. Please note: exhibition hours will not be the same as museum hours. The exhibition will open each day at 10 A.M., one hour after the museum opening, and will close at 5 P.M., one hour before the museum closes. Please plan your visit accordingly.

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### 165. Who most likely issued this notice?

- (A) A group of French artists
- (B) Mr. Delaceaux
- (C) A group of museum members
- (D) An employee of the museum
- 166. What is NOT indicated about Mr. Delaceaux?
  - (A) He is famous for painting portraits.
  - (B) He painted with watercolors.
  - (C) He traveled to many parts of the world.
  - (D) He was born in France.

#### 167. What are reservations taken for?

(A) Lunch at the museum's café

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- (B) A trip to France
- (C) Private tours of the museum
- (D) Tickets to see the exhibition
- 168. What is indicated about the exhibition?
  - (A) It will be open during special hours.
  - (B) It will first open on Mr. Delaceaux's birthday.
  - (C) It will include sculptures from South America
  - (D) It will feature the work of several artists.

## Nature Center Opens at Stony Cove

CEDARPORT – On Saturday afternoon, the Cedarport Parks Commission officially opened its newest facility to the public. Stony Cove Nature Center, which was first proposed two years ago and has been under construction for the past eleven months, was supposed to open in August. However, the quick construction schedule, coupled with funds from private donors, enabled the commission to unveil it several months earlier than they had planned.

"The Cedarport city council has been extremely helpful since the first day the center was proposed," said Madeline Kittleson, head of the Parks Commission. "But we wouldn't have been able to open our doors as soon as we did without the generosity of local residents and businesses who donated money toward the center."

The new 1,750-square-meter facility includes a number of permanent nature exhibits, space

for a rotating exhibit, and several lecture rooms. Starting next Monday, the lecture rooms will be used both as a setting for public nature programs and as classrooms for selected environmental science classes from the University of Cedarport, which is located nearby.

The exhibits will focus on the natural diversity of Stony Cove, including sections about the plants that grow in the cove's seaside environment and the sea animals that live in and around the cove.

Over the next few weeks, the Stony Cove Nature Center will be hosting a variety of events, including several educational programs for schoolchildren and a nature walk for members of a local club called Environmental Friends. The full schedule can be found on Stony Cove Nature Center's Web site.

- **169.** What is the purpose of the article?
  - (A) To describe the construction of the new nature center
  - (B) To highlight a difficulty that the new nature center is having
  - (C) To announce the date that the new nature center will open
  - (D) To provide an overview of the new nature center
- **170.** What is indicated about the new nature center?
  - (A) It was completed ahead of schedule.
  - (B) It follows all environmental regulations.
  - (C) It was built by a local environmental club.
  - (D) It is owned by the University of Cedarport.

- 171. Who is Ms. Kittleson?
  - (A) A science professor at the University of Cedarport
  - (B) The person in charge of Cedarport's parks
  - (C) A local resident who donated a large sum of money
  - (D) The head of the city council
- **172.** Who does the article NOT mention will come to the nature center within the next few weeks?
  - (A) Students from a local university
  - (B) Young children
  - (C) A representative from the Parks Commission
  - (D) Members of a nature organization
    - GO ON TO THE NEXT PAGE

Questions 173-177 refer to the following memo.

# МЕМО

To: New Products Department From: Arianna Lee, Focus Group Coordinator Date: October 12 Subject: Focus group number 4829

On October 10, I conducted a formal taste test of the four new bottled iced tea drinks developed as summer specials. The flavors tested were Summer Raspberry, Fresh Mint, Fresh Mint with Lemon, and Hint of Peach. Several of you have been asking about the taste test, so I'd like to provide a brief summary.

Two groups with twelve participants each from the local area were selected at random. They met during the day of October 10 at an off-site location. Participants in the first group were given a sample of each flavor and asked to rate each sample on a scale of 1 to 10, with 1 signifying that the drink was not enjoyable at all and 10 signifying that the drink was highly enjoyable. Participants in the second group were given the same samples, but the samples were labeled by name. They were then asked to rate the samples on two scales from 1 to 10: how much they enjoyed the drink and how well it satisfied the expectation created by its name. The purpose of this test was to determine if the flavors of the drinks actually match the expectation created by the name of the product.

Results of the group taste test are being processed and analyzed and will be available next week. As always, the results are confidential, so my assistant will hand deliver a paper copy of the report directly to your offices rather than sending it as an e-mail attachment. Remember, our competition is eager to find out the results. If you think you need to share any details with anyone outside our department, please check with me first.

- 173. What is the purpose of the memo?
  - (A) To share details about a product test
  - (B) To provide an opinion of one of the drinks
  - (C) To explain the results of a customer satisfaction survey
  - (D) To recommend changes to focus group procedures
- **174.** The word "rate" in paragraph 2, line 3, is closest in meaning to
  - (A) price
  - (B) judge
  - (C) deserve
  - (D) understand
- 175. Why were some of the samples labeled?
  - (A) To provide health information
  - (B) To communicate the task to participants
  - (C) To compare the name of the drink to the taste
  - (D) To help participants keep the drink samples

- 176. What is NOT mentioned about the study?
  - (A) Its participants were divided into groups.
  - (B) It was conducted by Ms. Lee's assistant.
  - (C) Its participants were selected by chance.
  - (D) It was held away from the corporation's offices.
- 177. According to the memo, what will occur next week?
  - (A) More people will sample the drinks.
  - (B) The drinks will be put on the market.
  - (C) The procedure will be redesigned.
  - (D) Results of the study will be available.

### **Rice Crop Expected to Reach Near-Record Levels**

The National Department of Agriculture has reported that the nation's farms are on pace to produce their second-largest annual rice crop and fourth-largest annual soybean crop ever. As a result, grain prices are expected to drop across the nation over the next several months, according to the government's economic advisory office.

The forecast is based on actual field visits and farmer surveys conducted by the department. Because of higher-than-average rainfall during the early summer planting season, previous estimates had been much lower than normal. But cooler, ideal weather since then has helped many of the nation's farmers recover from June's heavy rains. The department forecasts that farmers will harvest 4.3 billion bushels of rice, up more than 670 million bushels from last month's estimate of 3.6 billion. The new estimate is only 3 percent lower than last year's record crop of 4.5 billion bushels. That recovery is expected to lead to lower prices for rice and soybeans, two of the nation's most important agricultural exports. That may provide some relief to meat producers who use rice and soybeans for feed, as well as for regular citizens who had expected to pay higher prices for rice and rice products at the supermarket. The department has lowered its estimate for soybeans slightly, to 2.97 billion bushels from 3 billion last month.

The new estimate is welcome news for many other businesses as well. High rice prices had cut deeply into profits for restaurant chains, for instance, since they spend a significant portion of their budget on rice and rice products.

- **178.** What is expected for rice production this year?
  - (A) It will be of better quality than last year's crop.
  - (B) It will drop by 3 percent because of flooding.
  - (C) It will be higher than earlier forecasts.
  - (D) It will break records for the fourth year in a row.
- **179.** Who is NOT mentioned as being affected by grain prices?
  - (A) Meat producers
  - (B) Supermarket shoppers
  - (C) Soybean packagers
  - (D) Restaurant owners

- 180. When was rice production the highest?
  - (A) This year
  - (B) Last year
  - (C) Two years ago
  - (D) Three years ago

Questions 181-185 refer to the following e-mails.

To:	Thomas Whitman	-
From:	Charles Roberts	
Date:	June 27	
Re:	Inquiry	

Dear Mr. Whitman,

I'm responding to your e-mail inquiry about renting an apartment for your upcoming vacation. I'm happy to say that the unit is still available for the dates in July that you have requested.

As I said in the advertisement that you saw in last week's *Province News Times*, the rental costs \$1,000 per week. Therefore, it would be \$2,000 for the two-week period that you proposed. I also require a \$400 security deposit to cover any potential damage to the property during your stay. This amount will be returned to you after your vacation as long as everything in the apartment remains in good condition.

Just to clarify, this furnished unit has an updated kitchen with all necessary appliances and equipment to meet your cooking needs. Per your request, I have also attached a number of photographs to this e-mail so that you can get a better sense of the available amenities.

Please send me an e-mail by tomorrow at 12 noon to confirm that you would like to rent the apartment. Then, please write a check to my name for the full amount (\$2,400) and send it to: 601 Beach Walk Avenue, Carlton City, VA 06698.

Sincerely, Charles Roberts

To:	Charles Roberts
From:	Thomas Whitman
Date:	August 3
Re:	Thank you

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Dear Mr. Roberts,

I just wanted to thank you again for the use of your apartment and to let you know that I just received your note and the enclosed check. I'm glad you found everything in the apartment to be in good condition. I really appreciate that you returned my deposit so quickly.

My family and I had a wonderful time and are fortunate to have found such a wonderful rental on such short notice. It was great to have the beach located so close. The views from the balcony were superb. We had never traveled to Carlton City before, and were impressed by how many restaurants and shops were all within walking distance.

In fact, we enjoyed our stay so much that we are already trying to plan a return trip to Carlton City. Please let me know if you are renting the unit again next summer. If so, we'd love to go ahead and reserve it for three weeks.

Kind regards, Thomas Whitman

- 181. What is the purpose of the first e-mail?
  - (A) To schedule a meeting
  - (B) To respond to an advertisement
  - (C) To request an explanation
  - (D) To provide additional information
- **182.** For how long did Mr. Whitman rent the apartment?
  - (A) One week
  - (B) Two weeks
  - (C) Three weeks
  - (D) Four weeks
- **183.** What is NOT indicated about the rental apartment?
  - (A) It is near the beach.
  - (B) It has a balcony.
  - (C) It is on the second floor.
  - (D) It has a renovated kitchen.

- 184. Why did Mr. Whitman receive a check?
  - (A) The property was in good condition.
  - (B) He was guaranteed a discount.
  - (C) The advertisement was not published.
  - (D) He received rent from a tenant.
- **185.** What plan does Mr. Whitman discuss in the second e-mail?
  - (A) The purchase of a vacation home
  - (B) An annual trip to Carlton City
  - (C) A trip to the beach with additional family members
  - (D) A longer stay in the same rental

**Questions 186-190** refer to the following schedule and article.

Та	nika James' schedule, Week of April 5
Monday, April 5	1 1 :00 A.M. – Photo shoot at Drama Talk Magazine 3 :30 p.m. – Interview with Boris Hahn at Carter City Magazine 5 :00 p.m. – Rehearsal at Pennview Theater
Tuesday, April 6	10:00 A.M. – Radio interview at 108.5 FM with host Michelle Lambert 12:00 noon – Costume fitting at Pennview Theater 1:00 p.M. – Rehearsal at Pennview Theater
Wednesday, April 7	10:30 A.M. – Full day dress rehearsal at Pennview Theater 5:00 P.M. – Fitness center for personal training session with Akira Tsubo
Thursday, April 8	10:00 A.M. – Final rehearsal 4:00 P.M. – Costume and make-up 6:00 P.M. – Final preparation 8:00 P.M. – Opening performance
Friday, April 9	8:30 A.M. – Interview with Andrea Cruz at Channel 1 News 10:00 A.M. – Interview with Daniel Cho at the <i>Carter Daily News</i> 8:00 P.M. – Performance at Pennview Theater

### Spotlight on Tanika James By Maryann Marks

Renowned performer Tanika James made her theater debut last night, starring in the hit show *Flying High*. The story of a young flight attendant who travels the world looking for a new city to call home, *Flying High* is based on the critically acclaimed novel written by Jee-Soo Chin.

*Flying High* opened last year on November 15, starring theater legend Dolores Luna. The show has received excellent reviews over its six-month run, and there has been some debate over whether replacing Ms. Luna would affect the show's popularity. Ms. Luna left the show last month to prepare to take the lead role in the upcoming production of *Forget*.

Ms. James is best known for her role on the popular television show *The Becker Family* and for her role in the film *Lighthouse*, for which she received the Winston Actors Award last year for Best Leading Actress.

In a recent interview with a reporter from *Carter City Magazine*, Ms. James spoke in detail about her adjustment to the theater world. "So far this has been a great learning experience for me," said Ms. James. "It's certainly very different from what I'm used to, and it took some time to get adjusted to performing in front of a live audience instead of a camera; it's something I would certainly like to pursue further."

Last night, the *Flying High* audience was packed with a crowd of celebrities, including many of Ms. James' television and film costars.

*Flying High* is scheduled to run until December 30. For tickets and information, call the Pennview Theater box office at 555-0177.

TEST

- **186.** According to the schedule, when will Ms. James spend time exercising?
  - (A) On Tuesday
  - (B) On Wednesday
  - (C) On Thursday
  - (D) On Friday
- **187.** What is the purpose of the article?
  - (A) To introduce a television program
  - (B) To promote a movie
  - (C) To profile a performer
  - (D) To announce an award
- 188. When was the article published?
  - (A) On April 8
  - (B) On April 9
  - (C) On November 15
  - (D) On December 30

- **189.** What character does Ms. James play in *Flying High*?
  - (A) A reporter
  - (B) An actor
  - (C) A novelist
  - (D) A flight attendant
- **190.** Who did Ms. James most likely talk to about adjusting to the theater?
  - (A) Boris Hahn
  - (B) Michelle Lambert
  - (C) Andrea Cruz
  - (D) Daniel Cho

# Questions 191-195 refer to the following e-mails.

	*E-mail*
To:	customer.service@kitchenaus.com
From:	lbowers@tapmail.com
Date:	October 1
Subject:	Order number 158967
To Whom	It May Concern:
(order num	placed an online order with Kitchen Australia for an Outfit-Your-Kitchen set nber 158967). When it arrived, I discovered that the 22-centimeter baking dish posed to be included in the set was missing. Moreover, the medium frying pan d.
Australia.	, I have ordered both an ice-cream maker and a cutting board from Kitchen I received both of those shipments in perfect condition. Consequently, I am to find problems with this order. I hope this matter can be resolved quickly.
Lawrence	Bowers
	*E-mail*
To:	lbowers@tapmail.com
From:	customer.service@kitchenaus.com
From: Date:	customer.service@kitchenaus.com       October 2
Date: Subject:	October 2 Re: Order number 158967
Date: Subject: Dear Mr. I I sincerely that the pi	October 2         Re: Order number 158967         Bowers:         apologize for the mistakes with your order, and want to let you know         ece that was not included in your order will be sent immediately. As for         ged piece, please send it back and we will replace it once we have received
Date: Subject: Dear Mr. 1 I sincerely that the pi the damag it from yo Attached t	October 2         Re: Order number 158967         Bowers:         apologize for the mistakes with your order, and want to let you know         ece that was not included in your order will be sent immediately. As for         ged piece, please send it back and we will replace it once we have received
Date: Subject: Subject: I sincerely that the pi the damag it from yo Attached to return of to Again, we 10 percent receive the	October 2         Re: Order number 158967         Bowers:         apologize for the mistakes with your order, and want to let you know         ece that was not included in your order will be sent immediately. As for         yed piece, please send it back and we will replace it once we have received         u.         to this e-mail, please find a label that you can print out and use for the
Date: Subject: Dear Mr. J I sincerely that the pi the damag it from yo Attached t return of t Again, we 10 percent receive the express po	October 2         Re: Order number 158967         Bowers:         apologize for the mistakes with your order, and want to let you know ece that was not included in your order will be sent immediately. As for eed piece, please send it back and we will replace it once we have received u.         to this e-mail, please find a label that you can print out and use for the he damaged item. The label gives you free shipping for the item.         e apologize for the mistakes. For your trouble, we would like to give you a t discount on your next purchase. Please use coupon code AC9Y128 to e discount. Also, we will send all new orders you place by October 31 by

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- 191. What is the purpose of the first e-mail?
  - (A) To report problems with an order
  - (B) To request a shipping label
  - (C) To change a delivery date
  - (D) To ask for product information
- **192.** What does Mr. Bowers indicate about his history with Kitchen Australia?
  - (A) He has never ordered from the company before.
  - (B) He has never used the company's online ordering service before.
  - (C) He has never received damaged goods from the company before.
  - (D) He has never had a delayed delivery from the company before.
- 193. What is the purpose of the second e-mail?
  - (A) To ask Mr. Bowers for more information
  - (B) To help solve problems with Mr. Bowers' order
  - (C) To remind Mr. Bowers that he needs to send payment
  - (D) To recommend a product that Mr. Bowers might like

- **194.** According to Ms. Hosaki, what will be sent immediately?
  - (A) A baking dish
  - (B) A cutting board
  - (C) A dishwasher
  - (D) A frying pan
- **195.** What does Ms. Hosaki NOT offer to provide?
  - (A) Express shipping during the month of October
  - (B) A replacement ice-cream maker
  - (C) A discount on a future purchase
  - (D) A label for complimentary shipping

### Questions 196-200 refer to the following letters.

Dr. Ralph Jones Director, School of Library Science Talson City University

September 12

Dear Dr. Jones,

We have five jobs available at Talson City Library that may be of interest to your students. Below are the minimum qualifications for these positions. Unless otherwise indicated, the jobs are open to students in their final year. Full job descriptions are available on our Web site. I'd like to encourage current students and recent graduates of your program to apply.

Regards,

John Foster

John Foster Head Librarian, Talson City Library

**Circulation Clerk and Senior Circulation Clerk:** Must demonstrate excellent organizational skills; applicants with two years of experience in circulation qualify for a senior position.

Periodicals Specialist: Must have at least one year of experience in a supervisory role.

**Reference Assistant:** Must have previous work experience in a library setting, online research skills are required.

Children's Librarian: Must have completed a library science degree and have at least three years of experience working with children in a public library.

To apply for these positions, fax a cover letter, résumé, and two letters of recommendation to John Foster at 555-0199.

John Foster Head Librarian, Talson City Library September 22

Dear Mr. Foster,

I am writing in reference to Frank Fox, who is applying for a position at the Talson City Library. Frank is a student in the library science program here at Talson City University, and will be graduating this spring. He has been my employee for the last two years at the information desk in the university library. Frank is highly resourceful, excellent with patrons, and is dedicated to providing quality service.

Frank also has a strong commitment to educating the youth of Talson City. He has been a volunteer at an after-school center for children for the last three years, teaching computer skills and Internet search techniques.

I believe Frank would be an excellent addition to your library staff.

Sincerely, Betsy Miller

- 196. Why does Mr. Foster write to Dr. Jones?
  - (A) To encourage him to apply for a job
  - (B) To request a letter of recommendation
  - (C) To ask him to distribute job information
  - (D) To request information about a Web site
- **197.** What is a requirement for the senior circulation clerk position?
  - (A) A degree in library science
  - (B) Three years of relevant work experience
  - (C) Experience managing others
  - (D) The ability to organize
- **198.** In the second letter, the word "program" in paragraph 1, line 2, is closest in meaning to
  - (A) classroom in a university
  - (B) course of studies
  - (C) computer software
  - (D) radio broadcast

- 199. For what position is Mr. Fox most qualified?
  - (A) Circulation clerk
  - (B) Periodicals specialist
  - (C) Reference assistant
  - (D) Children's librarian
- 200. What is indicated about Ms. Miller?
  - (A) She has known Mr. Fox for four years.
  - (B) She runs a volunteer program in which Mr. Fox participates.
  - (C) She used to supervise Mr. Fox at the Talson City Library.
  - (D) She works with Mr. Fox at Talson City University.

# TEST 6

# LISTENING TEST

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

# PART 1

**Directions:** For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.

Example

Sample Answer



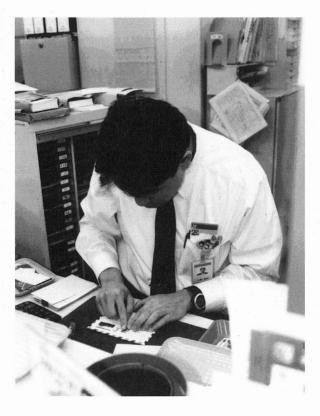
Statement (C), "They're standing near the table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.



2.

GO ON TO THE NEXT PAGE

TEST 6



3.

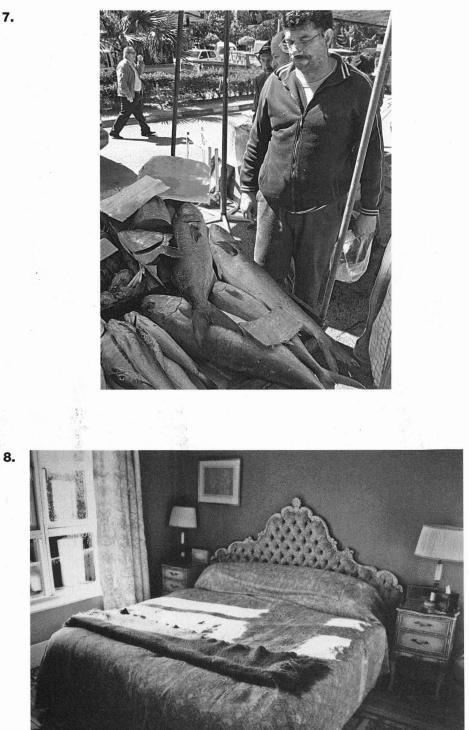
4.



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TEST 6



7.



### GO ON TO THE NEXT PAGE

TEST 6

# PART 2

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**Directions:** You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

Sample Answer



### Example

You will hear: Where is the meeting room?

You will also hear: (A) To meet the new director. (B) It's the first room on the right. (C) Yes, at two o'clock.

The best response to the question "Where is the meeting room?" is choice (B), "It's the first room on the right," so (B) is the correct answer. You should mark answer (B) on your answer sheet.

Mark your answer on your answer sheet.
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- 26. Mark your answer on your answer sheet.
- 27. Mark your answer on your answer sheet.
- 28. Mark your answer on your answer sheet.
- 29. Mark your answer on your answer sheet.
- 30. Mark your answer on your answer sheet.
- 31. Mark your answer on your answer sheet.
- 32. Mark your answer on your answer sheet.
- 33. Mark your answer on your answer sheet.
- 34. Mark your answer on your answer sheet.
- 35. Mark your answer on your answer sheet.
- 36. Mark your answer on your answer sheet.
- 37. Mark your answer on your answer sheet.
- 38. Mark your answer on your answer sheet.
- 39. Mark your answer on your answer sheet.
- 40. Mark your answer on your answer sheet.

# PART 3

**Directions:** You will hear some conversations between two people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

- 41. Where does the conversation take place?
  - (A) In a police station
  - (B) In an apartment building
  - (C) In a library
  - (D) In a hotel
- 42. What is the man looking for?
  - (A) A room key
  - (B) A phone
  - (C) A map
  - (D) A book
- 43. What will the woman do next?
  - (A) Call someone
  - (B) Go to a store
  - (C) Clean the lobby
  - (D) Fill out a form

- 44. What are the speakers discussing?
  - (A) Setting up a computer
  - (B) Preparing for a party
  - (C) Buying a table
  - (D) Paying a contractor
- 45. What does the man want the woman to do?
  - (A) Attend a meeting
  - (B) Present a project
  - (C) Reschedule a party
  - (D) Help with an event
- 46. When does the woman's meeting end?
  - (A) At 4:00 P.M.
  - (B) At 5:00 P.M.
  - (C) At 6:00 P.M.
  - (D) At 7:00 P.M.

- 47. Who most likely is the woman?
  - (A) A doctor
  - (B) A university professor
  - (C) An office receptionist
  - (D) A hotel clerk
- 48. What does the man want to do?
  - (A) Change a doctor's appointment
  - (B) Sign up for a course at a university
  - (C) Make a restaurant reservation
  - (D) Pay for a hotel room
- 49. When did the man see Dr. Hanson?
  - (A) In May
  - (B) In June
  - (C) In November
  - (D) In December
- 50. What is the problem?
  - (A) The coffeemaker is broken.
  - (B) The man cannot make copies.
  - (C) The woman did not approve the flyers.
  - (D) The book sale has been canceled.
- 51. When does this conversation take place?
  - (A) On Monday
  - (B) On Tuesday
  - (C) On Wednesday
  - (D) On Thursday
- 52. What does the woman suggest they do?
  - (A) Hire an accountant
  - (B) Call a repair person
  - (C) Contact Tom
  - (D) Purchase the books

- 53. What problem are the speakers discussing?
  - (A) The stock of merchandise is running low.
  - (B) Someone moved the supplies.
  - (C) The machine needs to be repaired.
  - (D) There are not enough employees.
- 54. What happened yesterday?
  - (A) A worker retired.
  - (B) A plan was drawn up.
  - (C) A contract was received.
  - (D) A manager was promoted.
- 55. What does the man suggest as a solution?
  - (A) Contacting a repair person
  - (B) Asking the staff to sign new contracts
  - (C) Getting help from another department
  - (D) Putting new products on sale
- 56. What is the man's problem?
  - (A) His business is not growing very fast.
  - (B) His office is not big enough.
  - (C) He missed his train.
  - (D) He just moved into town.
- 57. What does the woman suggest the man do?
  - (A) Take the train to work
  - (B) Check the weather forecast
  - (C) Explore the train station area
  - (D) Expand his business contacts
- 58. What will the man most likely do?
  - (A) Continue his search tomorrow
  - (B) Renovate his office
  - (C) Try to think of another idea
  - (D) Walk home from the office

3

- 59. Where does the conversation take place?
  - (A) At a theater
  - (B) At a restaurant
  - (C) At a recording studio
  - (D) At an airport
- 60. Who is Kathy?
  - (A) A waitress
  - (B) A ticket agent
  - (C) A performer
  - (D) A producer
- 61. What will the man do tonight?
  - (A) Have dinner with a friend
  - (B) Purchase a discount ticket
  - (C) Perform in a play
  - (D) Watch a show
- 62. Who requested the changes in the budget proposal?
  - (A) The printing company
  - (B) The accounting office
  - (C) The board of directors
  - (D) The supply department
- 63. Why was it necessary to change the budget proposal?
  - (A) Fuel prices rose.
  - (B) Annual fees needed to be included.
  - (C) Printing costs increased.
  - (D) New bank statements were just received.
- 64. When will the annual report be sent to the printer?
  - (A) On Monday
  - (B) On Tuesday
  - (C) On Wednesday
  - (D) On Thursday

- 65. Who most likely are the speakers?
  - (A) Plumbers
  - (B) Laboratory employees
  - (C) Restaurant workers
  - (D) Athletes
- 66. What problem are the speakers discussing?
  - (A) Some missing equipment
  - (B) A broken sink
  - (C) A wrong telephone number
  - (D) Confusing test results
- 67. What will the speakers probably do next?
  - (A) Hire extra workers
  - (B) Delay work until Friday
  - (C) Work in different areas
  - (D) Contact a different plumber
- 68. Why is the man concerned?
  - (A) Some boxes have been packed incorrectly.
  - (B) Shipping costs are too high.
  - (C) A meeting has been postponed.
  - (D) The woman's report is late.
- 69. What does the man hope to do?
  - (A) Develop a new system for paying suppliers
  - (B) Arrange for inventory to be checked
  - (C) Ship some materials by the end of the week
  - (D) Convince the managers of the need for a change
- 70. What will the woman probably do next?
  - (A) Make a list
  - (B) Take a break
  - (C) Order some boxes
  - (D) Pay a bill

# PART 4

**Directions:** You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

- 71. When did Stacy Jackson leave this message?
  - (A) On Wednesday
  - (B) On Thursday
  - (C) On Friday
  - (D) On Saturday
- 72. At what time does the store close today?
  - (A) 2:00 P.M.
  - (B) 5:00 P.M.
  - (C) 8:00 P.M.
  - (D) 9:00 P.M.
- 73. What is Mr. Brown asked to do?
  - (A) Talk to a manager
  - (B) Call the library
  - (C) Place a special order
  - (D) Go to the front desk

- 74. What is the main purpose of this talk?
  - (A) To introduce a new employee
  - (B) To announce an upcoming inspection
  - (C) To report a production increase
  - (D) To demonstrate a revised procedure
- 75. Who will visit the production floor?
  - (A) A health department employee
  - (B) A company supervisor
  - (C) A maintenance director
  - (D) A fire department representative
- 76. What are listeners expected to do?
  - (A) Check the fire extinguishers
  - (B) Clear any blocked exits
  - (C) Test the fire alarms
  - (D) Review emergency procedures

- 77. What is the topic of today's conference seminar?
  - (A) Designing Internet Web sites
  - (B) Managing a supermarket
  - (C) Researching the music industry
  - (D) Organizing meetings
- 78. What will the participants do in the afternoon?
  - (A) Tour the convention center
  - (B) Use the Internet
  - (C) Write magazine articles
  - (D) Attend a concert
- **79.** Where should seminar participants go for more information?
  - (A) To the computer lab
  - (B) To the registration center
  - (C) To the information desk
  - (D) To meeting room three

- **83.** When is the new flight scheduled to arrive at its destination?
  - (A) 10:00 A.M.
  - (B) 1:00 P.M.
  - (C) 2:00 P.M.
  - (D) 7:00 P.M.
- 84. What is National Airlines offering?
  - (A) A refund for tickets
  - (B) A free trip to Seattle
  - (C) A discount on a future flight
  - (D) An earlier flight to Philadelphia
- 85. Where will the new flight depart from?
  - (A) Gate 3A
  - (B) Gate 7A
  - (C) Gate 10A
  - (D) Gate 12A

- 80. What is the main purpose of the talk?
  - (A) To describe a building
  - (B) To list planned events
  - (C) To name new employees
  - (D) To introduce a supervisor
- 81. What is included in each person's folder?
  - (A) A map
  - (B) A lunch ticket
  - (C) An identification badge
  - (D) A parking pass
- 82. When will the employees hand in the forms?
  - (A) When they receive their badges
  - (B) On arrival at the facility
  - (C) After lunch
  - (D) During the tour

- 86. Where is the event being held?
  - (A) At a theater
  - (B) At a science laboratory
  - (C) At a hotel
  - (D) At a museum
- 87. Who is James Lawry?
  - (A) An architect
  - (B) A scientist
  - (C) A painter
  - (D) A fashion designer
- 88. What will happen next month?
  - (A) Some renovations will be undertaken.
  - (B) A special exhibit will open.
  - (C) The collection will move to a new location.
  - (D) A new director will be hired.

- **89.** Where would the announcement most likely be heard?
  - (A) At a stadium
  - (B) At a sports equipment store
  - (C) At a movie theater
  - (D) At a conference center
- 90. What will be given away tomorrow night?
  - (A) An award for an athlete
  - (B) Shirts for audience members
  - (C) Tickets to a game
  - (D) Maps of the area
- 91. Who paid for the item being given away?
  - (A) An office supply store
  - (B) An athletic team
  - (C) A stadium manager
  - (D) A sporting goods store
- 92. What were introduced at some of the stores?
  - (A) Air-conditioning systems
  - (B) Furniture departments
  - (C) Cafés
  - (D) Supermarket sections
- 93. When did the speaker receive the sales figures?
  - (A) On Monday
  - (B) On Tuesday
  - (C) On Thursday
  - (D) On Friday
- 94. In which city have sales remained the same?
  - (A) New York
  - (B) London
  - (C) Tokyo
  - (D) Paris

- 95. What is the purpose of the speech?
  - (A) To announce a competition
  - (B) To accept an award
  - (C) To introduce a speaker
  - (D) To promote a book
- 96. What is true about the speaker?
  - (A) She is a career advisor.
  - (B) She started writing when she was ten.
  - (C) She wrote for a university newspaper.
  - (D) She works at a publishing company.
- 97. Who is Mr. Oberly?
  - (A) A marketing manager
  - (B) A writer
  - (C) A book editor
  - (D) An agent
- 98. Who is Alan Lam?
  - (A) A company executive
  - (B) A factory worker
  - (C) A radio broadcaster
  - (D) An economist
- 99. Who responded to the survey?
  - (A) Manufacturing executives
  - (B) Factory line workers
  - (C) Product designers
  - (D) Human resources managers
- **100.** How did the survey responses differ from those of previous years?
  - (A) More new product plans were reported.
  - (B) Fewer businesses responded.
  - (C) Employee experience was not studied.
  - (D) Cost was considered less important.

# **READING TEST**

In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed.

You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

# PART 5

**Directions:** A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

- 101. Children who are two years old and younger are ------ free of charge to most concerts and films.
  - (A) admit
  - (B) admits
  - (C) admitted
  - (D) Admitting
- 102. After discussing the terms of the new healthbenefits contract, ----- management and employees were satisfied.
  - (A) both
  - (B) also
  - (C) either
  - (D) too
- 103. Although we have ------ not to offer you a position at this time, we will keep your résumé on file for future openings.
  - (A) decided
  - (B) deciding
  - (C) decision
  - (D) decidedly

- 104. The teachers' association has announced that the food and drinks ------ supplied at the annual conference will not be provided this year.
  - (A) usually
  - (B) hugely
  - (C) evenly
  - (D) strictly
- 105. All passengers should present their -----documents at the check-in counter.
  - (A) boarded
  - (B) boarding
  - (C) to board
  - (D) boards
- **106.** Mayor Williams proudly described the city as a place where the citizens are ------ for their hospitality.
  - (A) returned
  - (B) known
  - (C) taken
  - (D) held

- 107. There is now increased competition among motor-vehicle manufacturers ------ has resulted in better cars at lower prices.
  - (A) those
  - (B) what
  - (C) that
  - (D) where
- **108.** Comco, Inc., became the leading supplier of computer ------ last year, less than ten years after it was founded.
  - (A) amounts
  - (B) types
  - (C) kinds
  - (D) parts
- **109.** The recent increase in tourism has done less to improve the business of small retailers in this area than we ------ predicted.
  - (A) original
  - (B) originally
  - (C) originated
  - (D) originality
- **110.** The cost of repairing the water damage to the museum after the storm ----- to be more than one million dollars.
  - (A) expects
  - (B) is expecting
  - (C) expected
  - (D) is expected
- 111. Atlantis Software Company ------ its clients complete satisfaction with all its products.
  - (A) requests
  - (B) admits
  - (C) agrees
  - (D) guarantees
- 112. The sales representative from Correct Copies, Ltd., returned Mr. Yoshida's call while he was
  - (A) through
  - (B) along
  - (C) out
  - (D) aside

- 113. Once the berries are harvested, Green Fields Farms washes and packages the fruit for -----to retail stores.
  - (A) distribute
  - (B) distributed
  - (C) distribution
  - (D) distributional
- 114. Although measures have been introduced to discourage the use of mobile telephones inside the opera house, ------ effectiveness remains limited.
  - (A) they
  - (B) their
  - (C) them
  - (D) theirs
- 115. When their first tests failed, the engineers at OKM Corporation agreed it was ------ to try using different materials.
  - (A) time
  - (B) end
  - (C) moment
  - (D) turn
- 116. Topics at the business communication workshop ------ defending an argument, synthesizing information, and writing precisely and concisely.
  - (A) include
  - (B) includes
  - (C) including
  - (D) inclusion
- 117. ----- most job seekers are looking for a permanent job, a temporary position may serve as a bridge to full-time employment.
  - (A) How
  - (B) While
  - (C) That
  - (D) So

- **118.** Dr. Marsha Herbert's illustrations were clear enough to make her presentation ------ understandable.
  - (A) easily
  - (B) easier
  - (C) easy
  - (D) ease
- **119.** The apartments on the lower floors cost less because they are more exposed ------ dust and the noise of traffic.
  - (A) to
  - (B) without
  - (C) from
  - (D) against
- **120.** By registering for our online payment plan, customers are authorizing the bank to -----automatic withdrawals on the first day of every month.
  - (A) consent
  - (B) see
  - (C) make
  - (D) trust
- 121. Speaking ------ behalf of the vice president, Alan Lee thanked the employees for their contributions to the fund-raising project.
  - (A) at
  - (B) on
  - (C) by
  - (D) for
- 122. Next Thursday the Lambert Historical Society will present ------ methods for learning more about the history of your home.
  - (A) specify
  - (B) specifying
  - (C) specific
  - (D) specifications

- **123.** Although Oliver Rodriguez' books have shaped the way that businesses handle staff relations, he does not consider ------ an expert on the subject.
  - (A) he
  - (B) him
  - (C) his
  - (D) himself
- 124. Since many people want to attend the awards ceremony on Friday, extra buses will be made ------ to the public.
  - (A) additional
  - (B) frequent
  - (C) available
  - (D) employable
- **125.** The guest speaker highlighted some ideas for ------ introducing change in the workplace.
  - (A) success
  - (B) succeed
  - (C) succeeding
  - (D) successfully
- **126.** Conference participants interested in industrial development should ----- schedule a visit to Bridgeville's factories.
  - (A) practically
  - (B) definitely
  - (C) recently
  - (D) fortunately
- **127.** The gift shop in the hotel lobby specializes in handcrafted gift items, each one of them unique and ------.
  - (A) memory
  - (B) memorize
  - (C) memories
  - (D) memorable
- 128. Training for our new processors will take place ------ a three-day period in July.
  - (A) among
  - (B) over
  - (C) beyond
  - (D) behind

- **129.** The forethought and planning ------ at each step of writing a proposal will have a direct impact on the chances of its acceptance.
  - (A) invest
  - (B) invested
  - (C) investor
  - (D) investing
- **130.** Insofar as the company is liable for -----, the dissatisfied customer will be compensated for any damage.
  - (A) negligence
  - (B) slight
  - (C) disregard
  - (D) overlook
- 131. One reason that the economy of the country is doing so well is that people now have more discretionary funds at their -----.
  - (A) dispose
  - (B) disposing
  - (C) disposal
  - (D) disposes
- **132.** In order for you to receive the early registration rate, your application form must be postmarked ------ Friday, October 28.
  - (A) in advance
  - (B) beforehand
  - (C) previously
  - (D) no later than
- 133. A new system ------ the latest data-analysis methods was implemented this week.
  - (A) is incorporating
  - (B) that incorporates
  - (C) incorporation of
  - (D) had incorporated
- 134. ------ in the late 1800's, many of the coastline's lighthouses remain standing today, having withstood the forces of nature for decades.
  - (A) Built
  - (B) Building
  - (C) Been built
  - (D) Having built

- 135. The results of the study ------ the hypothesis that had been proposed by researchers at the National Medical Institute.
  - (A) confirmed
  - (B) submitted
  - (C) certified
  - (D) depended
- **136.** Dr. Johnson is offering a three-hour workshop during ------ she will share some perspectives on effective time management.
  - (A) whose
  - (B) while
  - (C) whatever
  - (D) which
- 137. Performing a series of trial runs before launching large-scale production of any new product is common ------ at Juvo, Inc.
  - (A) usage
  - (B) ground
  - (C) practice
  - (D) manner
- 138. Yesterday the officers voted ------ to offer large bonuses to high-performing employees.
  - (A) commonly
  - (B) increasingly
  - (C) critically
  - (D) unanimously
- **139.** The minimum term of your contract with us will be ------ a period of two years, with the option to renew.
  - (A) for
  - (B) of
  - (C) past
  - (D) when
- 140. Antique cars are seen very ------ these days because they are extremely expensive to maintain.
  - (A) hardlv
  - (B) uneasily
  - (C) weakly
  - (D) infrequently

# PART 6

**Directions:** Read the texts that follow. A word or phrase is missing in some of the sentences. Four answer choices are given below each of the sentences. Select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

#### Questions 141-143 refer to the following memo.

To: M. Brown Subject: New Work Assignment	From: K. Ikeda Date: July 11
I want to congratulate you on your work on the revise	ed Essex project. I think your timeline
141. (A) outstanding	
(B) expressive	
(C) chief	
(D) restrained	
will allow us to keep the project moving while giving us enou	igh time to work through the technical
problems. Dividing the work the four teams is a much	more efficient approach, and as you
<b>142.</b> (A) above	
(B) through	
(C) among	
(D) before	
saw at today's meeting, it addresses the needs of all parties	involved.
Because you've become so familiar with the project, I'd like	you to the progress in the technical
	143. (A) imagine
	(B) supervise
	(C) transfer
	(D) exchange
area. I know that this will be your first managerial role, but yo	our efforts on the timeline and other
projects indicate to me that you are capable of it.	
Let me know how you feel about this.	

Critics of a proposed department store in Wintertown's historical district have won their battle to block its development. They have prompted M&S, Ltd., the property developer, its plans for the area
144. (A) withdrawn (B) to withdraw (C) withdrawing (D) have withdrawn
near the waterfront where an old grain warehouse collapsed last year. M&S, Ltd., has failed to convince the local government planning authority that the development would be in keeping with the style of a sensitive location.
145. (A) such (B) like (C) so what (D) some
The site is not in the center of the historical district, the store would be visible from Butler's
146. (A) Unless (B) Moreover (C) Although (D) However
Wharf and the cobbled streets that form the heart of old Wintertown. This area attracts thousands of visitors annually.

.

Questions 147-149 refer to the following advertisement.

THERE'S A BIG MARKET OUT THERE!
Douglas Marketing Company is offering a new series of seminars that can help you find the markets you need to reach. We offer customized to help you develop the plan that works for your
147. (A) authority
(B) significance
(C) expectations
(D) assistance
company.
How does it work? Our initial two-day class you an overview of marketing basics. After that,
148. (A) will give
(B) is giving
(C) has given
(D) to give
we'll arrange a series of meetings between you and one of our expert advisors. Your advisor will visi your workplace to learn firsthand about your business and to discuss your vision for future growth. Together you'll select key strategies that will help you reach new customers. We'll help you focus on finding those customers whose needs the products and services you provide.
149. (A) repeat
(B) match
(C) accumulate
(D) evaluate
Call us at 555-9947 to arrange a meeting today. Your new customers will thank you.

据》: 114

Dear Business Owner:

I am thrilled to tell you about an exciting magazine that will change the way you do business! Solo Business is a weekly magazine devoted to ------ the small-business owner. It is packed with useful

150. (A) receiving (B) serving (C) approving (D) recommending

tips such as hiring on a budget, networking with larger businesses, and advertising effectively. In addition, each issue includes motivational stories about small-business owners like you.

As an introductory offer, you can now receive *Solo Business* for the yearly subscription cost of ------ \$100. That's less than \$2 an issue!

151. (A) yet

(B) all

(C) just

(D) quite

Don't miss out on all the valuable information waiting to be delivered to your office every week. Plus, if you ------ before January 1, you will receive a complimentary diary, engraved with your

152. (A) order

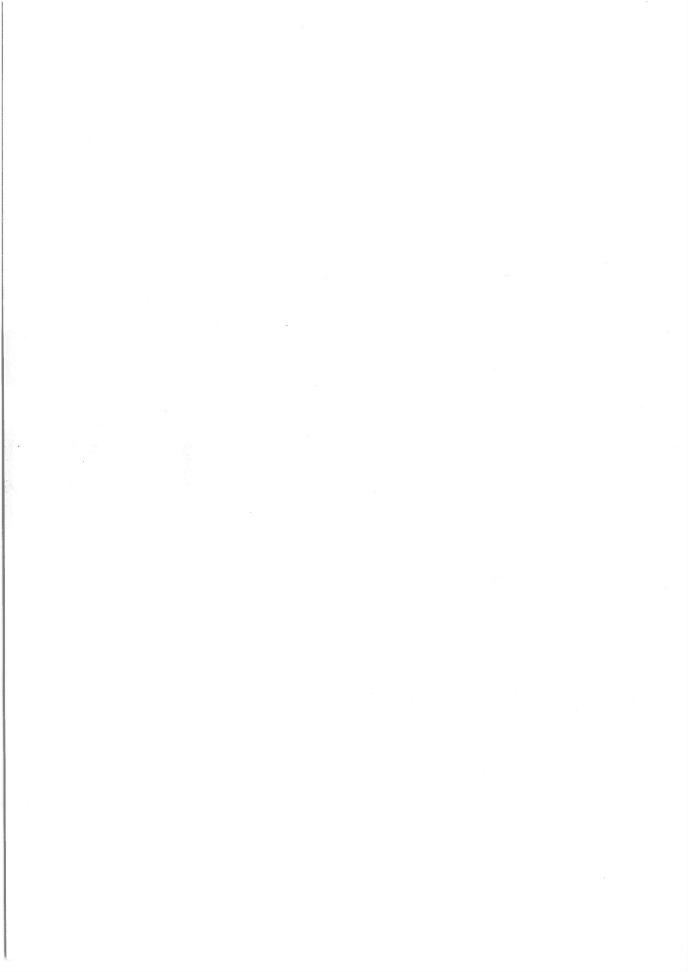
- (B) to order (C) orders
- (D) ordering

company name. Call us at 1-800-555-2987 to start your subscription today!

Sincerely,

Kumar Attaz

Editor-in-Chief Business Publications



Questions 153-154 refer to the following postcard.

# Yarra River Dentistry 1098 Oakfield Avenue Melbourne VIC 3001

It's time to visit the dentist!

Our records show that your last dental exam was on <u>24th August</u> of last year. We recommend routine office visits to maintain good dental health. Please call our office at (03) 7010 9658 to schedule your appointment.

For your convenience, our office hours are as follows:

Monday - Wednesday, 7:30 A.M. - 7:00 P.M. Thursday, 7:30 A.M. - 4:30 P.M. Friday, 8:30 A.M. - 4:00 P.M. Saturday, 8:30 A.M. - 11:30 A.M.

#### 153. Why was the postcard sent?

- (A) To welcome a new patient
- (B) To remind a patient to make an appointment
- (C) To announce a change in office hours
- (D) To recommend a dental product
- **154.** On what day is the office open only in the morning?
  - (A) Wednesday
  - (B) Thursday
  - (C) Friday
  - (D) Saturday

GO ON TO THE NEXT PAGE

Avenue

Avenue

C 3001

e dentist!

ast dental exam

year.

e visits to maintain

all our office at

your appointment.

tice hours are as

M.-7:00 P.M.

M.-7:00 P.M.

Questions 155-156 refer to the following notice.



#### Mantero City Community Center

Summer Cooking Classes

The Mantero City Community Center will offer the following cooking classes this summer:

Class	Date	Time	Cost
Soups and Appetizers	July 9	4:00 р.м6:00 р.м.	\$20
Poultry and Meat Dishes	July 11	1:00 р.м3:00 р.м.	\$35
Quick Pasta Dishes	July 13	9:00 а.м11:00 а.м.	\$25

Classes will be held at the Mantero City Community Center, 3535 Springdale Boulevard, Mantero City. Registration will begin on July 1. To reserve a place, visit the administration office. Alternatively, you may send your information to Rosa Morales by fax at 928-555 -0198 or by e-mail at rmorales@manterocc.net. Please include your name, the name of the class you wish to attend, and a telephone number.

155. What is the main purpose of the notice?

- (A) To advertise classes
- (B) To list new hours of operation
- (C) To ask customers for suggestions
- (D) To provide directions to an event
- **156.** In what way are readers NOT instructed to respond?
  - (A) By e-mail
  - (B) By telephone
  - (C) By fax
  - (D) In person

South Vancouver Municipal Authority 473 Adler Drive Vancouver BC V5Y 1V6						
Account Number 8754	1	perty ID Lot 45	Mete 90044			ce Address urner Road
Date of Last Meter Rea	ding: Ju	ine 2 D	ate of Curi	rent Met	er Reading:	September 3
Service Water		Previous 20939 cub	0		nt Reading	Use 100 cubic meters
Current Charges Basic Service C Meter Water Ch Summary	arge	100 cubic m	eters @ \$0	.61023 /	cubic meter	

Questions 157-159 refer to the following billing statement.

### NOTES:

If payment is received more than 15 days after the due date, your account will incur a late fee of \$7.80. Your next meter reading is scheduled for December 1. Please do not send questions or payments related to electricity or heating oil service. For information about these services, call 604-555-0129.

**Current Charges** 

\$75.08

157. For what service was the bill issued?

**Past Due Amount** 

\$0.00

- (A) Property maintenance
- (B) Electricity
- (C) Heating oil
- (D) Water
- 158. By what date should the bill be paid?
  - (A) June 2
  - (B) September 3
  - (C) October 24
  - (D) December 1

159. What is indicated on the bill?

Net Amount Due

\$75.08

(A) Ownership of the property has recently changed.

**Due Date** 

October 24

- (B) A previous bill has been left unpaid.
- (C) A fee will be applied for late payment.
- (D) The meter is scheduled to be replaced.

#### Questions 160-161 refer to the following e-mail.

	E-Mail Message		
To:	Stephen Clayton <stephen@claytongym.com></stephen@claytongym.com>		
From:	Amanda Palmer <apalmer@linkedmail.net></apalmer@linkedmail.net>		
Date:	October 26		
Subject:	Fitness Center Membership		
Dear Mr	. Clayton,		
This e-mail is in response to your letter of October 14, which stated that my membership at your fitness center will expire on October 31. I wish to let you know that I have chosen not to renew it.			
\$50 per a with som equipme	First became a member, the cost was \$25 per month. Now the cost is month. Aside from this significant increase in cost, I have been dissatisfied ne of the services at the fitness center. There never seems to be enough ant available for use at peak hours during the day. In addition, many of the obics classes that I registered for were canceled due to low attendance.		
Sincerel	У,		

#### 160. Why did Ms. Palmer send the e-mail?

- (A) To explain why she will not renew her membership
- (B) To recommend an increase in staff
- (C) To ask for information about the center
- (D) To report that a machine is not working

#### 161. What is NOT one of Ms. Palmer's concerns?

- (A) Fitness equipment is sometimes unavailable.
- (B) Some aerobics classes were canceled.
- (C) The membership fees are too high.
- (D) The fitness trainers are inexperienced.

5.3

Questions 162-164 refer to the following memo.

# MEMO

From: Alexander Huber, Manager To: All Melodia Music Store employees Date: May 24 Re: Summer store hours

The Cedarville Business Association recommends that downtown shops remain open for an extra hour on at least two days each week in the summer to foster more tourism and shopping in the commercial district. Accordingly, Melodia Music will close at 7:00 P.M. on Fridays, instead of at 6:00 P.M., and at 5:00 P.M. on Saturdays, instead of at 4:00 P.M. To accommodate the extra hour, the first shift of each day will be lengthened by half an hour, and the second shift will begin half an hour later than usual and end an hour later than usual. All affected employees will be compensated for the extra time. If you need to adjust your schedule because of this change, please see me as soon as possible.

Thank you for your cooperation.

- 162. Why will the store's hours be changed?
  - (A) To accommodate shoppers' requests
  - (B) To allow staff to take time off
  - (C) To boost business in town
  - (D) To reduce downtown traffic congestion
- **163.** At what time will the store close on Saturdays during the summer?
  - (A) 4:00 P.M.
  - (B) 5:00 P.M.
  - (C) 6:00 P.M.
  - (D) 7:00 P.M.

- 164. How will the change be implemented?
  - (A) Each shift will be longer.
  - (B) Another shift will be added.
  - (C) Additional employees will be hired.
  - (D) Employees will work fewer hours on other days.

# Questions 165-168 refer to the following product review.

	REVIEWS	HOME	PROE	OUCTS	PURCHASE	
	Posted by: John Die Date: April 16, 09:22					
	owner of an Ometro newly remodeled kit But despite the cost advertisements mer was convinced that were some problem when I was attempt called the manufactu he offered to replac adjusting the shelve	o microwave oven, I dec tchen. Like other Ometu t, I purchased this mod ntioned easy-to-adjust s I would be able to sto us. The refrigerator's sho ing to remove a shelf, urer to explain the prob ce the broken shelf bu	cided to buy a to ro kitchen applia lel because it wa shelves and a lar re just about any elves were actua and the interior lem, but the cust ut did not know o buy an Ometro	p-of-the-lir nces, the C s the mos ge freezer /thing I ne lly very dif wall of the omer supp how to ac washing r	en appliances, and, as the ne Ometro refrigerator for my DM2010 is a high-priced item. It spacious one available. The drawer on the bottom, and I eded to. Unfortunately, there ficult to adjust. A clasp broke refrigerator was scratched. I fort specialist was not helpful; ddress the initial problem of machine as well, but after this	
	unsatisfactory exper		ose a different bra	ind.		
	unsatisfactory exper		ose a different bra	ind.	¥	
	What product is bein				I the customer contact the	
	What product is bein	g reviewed?		Why dic manufa	cturer about the product?	
	What product is bein (A) A microwave over	g reviewed?		Why dic manufa (A) It di	cturer about the product? id not arrive on time.	
	What product is bein	g reviewed?		Why dic manufa (A) It di (B) It w	cturer about the product? id not arrive on time. as delivered in damaged cor	nditio
	What product is bein (A) A microwave ove (B) A refrigerator	ng reviewed? en		Why dia manufa (A) It di (B) It w (C) It w	cturer about the product? id not arrive on time.	
165.	What product is bein (A) A microwave ove (B) A refrigerator (C) A bookcase	ig reviewed? en ine		Why dia manufa (A) It di (B) It w (C) It w	cturer about the product? id not arrive on time. as delivered in damaged con as missing some parts.	
165.	What product is bein (A) A microwave ove (B) A refrigerator (C) A bookcase (D) A washing mach What advantage of th mentioned?	ig reviewed? en ine	167.	Why dia manufa (A) It di (B) It w (C) It w (D) It di	cturer about the product? id not arrive on time. as delivered in damaged con as missing some parts. id not fit the advertised descu d the company offer to the	
165.	What product is bein (A) A microwave ove (B) A refrigerator (C) A bookcase (D) A washing mach What advantage of th	ig reviewed? en ine	167.	Why dia manufa (A) It di (B) It w (C) It w (D) It di What di custome	cturer about the product? id not arrive on time. as delivered in damaged con as missing some parts. id not fit the advertised descu d the company offer to the	

- (C) Affordable price
- (D) Storage capacity

- (C) A replacement part
- (D) A discount on a purchase

Questions 169-171 refer to the following advertisement.

# **Office Assistant Needed**

A financial services firm in central Dublin seeks a responsible and organized individual to provide part-time support to a senior account manager in charge of highprofile customer accounts. The assistant will be expected to carry out a range of tasks from simple clerical duties to complex assignments requiring some project management skills.

The successful candidate will have a minimum of five years of experience in a similar role. In addition, excellent verbal and written communication skills, proficiency in the use of industry-specific and general office software, and the ability to thrive in a fast-paced work environment are necessary. A university degree is preferred, but candidates with secondary school certificates are also eligible.

Hours will be 8:30 A.M. to 3:00 P.M., three days a week. The specific hours cannot be changed, but there is some flexibility regarding the days of the week. The candidate must be able to start on February 1. The salary offer will be commensurate with the candidate's experience and education.

Interested individuals are encouraged to send an e-mail with their résumé and the names of three professional references to Dennis Donovan, Director of Human Resources, at ddonovan@sagefinance.ie.

- **169.** In what area of the company will the assistant most likely work?
  - (A) Client account services
  - (B) Human resources
  - (C) Information technology
  - (D) Financial research
- 170. What is NOT a requirement of the position?
  - (A) Computer skills
  - (B) Previous work experience
  - (C) A university degree
  - (D) The ability to write well

#### 171. What is negotiable?

- (A) The working hours
- (B) The working days
- (C) The start date
- (D) The job responsibilities

Questions 172-175 refer to the following e-mail.

To:	Nancy Norling <nnorling@mgcindustries.com></nnorling@mgcindustries.com>
From:	Gabriel Tshaba <gtshaba@mgcindustries.com></gtshaba@mgcindustries.com>
Date:	January 20
Subject:	Greetings
Cc:	Mei Xu <mxu@mgcindustries.com>; James Novak <jnovak@mgcindustries.com></jnovak@mgcindustries.com></mxu@mgcindustries.com>

#### Dear Ms. Norling:

As president of MGC Industries I am happy to welcome you to our company. All of the references we contacted indicated that you are an excellent mechanical engineer and that we are fortunate to be hiring you. I am particularly impressed with your professional accomplishments up to this point, and I know that the research and development group is thrilled that a robotics specialist will finally be joining their team.

Initially you will be working under Mei Xu, a senior engineer in the research and development group. Dr. Xu is a part-time faculty member at Eliseus University, and although you graduated from there years before she arrived, I am sure you will have much to talk about! Dr. Xu will be showing you around and familiarizing you with the facilities, as well as with company policies and procedures. Feel free to contact her or Jerome Tobin, your assigned human resources officer, with any questions you may have.

On Friday afternoon at 2:00 we will have an informal tea in the conference room so that you can meet your new colleagues. My assistant will be sending out an e-mail on Friday morning to remind all employees about the gathering and to tell them a little bit about you. Could you give him a few biographical details to include in the introduction? His name is James Novak, and he is listed in the company directory.

I send you best wishes for a happy and successful career at MGC Industries.

Gabriel Tshaba

- 172. What is suggested about Ms. Norling?
  - (A) She has expertise that her colleagues do not have.
  - (B) She has access to university engineering laboratories.
  - (C) She has studied in several countries.
  - (D) She is just beginning her career.
- **173.** Why should Ms. Norling attend the event on Friday?
  - (A) To get to know her coworkers
  - (B) To hear a talk by a senior engineer
  - (C) To learn about company policies
  - (D) To tour the facilities

- 174. Who is James Novak?
  - (A) A human resources officer
  - (B) A senior engineer
  - (C) An executive assistant
  - (D) A company president
- 175. What is Ms. Norling asked to provide?
  - (A) The details of an assignment
  - (B) Information about herself
  - (C) Notes on a research study
  - (D) The date of an event

Questions 176-180 refer to the following letter.

16 December

Ms. Emma Girard Girard & Durand 281 Jakes Street Pretoria, 2902

Dear Ms. Girard:

I received your contact information from Clara Moreau of Moreau Catering Service. Ms. Moreau tells me that she has worked with your company over the past few years to promote her business. She speaks very highly of your expertise and finds your work ethic to be outstanding. She is also enjoying more sales as a result of the increased exposure you have provided for her.

I am one of the owners of the D.T. Vincent Hotel in Rosebank, which is just north of downtown Johannesburg. We opened three months ago, and we would like to find a way to increase our visibility in the local market. Though our room rates are reasonable, we are struggling to compete with the nearby Grand Regents Hotel, which already has an established customer base both here in town and internationally.

To draw more guests, we would like to emphasize our luxury in-room amenities and excellent customer service. Our hotel also features an indoor swimming pool, a health spa, two exercise rooms, and a French-inspired restaurant that offers both fine dining and casual fare. I should mention as well that my partners and I are planning to open a facility in Randburg within the next two years; I would expect that any marketing we do now for the Rosebank site will also benefit the new hotel.

I am interested in how you would address the concerns I have explained above, and I would like to schedule a meeting to discuss whether your agency might be able to assist us. I will telephone you soon to follow up.

Kind regards,

Giles Bodenham

Giles Bodenham D.T. Vincent Hotel Group

- **176.** Why did Mr. Bodenham choose to contact Girard & Durand?
  - (A) He worked with the company in the past.
  - (B) He knows Ms. Girard personally.
  - (C) He was impressed with the company's promotional materials.
  - (D) He received a recommendation from a friend.
- **177.** The word "finds" in paragraph 1, line 3, is closest in meaning to
  - (A) considers
  - (B) recovers
  - (C) supplies
  - (D) attains
- **178.** What is implied about the Grand Regents Hotel?
  - (A) It is going out of business.
  - (B) It is managed by Giles Bodenham.
  - (C) It serves many local customers.
  - (D) It employs staff from around the world.

- 179. What is stated about the D.T. Vincent Hotel?
  - (A) Its guests have been displeased.
  - (B) It has more than one restaurant.
  - (C) It will change its location in two years.
  - (D) It has been open for only a few months.
- 180. What kind of company is Girard & Durand?
  - (A) A financial institution
  - (B) An advertising company
  - (C) A news reporting agency
  - (D) An interior design group

#### Questions 181-185 refer to the following notice and e-mail.

#### Grand Opening Celebration Second Street Art Space 325 Second Street San Francisco, CA 94132

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Celebrated watercolorist and California native Frederick Portman is opening his own gallery, which will feature a permanent exhibit of his early works. Mr. Portman's current works will also be available for purchase through the gallery. The grand opening festivities will run from March 8 through March 11.

Date	Event	Time	Cost
March 8	Opening Reception	8:00 p.m11:00 p.m.	\$40
March 9	Print and Portrait Signing	10:00 а.м11:30 а.м.	\$10
March 10	Watercolor Painting Class	1:00 р.м4:30 р.м.	\$50
March 11	Artist's Talk: "New York Landscapes"	7:00 р.м9:00 р.м.	\$15

Space is limited for these events. If you would like to reserve tickets, send an e-mail to Sonya Arroyo at sonya@secondstreetart.net. If you cannot attend the festivities, we hope you will visit the gallery soon!

5

	E-Mail Message
To:	toddchernock@bexonline.net
From:	sonya@secondstreetart.net
Date:	March 4
Re:	Tickets

Dear Mr. Chernock:

I received your e-mail dated March 3 indicating that you would like to purchase tickets for the event scheduled for March 11 at the Second Street Art Space. Unfortunately, tickets for this event are sold out. There are still a few tickets remaining for the painting class that Mr. Portman will be teaching on March 10. If you would like to purchase tickets for this class, please call me at 415-555-0025 as soon as possible.

I am sorry that we were not able to accommodate your initial request, and I hope that you will visit our gallery in the near future.

Sincerely,

Sonya Arroyo, Manager Second Street Art Space

- 181. What is the purpose of the notice?
  - (A) To advertise a museum exhibit
  - (B) To announce a new art gallery
  - (C) To recruit volunteers for an event
  - (D) To promote a conference for artists
- 182. What is suggested about Mr. Portman?
  - (A) He no longer paints.
  - (B) He will not attend the reception.
  - (C) He sells some of his paintings.
  - (D) He was born in New York.
- **183.** In the notice, the word "run" in paragraph 1, line 4, is closest in meaning to
  - (A) move
  - (B) function
  - (C) pursue
  - (D) continue

- **184.** When did Mr. Chernock initially contact Ms. Arroyo?
  - (A) On March 3
  - (B) On March 4
  - (C) On March 8
  - (D) On March 10
- **185.** What event did Mr. Chernock hope to attend?
  - (A) The reception
  - (B) The signing
  - (C) The class
  - (D) The talk

#### Questions 186-190 refer to the following advertisement and book review.

# New from Kessler Publishing!

#### Our Friends in the Sky by Elsa Bolocco

Popular nature enthusiast Elsa Bolocco has written what may be the definitive guide to bird-watching. Having traveled the world for more than a decade, Dr. Bolocco has observed and catalogued over 400 species of birds, and the result is a superbly written book that even casual admirers of birds will find hard to put down. The book provides information about every species Dr. Bolocco has observed but gives special attention to 50 birds that she considers to be the most intriguing. Detailed and entertaining descriptions of these birds are accompanied by color photographs from acclaimed nature photographer Thomas Roche. In addition, the introduction by ornithologist Erica Faber offers a substantial overview of bird ecology. Whether you are an avid bird-watcher or simply a lover of nature books, *Our Friends in the Sky* will be a valuable addition to your library.

**About the author:** Elsa Bolocco is one of the world's premier ornithologists. Formerly a professor at Arizona Eastern University, Dr. Bolocco has traveled the world to study bird behavior. She is currently the host of her own television show, "Getting to Know Nature." Dr. Bolocco lives in Rio de Janeiro, Brazil.

#### Notable Book of the Month

reviewed by Dae-Ho Han

*Our Friends in the Sky* By Elsa Bolocco Illustrated. 450 pages Kessler Publishing. \$29.95

Fans of Elsa Bolocco's successful television show, "Getting to Know Nature," will be delighted to learn that she has published a book detailing her lifelong study of birds around the world. While a faculty member at Arizona Eastern University, Dr. Bolocco studied hundreds of birds, cataloging their physical characteristics, eating habits, and travel patterns. All of this information is neatly captured in the book's intricate charts and thorough appendices. However, much of the pleasure of the book comes from the author's recounting of her personal experiences as she observed these magnificent creatures, as well as from the stunning color photographs by the skillful Thomas Roche. Overall, the book should appeal to the casual reader, although the section by Erica Faber seems out of place and too technical for a non-specialist.

TEST 6

- **186.** What is probably true about the fifty birds chosen by Elsa Bolocco?
  - (A) They are native to South America.
  - (B) They are the birds she observed most frequently.
  - (C) They have the most unusual characteristics.
  - (D) They are well-known throughout the world.
- **187.** What is NOT mentioned about Elsa Bolocco?
  - (A) She has traveled internationally.
  - (B) She has taught at a university.
  - (C) She has worked on a television program.
  - (D) She has published several books.
- 188. What is suggested about Thomas Roche?
  - (A) He lives in Brazil.
  - (B) He teaches nature photography.
  - (C) He is highly regarded in his field.
  - (D) He is an award-winning writer.

- **189.** According to the review, what is included in *Our Friends in the Sky*?
  - (A) Bird-watching advice
  - (B) Personal stories
  - (C) Wildlife drawings
  - (D) Travel recommendations
- **190.** What part of the book does the reviewer think is least successful?
  - (A) The introduction
  - (B) The appendices
  - (C) The bibliography
  - (D) The illustrations

#### Questions 191-195 refer to the following notice and e-mail.

Call for Submissions
<i>Traveler's Quarterly</i> , a new travel magazine to be published four times a year with distribution throughout the United States, is seeking original submissions for its inaugural issue. Both professional and amateur writers are invited to submit articles for publication. Submitted articles should pertain to some aspect of international travel; articles that describe appealing travel destinations, provide useful travel tips, or include personal anecdotes are especially encouraged. Photographs may accompany article submissions.
Article submissions should not exceed 3,000 words, and no more than five photographs should be submitted by a single contributor. Please include an e-mail address and telephone number with each submission. Send submissions to: Jun Ito, <i>Traveler's Quarterly</i> , 526 Crenshaw Street, Suite 21, New York, NY 10005.

Please note that the editors anticipate a high volume of submissions. For this reason, submissions will not be returned, and only authors of accepted or provisionally accepted submissions will be contacted.

To:	Robert Hoffman <rhoffman@dpgco.com></rhoffman@dpgco.com>	
From:	Jun Ito <jito@tqzine.com></jito@tqzine.com>	
Date:	Monday, November 30	
Subject:	Your article on Botswana	

Dear Mr. Hoffman:

Thank you for your recent submission to *Traveler's Quarterly*. We found your article about your time in Botswana to be well crafted and informative.

We would like to include this piece in our first issue, but we do not have the space to print the article in its entirety. We would like to work with you to edit the article so that it conforms to our guidelines.

Given our deadline, we will need to finalize the edited version next week. Could you let me know as soon as possible whether you will be able to revise your article by Thursday of this week? We will then review your revision and propose final changes if necessary. If I do not hear from you by tomorrow, we will not be able to publish your article. I hope to hear from you soon.

Sincerely,

Jun Ito, Associate Editor Traveler's Quarterly

TES

- **191.** What is the purpose of the notice?
  - (A) To request pieces of writing
  - (B) To advertise writing classes
  - (C) To announce a travel opportunity
  - (D) To describe a magazine subscription offer
- **192.** What is indicated about *Traveler's Quarterly*?
  - (A) It will be published monthly.
  - (B) It will be distributed internationally.
  - (C) It may include the work of amateurs.
  - (D) It may sponsor photography contests.
- 193. In the notice, the word "volume" in paragraph 3, line 1, is closest in meaning to
  - (A) sound
  - (B) edition
  - (C) weight
  - (D) quantity

- **194.** What is suggested about Mr. Hoffman's submission?
  - (A) It was published previously.
  - (B) It exceeds the stated word limit.
  - (C) Its topic is unsuitable for the publication.
  - (D) It was received after the deadline.
- 195. What does Ms. Ito want Mr. Hoffman to do?
  - (A) Negotiate a new deadline
  - (B) Make changes to an article
  - (C) Accept an assignment in Botswana
  - (D) Schedule a meeting with editors

#### Questions 196-200 refer to the following article and letter.

#### Desparte Systems to Open New Data Centers by Cheryl Wittenauer

MONTREAL – Desparte Systems, a diversified manufacturing and distributing company, has announced plans to build a 2,800-square-meter data center in Montreal as part of its effort to reorganize its global business operations. In addition, other data centers will be built in Dallas, Brussels, and Bangalore. Currently, Desparte's two largest data centers are in London and Chicago, in facilities owned by other companies. Desparte plans to close smaller centers in Seattle and Mumbai.

Desparte vice president for operations Elena Fontaine said the changes will enhance business efficiency and improve productivity. She stressed that Desparte personnel will face minimal job loss as a result of the changes because the data centers, which are essentially large rooms customized to house computer servers, employ relatively few people. Fontaine said that the new centers will be more secure and also more energyefficient. The transition is expected to take place over the next two years.

The new Montreal site will serve as the central location for the company's operations. The Montreal and Dallas centers will be built first at a combined cost of approximately C\$35 million. The company will lease a facility in Montreal next year while construction of the permanent center takes place.



December 2

Simon Stevens, Editor Global Business Magazine 1500 Weston Ave. Dallas, TX 75208

Dear Mr. Stevens:

I am writing in regard to Cheryl Wittenauer's article on Desparte Systems in the November 30 issue of *Global Business Magazine*. While I appreciate the coverage we received by your magazine, I want to call your attention to a few inaccuracies. First, we will only be closing one of our active data centers. The Mumbai center will remain open and will focus on running quality-control checks. Second, the centers in Montreal and Bangalore will be built first; the site in Dallas has not yet been officially scheduled for construction.

I would appreciate it if you would print these corrections in an upcoming issue of your magazine. If you have any questions, please call me directly at 450-555-0054.

Sincerely,

#### Martin Gervais

Martin Gervais, Director of Public Relations Desparte Systems

- **196.** What does the article imply about Desparte Systems?
  - (A) It plans to borrow money.
  - (B) It will retain most of its employees.
  - (C) It is reorganizing its marketing department.
  - (D) It will merge with another company.
- **197.** What is NOT mentioned as an expected benefit of the company's changes?
  - (A) Fewer employee safety concerns
  - (B) Greater company productivity
  - (C) Reduced energy consumption
  - (D) Increased information security
- **198.** What is indicated about the data center in Chicago?
  - (A) It has the largest number of employees.
  - (B) Its equipment has never been upgraded.
  - (C) It is in a building that is not owned by Desparte Systems.
  - (D) Its facilities are shared with another manufacturer.

- 199. Why did Mr. Gervais write to Mr. Stevens?
  - (A) To report factual errors in an article
  - (B) To complain about a missed magazine issue
  - (C) To request permission to reprint an article
  - (D) To praise a journalist's reportage
- 200. According to the letter, which data center will be closed?
  - (A) Dallas
  - (B) London
  - (C) Mumbai
  - (D) Seattle



# TEST 7

# LISTENING TEST

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

# PART 1

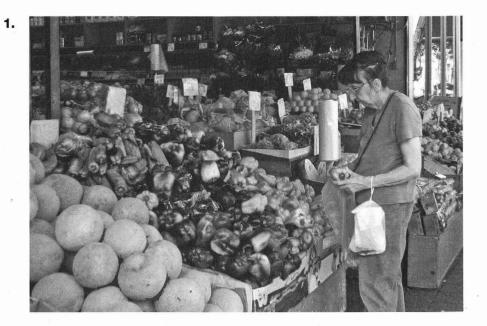
**Directions:** For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.

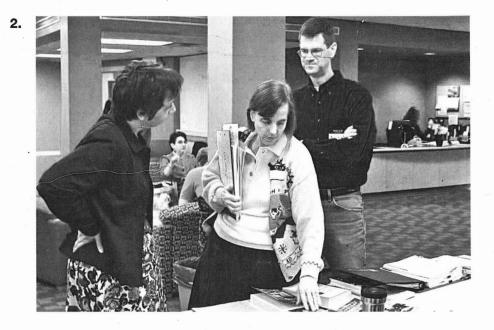
Example

Sample Answer



Statement (C), "They're standing near the table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.











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TEST 7

## PART 2

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**Directions:** You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

Sample Answer



### Example

You will hear: Where is the meeting room?

You will also hear: (A) To meet the new director. (B) It's the first room on the right. (C) Yes, at two o'clock.

The best response to the question "Where is the meeting room?" is choice (B), "It's the first room on the right," so (B) is the correct answer. You should mark answer (B) on your answer sheet.

Mark your answer on your answer sheet.
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- 26. Mark your answer on your answer sheet.
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- 28. Mark your answer on your answer sheet.
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- 32. Mark your answer on your answer sheet.
- 33. Mark your answer on your answer sheet.
- 34. Mark your answer on your answer sheet.
- 35. Mark your answer on your answer sheet.
- 36. Mark your answer on your answer sheet.
- 37. Mark your answer on your answer sheet.
- **38.** Mark your answer on your answer sheet.
- 39. Mark your answer on your answer sheet.
- 40. Mark your answer on your answer sheet.

## PART 3

**Directions:** You will hear some conversations between two people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

- 41. Where does the woman most likely work?
  - (A) At a travel agency
  - (B) At a shipping company
  - (C) At a restaurant
  - (D) At a factory
- 42. What did the man do last week?
  - (A) He took a telephone message.
  - (B) He ordered some parts.
  - (C) He hired a new assistant.
  - (D) He applied for a job.
- 43. When will Yumiko Nelson return to work?
  - (A) Today
  - (B) Tomorrow
  - (C) In one week
  - (D) In two weeks

- 44. What product is the man looking for?
  - (A) A camera
  - (B) A refrigerator
  - (C) A coffeemaker
  - (D) A toaster oven
- 45. What is the problem?
  - (A) The store is closing.
  - (B) An appliance is damaged.
  - (C) An item is sold out.
  - (D) The product is too expensive.
- 46. What does the woman suggest the man do?
  - (A) Return the product
  - (B) Visit another store
  - (C) Buy another model
  - (D) Speak with a manager

- 47. Where most likely are the speakers?
  - (A) At a train station
  - (B) In an office
  - (C) At a theater
  - (D) In a store
- 48. What is the woman's problem?
  - (A) She is having difficulty using some software.
  - (B) She is not able to make a reservation.
  - (C) She cannot reach a customer service representative.
  - (D) She is not able to find a document on her computer.
- 49. What will take place tomorrow?
  - (A) An annual sale
  - (B) A conference call
  - (C) A training session
  - (D) A special performance
- 50. When will the exhibit end?
  - (A) In May

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- (B) In June
- (C) In July
- (D) In August
- 51. What does the woman want to learn more about?
  - (A) Local museums
  - (B) Photography
  - (C) Bridges
  - (D) Book publishing
- 52. What does the man ask to borrow?
  - (A) Some books
  - (B) Some photographs
  - (C) A camera
  - (D) An instruction manual

- 53. Why is the woman unable to attend the meeting?
  - (A) She has to see a client.
  - (B) She has to pick up a catalog.
  - (C) She has a dentist's appointment.
  - (D) She has to buy some supplies.
- 54. What does the man tell the woman?
  - (A) He will be out of town.
  - (B) He will reschedule a meeting.
  - (C) He is not feeling well.
  - (D) He is too busy to attend a meeting.
- 55. What does the woman decide to do?
  - (A) Cancel an appointment
  - (B) Visit someone earlier than planned
  - (C) Finish her project tomorrow
  - (D) Help the man complete his work
- 56. What are the speakers discussing?
  - (A) A new company benefit
  - (B) A new marketing campaign
  - (C) A change in accounting procedures
  - (D) A change in a university class schedule
- 57. How does the man suggest contacting the accounting office?
  - (A) By e-mail
  - (B) By fax
  - (C) By telephone
  - (D) By letter
- 58. When should the forms be completed?
  - (A) By March 5
  - (B) By March 25
  - (C) By April 1
  - (D) By April 10

- 59. What are the speakers mainly discussing?
  - (A) Raising their prices
  - (B) Planning a conference
  - (C) Buying new furniture
  - (D) Printing new brochures
- 60. Where do the speakers most likely work?
  - (A) At a hotel
  - (B) At a library
  - (C) At a newspaper
  - (D) At an advertising agency
- 61. What is the man concerned about?
  - (A) The cost of advertising
  - (B) A conference schedule
  - (C) The quality of renovation work
  - (D) A deadline for a report
- Where does this conversation most likely take place?
  - (A) At a bank
  - (B) At a store
  - (C) At a passport agency
  - (D) At an accountant's office
- 63. What does the man ask about?
  - (A) Driving directions
  - (B) Tax policies
  - (C) Travel schedules
  - (D) A job application
- 64. What does the woman recommend that the man do?
  - (A) Call for a taxi
  - (B) Give her some paperwork
  - (C) Talk to a government official
  - (D) Return to his office

- 65. Why do the speakers want to talk to Mr. Griffin?
  - (A) To ask about some lost equipment
  - (B) To get a client's address
  - (C) To suggest a new product design
  - (D) To find out the status of some work
- 66. What is the man concerned about?
  - (A) Finding a building
  - (B) Finishing an e-mail
  - (C) Meeting a deadline
  - (D) Repairing some equipment
- 67. How will the woman contact Mr. Griffin?
  - (A) By sending an e-mail
  - (B) By calling him
  - (C) By sending a fax
  - (D) By going to his office
- 68. What does the woman want to know?
  - (A) The location of a supermarket

  - (C) The size of a package
  - (D) The price of a product
- 69. Who most likely is the man?
  - (A) A construction worker
  - (B) A banker
  - (C) A farmer
  - (D) A weather forecaster
- 70. According to the man, what should the woman do?
  - (A) Hire more employees
  - (B) Contact another store
  - (C) Install an air-conditioning unit
  - (D) Call him in two weeks

- - (B) The weather conditions

## PART 4

**Directions:** You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

- 71. Who most likely is the speaker?
  - (A) An interior designer
  - (B) An exercise instructor
  - (C) A cafeteria manager
  - (D) A personnel director
- 72. When does the talk take place?
  - (A) On a Monday
  - (B) On a Tuesday
  - (C) On a Thursday
  - (D) On a Friday

12.

- 73. What does the speaker say he will do?
  - (A) Redesign some offices
  - (B) Offer a larger variety of foods
  - (C) Demonstrate some exercises
  - (D) Reschedule an appointment

- 74. Why is Sunny NOT at work today?
  - (A) She is not feeling well.
  - (B) She is on vacation.
  - (C) She is on a business trip.
  - (D) She is meeting with clients.
- 75. What does Sunny ask Shin to do?
  - (A) Write a note
  - (B) Send a package
  - (C) Complete an order
  - (D) Buy some stamps
- 76. According to the message, what will Sunny do later?
  - (A) Turn on her computer
  - (B) Call Shin
  - (C) Finish a report
  - (D) Meet with a coworker

- 77. Where does the talk probably take place?
  - (A) At a food market
  - (B) At a clothing store
  - (C) At a home decorating shop
  - (D) At a restaurant
- 78. What does the speaker mention about Mercer's?
  - (A) Its operating hours have changed.
  - (B) It will host a party next week.
  - (C) It has special prices on some products.
  - (D) It provides home decorating advice.
- 79. What time does Mercer's close?
  - (A) Five o'clock
  - (B) Six o'clock
  - (C) Seven o'clock
  - (D) Eight o'clock
- 80. What information can a caller receive from the automated system?
  - (A) Bus schedules
  - (B) Train routes
  - (C) Traffic reports
  - (D) Airline delays
- 81. What will take place on October 20?
  - (A) Fares will increase.
  - (B) Service will shut down.
  - (C) A major road will be closed.
  - (D) A special schedule will be used.
- 82. According to the recording, how can a customer service agent be contacted?
  - (A) By pressing one
  - (B) By going to the business's office
  - (C) By writing an e-mail
  - (D) By calling a different number

- 83. What is the purpose of the message?
  - (A) To ask for directions to a business
  - (B) To list available services
  - (C) To give a company's business hours
  - (D) To describe an office space
- 84. According to the message, what is good about the place?
  - (A) Its size
  - (B) Its location
  - (C) Its prices
  - (D) Its customer service
- 85. What does the speaker recommend that Dr. Perez do?
  - (A) Visit a property
  - (B) Make a reservation
  - (C) Look at a Web site
  - (D) Contact the hospital
- 86. What is the news report about?
  - (A) Today's weather forecast
  - (B) Local road construction
  - (C) Problems with telephone service
  - (D) The effects of a recent storm
- 87. According to the speaker, what will happen this morning?
  - (A) A company representative will make a speech.
  - (B) An electrical problem will be fixed.
  - (C) Park Street will be closed to traffic.
  - (D) A new program will be aired.
- 88. How are listeners told to get more information?
  - (A) By making a phone call
  - (B) By listening to the radio
  - (C) By attending a meeting
  - (D) By visiting a Web site

- 89. What is the purpose of the meeting?
  - (A) To review an interview schedule
  - (B) To report the selection of a new employee
  - (C) To suggest changes in laboratory procedures
  - (D) To discuss the publication of an article
- **90.** What is a stated requirement of the laboratory director?
  - (A) Writing reports
  - (B) Doing research
  - (C) Handling operations
  - (D) Balancing budgets
- 91. According to the talk, what has Dr. Windsor done?
  - (A) Been a journalist
  - (B) Lived in Japan
  - (C) Studied business
  - (D) Worked as a scientist
- 92. Where is the speaker most likely calling from?
  - (A) A grocery store
  - (B) A delivery service
  - (C) A laboratory
  - (D) A pharmacy
- 93. What is the speaker ordering?
  - (A) Cold medicine
  - (B) Laboratory equipment
  - (C) Office supplies
  - (D) Packaging material
- 94. What does the speaker request?
  - (A) A discount
  - (B) Fast delivery
  - (C) Product samples
  - (D) A receipt

- 95. Who is the speaker most likely talking to?
  - (A) Civil engineers
  - (B) Travel agents
  - (C) Hotel employees
  - (D) City officials
- 96. What is the reason for the announcement?
  - (A) To give a tour description
  - (B) To introduce a guest speaker
  - (C) To nominate a new president
  - (D) To mention schedule changes
- 97. What are listeners asked to do in the lobby?
  - (A) Wait for a tour guide
  - (B) Greet hotel guests
  - (C) Look for program changes
  - (D) Sign up for a conference
- 98. Who is probably speaking?
  - (A) A fashion designer
  - (B) A tour guide
  - (C) A history teacher
  - (D) A travel agent
- 99. Where will the listeners probably go next?
  - (A) To a classroom
  - (B) To a gift shop
  - (C) To an art museum
  - (D) To a production area
- **100.** According to the speaker, what can the listeners do before they leave?
  - (A) Register for a class
  - (B) Ask questions
  - (C) Make a purchase
  - (D) Join an organization

## **READING TEST**

In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed.

You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

## PART 5

**Directions:** A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

- 101. In recognition of Elaine Tang's exceptional service to ------ company, the human resources director will honor her at tonight's employee awards ceremony.
  - (A) ours
  - (B) our
  - (C) us
  - (D) we
- 102. Randy Waters will be doing a product demonstration ------ the electronics convention in Atlanta.
  - (A) out
  - (B) at
  - (C) into
  - (D) across
- 103. The clothing shop is ------ because it sells quality uniforms at competitive prices.
  - (A) successful
  - (B) success
  - (C) succeed
  - (D) successfully

- 104. Tomorrow we will meet with a ------ of consultants who specialize in staff training and team building.
  - (A) group
  - (B) supply
  - (C) measure
  - (D) fraction
- 105. Before using your savings ------ borrowing money to start a business, you should carefully evaluate the financial risks involved.
  - (A) either
  - (B) so that
  - (C) or
  - (D) nor
- 106. Liza Baley recently ------ positive reviews for her performance in Mike Keric's new drama, Nightfall.
  - (A) receives
  - (B) was receiving
  - (C) is received
  - (D) received

TEST 7

- **107.** The success of a product depends on ------ factors.
  - (A) organized
  - (B) useful
  - (C) assembled
  - (D) various
- 108. Costs for building materials, such as cement, steel, and wood, rose ------ last quarter, lowering the profits of most construction companies.
  - (A) sharp
  - (B) sharpness
  - (C) sharply
  - (D) sharpen
- **109.** Our overseas branch office is ------ to open in Taipei next month.
  - (A) scheduled
  - (B) advanced
  - (C) informed
  - (D) maintained
- 110. International experience is the main ------ that separates Mr. Sloan from the other candidates for the position.
  - (A) qualified
  - (B) qualification
  - (C) qualify
  - (D) qualifying
- 111. Our marketing strategy will be ------ influenced by the feedback we receive from the customer satisfaction survey.
  - (A) legibly
  - (B) blankly
  - (C) loudly
  - (D) strongly
- **112.** The hotel's quiet mountain setting provides a ------ change for visitors who live in a crowded city.
  - (A) refreshing
  - (B) refreshment
  - (C) refreshed
  - (D) refresh

- **113.** The building manager has informed us that the west entrance elevators will be out of ------ for the remainder of the week.
  - (A) work
  - (B) aid
  - (C) service
  - (D) help
- **114.** New employees ------ wish to receive benefits should complete the necessary forms before the 10:00 A.M. orientation session.
  - (A) whose
  - (B) whom
  - (C) who
  - (D) which
- 115. Ms. Brown is best suited for the posting because she speaks ------ Mandarin and has lived in Beijing.
  - (A) experienced
  - (B) fluent
  - (C) running
  - (D) prolonged
- **116.** Thank you for taking the time to meet with me, and I look forward to ------ from you soon.
  - (A) hear
  - (B) hears
  - (C) heard
  - (D) hearing
- 117. The afternoon flight from Tokyo has been canceled ------ a mechanical problem.
  - (A) as much as
  - (B) due to
  - (C) because
  - (D) in case
- **118.** Following Ms. Aglo's appointment to the board of directors, the firm's investment strategy was ------ reevaluated.
  - (A) thoroughly
  - (B) thorough
  - (C) thoroughness
  - (D) more thorough

- 119. Every summer, Brighton store owners create unique window displays ------ an effort to attract more tourists.
  - (A) of
  - (B) by
  - (C) in
  - (D) from
- **120.** Improvements in the manufacturing process resulted in greater ----- in the production of wood furniture.
  - (A) consistency
  - (B) consisting
  - (C) consistently
  - (D) consistent
- 121. After the president's welcoming remarks, sales manager Tonya Nero will lead a ----- on product promotion strategies.
  - (A) situation
  - (B) discussion
  - (C) selection
  - (D) delivery
- 122. In order to keep prices -----, Kim's Bakery will begin making its breads and cakes on the premises.
  - (A) reasonable
  - (B) reasonably
  - (C) reasoning
  - (D) reason
- 123. After all résumés have been reviewed, selected candidates will be ------ for interviews.
  - (A) signaled
  - (B) stated
  - (C) invited
  - (D) produced
- 124. Our contact information is printed on the back cover of the manual so that you may ------ refer to it.
  - (A) ease
  - (B) easy
  - (C) easiest
  - (D) easily

- 125. Mr. Martin has decided to ----- the planning meeting because of a scheduling conflict.
  - (A) evaluate
  - (B) postpone
  - (C) refer
  - (D) identify
- 126. A conservative investment strategy seems ------ in light of the company's current financial situation.
  - (A) recognized
  - (B) appropriate
  - (C) alternative
  - (D) collective
- 127. The company handbook ------ the topics of compensation, bonuses, and overtime.
  - (A) has been covered
  - (B) covering
  - (C) is covered
  - (D) covers
- **128.** The goal of our publication is to provide -----to students who want to study overseas.
  - (A) effort
  - (B) engagement
  - (C) assistance
  - (D) attraction
- 129. ------ budget constraints, all full-time employees will receive a 3 percent salary increase.
  - (A) Despite
  - (B) When
  - (C) Even if
  - (D) Besides
- 130. During the hotel renovation, special ------ was given to the lighting fixtures and decorations.
  - (A) introduction
  - (B) attempt
  - (C) conference
  - (D) attention

TEST 7

- **131.** The inventory should be completed by the end of the week if everything goes ------ plan.
  - (A) in addition to
  - (B) agreeing with
  - (C) relating to
  - (D) according to
- **132.** Commuters can help reduce pollution by occasionally leaving ------ cars at home and using public transportation.
  - (A) them
  - (B) their
  - (C) theirs
  - (D) they
- 133. Following her ------ to sales director, Ms. Lin assumed responsibility for the firm's marketing activities.
  - (A) development
  - (B) delivery
  - (C) promotion
  - (D) acceptance
- 134. Local manufacturers have been ------ to hire additional employees until productivity improves.
  - (A) hesitate
  - (B) hesitation
  - (C) hesitated
  - (D) hesitant
- 135. The company ------ computer training to ensure that employees have the latest computer knowledge and skills.
  - (A) provides
  - (B) regrets
  - (C) convinces
  - (D) proceeds

- 136. Recent data indicate that the ------ of water in Orlova Valley has dropped over the last two years.
  - (A) consume
  - (B) consumer
  - (C) consumption
  - (D) consumed
- 137. If fuel costs rise -----, the terms of our contract may have to be renegotiated.
  - (A) mainly
  - (B) sincerely
  - (C) freshly
  - (D) significantly
- **138.** It is imperative that computer passwords ------ kept confidential.
  - (A) were
  - (B) be
  - (C) being
  - (D) had been
- 139. Sitting through long presentations can make the audience ------, so speakers should limit their talks to 30 minutes.
  - (A) remarkable
  - (B) restless
  - (C) concise
  - (D) excessive
- 140. Insurance specialists at Datweiler & Associates receive three months of intensive training ------ they begin working with clients.
  - (A) rather
  - (B) whereas
  - (C) before
  - (D) nearly

## PART 6

**Directions:** Read the texts that follow. A word or phrase is missing in some of the sentences. Four answer choices are given below each of the sentences. Select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 141-143 refer to the following notice.

Information About Your Account			
Basic charges for your monthly telephone service are billed 30 days in The total amount			
141. (A) advance			
(B) advanced			
(C) advancement			
(D) advancing			
due must be received by the due date, which is printed on the lower left-hand corner of your bill.			
Please enclose the bottom portion of your bill with your payment. This will that your			
<b>142.</b> (A) prove			
(B) ensure			
(C) include			
(D) clarify			
payment is credited appropriately.			
If you are unable to pay your bill in full, please contact Customer Service immediately at			
555-4849. We will be glad to help you set up an payment plan.			
143. (A) alternates			
(B) alternated			
(C) alternative			
(D) alternatively			

Questions 144-146 refer to the following e-mail.

Subject: Exercise at Work Progra	am	
From: fitworks@metronnel.com		
To: Employees		
Metronnel invites you to join you	r colleagues in a free daily exercise program. Ea	ch morning an
	in a 30-minute suitable for all ages and le	
experienced trainer will lead you		
	144. (A) discussion	
	(B) study	
	(C) exchange	
	(D) routine	
Research shows that improved p	physical conditioning leads to happier workers	in this
	145. (	(A) Participated
		(B) Participating
		C) Participate
		D) Participates
	ill help you start your day off well! E-mail fitwork	s@metronnel.com for
more details.		
		1.6
	this e-mail message twice. If this has happened	, please notity us at
the above e-mail address to avo	id postings in the future.	
146	. (A) duplicate	
	(B) missed	
	(C) delayed	
	(D) changed	

Audiotimes Reports Strong Profits
By Yoshinori Hirakawa
Tokyo — Strong sales of digital recording equipment have helped Audiotimes, a Japanese
electronics maker, achieve its highest profits in ten years.
The company's chairman, Masayuki Hirano, told reporters last Friday Audiotimes' financial
<b>147.</b> (A) for
(B) as
(C) that
(D) with
success has "greatly exceeded our expectations."
Many economists say Audiotimes is still too small to be a serious competitor in the electronics market. Some industry analysts, challenge that assessment. "The executives at Audiotimes 148. (A) therefore (B) furthermore (C) likewise (D) however
do everything right," says Russell Takayama, a technology reporter for the Japan Business Times. " invest heavily in research, find creative solutions to problems, and plan down to the last
149. (A) They (B) Theirs (C) Them (D) Themselves
detail."

Mr. Matt Pinczkowski 1705 Mountain Top Road Littleton, CO 80165 20 May Dear Mr. Pinczkowski, I am writing in response to the proposal you sent me late last week. Soon ------ I received your 150. (A) when (B) upon (C) about (D) after proposal, I learned that the patio construction will require a building permit. In order to apply for the permit, I will need your signature on the enclosed form. Could you please sign the form and return it to me ------ a revised construction schedule? As soon as I hear from you, I will send the permit 151. (A) apart from (B) along with (C) up against (D) instead of application to the city building inspector. I ------ to have the permit no later than mid-July. 152. (A) had expected (B) expecting (C) expect (D) had been expecting I apologize for the late notice on this, but I did not know that a permit was necessary until I talked to the city inspector earlier this week. Many thanks for your assistance, and I hope to hear from you soon. Sincerely, Lauren Rutishauser 

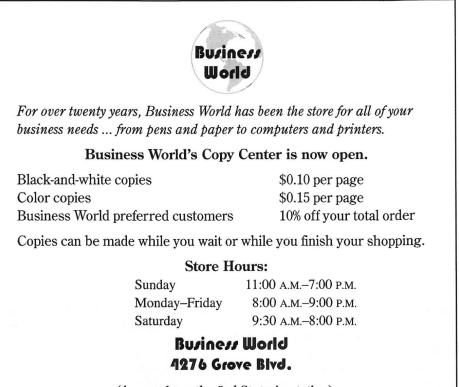
Questions 153-154 refer to the following notice.

## **Posted May 1**

The annual employee picnic will be held on Thursday, May 19 at 12:30 P.M. in the courtyard outside the cafeteria. The rain date is Wednesday, May 25. Please contact Mary Chu by Tuesday, May 17 to let her know whether you will be attending. You can reach her at mchu@santostech.com or by calling her at 555-7324 ext. 322. In addition to delicious food and enjoyable games, Mary is also hoping to arrange entertainment. Contact her if you have any ideas.

- 153. What is the purpose of the notice?
  - (A) To tell staff about new cafeteria hours
  - (B) To announce an upcoming event
  - (C) To advertise a cooking show
  - (D) To report on a contest for employees
- **154.** By what date should Mary Chu be contacted?
  - (A) May 1
  - (B) May 17
  - (C) May 19
  - (D) May 25

Questions 155-156 refer to the following advertisement.



(Across from the 3rd St. train station)

- 155. What is the purpose of the advertisement?
  - (A) To invite customers to a grand opening of a shop
  - (B) To introduce a new service offered at a store
  - (C) To announce the anniversary of a business
  - (D) To promote a sale on selected items

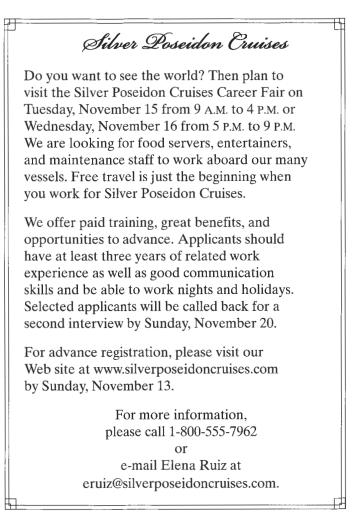
- 156. When does the store close on Sunday?
  - (A) At 7:00 P.M.
  - (B) At 8:00 P.M.
  - (C) At 9:00 P.M.
  - (D) At 9:30 P.M.

Questions 157-158 refer to the following message.

OFFICE MESSAGE
TO: Takashi Matsumoto
FROM: Karen Lang
TIME: 9:30, Thursday
Telephone Fax Office Visit
MESSAGE:
Karen Lang from C&P Accounting called. She wants to
arrange a new meeting time with you. Instead of on Monday at 11, can you see her on Tuesday at 1:30?
She'll be able to go over the contract with you then.
She'll try to contact you again this afternoon.
Taken By: Mike Nguyen

- 157. Why did Ms. Lang call Mr. Matsumoto?
  - (A) To reschedule an appointment with him
  - (B) To ask if he will be able to meet a deadline
  - (C) To inquire where a meeting will take place
  - (D) To request that he send a new contract
- 158. What will Ms. Lang probably do?
  - (A) See Mr. Matsumoto on Monday
  - (B) Call Mr. Matsumoto again this afternoon
  - (C) Contact a representative of C&P Accounting
  - (D) Make a reservation for a lunch meeting

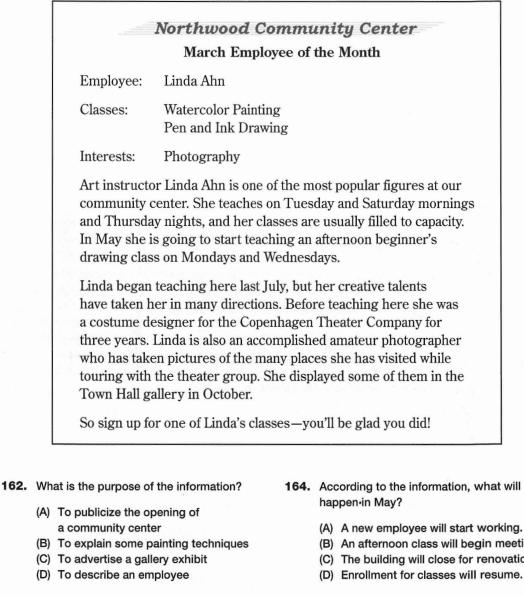
Questions 159-161 refer to the following advertisement.



- **159.** Where will the employees who are hired for the advertised positions work?
  - (A) At an amusement park
  - (B) At a jewelry shop
  - (C) On a cruise ship
  - (D) In a factory
- **160.** What benefit is NOT mentioned in the advertisement?
  - (A) Time off for holidays
  - (B) Free travel
  - (C) Career advancement opportunities
  - (D) Paid training programs

- **161.** How are interested people instructed to register?
  - (A) By visiting the corporate office
  - (B) By calling Ms. Ruiz
  - (C) By sending an e-mail
  - (D) By going to the Web site

Questions 162-165 refer to the following information.



- 163. On what day of the week does Linda Ahn teach an evening class?
  - (A) On Monday
  - (B) On Tuesday
  - (C) On Wednesday
  - (D) On Thursday

- - (A) A new employee will start working.
  - (B) An afternoon class will begin meeting.
  - (C) The building will close for renovations.
- 165. What was Linda Ahn's former job?
  - (A) Costume designer
  - (B) Art gallery manager
  - (C) Photographer
  - (D) Tour guide

Questions 166-168 refer to the following letter.

June 10

Ms. Ngaire Umaga 14 Raven Court Hillsborough Auckland 1041

Account ID: 3565 Trip No: Gr867 Trip: Greece, April 7-17 Group leader: Jeff Lorber

Dear Ms. Umaga:

We are pleased that you have chosen Explorer Voyage Travel Service to help you plan your upcoming trip to Greece. We have received your registration form and deposit. You will soon be receiving an invoice listing your payments and the balance due. Please make sure that we receive your final payment by December 30 to avoid any late fees. Also, if you decide to cancel your trip, you must notify us in writing at least 10 days before your departure date to receive a refund.

Enclosed is a copy of "Are You Ready to Travel?" This brochure will provide you with information you may find useful in preparing for your trip, including tips about packing, shopping, and sightseeing. You may also check out our Web site for additional material. Just log in using your account ID.

Sincerely,

*Ríchard Donaldson* Client Services

#### 166. Who most likely is Richard Donaldson?

- (A) A tour participant
- (B) A group leader
- (C) A travel agent
- (D) An accountant

#### 167. What is indicated in the letter?

- (A) Ms. Umaga canceled her trip.
- (B) Ms. Umaga has changed her trip itinerary.
- (C) Ms. Umaga needs to correct her registration form.
- (D) Ms. Umaga has paid part of the cost of her trip.

- 168. What was sent with the letter?
  - (A) An invoice
  - (B) A brochure
  - (C) A coupon
  - (D) A registration form

#### Questions 169-172 refer to the following book review.

*From Coins to Credit: Banking Throughout the Ages* is a concise history of banks and the banking industry from ancient times to the present. James Gallagher, who has made a career of covering financial news for several newspapers, has done a careful job of investigating his subject. Although he presents the facts carefully, Mr. Gallagher has made what could have been a dry book into one that is interesting and enjoyable. By telling amusing anecdotes about historical figures, he makes them come alive. Even people who are not particularly attracted to the subject matter will find this book engrossing.

#### 169. What most likely is Mr. Gallagher's job?

- (A) Banker
- (B) Librarian
- (C) Journalist
- (D) Publisher
- **170.** What does the reviewer NOT mention about the book?
  - (A) It is very long.
  - (B) It is entertaining.
  - (C) It describes people from the past.
  - (D) It is well researched.

- 171. The word "dry" in line 5 is closest in meaning to
  - (A) dull
  - (B) vacant
  - (C) arid
  - (D) humorous

#### 172. What does the reviewer suggest?

- (A) Most people are not interested in history.
- (B) The banking industry is in a state of chaos.
- (C) Mr. Gallagher is an experienced lecturer.
- (D) The book will appeal to different groups of people.

# -1

#### Questions 173-175 refer to the following news article.

MUMBAI, India, June 3 — Star Airways, Mumbai's dominant airline for the past five years, has reported it is planning to replace its entire aircraft fleet with Europeanproduced Skystream jets. Starting with an initial purchase of 90 jets,

Starting with an initial purchase of 90 jets, Star Airways expects the changeover to take a decade to complete. The new planes will enable the airline to expand its international routes as well as provide replacements for its aging fleet of jet planes. Star Airways and Skystream, in a joint announcement at the Brussels Air Show on Thursday, said that the order included seventeen of the new AWB850 aircraft. This will make Star Airways the first Indian carrier to fly the AWB850, an aim it has had since the powerful jets were first produced.

173. What is the purpose of the article?

- (A) To describe recent renovations at an airport
- (B) To announce a new business agreement
- (C) To inform investors of updated project plans
- (D) To report on the merger of two airlines
- 174. How long is the change expected to take?
  - (A) Three years
  - (B) Five years
  - (C) Ten years
  - (D) Seventeen years

- 175. What is NOT reported as a goal of Star Airways?
  - (A) To relocate its international headquarters
  - (B) To be among the first to use a new aircraft
  - (C) To replace the older planes in its fleet
  - (D) To increase its number of flight destinations

## **Plans Approved for Local Attraction**

Tuesday, February 26

After hearing recommendations proposed by the panel commissioned eight months ago to evaluate the Marsh Point Lighthouse, local officials announced on Monday that a major restoration of the lighthouse tower would begin in two months. To the untrained eye, the lighthouse appears to be in good shape. However, according to chief engineer Edward Sayer, the tower is in dire need of repair to replace loose bricks and address severe corrosion at the base of the structure. President of the Marsh Point Historical Society Glenda Lewis remarks, "For almost 200 years, the lighthouse has been an aid to navigation. Restoring the lighthouse now may extend its service for another two centuries."

The lighthouse is also important for cultural reasons. As Stephanie Landsbury

- 176. What is the article mainly about?
  - (A) The restoration of a historic landmark
  - (B) The construction of a new museum
  - (C) The filming of an upcoming movie
  - (D) The election of a local official
- 177. When is the project scheduled to begin?
  - (A) In two months
  - (B) In eight months
  - (C) In eighteen months
  - (D) In two years
- 178. Who is Stephanie Landsbury?
  - (A) A chief engineer
  - (B) A bank official
  - (C) A historical society member
  - (D) A tourist board spokesperson

of the city tourist board notes, "The Marsh Point Lighthouse is a local landmark. It has been featured on posters and signs and even plays a pivotal role in the movie classic *A Clear Beam of Light*."

Restoration of the structure will be done in phases over the next eighteen months, and will include work on the interior as well as the exterior of the lighthouse. Parts of the structure will remain open to the public while the work is being done, as will the museum and gift shop also on the premises. The completion of the project is expected to coincide with the building's bicentennial. Donations to help support the cost of the restoration are being solicited from local individuals and corporate sponsors.

- 179. What is suggested about the lighthouse?
  - (A) It has been in operation for nearly two centuries.
  - (B) It is open only to members of the historical society.
  - (C) It was constructed for a movie set.
  - (D) It is in good condition.
- **180.** The word "pivotal" in paragraph 2, line 6, is closest in meaning to
  - (A) characteristic
  - (B) revolving
  - (C) crucial
  - (D) well-known

**Questions 181-185** refer to the following e-mail and article.

# E-Mail Message To: Mai Wu <mwu@wilkersonbeverage.com> From: Alberto Ortega <aortega@citywatch.com> Subject: Interview Date: October 14 Dear Ms. Wu: Thank you again for agreeing to be featured in *Citywatch Magazine's* series entitled *New and Noteworthy People in Our City*. I enjoyed our interview. Attached is an advance copy of the article, which will be published in our December issue. If you have any questions, you can reach me at the e-mail address above, or you can call me at 555-0189. Sincerely, Alberto

Mai Wu can often be seen sipping coffee early in the morning at a small café near her office in downtown Chicago. "I like to use the time to focus my thoughts before I start my day," says Wu. Recently appointed vice president of Wilkerson Beverage Company, this notable resident transferred from the firm's office in Amsterdam to its main headquarters in Chicago. While in Amsterdam, Wu was marketing director of Wilkerson's European division. Before Wu worked in Taipei. that. She graduated from a university in Sydney with a degree in business.

Routinely working 16-hour days, the confident entrepreneur savors her quiet moments in the coffee shop. "I love this job," she confesses, "even though it's sometimes very difficult, and I love this city. It's a beautiful city, and the people are friendly."

- **181.** What city is the subject of *Citywatch Magazine*?
  - (A) Sydney
  - (B) Amsterdam
  - (C) Chicago
  - (D) Taipei
- 182. What is the purpose of the article?
  - (A) To profile a local businessperson
  - (B) To report on an increase in tourism
  - (C) To describe a local business event
  - (D) To discuss the opening of a new café
- 183. What is Ms. Wu's current position?
  - (A) Coffee shop owner
  - (B) Marketing director
  - (C) Business journalist
  - (D) Corporate executive

- **184.** What is indicated about the Wilkerson Beverage Company?
  - (A) It plans to market new products in December.
  - (B) It operates offices in multiple cities.
  - (C) It has an opening for a vice president.
  - (D) It produces a line of coffee drinks.
- 185. What does Ms. Wu say about her job?
  - (A) It is temporary.
  - (B) It is challenging.
  - (C) It requires a lot of travel.
  - (D) It pays well.

Questions 186-190 refer to the following press release and e-mail.

SEOUL, South Korea, March 15—On Monday, Seoul-based Jupiter Corporation announced it is opening a new automobile manufacturing plant in Daejeon. Sales of its newest four-door sedan, the Flame, have been increasing at a dramatic rate since the car model's release in February of last year. According to a Jupiter Corporation spokesperson, sales of other cars produced by Jupiter Corporation are also at an all-time high. Jupiter expects the new factory will be able to meet consumer demand without any difficulty. The plant is anticipated to be in operation by late June, and the grand opening celebration is scheduled for July 5.

To:	Ja-Hoon Lee <jhlee@jupiterco.com></jhlee@jupiterco.com>	
From:	Robin Bertolli <rbertolli@jupiterco.com></rbertolli@jupiterco.com>	
Date:	March 17	
Subject:	Press release	

Dear Ja-Hoon,

I just read the press release, and I wanted to let you know that you're doing an excellent job as spokesperson for the company.

We're almost ready to start our advertising campaign in South America. The tentative schedule for the campaign hasn't changed very much, but I would like to brief you on the plan before your next press conference. I'll send you the documents later this week. Also, I'll be in Rio de Janeiro for the next few months, so e-mail is probably the fastest way for us to communicate with each other after I get there. I look forward to seeing you in Daejeon for the grand opening.

Sincerely, Robin

- 186. What is the subject of the press release?
  - (A) An increase in car advertisements
  - (B) A decline in consumer confidence
  - (C) The building of a car parking garage
  - (D) The planned opening of a new factory
- **187.** What is indicated about Jupiter Corporation?
  - (A) It will release a new car model next year.
  - (B) Its headquarters are in Seoul.
  - (C) It has received several customer complaints.
  - (D) Its sales have remained steady.
- 188. Who is Ja-Hoon Lee?
  - (A) A corporate spokesperson
  - (B) A factory employee
  - (C) An advertising manager
  - (D) An automobile salesperson

- **189.** What will Robin Bertolli probably send Ja-Hoon Lee?
  - (A) A schedule for the grand opening of a factory
  - (B) A report of the company's quarterly sales
  - (C) A summary of an advertising campaign
  - (D) A document containing construction plans
- 190. When does Robin Bertolli expect to see Ja-Hoon Lee?
  - (A) In February
  - (B) In March
  - (C) In June
  - (D) In July

TEST 7

#### Questions 191-195 refer to the following e-mail and survey.

To:	E-Mail Message Klara Wagner <kwagner@clearnet.net></kwagner@clearnet.net>	
From:	Front Desk <reservations@persimmonroyalhotel.com></reservations@persimmonroyalhotel.com>	
Subject:	Reservation confirmation	
Date:	September 25	

Thank you for choosing Persimmon Royal Hotel in Bangkok. This e-mail is to confirm your reservation for November 15-22. Your confirmation number is KW27-40118.

While you stay with us, we hope that you will try Elan, our award-winning restaurant featuring the culinary talents of chef Niwat Parnpradub, and Waterworks, our poolside café. If you would like to explore Bangkok, our concierge service is more than happy to recommend tourist activities and book you a table at any restaurant.

After your stay, please fill out a customer satisfaction survey that is available in each room and on our Web site. We will send you a voucher for one free night at any of our hotel locations, including Sapporo and Melbourne. For a complete listing of locations and information about our grand opening in Macau, please visit our Web site.

If you have any questions or concerns, please contact us at +66 2 555 8657.

The Persimmon Royal Hotel Front Desk

## Persimmon Royal Hotel Customer Satisfaction Survey

Name <u>Klara Wagner</u> Where did you stay? Persimmon Royal Hotel in Bangkok

	Excellent	Good	Average	Below Average	Poor
Menu variety				X	
Quality of service			×		
Quality of room			X		
Housekeeping service		×			
Hospitality of staff	X				

#### Comments and Questions

This was my first visit to your hotel in Bangkok, although I have stayed at the hotel's other locations while on business. I am usually satisfied with the accommodations and services. However, this particular time I was charged three times for poolside snacks that I did not order. In fact, I did not eat at the hotel at all during my stay; I only ate at Bai Makrut and Café Galanga, which are both restaurants outside of the hotel. I pointed this out to the desk clerk, and the situation was quickly resolved.

As for my voucher, I would like to ask if the coupon will be valid at your future location. Your Web site indicates that the grand opening is scheduled for February, and I have to go to a conference there in March.

- **191.** What is the purpose of the e-mail?
  - (A) To reserve a table at a hotel restaurant
  - (B) To inquire about hotel rates
  - (C) To confirm a hotel reservation
  - (D) To inform a hotel employee of a problem
- **192.** What is NOT one of Ms. Wagner's opinions about the hotel?
  - (A) The quality of the housekeeping is good.
  - (B) The variety of menu options is below average.
  - (C) The quality of customer service is average.
  - (D) The hospitality of the staff is average.
- 193. What is indicated about Ms. Wagner?
  - (A) She has stayed at several Persimmon Royal locations.
  - (B) She feels the hotel restaurants are expensive.
  - (C) She will soon travel to Bangkok for business.
  - (D) She received a bill in the mail from the hotel.

- **194.** What restaurant mistakenly charged Ms. Wagner?
  - (A) Bai Makrut
  - (B) Café Galanga
  - (C) Waterworks
  - (D) Elan
- **195.** In March, where will Ms. Wagner attend a conference?
  - (A) In Bangkok
  - (B) In Macau
  - (C) In Sapporo
  - (D) In Melbourne

#### Questions 196-200 refer to the following letter and order form.

Gala Theatre Company

Dear Valued Member:

Thank you for your support of the Gala Theatre Company. Not only do your donations help us to provide the community with quality arts and music programs but they also make you eligible for discounts and special events.

Please join us at the Peyton Street Theatre as we proudly present the world premiere of *The Sun Princess*, a comic musical by Claude Jones. The delightful show is conducted by Akira Murata and stars England's most prominent vocalist, Margo Schmidt, in an entertaining role as the witty Princess.

As a member and sponsor of the Gala Theatre Company, you are invited to a special performance for members only on Thursday, June 17 at 7:30 P.M. Members at the Patron level and above will receive two free tickets.

Show Date	Show Time	Ticket Prices		
		Member	Nonmember	Student
Thursday, June 17	7:30 P.M.	£12		
Friday, June 18	8:00 P.M.	£18	£23	£ 12
Saturday, June 19	8:00 P.M.	£20	£25	£12
Sunday, June 20	7:00 P.M.	£18	£23	£10

Be the first to see what is sure to become a masterpiece. To reserve your tickets, fill out the order form below and send it to:

Gala Theatre Company 175 Marbury Drive London, EC5 3GP

We look forward to seeing you there!

Sincerely, Mariama Abdalla

Mariama Abdalla Gala Theatre Company President

Membership account number:       654KJ         Performance date:       June 17       June 18       June 19       June 20         Price per ticket:       £12         Number of tickets:       2
Price per ticket: £12
~
Number of tickets: 2
Total: £24
Name: Hemant Bhatia
Address: 13 Kings Road, London, SE23 7NW
E-mail: hbhatia@biginternet.com

- 196. What is suggested about The Sun Princess?
  - (A) It was written by Akira Murata.
  - (B) It will be Margo Schmidt's first role.
  - (C) It has received positive reviews from critics.
  - (D) It will be performed for the first time on June 17.
- **197.** What is NOT suggested about the Gala Theatre Company in the letter?
  - (A) It accepts donations from people in the community.
  - (B) It offers reduced ticket prices to members.
  - (C) It organizes lecture tours on the arts.
  - (D) It hosts special performances for members.
- **198.** In the letter, the word "prominent" in paragraph 2, line 3, is closest in meaning to
  - (A) famous
  - (B) noticeable
  - (C) protruding
  - (D) obvious

- **199.** On what day will Mr. Bhatia attend the performance?
  - (A) Thursday
  - (B) Friday
  - (C) Saturday
  - (D) Sunday
- 200. What type of ticket is Mr. Bhatia ordering?
  - (A) Patron
  - (B) Student
  - (C) Member
  - (D) Nonmember



# TEST 8

## LISTENING TEST

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

# PART 1

**Directions:** For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.

Example

Sample Answer

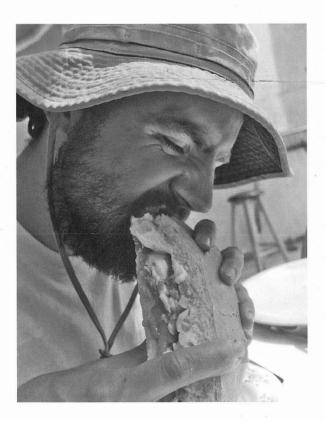


Statement (C), "They're standing near the table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.

1.

2.





GO ON TO THE NEXT PAGE

103

1





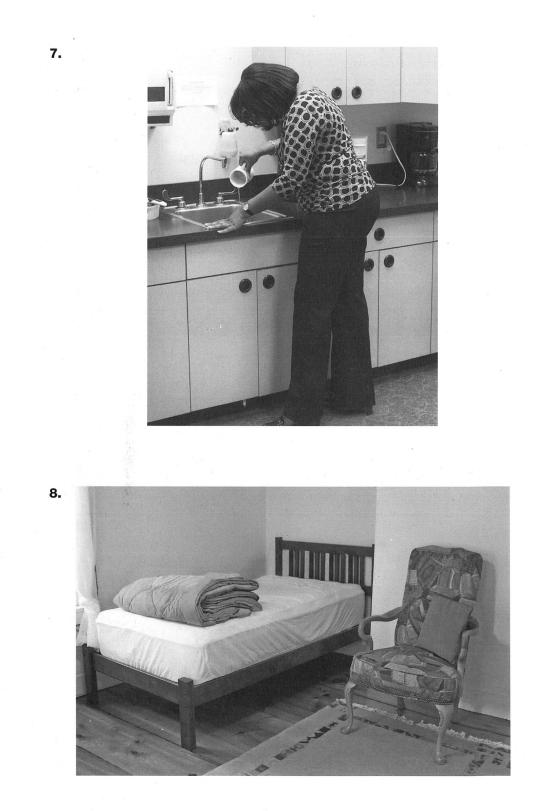




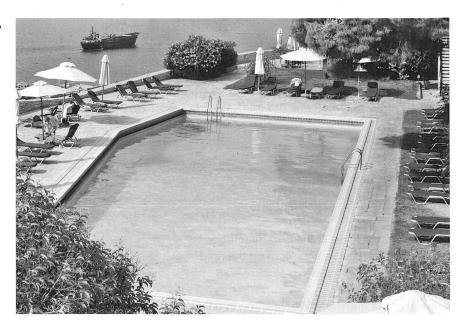
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TEST 8



9.





TEST 8

### PART 2

**Directions:** You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

Sample Answer

#### Example

You will hear: Where is the meeting room?

You will also hear: (A) To meet the new director. (B) It's the first room on the right. (C) Yes, at two o'clock.

The best response to the question "Where is the meeting room?" is choice (B), "It's the first room on the right," so (B) is the correct answer. You should mark answer (B) on your answer sheet.

Mark your answer on your answer sheet.
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26. Mark your answer on your answer sheet.

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# PART 3

**Directions:** You will hear some conversations between two people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

- 41. Where does the conversation most likely take place?
  - (A) In a car repair shop
  - (B) At a train station
  - (C) In a classroom
  - (D) At a box office
- 42. What does the woman say she has done?
  - (A) Checked a schedule
  - (B) Prepared a presentation
  - (C) Ordered some parts
  - (D) Reserved some tickets
- 43. Why is the man pleased?
  - (A) A friend has offered to help him.
  - (B) The cost was reasonable.
  - (C) Tickets are still available.
  - (D) He expects to arrive on time.

- 44. Who most likely is the woman?
  - (A) A receptionist
  - (B) A writer
  - (C) A travel agent
  - (D) A doctor
- **45.** What is the man planning to do in the afternoon?
  - (A) Attend a show
  - (B) See some patients
  - (C) Meet a client
  - (D) Shop for books
- 46. What does the man request?
  - (A) An updated bill
  - (B) A new appointment time
  - (C) A second opinion
  - (D) A ride to work

- 47. Where most likely are the speakers?
  - (A) In an appliance store
  - (B) In a paint store
  - (C) In a clothing store
  - (D) In a shoe store
- 48. What is wrong with the man's purchase?
  - (A) The size
  - (B) The color
  - (C) The style
  - (D) The quality
- 49. What does the woman offer to do?
  - (A) Speak to her manager
  - (B) Contact another store
  - (C) Show the man another item
  - (D) Make a delivery
- 50. What does the man want to do?
  - (A) Finish a report
  - (B) Meet with a client
  - (C) Place an order
  - (D) Make some photocopies
- 51. What is the problem?
  - (A) A meeting has been canceled.
  - (B) Some equipment is broken.
  - (C) A copier is out of paper.
  - (D) A manager is not available.
- 52. What will the man probably do next?
  - (A) Pack some boxes
  - (B) Get in touch with a coworker
  - (C) Reschedule a presentation
  - (D) Call a repair person

- 53. What type of business is the woman calling?
  - (A) A bookstore
  - (B) A newspaper
  - (C) A repair shop
  - (D) A furniture factory
- 54. Who is the woman?
  - (A) A business owner
  - (B) A newspaper reporter
  - (C) A receptionist
  - (D) A history teacher
- 55. What problem does the woman mention?
  - (A) An item was not delivered.
  - (B) A product is no longer available.
  - (C) Some streets were closed.
  - (D) Some information was incorrect.
- 56. What is the man preparing?
  - (A) A sales plan
  - (B) A research proposal
  - (C) A client invoice
  - (D) A financial summary
- 57. What does the woman say she will do?
  - (A) Confirm an appointment
  - (B) Prepare a presentation
  - (C) Deliver a document
  - (D) Speak with the president
- 58. What does the man plan to do tomorrow?
  - (A) Attend a meeting
  - (B) Telephone a colleague
  - (C) Send a package
  - (D) Request some information

- (A) Renting a facility
- (B) Finding an address
- (C) Ordering food
- (D) Choosing certificates
- 60. Where will the event take place?
  - (A) In an art museum
  - (B) In a grocery store
  - (C) In a restaurant
  - (D) In an office lobby
- 61. What will the woman send the man?
  - (A) A price list
  - (B) A delivery schedule
  - (C) Driving directions
  - (D) Product samples
- 62. What is the woman asking about?
  - (A) A real estate listing
  - (B) A day trip
  - (C) A concert schedule
  - (D) A building location
- 63. Why is the woman in Rome?
  - (A) To attend a conference
  - (B) To purchase some property
  - (C) To write music reviews
  - (D) To open a business
- 64. What does the woman say she will do this afternoon?
  - (A) Check into a hotel
  - (B) Pay for an item by cash
  - (C) Take a taxi to the office
  - (D) Confirm some plans

- 65. Why is the woman asking for assistance?
  - (A) She cannot locate an office.
  - (B) She did not bring her passport.
  - (C) She cannot open a door.
  - (D) She was not given an address.
- 66. What did Wendrell & Associates send the woman?
  - (A) A security pass
  - (B) A customer survey
  - (C) A meeting agenda
  - (D) A floor plan
- 67. What will happen at 7:00 P.M.?
  - (A) A repair person will arrive.
  - (B) A security alarm will be activated.
  - (C) A meeting will begin.
  - (D) An entrance will be closed.
- 68. What is suggested about the new floor tiles?
  - (A) Their price is reasonable.
  - (B) Their design is attractive.
  - (C) They are very durable.
  - (D) They are lightweight.
- 69. What does the man say about the past few months?
  - (A) He has coordinated a project.
  - (B) He has made plans to move.
  - (C) He has had many deadlines.
  - (D) He has conducted several interviews.
- 70. What area does the man work in?
  - (A) Product development
  - (B) Accounting
  - (C) Human resources
  - (D) Public relations

# PART 4

**Directions:** You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

- 71. What type of business is being advertised?
  - (A) A movie theater
  - (B) A fitness center
  - (C) An electronics store
  - (D) A photography studio
- 72. What will happen on Friday?
  - (A) A special offer will end.
  - (B) A product will be introduced.
  - (C) A program will change.
  - (D) A demonstration will be held.
- 73. What are available free of charge?
  - (A) Refreshments
  - (B) Digital prints
  - (C) Camera bags
  - (D) Program guides

- 74. What type of class is the woman interested in?
  - (A) Studio art
  - (B) Interior design
  - (C) Public speaking
  - (D) Computer programming
- 75. How did the woman hear about the class?
  - (A) It was recommended by a coworker.
  - (B) It was featured in a newspaper article.
  - (C) She saw an advertisement at work.
  - (D) She has taken the course before.
- 76. What information does the woman request?
  - (A) The date the class will start
  - (B) The name of the instructor
  - (C) The cost of each session
  - (D) The location of the school

FEST 8

- 77. What does Fiesta Railways plan to do in March?
  - (A) Add more frequent service
  - (B) Provide more comfortable seating
  - (C) Offer weekend discounts
  - (D) Update a Web site
- **78.** What is mentioned about the cost of traveling with Fiesta Railways?
  - (A) It has recently been reduced.
  - (B) It is cheaper than air travel.
  - (C) It is discounted for large groups.
  - (D) It varies by seating choice.
- 79. Why are listeners directed to the company Web site?
  - (A) To buy tickets
  - (B) To view revised schedules
  - (C) To see a map of routes
  - (D) To register for travel advisories
- 80. Where most likely does the speaker work?
  - (A) At a marketing firm
  - (B) At a store
  - (C) At a university
  - (D) At a library
- 81. Why is the speaker calling?
  - (A) To schedule a guest speaker
  - (B) To announce a colleague's arrival
  - (C) To check on an employment application
  - (D) To request help with a hiring process
- 82. What has already been prepared?
  - (A) A list of questions
  - (B) A meeting room
  - (C) A book shipment
  - (D) An assignment schedule

- 83. Who most likely are the listeners?
  - (A) Journalists
  - (B) Athletes
  - (C) Factory workers
  - (D) Security officers
- 84. How long will the project last?
  - (A) For one week
  - (B) For two weeks
  - (C) For one month
  - (D) For two months
- 85. What are listeners asked to do?
  - (A) Park their cars in a different area
  - (B) Discuss changes with the director
  - (C) E-mail their questions to an official
  - (D) Use an alternate type of transportation
- 86. What does the speaker say about the park?
  - (A) It is very large.
  - (B) It is being landscaped.
  - (C) It is next to a supermarket.
  - (D) It is within walking distance.
- 87. According to the speaker, what feature is Mr. Hopkins looking for?
  - (A) A large kitchen
  - (B) An updated security system
  - (C) A separate dining room
  - (D) A parking garage
- 88. Why does the speaker suggest acting quickly?
  - (A) Renovations are almost complete.
  - (B) The property may not remain available.
  - (C) A price increase is expected.
  - (D) Some furniture is being moved.

- 89. What area of business does the speaker work in?
  - (A) Travel
  - (B) Advertising
  - (C) Construction
  - (D) Financial services
- 90. What is the speaker announcing?
  - (A) The appointment of a new president
  - (B) The addition of a new branch office
  - (C) A change to a meeting agenda
  - (D) The launch of a new product line
- **91.** According to the speaker, why should employees speak to their managers?
  - (A) To discuss travel procedures
  - (B) To receive project updates
  - (C) To sign up for a tour
  - (D) To get information about a job
- 92. Who is the speaker?
  - (A) A chef
  - (B) A contest judge
  - (C) A reporter
  - (D) A historian
- **93.** According to the speaker, what makes this event special for Jay Okada?
  - (A) It is his first international competition.
  - (B) It is being catered by his company.
  - (C) He will introduce a new line of cooking equipment.
  - (D) He will present one of the awards.
- 94. What will listeners hear next?
  - (A) A broadcast of an awards ceremony
  - (B) Contest rules and regulations
  - (C) Details about this year's participants
  - (D) The historical background of an event

- 95. What is the main purpose of the talk?
  - (A) To explain conference details
  - (B) To promote a recent book
  - (C) To announce a schedule change
  - (D) To introduce an award winner
- 96. What is the topic of the event?
  - (A) Procedures for hospital workers
  - (B) Modern publishing techniques
  - (C) Methods for growing plants
  - (D) Food preparation processes
- 97. What does the speaker say will happen at lunchtime?
  - (A) Meal tickets will be accepted.
  - (B) The cafeteria will stay open longer.
  - (C) An author will be signing books.
  - (D) A demonstration will take place.
- 98. What is the news broadcast about?
  - (A) An upcoming concert
  - (B) Plans for a movie project
  - (C) The opening of a theater
  - (D) A music school for children
- 99. Who is Ryan Davison?
  - (A) A business executive
  - (B) An actor
  - (C) A school principal
  - (D) A banker
- 100. What has Mindy Marva agreed to do?
  - (A) Be a consultant on a movie
  - (B) Provide financing for a project
  - (C) Hold a press conference
  - (D) Teach school classes

# **READING TEST**

In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed.

You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

## PART 5

**Directions:** A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

- 101. The new-product development meeting will be held either in Room 402 ------ in Room 501.
  - (A) or
  - (B) and
  - (C) not
  - (D) but
- **102.** The restaurant will ------ for two days later this month for remodeling.
  - (A) hold
  - (B) build
  - (C) close
  - (D) invite
- 103. The advertising budget is divided -----among the three divisions in the marketing department.
  - (A) equal
  - (B) equals
  - (C) equality
  - (D) equally

- **104.** Mr. Fullham's investments in small start-up companies have doubled ------ value in just over five years.
  - (A) they
  - (B) their
  - (C) them
  - (D) themselves
- **105.** Printer cartridges can be found in the supply cabinet ------ the file folders.
  - (A) at
  - (B) from
  - (C) with
  - (D) along
- **106.** Solar power is being heavily promoted as a clean and ------ source of energy.
  - (A) renew
  - (B) renews
  - (C) renewal
  - (D) renewable

- (A) belonged
- (B) practiced
- (C) received
- (D) arrived
- **108.** Mr. Montrose's ------ in his job search has resulted in employment offers from three companies.
  - (A) persist
  - (B) persisted
  - (C) persistently
  - (D) persistence
- 109. Ms. Vialobos has reported that the new mobile telephones are the lightest ------ to be purchased by the department.
  - (A) ever
  - (B) before
  - (C) quite
  - (D) well
- **110.** Orders ------ the weight limit are subject to additional shipping fees.
  - (A) exceed
  - (B) exceeded
  - (C) exceeding
  - (D) excessive
- Mr. Wong will travel to the management seminar in Singapore on ------.
  - (A) he
  - (B) himself
  - (C) him
  - (D) his own
- 112. According to an informal survey, the sales goal set by the management team seems ------ to most of the staff.
  - (A) realist
  - (B) realism
  - (C) realistic
  - (D) realistically

- **113.** Because the packaging machines ------ break down on the assembly line, factory officials have decided to replace them.
  - (A) repeat
  - (B) repeatedly
  - (C) repeated
  - (D) repetition
- 114. Workers are ------ against entering the laboratory without protective clothing and masks.
  - (A) cautious
  - (B) caution
  - (C) cautiously
  - (D) cautioned

- 115. Ms. Gupta wishes to ------ the terms of her employment contract before signing it.
  - (A) deprive
  - (B) respond
  - (C) modify
  - (D) assure
- **116.** Highway 140 is not ----- by Exit 2A due to road construction.
  - (A) occupied
  - (B) accessible
  - (C) exposed
  - (D) possible
- 117. Mr. Thomas and Ms. Vasquez ------ to work together on the market research project.
  - (A) assigned
  - (B) assigning
  - (C) will assign
  - (D) have been assigned
- 118. Because of its ------ for outstanding customer service, Mei's Hair Salon is the most popular business of its kind in the area.
  - (A) approval
  - (B) estimation
  - (C) probability
  - (D) reputation

- 119. Market researchers reported that customers were most impressed ------ the Vestra Coffeemaker's delayed-start function.
  - (A) by
  - (B) beyond
  - (C) for
  - (D) since
- 120. By the time the magazine article on home security devices ----- on the newsstands, the pricing information was already outdated.
  - (A) appears
  - (B) appeared
  - (C) will appear
  - (D) appearing
- 121. After December 13 customers will be asked to place their orders online ----- use the mailorder form.
  - (A) so as
  - (B) in case
  - (C) rather than
  - (D) provided that
- **122.** Bylar Corporate Furnishings is the ------ officefurniture vendor for several of the area's largest corporations.
  - (A) prefer
  - (B) preferred
  - (C) preference
  - (D) preferential
- 123. Science Gadgets, Inc., supports every product it sells ------ and will gladly offer a refund for any purchase a customer is dissatisfied with.
  - (A) conclusively
  - (B) factually
  - (C) unconditionally
  - (D) steadily
- 124. A quarterly survey ------ by *Car Trade* magazine shows that customers prefer fuelefficiency over size or price when purchasing a new automobile.
  - (A) performed
  - (B) performs
  - (C) had performed
  - (D) to perform

- 125. Ferrelli Steel has ------ in talks with Montag Fabrics to purchase part of its manufacturing business.
  - (A) involved
  - (B) engaged
  - (C) demonstrated
  - (D) maintained
- 126. Patent laws guarantee that Halperin Engineering, Inc., has ------ rights to the technology it developed for robotic surgical devices.
  - (A) responsible
  - (B) feasible
  - (C) manufactured
  - (D) exclusive
- 127. The Culver Award is given annually to an individual or organization that demonstrates ------ in the field of public transportation.
  - (A) innovate
  - (B) innovation
  - (C) innovative
  - (D) innovatively
- 128. ------ its main competitor, the ergonomic chair offered by Well Designs is lightweight and comes in a variety of colors.
  - (A) In contrast to
  - (B) By way of
  - (C) Instead of
  - (D) So as
- 129. Several ------ have been made to the layout of Banham Library's Web site.
  - (A) revisions
  - (B) processes
  - (C) considerations
  - (D) concepts
- 130. The Parks and Recreation Department is meeting to discuss what ------ the extensive sewer work will have for the outdoor summer concert series in Evergreen Park.
  - (A) implicated
  - (B) implicate
  - (C) implications
  - (D) implicating

- 131. Guests are asked to register at the front desk ------ entering the main lobby.
  - (A) upon
  - (B) about
  - (C) in order to
  - (D) whoever
- **132.** Mr. Tomita was pleased that Ms. Arai was ------ to adjust her schedule at the last minute in order to revise the financial report.
  - (A) busy
  - (B) willing
  - (C) changed
  - (D) timely
- 133. There is a ------ to the number of people that can take the cable car to the top of the mountain.
  - (A) limit
  - (B) container
  - (C) presence
  - (D) restraint
- 134. ------ the search committee offers Doctor Rao the position of Professor of Sociology will depend on a vote of its members.
  - (A) Whether
  - (B) After
  - (C) Although
  - (D) Until
- 135. It is widely believed by medical practitioners that a nutritious, well-balanced diet increases energy and -----.
  - (A) alert
  - (B) alerts
  - (C) alerted
  - (D) alertness

- **136.** Management believes that stagnant sales of the Pondhopper luggage line is a result of the ------ advertising campaign that was launched last guarter.
  - (A) inadequate
  - (B) rare
  - (C) intended
  - (D) trained
- **137.** The number of visitors to the Hannaford Museum of History has ------ to exceed the goal set for this year.
  - (A) often
  - (B) always
  - (C) yet
  - (D) sometimes
- 138. The MNS Railroad's most ------ passenger route runs through the White Mountain region and the Still River valley.
  - (A) picture
  - (B) pictures
  - (C) picturing
  - (D) picturesque
- 139. The store ------ charged Ms. Han's credit card twice for the same purchase but quickly corrected its error.
  - (A) uniformly
  - (B) potentially
  - (C) inadvertently
  - (D) functionally
- **140.** Due to a rise in revenue, the Easthampton town council has decided to increase ------ for community programs that have not traditionally received much financial support.
  - (A) preservation
  - (B) sharing
  - (C) appraisal
  - (D) funding

# PART 6

**Directions:** Read the texts that follow. A word or phrase is missing in some of the sentences. Four answer choices are given below each of the sentences. Select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

#### Questions 141-143 refer to the following letter.

Dear Ms. Novotna,	
On Sunday, January 12, the Farber City Office of Workforce	Development an all-day career-
	141. (A) has been holding (B) will be holding (C) holds (D) held
development seminar for members of the community. A gro advise you on to succeed in some of today's most rea	
142. (A) if (B) easily (C) manner (D) how	
The seminar costs \$55 for a single participant or \$90 for two are interested, contact the Office of Workforce Developmen sure to do it soon. There are a number of spots availa	t at 303-555-0194 to register but make
143. (A) limited (B) random (C) substantial (D) growing	
Sincerely, Jamal Watkinson Farber City Office of Workforce Development	

October 30

Dear Professor Kimmel,

The *Bird Biology Quarterly* has received your paper "The Evolution of Avian Wingspans," and we are pleased to announce that it has been selected to appear in our spring edition. We received over 100 submissions, and yours was ------ along with 12 others.

144. (A) chosen (B) assigned (C) impressed (D) initialized

Enclosed with this ------ letter is the confirmation that you will need to sign in order for us to publish

145. (A) accept

- (B) accepts
  - (C) acceptably
  - (D) acceptance

your paper. Please note that it should be returned to our offices no later than December 1.

We look ----- to hearing from you soon.

146. (A) clearly

- (B) fairly
- (C) forward
- (D) about

Sincerely, Thomas Wright, Editor *Bird Biology Quarterly* 

Every spring for the last decade, the Aslette Bicycle Race has been held to raise money ------147. (A) for (B) to (C) of (D) on the local Aslette Park Foundation. On Sunday, April 17, over 200 individuals ------ in the event. 148. (A) are participating (B) will participate (C) participate (D) participated Before the end of the race, local residents had contributed over 2000 euros, more than in any previous year, and more money continues to pour in. Oliver Davies, president of the foundation, would like to thank all community members for their generous ------ and support. To find out more about 149. (A) influences (B) expectations (C) donations (D) confirmations the Aslette Park Foundation, or to sign up to take part in other fund-raising events, go to www.asletteparkfoundation.co.ie.

Questions 150-152 refer to the following e-mail.

To: Adams, Finn From: Gold, Francis Sent: Friday, August 15 Subject: Computer workstations	
Dear Finn,	
As you know, we have eight sales department employees who are on Monday. I want to verify	
150. (A) retiring	
(B) starting	
(C) calling	
(D) trying	
that the IT department is prepared to provide them with computers.	
They will be in training from Monday to Thursday, and then on Friday they will start answering calls in the call center. The computers must be ready for use by Friday, so it would be a great help if you could have all of set up by Thursday morning.	ł
151. (A) them	
(B) their	
(C) which	
(D) whose	
Thank you for your assistance. Please let me know if you will need any additional resources to complete this	
152. (A) offer	
(B) registration	
(C) construction	
(D) task	
Francis Gold	
Human Resources	
Ext. 998	

٦

Questions 153-154 refer to the following schedule.

	New Administrative Employee Training
	Monday, August 7
	Tour of Packaging Facility
:00-9:30 А.М.	Meet in cafeteria; continental breakfast will be provided.
:30 А.М.	Shuttle bus leaves for packaging facility.
<b>0:00-10:20</b> А.М.	Tom Miller, Vice President of Operations, discusses facility goals and recent improvements.
<b>):20-10:3</b> 0 А.М.	Meet with tour guides (all guides are experienced facility employees).
D:30-11:15 А.М.	Group A: Visit publishing area. Group B: Visit distribution center.
	Group C: Visit packaging area (protective gear required).
:15 A.M. <b>-12:00 noon</b>	Group A: Visit distribution center.
	Group B: Visit packaging area (protective gear required). Group C: Visit publishing area.
2:00 noon-1:00 P.M.	Lunch with Anna Towers, Coordinator of Packaging Activities.
0 <b>0-1:45</b> р.м.	Group A: Visit packaging area (protective gear required).
	Group B: Visit publishing area.
	Group C: Visit distribution center.
45-2:30 р.м.	Panel discussion with directors of packaging, publishing,
	and distribution.
30 р.м.	Shuttle bus returns to administrative offices.

- **153.** What are new administrative employees scheduled to do?
  - (A) Distribute mail to the administrative offices
  - (B) Visit a company facility
  - (C) Discuss their jobs with Mr. Miller
  - (D) Guide customers around the company
- **154.** When will group A go to the distribution area?
  - (A) From 10:20 A.M. to 10:30 A.M.
  - (B) From 10:30 A.M. to 11:15 A.M.
  - (C) From 11:15 A.M. to 12:00 noon
  - (D) From 1:00 P.M. to 1:45 P.M.

Questions 155-157 refer to the following e-mail message.

From:	Lettore Books Online [order-info@lettorebooks.com]
To:	Andrea Polokov [apolokov@amail.com]
Subject:	Order Confirmation

Dear Andrea Polokov:

This is to inform you that we are in receipt of your order placed on December 2.

Your order confirmation number is YB-145970. Should you have any questions regarding your order, you will be asked to refer to this number.

Two of the titles you requested are currently in stock; these materials should ship within 1-3 days. However, the video title is on backorder. We expect that it should be available and shipped to you within the next 3 weeks. When your order is shipped, you will receive an e-mail detailing the date and method of shipment as well as the estimated delivery date.

For your convenience, you can track the status of your order online by visiting your account link at http://www.lettorebooks.com/acctinfo/login. There you can track shipment status, review estimated delivery dates, cancel unshipped items, and contact customer service 24 hours a day.

You can also call our customer service number at 1-800-555-2346. Service representatives are available Monday through Friday from 8:00 A.M. until 5:00 P.M.

Thank you once again for shopping with us.

Sincerely, Lettore Books Online

- 155. What does this e-mail confirm?
  - (A) An order is being processed.
  - (B) A delivery method has been changed.
  - (C) An item has been discontinued.
  - (D) A shipment has been sent.
- **156.** What information are customers asked to have available if they have questions about their orders?
  - (A) A delivery address
  - (B) A confirmation number
  - (C) Shipping details
  - (D) A credit card number

- **157.** What is NOT listed as a service available through the account link?
  - (A) Stopping shipment of an item
  - (B) Returning merchandise
  - (C) Tracking delivery status
  - (D) Contacting customer service

#### GOLDEN VALLEY UNIVERSITY CAMPANALE DISTINGUISHED LECTURER SERIES

Golden Valley University is committed to the personal growth of all faculty, staff, and students through discussion and debate in a scholarly community. We hope that this year's Campanale Distinguished Lecturer Series, named in honor of Golden Valley's former president Jackie Campanale, will stimulate and energize the Golden Valley community.

#### Tuesday, February 15 Dr. Ada N. Chamberlain Professor of art history

Dr. Ada N. Chamberlain will lecture about the commercial art market in seventeenthcentury Holland. Author of the prize-winning book *Rembrandt and the Art of Portraiture*, Dr. Chamberlain is a professor of art history at Packard University.

#### Tuesday, April 18

Mr. Alvin Hewing Poet and Author

Mr. Alvin Hewing will read from one of his latest collections, *Someday: New and Selected Poems.* Mr. Hewing is the author of ten books of poetry. He holds a master's degree in comparative literature from a major university in France.

#### Tuesday, May 2

#### Dr. Charles Kenyon Professor of astronomy

Amazing new developments in astronomy have begun to show us the origins of the universe and what may be its fate. Dr. Kenyon, who earned his Ph.D. from Stewart University, is a professor of astronomy at Roget College.

# **158.** What is the main purpose of the lecture series?

- (A) To aid in the personal development of members of the university community
- (B) To explore current issues in a particular field of study
- (C) To generate interest in the university with residents in surrounding areas
- (D) To settle an ongoing debate among university scholars
- 159. Who will read aloud selections from a book?
  - (A) Jackie Campanale
  - (B) Ada Chamberlain
  - (C) Alvin Hewing
  - (D) Charles Kenyon

# 160. Which topic will NOT be addressed in the lecture series?

- (A) Contemporary poetry
- (B) French literature
- (C) The history of Dutch art
- (D) The beginning of the universe

Questions 161-162 refer to the following advertisement.

#### **ECI Printing, Inc.**

Specializing in printing for small businesses for over 40 years

- Letterheads
   Envelopes
   Flyers
   Business cards
   Business forms
- Labels
   Folders
   Brochures
   Signs & posters
   Newsletters

#### We offer a full range of promotional products:

hats T-shirts sweatshirts key chains magnets and much more

Allow our graphic-design specialists to develop a logo for you!

Black & white and color copying at the lowest prices, guaranteed . . . next-day service available

#### Two convenient locations to serve you:

Levering Hill 116 S. Klein Rd. (754) 555-3352 Newport Plaza 1577 Kings Highway (533) 555-8622

#### Monday-Friday 8:00 A.M.-6:00 P.M. e-mail: eci@vortex.com

#### Visit our Web site at www.eci.com

2월 동안간 수업 동안가 수업가 수업 동안가 운영공가 운영공가 운영

- 161. Who are the main customers of ECI Printing?
  - (A) Chain stores
  - (B) Private individuals
  - (C) Universities
  - (D) Small businesses

- 162. What service is NOT offered by ECI Printing?
  - (A) Photograph developing
  - (B) Newsletter printing
  - (C) Graphic design
  - (D) Photocopying

From:Julia Chen [j.chen@sanderson.com]To:Sanderson Staff-LakewoodSubject:Fitness-at-Work Program

You've probably heard about the new fitness-at-work program initiated by the head office to encourage us to incorporate some exercise into our daily work routine. Sandra Maxwell of personnel has taken on responsibility for the fitness-at-work program at the Lakewood facility. She has nominated me to set up a walking group, to be known as Walk at Work. We are lucky to work in a beautiful area surrounded by parks, so what better place to take a walk?

Walk at Work will meet during the lunch break, beginning next Monday. The aim is to walk together along the footpaths for at least twenty minutes. There will be two walks each day, one at 12:30 P.M., led by me, and the second at 1:00 P.M., led by Jim Dixon.

This program is fully supported by Sanderson Associates, which has arranged for all staff who enroll in Walk at Work to receive a ten percent discount on membership at Lakewood Fitness Center, a state-of-the-art fitness complex with gyms, a swimming pool, and exercise classes.

We think this is a great idea, and we hope you will too, so why not join us? You can e-mail me or just meet us at the main entrance on Monday at 12:30 P.M. or 1:00 P.M.

Happy walking! Julia Chen

- 163. Who asked Ms. Chen to organize the walking group?
  - (A) Lakewood Recreation Department
  - (B) Sandra Maxwell
  - (C) Jim Dixon
  - (D) The management of Lakewood Fitness Center
- **164.** What benefit is offered to employees who join Walk at Work?
  - (A) They can attend swimming classes free of charge.
  - (B) They will receive a bonus at the end of the year.
  - (C) They will be able to take a longer lunch break.
  - (D) They can save money at a local exercise center.

- 165. Who is Jim Dixon?
  - (A) He is a representative of Lakewood Fitness Center.
  - (B) He is one of the leaders of Walk at Work.
  - (C) He is head of the personnel department.
  - (D) He is a gardener at Lakewood Parks.

#### Questions 166-169 refer to the following letter.

#### June 8

Ms. Eunice Cha Project Leader B.S. Consultants 10-EE Central City Building Bangalore 560 097 India

Dear Ms. Cha:

I very much enjoyed your talk at the International Conference on Public Architecture in Mumbai. I especially appreciated your assessment of the competing demands of function, budget, and public expectations on municipal projects.

Our firm has recently been awarded the contract for the design of a large public swimming facility here in Singapore, and I think that our staff would be most interested in your remarks. It would provide useful discussion points for us as we plan and execute the project.

Would it be possible to obtain a copy of your speech and reproduce twenty copies for our internal use only? We would not distribute any part of it outside the company without first obtaining permission from you, nor would we include any part of it in any of our presentations to external bodies without your permission and without acknowledgement of you as the author.

It might be that you have plans to publish the material in some form in a journal or trade magazine. If that is the case, I understand that you would not want to release it to us. In that event, would you please inform me when and where it will be published?

Thank you very much for your consideration and for a superb presentation.

Sincerely,

David Wong

David Wong President Wong Architecture, Pty. Ltd.

- **166.** What can be inferred about Mr. Wong?
  - (A) He attended a presentation given by Ms. Cha.
  - (B) He is seeking employees for his architecture firm.
  - (C) He would like to submit an article for publication.
  - (D) He wants to purchase a subscription to a trade journal.
- 167. What is Mr. Wong's company working on?
  - (A) Giving a public presentation
  - (B) Planning an awards ceremony
  - (C) The construction of a new conference center
  - (D) The design of a swimming pool

- 168. What is Mr. Wong requesting?
  - (A) The opportunity to bid on a contract
  - (B) Copies of published project design plans
  - (C) Permission to distribute information to his colleagues
  - (D) A review of a municipal annual budget
- **169.** The word "trade" in paragraph 4, line 1, is closest in meaning to
  - (A) exchange
  - (B) diligence
  - (C) industry
  - (D) substitute

Questions 170-173 refer to the following document.

#### Unadilla Fence and Supply, Inc. 3220 Rt. 7 East, Unadilla, NY 13849 1-800-555-4344 Sales – Installation – Repairs **Residential – Industrial** All Types of Fencing Landscape Supplies – Sheds – Outdoor Furniture Home Phone Proposal submitted to 607-555-1327 Manesh Goyal Job Location Street West on Rt. 7 to County Line Rd. Left after one 78 Chippewa Trail mile to Arapaho Trail. Left onto Chippewa Trail. City and State Unadilla, NY

We hereby submit specifications and estimates for the furnishing and installation of the following:

Take down and remove 20 sections of 3-rail fence with attached wire mesh. Install approximately 205 feet of 4-foot-high fence with regular posts. 26 fence sections, 4-foot gates. Top of fence to be as level as possible.

Customer responsible for determining property lines and location of fence, clearing fence line, and obtaining permits.

We hereby propose to furnish labor and materials in accordance with the above specifications for the sum of *Three Thousand Eight Hundred and Ninety dollars (\$3,890).* 50 percent deposit required. Balance due upon completion.

This proposal may be withdrawn by Unadilla Fence and Supply if not accepted within 30 days.

- 170. What type of document is this?
  - (A) An advertisement
  - (B) A proposal
  - (C) A work schedule
  - (D) An order form
- 171. What kind of work is being discussed?
  - (A) Replacement of a fence
  - (B) Installation of a patio
  - (C) Lawn maintenance
  - (D) Furniture repair

- 172. What is NOT stated in the document?
  - (A) The terms may no longer apply after 30 days.
  - (B) The total amount must be paid in advance.
  - (C) The customer must get permits for the work.
  - (D) The materials are included in the price.
- **173.** The word "balance" in paragraph 4, line 3 is closest in meaning to
  - (A) deficit
  - (B) remainder
  - (C) resource
  - (D) supply

Questions 174-176 refer to the following letter.

# INTELICOM Kingston, Ontario October 22 Ms. Susan Newman 320 Victoria Street Toronto, Ontario M5H 3N2 Dear Ms. Newman: This is to confirm that the completed forms from your pre-employment health assessment have now been received. Therefore, I confirm that you will be able to start employment with INTELICOM as an interim administrative assistant in the research department on October 30. The terms and conditions of your appointment are as follows: Salary: Actual salary \$22,000 per year (based on \$44,000 a year full time). Working Pattern: Working commitment is 50 percent of full time. This equates to 128 days to be scheduled as agreed with the head of the research department and is inclusive of 6 days of annual leave. Duration of Service: One year. Payment of Salary: Please complete a bank authorization form (enclosed) and bring it, together with proof of identity, to the payroll office (fourth floor, Connaught Building) as soon as possible. Please sign and date the duplicate copy of this agreement and mail it back to me by October 25. Only when the signed document is received in this office will a contract exist between you and INTELICOM according to the conditions set out above. We look forward to having you with us at INTELICOM. Yours sincerely, Ms. R.A. Palerno Ms. R. A. Palermo Director of Human Resource Management **ENDORSEMENT** I have received the original of this letter dated October 22 and accept the appointment on the terms and conditions specified.

Signature: \_\_\_\_

Date: \_

(Ms. Susan Newman)

- **174.** According to the letter, what has Ms. Newman already done?
  - (A) She has visited the payroll office.
  - (B) She has had a health checkup.
  - (C) She has signed a contract.
  - (D) She has submitted some research.
- 175. When will Ms. Newman start work?
  - (A) On October 10
  - (B) On October 22
  - (C) On October 25
  - (D) On October 30

- 176. What is NOT indicated in the letter?
  - (A) A part-time position is being offered to Ms. Newman.
  - (B) The contract will take effect as soon as Ms. Newman signs it.
  - (C) Ms. Newman will be entitled to six days of vacation each year.
  - (D) Ms. Newman's appointment will be for a limited period.

Questions 177-180 refer to the following article.

### **NEW TRENDS IN RETAILING**

In past years retailers in North America have sounded a consistent theme: Bigger is better. Superstores increased in number and spread rapidly, often at the expense of smaller, family-owned retail stores. Today these superstores are more than 50 percent larger than in the 1980's and can be over 30,000 square meters in size.

But small retail stores are now making a comeback. Many of the largest retailers have begun experimenting with small-store formats. Rather than operating the small stores as separate outlets, though, the companies are managing all the stores in an area together as a closely knit network. By distributing small outlets throughout an area, a retailer can guarantee that one of them will almost always be closer to a given shopper than the superstore at the edge of town. Moreover, small stores are often located within walking distance of public transportation, and, once inside, customers can easily find the products they are looking for.

One advantage of the big stores has been the variety of products they are able to carry because they are so large. One way that has been found to increase variety in small stores is to use electronic kiosks for online shopping. Although the number of products in the stores is small, there are enough actual items to inform customers about the range and quality of products. Customers are then offered computer access to a Web site that provides the full product line.

With regard to costs, small stores that are managed as networks have become as inexpensive to operate as superstores. By combining the orders of these stores, for instance, retailers can take advantage of the full-truckload delivery price rather than incur the higher cost of partial truckload deliveries.

- **177.** What is implied about the kind of stores preferred by customers in North America?
  - (A) They have many products made by the same manufacturer.
  - (B) They have many sales during the year.
  - (C) They carry many different kinds of products.
  - (D) They sell famous brands of electronics equipment.
- **178.** What does the author indicate about superstores in the 1980's?
  - (A) They were more expensive than smaller retail stores.
  - (B) There were 30,000 of them in the country.
  - (C) They were not very profitable.
  - (D) They were much smaller than they are now.

- **179.** What is NOT stated in the article about stores with an electronic kiosk?
  - (A) They offer a large number of products to the consumer.
  - (B) They provide information about the quality of products.
  - (C) They have a limited inventory on display.
  - (D) They offer good prices on the newest computer models.
- **180.** According to the article, what would cause costs to rise for small retailers?
  - (A) Being managed in a network
  - (B) Receiving deliveries only on the weekends
  - (C) Using delivery trucks that are only partly full
  - (D) Combining their orders with those of superstores

Questions 181-185 refer to the following recipe and letter.

#### APPLE AND CELERY SALAD

100ml mayonnaise
50g chopped fresh cilantro leaves
50ml fresh lemon juice
8 celery stalks
6 crisp red apples

Whisk together mayonnaise, cilantro, and lemon juice in a small bowl until combined. Add salt and pepper to taste. Cut celery and apple into pieces. Toss together celery, apple, and dressing.

Total preparation time: 5 minutes Serves 8 as a side dish.

To: Editors of Eat Right Magazine

As a long-time subscriber to *Eat Right Magazine*, I have frequently sampled your recipes and must credit you with some excellent results. Your recent April-May issue was, as always, packed with healthy, delicious meals, many of which I have already prepared at home.

Several days ago, however, I attempted to make the apple and celery salad from the recipe on page 57 of the magazine in the Healthy, Quick, and Easy section. While the salad was flavorful, I was not satisfied with the recipe for two reasons. First, it should be noted that a salad containing 100ml of mayonnaise, to be divided among eight servings, is not particularly healthy. I was surprised to find a recipe with so much mayonnaise in an *Eat Right* recipe. Second, while the directions suggested that five minutes' preparation time was sufficient, I found the time to be underestimated by quite a bit. Finely slicing so much celery and so many apples was quite time consuming and certainly took longer than five minutes. You might adjust this assessment when you publish this recipe in the future.

I look forward to receiving the next issue of *Eat Right Magazine*, and I hope that it will contain more of the simple, nutritious recipes that I have come to expect.

Sincerely,

#### Francesca Bertolini

Francesca Bertolini

- **181.** According to the recipe, what should be done first?
  - (A) The apples should be peeled.
  - (B) The mayonnaise, cilantro, and lemon juice should be mixed.
  - (C) The celery should be chopped.
  - (D) The salt and pepper should be measured.
- 182. How many servings does this recipe make?
  - (A) Four
  - (B) Five
  - (C) Six
  - (D) Eight
- 183. Who is Francesca Bertolini?
  - (A) A subscriber to Eat Right Magazine
  - (B) A magazine editor
  - (C) A restaurant chef
  - (D) A writer at Eat Right Magazine

- **184.** What surprised Ms. Bertolini about the salad recipe?
  - (A) Its directions were difficult to follow.
  - (B) It did not taste good.
  - (C) It was to be divided among eight people.
  - (D) It contained too much mayonnaise.
- 185. What does Ms. Bertolini suggest?
  - (A) Printing an apology in the next issue of the magazine
  - (B) Omitting mayonnaise from the recipe
  - (C) Modifying the stated preparation time of the recipe
  - (D) Verifying ingredients with an editor before publication

Questions 186-190 refer to the following notice and billing statement.

## Estimated Bills

Although we try to read your gas meter every month, there are times when we simply cannot. We may not be able to access it if there is no one at your home to let us in. Weather conditions sometimes make it unsafe for meter readers to do their job. And meters do occasionally malfunction, making an accurate reading impossible.

When your meter is not actually read, you will receive an estimated bill. The estimate is based on weather trends and how much energy you have used in the past. When we are unable to get an actual meter reading, you will see the word "estimated" printed next to the meter reading on your bill.

**Estimates can be avoided** if you send us a reading that you have taken yourself. Here are two ways to help prevent an estimated bill.

**Call us with your meter reading at 1-800-555-1991.** The best time to call is one day before your scheduled meter-reading day. (Your meter-reading date appears on page one of your Newtown Gas Company bill.)

Go to our Web site at www.newtowngasco.com/meter to send us your meter reading. Send your reading at least one day before your scheduled meter-reading day.

If you use either of these two methods to provide us with your reading, you will see the words "customer reading" next to the reading on your bill. If your meter readings have been estimated for four straight months, you must call us with your meter reading.

#### **NEWTOWN NATURAL GAS COMPANY**

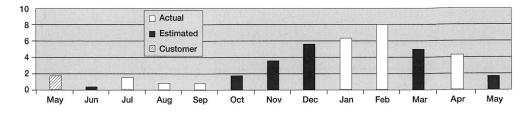
Monthly statement – May Account number 52 526 70 Saurabh Khan 80 Mount Street Vancouver, Canada

#### Usage - Meter 1546774

Actual readingApril 20Customer readingMay 19

133 therms 49 therms Account Summary Payment received April 30 \$145.76 Total amount due June 7 \$57.74

Average daily gas use (in therms)



Please mail your payment to **Newtown Natural Gas Company**, P.O. Box 388, Vancouver, Canada. Your next meter reading is scheduled for June 18.

- **186.** What is NOT mentioned as a reason for an estimated bill?
  - (A) No one was at home to answer the door.
  - (B) Bad weather prevented a meter reading.
  - (C) No appointment was made for a meter to be read.
  - (D) The meter was not working properly.
- **187.** According to the notice, how does Newtown Gas estimate the amount of gas used?
  - (A) By checking records of a customer's previous gas usage
  - (B) By taking the average home usage for the month
  - (C) By adding a fixed amount to the past month's usage
  - (D) By determining gas usage at neighboring homes
- **188.** When did a Newtown Gas employee last read Saurabh Khan's meter?
  - (A) In February
  - (B) In March
  - (C) In April
  - (D) In May

- 189. What did Mr. Khan do in May?
  - (A) He made an appointment for an actual reading.
  - (B) He provided Newtown Gas with his meter reading.
  - (C) He stayed at home on the scheduled meter-reading day.
  - (D) He paid a bill based on an actual reading.
- 190. When is Mr. Khan's next meter reading?
  - (A) On April 20
  - (B) On May 19
  - (C) On June 7
  - (D) On June 18

#### Questions 191-195 refer to the following letter and document.

96 Rumbold Street Ayresford Hampshire W13 1PW May 19

Jetline Claims Office Jetline UK Limited 35 Manchester Road London EC2 3HD

Dear Sir or Madam:

I am writing with regard to damage to my suitcase incurred during a recent trip to Italy. I was traveling from Milan to Gatwick Airport on Jetline flight JT23 on May 14, and on picking up my suitcase from the baggage claim at Gatwick, I found that the latch was badly damaged and the handle had become detached from the suitcase on one side. I reported this to the Jetline office at Gatwick and completed a property-irregularity form.

I have had the suitcase looked at by a local luggage retailer, Simpsons Limited, to see if they could repair it. They feel that they can only partially repair it (enclosed is a copy of their estimate), and they would suggest a replacement. I would therefore be pleased if you could reimburse me for the cost of a new suitcase as indicated in Simpsons' estimate. Due to the amount of damage to the suitcase, I was unable to travel from the airport by public transport as planned and had to take a taxi. I would also ask you to reimburse me for the taxi fare, which was £45.00.

Yours sincerely,

Richard Jurner

**Richard Turner** 

Simpsons Limited: Retailers of Quality Luggage 43 High Street, Ayresford W4 8RT Tel: 01203 431796

**Estimate of Repair** 

Date: May 17

Item to be repaired:Large dark green cloth suitcase manufactured by Crossleys, Ltd.Nature of repair:Replace damaged latch, reattach handle

Estimated cost: £20.00 (but see note below)

Notes: Although the latch can be replaced, it will not be possible to reattach the handle securely (damage to handle attachment on suitcase body). The cost to replace it with a similar model is £105.00 (Dixons executive suitcase, model X23).

- 191. What is the purpose of the letter?
  - (A) To report some lost property
  - (B) To claim some expenses
  - (C) To complain about a flight
  - (D) To request a copy of a form
- **192.** Why did Mr. Turner take a taxi from the airport?
  - (A) He had missed the last train.
  - (B) He was late for an appointment.
  - (C) He was not feeling well.
  - (D) He could not easily carry his luggage.
- **193.** Why did Mr. Turner go to the Simpsons store?
  - (A) To buy a suitcase
  - (B) To ask for a refund
  - (C) To inquire about repair costs
  - (D) To pay an outstanding bill

- **194.** Which company made the damaged suitcase?
  - (A) Dixons
  - (B) Jetline
  - (C) Simpsons
  - (D) Crossleys
- **195.** Why has Mr. Turner enclosed a document with his letter?
  - (A) To provide an example of a form
  - (B) To show that a suitcase has been repaired
  - (C) To support a request for reimbursement
  - (D) To suggest a store for Jetline to use

Questions 196-200 refer to the following news report and memo.

#### **News Report**

Randolph Chemical announced earlier today the selection of Michelle Brown as its new chief executive officer. Willard Strong, Chairman of the Board of Randolph Chemical, said, "We are delighted to have found someone of Michelle's caliber to lead our organization."

Michelle Brown brings to the table a reputation as a strict cost cutter. Prior to joining Randolph, Dr. Brown was CEO of Popovich Materials, where she reduced expenses by almost a third in her four-year tenure. Dr. Brown has a bachelor's degree in chemistry from Wyler College and a Ph.D. in analytical chemistry from Porter University.

Industry analysts remain skeptical that she can turn around the company's ailing fortunes. After her selection was announced, company stock dropped 1.2 percent in one afternoon.

Randolph Chemical is a global technology-based company that manufactures and distributes plastics, chemicals, and agricultural products. Their search, which took eleven months, was conducted with the aid of Darren Consulting.

Memorandum from: Michelle Brown TO: All Randolph Chemical employees

As you have probably heard, I will be assuming responsibility for leading Randolph Chemical effective Monday morning. I want to take a moment to reaffirm the commitment of Randolph Chemical and of myself as its new head to treating every single employee with the fairness and dignity that he or she deserves.

In the months to come I will be initiating steps to sell off those portions of our business in which we do not have the potential to become industry leaders, leaving us to focus on what we do best. Due to time constraints, we will not be commissioning a new study of all of our holdings. Instead, we will base decisions on current in-house performance figures derived from our ongoing review process.

This is the beginning of a long journey for all of us, one I am proud to say we will make together. I hope to meet as many of you as possible personally, and I urge you to become fully engaged in the process and to contribute your own ideas.

- **196.** What was the subject of the news release by Randolph Chemical?
  - (A) The selection of a new chief executive officer
  - (B) The announcement of a new chairman of the board
  - (C) The merger of Randolph Chemical and Popovich Materials
  - (D) Recent trends in stock prices for chemical companies
- **197.** What is suggested about Randolph Chemical?
  - (A) It is planning to move its main office.
  - (B) It is searching for additional board members.
  - (C) It is experiencing financial problems.
  - (D) It is looking for new products to market.
- 198. What is implied in the memorandum?
  - (A) The company will be doing more work overseas.
  - (B) Dr. Brown has met many of the employees at Randolph Chemical.
  - (C) Some positions in the company may be eliminated.
  - (D) Temporary employees will be offered permanent jobs.

- **199.** Why is Dr. Brown not planning a new study of all of Randolph Chemical holdings?
  - (A) It would be very expensive.
  - (B) It would take too much time.
  - (C) There are not enough employees available to help.
  - (D) Darren Consulting has already completed the study.
- **200.** What was Dr. Brown known for in her previous job that she will probably continue in her new position?
  - (A) Moving into new markets
  - (B) Introducing new products for agricultural use
  - (C) Consulting with experts outside the company
  - (D) Reducing operating costs

# TEST 9

## LISTENING TEST

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

## PART 1

**Directions:** For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.

Example

Sample Answer



Statement (C), "They're standing near the table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.

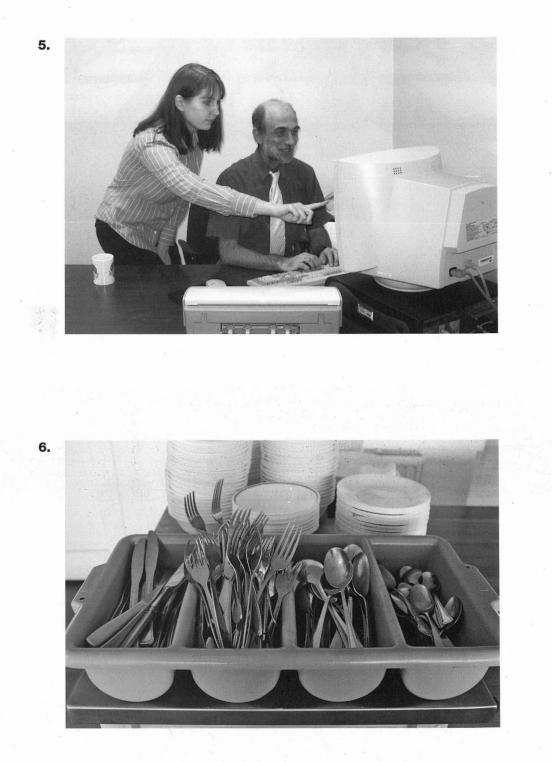




TEST 9



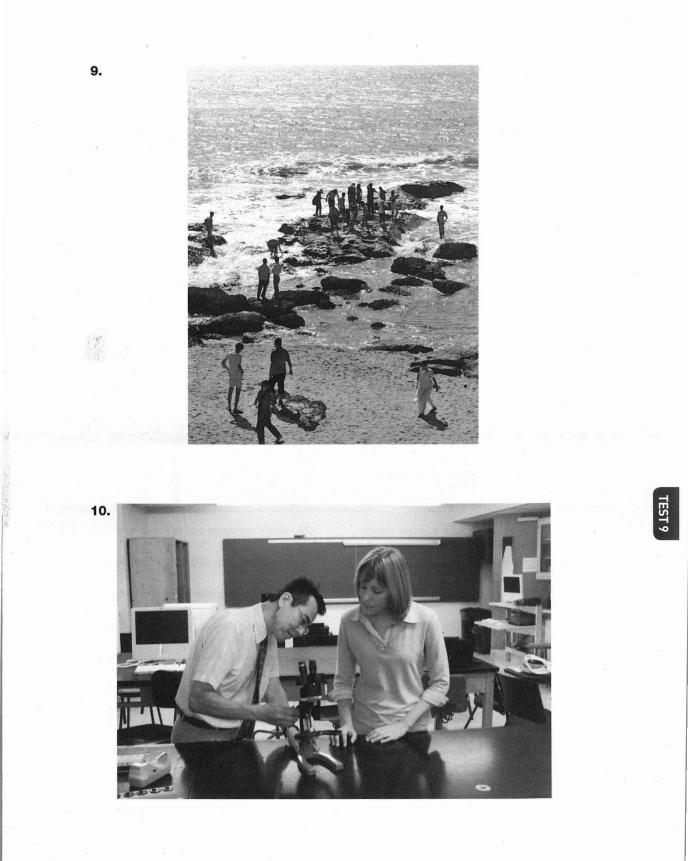




1000 - 20 Min



7.



## PART 2

**Directions:** You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

Sample Answer

#### Example

You will hear: Where is the meeting room?

You will also hear: (A) To meet the new director. (B) It's the first room on the right.

(C) Yes, at two o'clock.

The best response to the question "Where is the meeting room?" is choice (B), "It's the first room on the right," so (B) is the correct answer. You should mark answer (B) on your answer sheet.

Mark your answer on your answer sheet.
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36.	Mark your answer on your answer sheet.
37.	Mark your answer on your answer sheet.
38.	Mark your answer on your answer sheet.
39.	Mark your answer on your answer sheet.
40.	Mark your answer on your answer sheet.

## PART 3

**Directions:** You will hear some conversations between two people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

- **41.** Where most likely does the conversation take place?
  - (A) In a store
  - (B) In a restaurant
  - (C) In a hotel
  - (D) In a doctor's office
- **42.** What is scheduled to happen tomorrow morning?
  - (A) Supplies will be ordered.
  - (B) Carpeting will be installed.
  - (C) Windows will be repaired.
  - (D) A desk will be delivered.

#### 43. Why is the man concerned?

- (A) The work might bother guests.
- (B) The kitchen will temporarily close.
- (C) A delivery will be arriving late.
- (D) A schedule was changed.

- 44. What are the speakers discussing?
  - (A) A television program
  - (B) An office relocation
  - (C) A work deadline
  - (D) A colleague's transfer
- 45. What does the woman plan to do?
  - (A) Contact a coworker
  - (B) Look for a new job
  - (C) Move to another city
  - (D) Join a fitness center
- 46. What has Mike promised to do?
  - (A) Assist with a move
  - (B) Repair some equipment
  - (C) Help with a project
  - (D) Meet with a client

- 47. Where does the conversation most likely take place?
  - (A) In a bookstore
  - (B) In a copy shop
  - (C) In a factory
  - (D) In a classroom
- 48. What is the problem?
  - (A) A price has increased.
  - (B) A product is not available.
  - (C) An item has been misplaced.
  - (D) A machine is out of order.
- 49. What does the woman offer to do?
  - (A) Discount a purchase
  - (B) Call another location
  - (C) Lend the man her textbook
  - (D) Notify the man when an item arrives

- 53. Where most likely does the man work?
  - (A) At a music store
  - (B) At a theater
  - (C) At a sports center
  - (D) At a travel agency
- 54. Why is the man calling?
  - (A) To congratulate a contest winner
  - (B) To announce a special sale
  - (C) To report an additional show time
  - (D) To discuss a travel schedule
- 55. What does the man tell the woman to do?
  - (A) Use a credit card for a purchase
  - (B) Get information on a Web site
  - (C) Bring photo identification
  - (D) Pick up tickets at an office

- 50. Where does the man probably work?
  - (A) At a newspaper office
  - (B) At a post office
  - (C) At a moving company
  - (D) At a flower shop
- 51. What information does the man request?
  - (A) An address
  - (B) A price list
  - (C) An order number
  - (D) A date
- 52. Why will there be an extra fee?
  - (A) Express service is requested.
  - (B) A payment was late.
  - (C) A location is outside the delivery area.
  - (D) Some items were gift wrapped.

- 56. What are the speakers mainly discussing?
  - (A) Advertising strategies
  - (B) Hiring policies
  - (C) Performance evaluations
  - (D) Travel plans
- 57. What is the man unable to find?
  - (A) A vacation brochure
  - (B) A company handbook
  - (C) A résumé
  - (D) An e-mail
- 58. What does the woman offer to do?
  - (A) Write some instructions
  - (B) Send some information
  - (C) Extend a deadline
  - (D) Change some appointments

- 59. What are the speakers planning to do?
  - (A) Meet with some clients
  - (B) Visit a school
  - (C) Study a new culture
  - (D) Attend a conference
- 60. Who is Judy Smith?
  - (A) An education expert
  - (B) A medical specialist
  - (C) A tour guide
  - (D) An office manager
- 61. What will the man do in the spring?
  - (A) Lead a workshop
  - (B) Work at a school
  - (C) Travel overseas
  - (D) Write a research paper
- 62. Who most likely is the man?
  - (A) A politician
  - (B) A designer
  - (C) A journalist
  - (D) An artist
- 63. What does the man plan to do this afternoon?
  - (A) Conduct an interview
  - (B) Attend a community meeting
  - (C) Rehearse a performance
  - (D) Visit an art studio
- 64. What is the woman's concern?
  - (A) She could have the wrong date.
  - (B) She might not be able to find a location.
  - (C) She might have to replace a news story.
  - (D) She may have to rearrange some travel plans.

- 65. What are the speakers discussing?
  - (A) Completing a report
  - (B) Recognizing an employee
  - (C) Reviewing job applications
  - (D) Planning an event
- 66. What should the woman do this week?
  - (A) Make a dinner reservation
  - (B) Change a project due date
  - (C) Submit a form
  - (D) Schedule a meeting
- 67. What does the woman say about Ayesha Patel?
  - (A) She discovered an accounting error.
  - (B) She published an article.
  - (C) She received a promotion.
  - (D) She organized an award ceremony.
- 68. Why is the woman calling?
  - (A) To place an order
  - (B) To request technical assistance
  - (C) To inquire about shipping rates
  - (D) To discuss sales results
- 69. What information does the man request?
  - (A) Sales figures
  - (B) Model numbers
  - (C) A store address
  - (D) Product names
- **70.** What does the man like about the new computer system?
  - (A) It can be updated easily.
  - (B) It has a large storage capacity.
  - (C) It does not take long to install.
  - (D) It processes orders quickly.

## PART 4

**Directions:** You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

- 71. What type of business is DJT?
  - (A) An office-cleaning service
  - (B) An electronics manufacturer
  - (C) A telephone-answering service
  - (D) A shipping and mailing company
- 72. Why would a caller hear the message?
  - (A) The company is currently closed.
  - (B) The business has moved to a new location.
  - (C) The telephone number has changed.
  - (D) All employees are currently busy.
- 73. What are callers with problems asked to do?
  - (A) Leave their telephone number
  - (B) Provide an identification number
  - (C) Go to a store for help

(D) Call a different extension

- 74. Where does the caller probably work?
  - (A) At a travel agency
  - (B) At an airport
  - (C) At a doctor's office
  - (D) At a hotel
- 75. What is the cause of the problem?
  - (A) A tour was canceled.
  - (B) A room is not available.
  - (C) A conference date has changed.
  - (D) A flight was delayed.
- 76. What is Ms. Farino asked to do?
  - (A) Make a new appointment
  - (B) Confirm a conference schedule
  - (C) Provide contact information
  - (D) Use a different method of transportation

- 77. What change does the speaker mention?
  - (A) The luggage compartment has been enlarged.
  - (B) A dining car has been added.
  - (C) Passengers should sit only in assigned seats.
  - (D) A usual stop will be bypassed.
- 78. What is the next stop the train will make?
  - (A) Weston Airport
  - (B) Springfield
  - (C) Willow Junction
  - (D) Riverside
- 79. What does the speaker say about tickets?
  - (A) They should be available for inspection.
  - (B) They have gone up in price.
  - (C) They cannot be purchased on board.
  - (D) They cannot be used for one-way trips.
- 80. What is the main purpose of the talk?
  - (A) To discuss a new travel policy
  - (B) To welcome a company executive
  - (C) To describe a new work schedule
  - (D) To plan a retirement party
- 81. What will Ms. Lee do after the meeting?
  - (A) Contact a designer
  - (B) Make a reservation
  - (C) Review job descriptions
  - (D) Talk to employees
- 82. What will listeners hear about next?
  - (A) International job opportunities
  - (B) Automobile sales
  - (C) A research budget
  - (D) New product designs

- **83.** What type of business is this advertisement for?
  - (A) A newspaper office
  - (B) A radio station
  - (C) A sports arena
  - (D) An employment agency
- 84. What is being advertised?
  - (A) A training program
  - (B) Job openings
  - (C) Weekend sports events
  - (D) A professional conference
- 85. How are listeners asked to respond?
  - (A) By fax
  - (B) By phone
  - (C) Online
  - (D) In person
- 86. What feature of the printer is described?
  - (A) It staples reports automatically.
  - (B) It makes charts larger.
  - (C) It uses four colors of ink.
  - (D) It prints on both sides of a page.
- 87. What is a disadvantage of the feature?
  - (A) It takes training to use.
  - (B) It takes more time to complete a job.
  - (C) It requires special paper.
  - (D) It cannot be used for large jobs.
- 88. What can Patrick help employees to do?
  - (A) Fix a copy machine
  - (B) Purchase software
  - (C) Connect pieces of equipment
  - (D) Order paper

- 89. What is the report about?
  - (A) A public health campaign
  - (B) A cost reduction plan
  - (C) A business merger
  - (D) A new line of food products
- 90. Who is Sandra Latham?
  - (A) A news reporter
  - (B) A corporate executive
  - (C) A chef
  - (D) A banker
- 91. What is scheduled to take place next week?
  - (A) A press conference
  - (B) A sales presentation
  - (C) A restaurant opening
  - (D) A business meeting
- 92. What type of business is being advertised?
  - (A) An arts and crafts store
  - (B) A photography studio
  - (C) An office-supply shop
  - (D) A kitchenware store
- 93. What is promoted in the advertisement?
  - (A) A repair service
  - (B) The convenient locations
  - (C) In-store instruction
  - (D) Gifts for all occasions
- 94. What do all participants receive?
  - (A) An extended warranty
  - (B) Free gift wrapping
  - (C) Monthly e-mail announcements
  - (D) Necessary supplies

- 95. What is the purpose of the telephone message?
  - (A) To announce a meeting cancellation
  - (B) To discuss a missing form
  - (C) To apologize for a late delivery
  - (D) To schedule a job interview
- 96. What is Mr. O'Hara asked to do?
  - (A) Stop by an office
  - (B) Train new employees
  - (C) Send some forms
  - (D) Return a phone call
- 97. Why is the caller concerned?
  - (A) The company may have the wrong address.
  - (B) An order has not been delivered.
  - (C) A paycheck may be delayed.
  - (D) An identification card is missing.
- 98. Who does the speaker congratulate?
  - (A) A planning committee
  - (B) A group of accountants
  - (C) A construction crew
  - (D) The facilities department
- 99. What is the talk mainly about?
  - (A) The extension of a research project
  - (B) The schedule for a construction project
  - (C) Revisions to a budget
  - (D) The expansion of a building
- 100. Who does the speaker introduce?
  - (A) A city official
  - (B) A librarian
  - (C) An architect
  - (D) A researcher

## READING TEST

In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed.

You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

## PART 5

**Directions:** A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

101. Sales department members must obtain

- permission from ------ supervisors before applying for travel reimbursement.
  - (A) they
  - (B) them
  - (C) their
  - (D) theirs
- 102. As an associate in the legal department, it will be Mr. Ishibashi's ------ to review all corporate contracts.
  - (A) symptom
  - (B) responsibility
  - (C) quality
  - (D) discipline
- **103.** We are pleased to offer you a complimentary copy of our ----- magazine, *Office Innovations*.
  - (A) popularly
  - (B) popularity
  - (C) popular
  - (D) popularize

- 104. Although she has been transferred to Mexico City, Ms. Baxter and her former colleagues at the New York branch ------ in contact.
  - (A) remain
  - (B) remains
  - (C) remaining
  - (D) has remained
- 105. One of Mr. Oh's primary duties is the ------ of the corporate food service.
  - (A) manage
  - (B) manages
  - (C) manageable
  - (D) management
- 106. A majority of the customers who completed the survey rated Sasaki mobile phones as -----good or excellent.
  - (A) either
  - (B) both
  - (C) although
  - (D) whether

107. Takeda Electronics has been the area's most ----- energy supplier for more than twenty years.

- (A) relying (B) reliable
- (C) reliability
- (D) reliably
- 108. All interns in the marketing department are encouraged to attend the upcoming ------.
  - (A) subject
  - (B) division
  - (C) workshop
  - (D) plan
- 109. We did not hire additional help because Mr. Danforth has assured us that he can complete the project by -----.
  - (A) him
  - (B) himself
  - (C) his
  - (D) he
- 110. Fewer than ten accounting firms in the country have received the Barstow Award -----excellence in customer service.

.....

- (A) to
- (B) for
- (C) at
- (D) with
- 111. Many of the restaurants in the village open only on weekends ----- the tourist season is over.
  - (A) even
  - (B) once
  - (C) early
  - (D) always
- 112. Tanner Publications is currently seeking a copy editor with previous experience ------ excellent communication skills.
  - (A) such
  - (B) but
  - (C) and
  - (D) unless

- 113. Mi-Sun Park's artwork ----- combines classical elements with modern materials and techniques.
  - (A) skill
  - (B) skilled
  - (C) skillful
  - (D) skillfully
- 114. Due to the ongoing renovations in the lobby, please do not enter the building through the north entrance until you are ----- otherwise.
  - (A) notified

  - (D) searched
- 115. Ms. Reston and Mr. Parnthong were two of the senior partners ----- visited the clients last week.
  - (A) who
  - (B) when
  - (C) what
  - (D) whose
- 116. Silveira & Ogawa Corporation's successful new line of cookware has helped to boost the company's ----- performance this quarter.
  - (A) financial
  - (B) interested
  - (C) available
  - (D) believable
- 117. Before ----- the envelope, please be sure you have enclosed all of the documents listed in your orientation packet.
  - (A) seal
  - (B) sealing
  - (C) is sealed
  - (D) was sealed
- 118. After several unforeseen delays, the manuscript will be ready for publication ------.
  - (A) else
  - (B) already
  - (C) often
  - (D) soon

- - (B) realized
  - (C) achieved

- **119.** Ms. Gupta has earned the ------ not only of her colleagues in the law firm but also of the clients she represents.
  - (A) respect
  - (B) respectable
  - (C) respectably
  - (D) respecting
- **120.** The CEO of Argall Enterprises is expected to
  - ----- a statement to the press later this week.
  - (A) act
  - (B) issue
  - (C) speak
  - (D) reply
- 121. The president of the board objected ------ to several of the conditions listed in the initial contract.
  - (A) strong
  - (B) stronger
  - (C) strongly
  - (D) strength
- 122. Your selection will arrive in seven to ten days and will be followed by ------ deliveries every six weeks.
  - (A) mutual
  - (B) thorough
  - (C) additional
  - (D) momentary
- **123.** A hotel shuttle will be available, but you are also welcome to arrange for your ------ transportation to the conference.
  - (A) any
  - (B) own
  - (C) besides
  - (D) directly
- **124.** The advertising campaign for the new Cool Fizz soft drink will feature flavor ------ price.
  - (A) rather than
  - (B) in the event of
  - (C) except for
  - (D) as for

- **125.** ------ of the shipment should be expected within ten days.
  - (A) Receive
  - (B) Received
  - (C) Receivable
  - (D) Receipt
- 126. Members are a vital part of the Global Musicians' Association, and finding ways to increase membership should be a high ------.
  - (A) basis
  - (B) force
  - (C) direction
  - (D) priority
- 127. After ------ failing to win customer support, Tykon's upgraded software program has been withdrawn from the market.
  - (A) repeat
  - (B) repetition
  - (C) repeated
  - (D) repeatedly
- 128. Ms. Nwokolo is the ideal leader for the project because she has ------ worked in both business management and textile design.
  - (A) yet
  - (B) especially
  - (C) previously
  - (D) ever
- **129.** Because the teams in Beijing and Lisbon must work together closely, e-mail is the ------ method of communication for this project.
  - (A) prefer
  - (B) preferred
  - (C) preferably
  - (D) preference
- **130.** The commission will review the designs for the new industrial center and ------ one to submit to the board of directors.
  - (A) agree
  - (B) operate
  - (C) apply
  - (D) choose

- 131. The technician ------ repairs on the machinery, so production of the X220 will resume when she has finished.
  - (A) making
  - (B) had made
  - (C) will have been made
  - (D) has been making
- **132.** Questions about the exhibit should be directed to Mr. Stanley, the museum's leading ------ on eighteenth-century art.
  - (A) authority
  - (B) station
  - (C) advantage
  - (D) example
- **133.** The security badge needs to be activated ------ the end of the day tomorrow.
  - (A) before
  - (B) under
  - (C) still
  - (D) as
- **134.** Currently, the most ----- task is to finish designing the new corporate logo since no new publications can be printed without it.
  - (A) exclusive
  - (B) enclosed
  - (C) essential
  - (D) eligible
- 135. Construction will begin on the new water park ------ all city permits are authorized.
  - (A) as soon as
  - (B) due to
  - (C) during
  - (D) up to

- **136.** ------ the advice of the board of directors, Mr. Longman did not vote to support the merger.
  - (A) Amid
  - (B) Against
  - (C) Besides
  - (D) Except
- **137.** At the end of next month, executive chef Tracy Nakagawa ------ the kitchen at the Hokulea Café for ten years.
  - (A) has supervised
  - (B) will have supervised
  - (C) had been supervising
  - (D) is supervising
- 138. According to industry experts, it is highly ------ that Aakster Inc. and NT&J Technologies will announce plans to merge in early May.
  - (A) probable
  - (B) confident
  - (C) advisable
  - (D) potential
- **139.** The producers are still waiting for network ------ to broadcast the television show for another year.
  - (A) approved
  - (B) approves
  - (C) approval
  - (D) approvingly
- **140.** Sales of Fonseca electronic equipment have been increasing steadily ------ the past five years.
  - (A) from
  - (B) toward
  - (C) by
  - (D) over

## PART 6

**Directions:** Read the texts that follow. A word or phrase is missing in some of the sentences. Four answer choices are given below each of the sentences. Select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 141-143 refer to the following letter.

Liam Panzer 214 Maple Street Montreal, Quebec H2L 3Y3 May 30	ť					
Dear Mr. Panzer:						
	hank you for your recent purchase of season tickets to the upcoming Gardner Theater Series. So that /e can provide you with regular electronic updates, please make sure we have e-mail address.					
	<b>141.</b> (A) you					
	(B) your					
	(C) yours					
	(D) yourself					
142. (A) mails (B) mailing (C) were mailed (D) will be mail	ed					
Friends Card, which entitles you to many	y, including parking at reduced rates, replacement of					
143.	(A) receipts					
	(B) gains					
	(C) benefits					
	(D) accounts					
lost tickets, and discounts at area restau	urants.					
Sincerely,						
Jorge Rodriguez Vice President, Subscriber Services						

To: Fang Zhou <fzhou@bigstar.net> From: Naveed Rouhani <nrouhani@computerstodaying Subject: Book reviews Date: June 10</nrouhani@computerstodaying </fzhou@bigstar.net>	.net>			
Dear Ms. Zhou:				
The editors of Computers Today are pleased to invite	you to join our list of book reviewers.			
Reviewers one free copy of the book to be reviewer				
144. (A) received	145. (A) Specifically			
(B) to receive	(B) However			
(C) receive	(C) Otherwise			
(D) would have received	(D) Additionally			
affiliations will appear in print alongside their reviews reviews are 600-800 words,				
<b>146.</b> (A) Most				
	(B) All			
(C) Very				
	(D) More			
but some may be 1,000 words or longer. Guidelines for If you are interested in contributing to our publication,				
I look forward to hearing from you.				
Sincerely,				
Naveed Rouhani				
Book Review Editor				

Questions 147-149 refer to the following memo.

To: All Museum Employees From: Natasha Vasilyev					
Renaissance, beginning on June 25. I am	ed art historian Clara Byers will present a four-lecture series entitled Amazing Art of the naissance, beginning on June 25. I am pleased to announce that all employees are eligible to this series, which will culminate in a guided tour to see several masterpieces in the				
147. (A) offer (B) attend (C) lead (D) apply					
McKellen Gallery.					
There is no charge, but all participants mu	e is no charge, but all participants must register in advance, as there is seating.				
	148.	<ul><li>(A) limit</li><li>(B) limits</li><li>(C) limited</li><li>(D) to limit</li></ul>			
Stop by my office to sign up today for this	event.				
<b>149.</b>	<ul><li>(A) remarkable</li><li>(B) costly</li><li>(C) individual</li><li>(D) required</li></ul>				

## Questions 150-152 refer to the following letter.

June 30 Peter Mazzie 14 Wyndmoor Court, Apartment A Edinburgh, EH5 2TU Scotland		
Dear Mr. Mazzie:		
Your subscription to <i>Financial News Weekly</i> will expire on October 30. That's still four months away, but if you before July 21, we will add one extra month to your subscription. All you have to do <b>150.</b> (A) renew (B) renewing (C) had renewed (D) will be renewed		
is complete and return the enclosed card. You do not need to enclose your at this time.		
151. (A) rent		
(B) bill		
(C) résumé		
(D) payment		
We will send you an invoice, and you can send your money later. So mail the card today. You will no miss a copy of <i>Financial News Weekly</i> , and you will receive an extra month for free!		
152. (A) single		
(B) recognized		
(C) treatable		
(D) lonely		
Sincerely,		
Sharon Oakman		
Circulation Manager		

Questions 153-154 refer to the following advertisement.



153. What kind of business is Valentino's Corner?

- (A) A restaurant
- (B) A bakery
- (C) A pottery shop
- (D) A courier service

- **154.** What information does NOT appear in the advertisement?
  - (A) The types of offerings available to the establishment's customers
  - (B) The hours during which the establishment is open
  - (C) How much items cost at the establishment
  - (D) How long the establishment has been in business

Questions 155-157 refer to the following calendar.

## July Community Calendar

#### July 10: Reiman Gardens Art Fair

Reiman Gardens, 10 A.M. to 4 P.M.

The work of over 50 sculptors and designers of garden statues will be on display and for sale to the public. Children's activities are available all day with musical entertainment provided by pianists Donna and David Wilder at 3:00. Free

#### July 14: Ames Municipal Band Concert

Ames Park, 7:30 P.M. The Ames Municipal Band will begin their final month of performances this Thursday. Preconcert entertainment (comedy) begins at 7 P.M. Free

#### July 30: Rick Macon

Stephens Auditorium, 8 P.M.

Singer Rick Macon is coming to the Stephens Auditorium. Macon has sold more than 18 million records worldwide with such hits as "Twilight Song" and "Strangers Forever." Advance tickets will be on sale at Ames Library and Goodall Grocery.

#### **Through August 1: Kite Tales Exhibit**

Pioneer Library, 10 A.M. to 5 P.M.

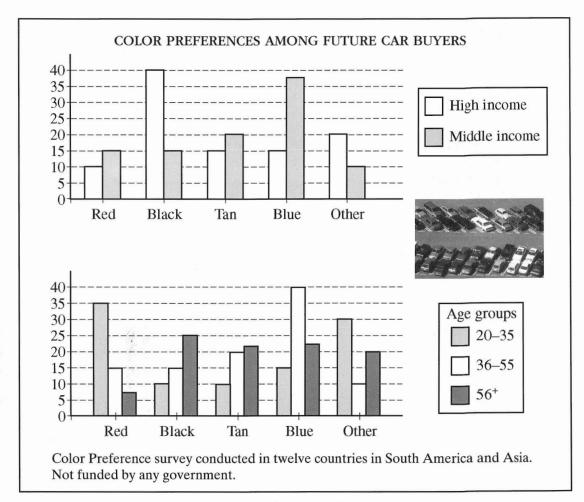
"colorful Kite Tales" is a documentary poster display that provides basic information about how kites work as well as fun historical facts. Free

- **155.** What time does the entertainment at Ames Park begin?
  - (A) At 3:00 P.M.
  - (B) At 4:00 P.M.
  - (C) At 7:00 P.M.
  - (D) At 7:30 P.M.
- 156. Where are posters being exhibited?
  - (A) Pioneer Library
  - (B) Ames Park

.

- (C) Reiman Gardens
- (D) Stephens Auditorium

- 157. Which event is NOT free?
  - (A) The art fair
  - (B) The municipal band concert
  - (C) The Rick Macon concert
  - (D) The kite exhibit



Questions 158-162 refer to the following survey results.

Source: *International Marketing Trends* magazine, reporting on a survey by market research firm Transigo, Ltd. that queried customers on likely colors of future car purchases. Survey conducted among individuals who were planning to purchase a sedan in the next 12 months. Survey respondents were shown photographs of both European and Asian car models.

- 158. Who conducted the survey?
  - (A) A car manufacturer
  - (B) International Marketing Trends magazine
  - (C) A government agency
  - (D) Transigo, Ltd.
- 159. What is indicated about black cars?
  - (A) Affluent individuals strongly preferred black cars.
  - (B) Black is equally favored by all age groups.
  - (C) Men and women bought black cars in equal numbers last year.
  - (D) Black cars are more popular in South America than in Asia.
- **160.** Based on the survey results, what color car should be used in an advertisement aimed at young adults?
  - (A) Black
  - (B) Red
  - (C) Tan
  - (D) Blue

- 161. What was shown to survey participants?
  - (A) Charts of color preference
  - (B) Drawings of car prototypes
  - (C) Pictures of automobiles
  - (D) Magazine advertisements
- **162.** What group of people were included in the survey?
  - (A) Potential car buyers
  - (B) Market researchers
  - (C) Factory employees
  - (D) Car dealers

Questions 163-165 refer to the following form.

Your opinions are important to us improve our service. Please tell us you choose a business for automor Not imp	s how im tive reap	portant e	ach of the	followin	
-	ortont			r from 1-	
Deles 1	ortani			Very	important
Price 1	2	3	4	5	6
Convenient Location 1	(2)	) 3	4	5	6
Experienced Mechanics 1	2	3	4	5	6
Courteous Office Staff 1	2	3	4	5	6
Did our staff:					
Clearly explain the work your vehi	cle need	ed?		No	XYes
Treat you politely and with respect	?			No	Yes X
Accurately estimate the amount of	time the	work wo	ould take?	No	YesX
Tell you the cost before repairing your vehicle?			No	YesX	
Comments					
I'm not sure I understand what	<u>at was v</u>	<u>rong wi</u>	th the c	ar, but t	the mechanics were
able to fix it quickly and easily	y. The p	orice wa	s reason	able, too	o. But it would be

- **163.** What does the customer consider unimportant when choosing a repair service?
  - (A) The location of the company
  - (B) The respect shown by the employees
  - (C) The experience of the company's mechanics
  - (D) The price of the company's services
- **164.** With which aspect of the service was the customer NOT satisfied?
  - (A) The cost of the necessary parts
  - (B) The amount of information given about the repair work
  - (C) The amount of time needed to make the repairs
  - (D) The politeness of the employees

- 165. What is suggested about the customer?
  - (A) The customer has been to the repair service more than once.
  - (B) The customer will not do business with Frank's Auto Repair again.
  - (C) The customer was satisfied with the repair costs.
  - (D) The customer knew what the problem was with the car.

•

Questions 166-169 refer to the following memo.

## MEMORANDUM

DATE: January 28 TO: Building M community FROM: Janis Ting, Director of the Office Space Committee SUBJECT: Jay Voon Auditorium Renovation

We wanted to alert you to the fact that the renovation of the Jay Voon Auditorium, the first phase of a two-phase project, will begin in mid-February. The second phase, reconstruction of the first-floor offices adjacent to the auditorium, could begin as early as August, with an intended completion date of late November. A project of this scope, in such a central location, will necessarily cause a certain degree of disruption to our community, and every effort will be made to minimize this disruption. Plans have already been made to provide alternative venues during renovation; for those of you who anticipate needing to schedule events for these alternative venues, inform Lidia Ibrahim(ext. 3372, librahim@m.galleries.com) as soon as possible.

Should these time lines change in any way as this work progresses, we will keep the community informed.

We greatly appreciate your patience as we continue to enhance our facilities.

- 166. Why was the memo written?
  - (A) To announce alternative venues
  - (B) To warn about possible disruptions
  - (C) To revise the schedule for a project
  - (D) To inform employees about new staff
- **167.** What does the second phase of the renovation involve?
  - (A) Adding another floor
  - (B) Reconstructing office space
  - (C) Centralizing event facilities
  - (D) Upgrading an adjacent building

- **168.** When is the project expected to be completed?
  - (A) In January
  - (B) In February
  - (C) In August
  - (D) In November
- **169.** What should people who want to reserve a large space do?
  - (A) E-mail Janis Ting
  - (B) Contact Lidia Ibrahim
  - (C) Complete the new forms
  - (D) Fill out an online application

Questions 170-173 refer to the following notice.

# ANNOUNCING...

### A Talk by Ami Wibowo, Chief Curator of Mustika Museum

Date & Time: February 2, 10:00 am-12 noon Location: Mustika Museum, Conference Room J1 Kramat Raya 81, Jakarta

**Bio:** Ami Wibowo has been the chief curator of the Mustika Museum, the oldest museum of Indonesian art and artifacts, since 1987. She holds a Master of Arts degree from Surabaya University and has been promoting the country's culture and heritage since 1971. She is cochair of the National Heritage Commission and currently serves as the chair of the ASEAN Culture Foundation. She also started the annual Pan-Indonesian Art Conference in Jakarta.

Under her leadership, Mustika Museum has developed several award-winning services, ranging from the "Museums as Classrooms" program to international exhibits such as "Masks of the Java Seas" and "A Transcultural Mosaic," showcasing artifacts from the permanent collection. Her most recent exhibit is "Hornbills and Dragons," which is receiving overwhelmingly positive reviews in New York.

Ms. Wibowo is frequently featured in art journals and on radio and television talk shows. Among her many publications is the international best seller, *Postcards from the Far East.* 

For more information, please call the Ministry of Culture at 555-3003 and speak to Benny Sutrisno.

- 170. What is the purpose of the notice?
  - (A) To advertise an event
  - (B) To announce a new exhibit
  - (C) To publicize a new museum
  - (D) To remind participants about a trip
- **171.** Which of the following is NOT an international exhibition?
  - (A) Hornbills and Dragons
  - (B) Masks of the Java Seas
  - (C) A Transcultural Mosaic
  - (D) Museums as Classrooms

- 172. Where will Ami Wibowo be speaking?
  - (A) At Mustika Museum
  - (B) At the Pan-Indonesian Art Conference
  - (C) At Surabaya University
  - (D) At the Ministry of Culture
- **173.** What is one of Ami Wibowo's achievements?
  - (A) She is the founder of Mustika Museum.
  - (B) She wrote Postcards from the Far East.
  - (C) She is a professor at Surabaya University.
  - (D) She started a broadcasting company.

Questions 174-175 refer to the following memo.

#### Memo To: All employees From: Marsha Gray, Business Manager Date: October 5 Subject: copy machines A copying machine has been placed next to the staff lounge. You may use it to copy tour brochures, ticket information, customer itineraries, and reservation confirmations. You can find extra paper in the supply room. Do not allow customers to use the machine. If you have to make more than 25 photocopies, please use the high-speed copier located on the second floor. In any case, you should make your own copies and not ask the administrative assistants to do it. Should a copy machine require repair or maintenance, please contact Trish Leslie in the accounting office (555-1664, extension 470) and she will notify the manufacturer.

- 174. What kind of company does Marsha Gray most likely work for?
  - (A) A computer company
  - (B) A copy machine manufacturer
  - (C) An accounting firm
  - (D) A travel agency

- 175. Who should employees notify if one of the copiers needs service?
  - (A) The copier manufacturer
  - (B) An administrative assistant
  - (C) Trish Leslie
  - (D) Marsha Gray

# TEST 9

#### Questions 176-177 refer to the following e-mail message.

From:	National Parks Visitors Bureau
То:	ECSmith@eastcoast.net
Subject:	Correction to Newsletter
Date:	Аид 5, 5:44 а.м.

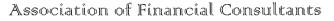
A correction has been made to the August issue of our *National Parks Newsletter*. The North Mountain Views Rails to Trails package – combining two nights at the High Point Lodge, a half-day guided tour, one night at the Trail's End Inn, and two tickets on the Scenic Shores Railroad – was listed incorrectly in the newsletter as \$295. The actual price per person for this package is \$529 plus tax and is based on double occupancy.

In addition, please note that Lake Zephyr Sports and Culture offer is valid only at the Hidden Cove Resort Hotel. Prices are for two adults, and the package includes breakfast and dinner for three days. Each additional adult with pay \$222; for an additional child, the extra cost is \$202.

We apologize for any inconvenience.

The National Parks Visitors Bureau

- **176.** What error was included in the August newsletter?
  - (A) Trip dates were inaccurate.
  - (B) A tourist area was incorrectly described.
  - (C) A quoted price was wrong.
  - (D) The name of a hotel was misspelled.
- **177.** What limit is placed on the Lake Zephyr offer?
  - (A) It is available only in August.
  - (B) It applies to only one hotel.
  - (C) Children are not allowed on the trip.
  - (D) Meals are not included in the price.



Boca Raton, FL 33429 Telephone: 1-561-555-8286 Fax: 1-561-555-8287 www.afincon.com

Suzette Bowman 1492 Oak Drive Silver Spring, MD 20902

January 15

Dear Ms. Bowman:

You recently received an informational packet concerning the upcoming Association of Financial Consultants conference. I need to clarify the charges for existing members. The cover letter that I enclosed with your conference booklet should have included the sentence, "If you are not AFC member, please submit \$35 for your membership." As you have already paid this year's membership dues, you do not need to send the \$35 listed on the conference registration form. Please forgive the mistake. When you return your registration form, please write "already a current member" on it. However, you will still need to enclose the \$50 conference fee and \$275 for your room and banquet meal no later than February 10.

If you have any other questions, please feel free to contact me. The best way is to e-mail me at jeffhorne@afincon.com, but if necessary, you may also leave me a message at 1-561-555-8286, extension 432, and I will get back to you as quickly as possible.

Sincerely,

Jeff Horne

Jeff Horne Membership Coordinator

#### **178.** What is the main purpose of the letter?

- (A) To ask for a payment
- (B) To explain an error
- (C) To discuss a conference
- (D) To answer a question
- **179.** How much does it cost to belong to the AFC?
  - (A) \$10
  - (B) \$35
  - (C) \$50
  - (D) \$75

- **180.** How does Mr. Home prefer to be contacted?
  - (A) By phone
  - (B) By fax
  - (C) By mail
  - (D) By e-mail

#### Questions 181-185 refer to the following letter and newspaper article.

Cape Town, July 15

Dear Mr. Wyman,

We are happy to inform you that Neorela Electronics has been named a finalist in this year's Commerce&Technology Review Awards. Neorela Electronics, whose entry you submitted on June 20, was selected from among 1,500 contestants.

You are invited to attend the awards ceremony on August 15 at the Kenstovich Hotel in Cape Town. Please note that for accommodation and scheduling purposes, we need a response to this invitation by August 1 indicating whether or not you will attend the ceremony.

I look forward to hearing from you.

Best regards,

Jill Hanover

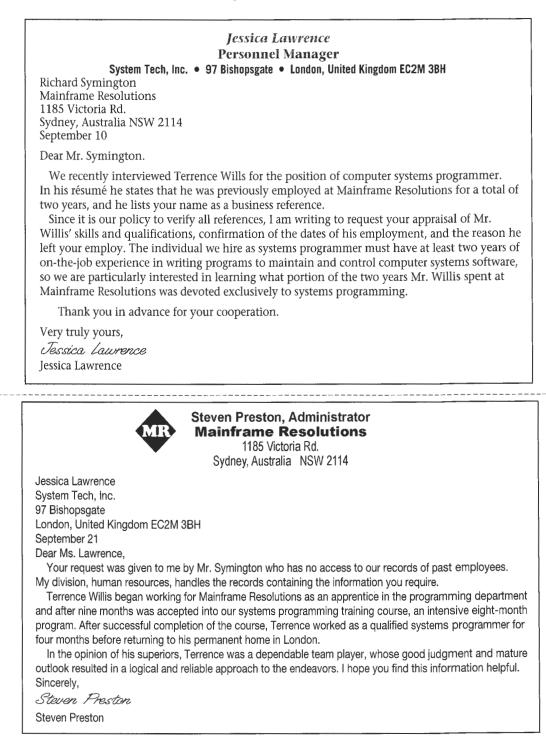
Jill Hanover

Two Kimberley-based companies have been awarded this year's Commerce & Technology Review Awards. Neorela Electronics and Alfane Systems won in the Best Innovation and Best Technology categories, respectively. Winners in fifteen categories, including Best Debut and Best Employer, were announced last Sunday during the annual awards ceremony known as the Comtech Gala at the Kenstovich Hotel in Cape Town. The Commerce & Technology Review Awards is a national business awards program honoring excellence in the workplace and in business activities. Neorela Electronic and Alfane Systems specialize in the production of high-tech household equipment. The former is known for its quality air-conditioning systems, and the latter focuses on new solutions in antitheft alarm equipment. Other companies honored at the gala include renowned producer of kitchen appliances Dessem, and Replicomp, a leader in computer software. This year's awards for Neorela and Alfane mark a change in this and other similar events, whose judges had not nominated small businesses before.

- **181.** What is Mr. Wyman asked to do?
  - (A) Distribute a schedule within his company
  - (B) Confirm his participation in an event
  - (C) Submit an entry for consideration
  - (D) Pay for his accommodation
- 182. When was the Comtech Gala held?
  - (A) On June 20
  - (B) On July 15
  - (C) On August 1
  - (D) On August 15
- 183. Which award did Alfane Systems receive?
  - (A) Best Innovation
  - (B) Best Employer
  - (C) Best Technology
  - (D) Best Debut

- 184. What does Neorela Electronics produce?
  - (A) Air-conditioning systems
  - (B) House alarm equipment
  - (C) Personal computers
  - (D) Kitchen appliances
- **185.** What can be inferred about the awards in previous years?
  - (A) Fewer awards were presented.
  - (B) They were given only to large companies.
  - (C) The results were not made public.
  - (D) Winners were selected by renowned judges.

Questions 186-190 refer to the following letters.



- **186.** Why did Ms. Lawrence write to Mr. Symington?
  - (A) To apply for a position
  - (B) To confirm a reference
  - (C) To announce a job opening
  - (D) To order computer software
- **187.** In the first letter, the word "appraisal" in paragraph 2, line 1, is closest in meaning to
  - (A) scrutiny
  - (B) revision
  - (C) measurement
  - (D) evaluation
- 188. In what department does Steven Preston work?
  - (A) Human resources
  - (B) Accounting
  - (C) Advertising
  - (D) Systems programming

- **189.** For how long did Mr. Willis participate in the Mainframe Resolutions training course?
  - (A) Four months
  - (B) Six months
  - (C) Eight months
  - (D) Nine months
- **190.** What will most likely prevent Mr. Willis from being offered the job with System Tech, Inc.?
  - (A) His permanent home is in London.
  - (B) Mainframe Resolutions has no record of his employment.
  - (C) He was fired from his previous position.
  - (D) He has insufficient experience in systems programming.

#### **Questions 191-195** refer to the following report and table.

#### Note: This is an abridged version of a survey report commissioned by Hesky Foods Company on June 15.

The purpose of this survey was to find out the reasons behind the purchasing decisions concerning four selected Hesky products. The study was conducted on July 2 in twelve supermarkets from the Fontes, BuyWay, KTS, and MaxiDome chains. This report summarizes the results obtained during the initial survey; the study will be repeated on August 2 (results analysis due August 4).

The appended table shows the percentages of purchase reasons given by customers who had just purchased the products in question. For example, 42% of those who bought Portalegre iced coffee did so for reasons of quality.

#### **Results and Suggestions**

Generally, the results show that Hesky Foods products are recognized for their quality, as attested by ratings consistently above 40%. Only one product (the fruit juice) scored 10% in this respect, but as a newly launched item, its reputation among customers is not yet established.

Only 3% of subjects indicated the TV commercial as a reason for buying Icy Waterfalls mineral water; this figure is reasonable for a product whose TV commercial was last aired more than five months ago. However, it must be stressed that this figure is based only on Fontes, BuyWay, and MaxiDome customers because KTS it not currently carrying this brand.

Although 20% were satisfied with the price of Alpinissimo at the supermarkets and 46% considered the quality to be very high, many other customers felt they were being overcharged. It seems sales of this product will not improve much unless the price is lowered, which would be preferable to designing new advertising.

REASONS GIVEN F	OR THE PURCH	ASE BY PERCENTA	GE OF CUSTON	ERS SURVEYED
	Lemonique (fruit juice)	Icy Waterfalls (mineral water)	Portalegre (iced coffee)	Alpinissimo (milk shake)
TV commercial	48%	3%	32%	29%
Quality	10%	45%	42%	46%
Price	32%	46%	20%	20%
Other	10%	6%	6%	5%

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- (A) June 15
- (B) July 2
- (C) August 2
- (D) August 4
- **192.** Which product has been recently introduced on the market?
  - (A) Lemonique
  - (B) Icy Waterfalls
  - (C) Portalegre
  - (D) Alpinissimo
- **193.** In which supermarket chain is Icy Waterfalls mineral water NOT available?
  - (A) Fontes
  - (B) BuyWay
  - (C) KTS
  - (D) MaxiDome

- **194.** What does the report suggest about Icy Waterfalls mineral water?
  - (A) Its price is regarded as too high.
  - (B) It was never widely marketed.
  - (C) It has not been advertised on TV recently.
  - (D) Its sales have not been studied.
- **195.** What does the author of the report recommend for the Alpinissimo milk shake product?
  - (A) Reducing its price
  - (B) Improving its quality
  - (C) Selling it at more supermarkets
  - (D) Investing more in its advertising

Questions 196-200 refer to the following advertisement and e-mail.



#### Internship Opportunity Announcement With The South Asian Journal of Business

The south Asian Journal of Business (SAJOB) is inviting applications for its internship program in Islamabad, Pakistan. The program, which this year will run from September 15 through December 15, will offer internships in the following areas: writing, editing, visual arts, and photography.

Writers are responsible for researching and developing reports and articles on business issues affecting South Asia, while editors proofread the written material and check the accuracy of the facts presented. In addition to designing advertisements, visual artists prepare digital files for online publication and assist in updating the journal's Web site. Photographers conduct photo research and produce high-quality photos for publication to enhance the articles of the journal.

Students in business journalism are preferred, but we will consider students who are specializing in either journalism or business. Candidates will be those students entering or completing their last year of study. Knowledge of computer software programs relevant to the internship areas indicated is an absolute necessity.

To apply, please send a cover letter, a copy of your résumé, and a sample of your work to Haroon Raja, head of the Office of Recruitment. Applications can also be filed electronically by sending an e-mail to Haroon.raja@sajob.com.pk. The deadline for applications is July 1.

To:	haroon.raja@sajob.com.pk				
From:	sdesai@greenshades.com.in				
Date:	May 22				
Re:	Internship opportunity				
Dear Mr.	Raja,				
that was City Univ am abo specializ visual an experien www.des convenie believe if you wis e-mail ac	e is Sujata Desai and this e-mail is in regard to SAJOB's internship program advertised in the April 30 edition of <i>CUB FACTS</i> , the student paper of the versity of Bangalore(CUB). I am hereby applying for the position of visual artist. ut to graduate from CUB with a degree in business and a secondary ation in visual arts. As my résumé makes evident, I have worked as a part-time tist for a variety of midsize companies in India. In addition, I have some ce as a technical writer. As for my work sample, I refer you to my Web site, saiarts.com, where you will find a selection of my creations. For your ence, I have also attached a list of references. the skills and experiences I have to offer might be quite useful for SAJOB. sh to contact me, I can be reached by phone at 91-80-555-8921 or at the ddress above. ou for your interest.				

- **196.** According to the advertisement, what is one of the job requirements?
  - (A) Proficiency in computer programs
  - (B) Professional experience in journalism
  - (C) A degree in business management
  - (D) A willingness to travel abroad
- 197. What is the applicant NOT required to submit?
  - (A) A résumé
  - (B) A photograph
  - (C) A letter of application
  - (D) A work sample
- **198.** What intern position is Ms. Desai interested in?
  - (A) Editor
  - (B) Researcher
  - (C) Reporter
  - (D) Visual artist

- **199.** What quality makes Ms. Desai a suitable candidate for the internship program?
  - (A) Her expertise in creating computer software
  - (B) Her experience in technical writing
  - (C) Her status as a graduating business student
  - (D) Her work with midsize companies in India
- 200. In the advertisement, the word "absolute" in paragraph 3, line 4, is closest in meaning to
  - (A) perfect
  - (B) definite
  - (C) demanding
  - (D) unlimited

# **TEST 10**

#### LISTENING TEST

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

#### PART 1

**Directions:** For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.

Example

Sample Answer



Statement (C), "They're standing near the table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.





TEST 10







TEST 10







TEST 10

#### PART 2

**Directions:** You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

Sample Answer



#### Example

You will hear: Where is the meeting room?

You will also hear: (A) To meet the new director. (B) It's the first room on the right. (C) Yes, at two o'clock.

The best response to the question "Where is the meeting room?" is choice (B), "It's the first room on the right," so (B) is the correct answer. You should mark answer (B) on your answer sheet.

Mark your answer on your answer sheet.
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35. Mark your answer on your answer sheet.

36. Mark your answer on your answer sheet.

37. Mark your answer on your answer sheet.

38. Mark your answer on your answer sheet.

39. Mark your answer on your answer sheet.

40. Mark your answer on your answer sheet.

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#### PART 3

**Directions:** You will hear some conversations between two people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

- 41. Who is the woman?
  - (A) A store owner
  - (B) A news reporter
  - (C) A filmmaker
  - (D) A librarian
- **42.** What does the woman say she would like to do?
  - (A) Host a reception
  - (B) Take a class
  - (C) Raise funds for a project
  - (D) Speak with an author
- 43. What will Neal Wilson do?
  - (A) Provide transportation
  - (B) Approve some expenses
  - (C) Take photographs
  - (D) Unpack some merchandise

- 44. Where is the conversation most likely taking place?
  - (A) At a parking garage
  - (B) At a movie theater
  - (C) At a car rental agency
  - (D) At a concert hall
- **45.** According to the woman, what must the man do if he has lost his ticket?
  - (A) Speak to a supervisor
  - (B) Pay a higher rate
  - (C) Show a receipt
  - (D) Fill out a report
- 46. What will the man probably do next?
  - (A) Move his vehicle
  - (B) Provide a license plate number
  - (C) Look in his car
  - (D) Return to the theater

- 47. Where do the speakers most likely work?
  - (A) At a restaurant
  - (B) At a fitness center
  - (C) At a sports stadium
  - (D) At a hotel
- 48. What are the speakers discussing?
  - (A) Watching a game
  - (B) Preparing for extra customers
  - (C) Planning a renovation
  - (D) Opening another location
- 49. What will the woman ask Juan to do?
  - (A) Provide some directions
  - (B) Request a cost estimate
  - (C) Work extra hours
  - (D) Give a demonstration
- 50. What are the speakers preparing for?
  - (A) An outdoor sale
  - (B) A store expansion
  - (C) A large shipment of items
  - (D) An inspection
- 51. Where do the speakers most likely work?
  - (A) At a bookstore
  - (B) At a clothing store
  - (C) At a garden center
  - (D) At a furniture store
- 52. What does the woman say is in the storage closet?
  - (A) Advertising posters
  - (B) Packing materials
  - (C) Display tables
  - (D) Sales records

- 53. Who most likely is the woman?
  - (A) A real estate agent
  - (B) A tour guide
  - (C) A nature photographer
  - (D) An interior decorator
- 54. What concerns the man about the house?
  - (A) The price
  - (B) The distance
  - (C) The size
  - (D) The availability
- 55. What does the woman suggest the man do?
  - (A) Take a brochure
  - (B) Visit other properties
  - (C) Leave a deposit
  - (D) Commute by train
- 56. What does the woman ask for help with?
  - (A) Selecting new software
  - (B) Carrying a heavy box
  - (C) Preparing for a presentation
  - (D) Packaging a shipment
- 57. What does the man offer to do?
  - (A) Provide a return address
  - (B) Look for an instruction manual
  - (C) Research clients' preferences
  - (D) Contact the maintenance crew
- 58. What does the man say about Tanya?
  - (A) She requested some equipment.
  - (B) She is in charge of personnel.
  - (C) Her office is nearby.
  - (D) Her approval is required.

- 59. Who most likely is the man?
  - (A) A lawyer
  - (B) A university professor
  - (C) A career counselor
  - (D) An insurance agent
- 60. What is the woman thinking of doing?
  - (A) Accepting an offer of employment
  - (B) Going to law school
  - (C) Publishing a research study
  - (D) Moving to a new city
- 61. What does the man suggest the woman do?
  - (A) Talk to a former colleague
  - (B) Consult a course catalogue
  - (C) Fill out an application form
  - (D) Review some job postings
- 62. What type of business is the man calling?
  - (A) A machine parts supplier
  - (B) A car repair service
  - (C) An electronics store
  - (D) A home improvement store
- 63. What does the woman say about the warranty?
  - (A) It requires proof of purchase.
  - (B) It has already expired.
  - (C) It can be extended.
  - (D) It does not cover the needed repair.
- 64. What does the woman recommend?
  - (A) Using a coupon
  - (B) Visiting a store early
  - (C) Buying a protective case
  - (D) Contacting another business

- 65. What does the woman want to do?
  - (A) Post some sale signs
  - (B) Order some business cards
  - (C) Advertise some hair products
  - (D) View some clothing designs
- 66. What does the man suggest doing?
  - (A) Changing a company name
  - (B) Creating a company directory
  - (C) Ordering a larger quantity
  - (D) Using a Web site
- 67. Why does the man recommend that the woman talk to Bill?
  - (A) To create a logo
  - (B) To set up an account
  - (C) To obtain product samples
  - (D) To purchase computer software
- 68. What are the speakers discussing?
  - (A) An annual checkup
  - (B) An appointment schedule
  - (C) A hospital's admissions policy
  - (D) A transfer of medical records
- 69. What information does the man request?
  - (A) The date of an appointment
  - (B) A phone number
  - (C) The woman's full name
  - (D) A billing address
- 70. What will the woman be required to do?
  - (A) Provide lab results
  - (B) Consult with a nurse
  - (C) Sign a form
  - (D) Pay a fee

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#### PART 4

**Directions:** You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

- 71. Where most likely is the announcement being made?
  - (A) At a music store
  - (B) At a hotel
  - (C) At a library

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- (D) At a radio station
- 72. What is being announced?
  - (A) A concert is starting.
  - (B) A facility is closing.
  - (C) New merchandise has arrived.
  - (D) Some equipment will be replaced.
- 73. What does the speaker say about music CDs?
  - (A) They must be checked out at the front desk.
  - (B) They will be available for purchase the next day.
  - (C) They cannot be returned for a refund.
  - (D) They can be reserved over the telephone.

- 74. What type of organization does the speaker work for?
  - (A) A local cinema
  - (B) A symphony orchestra
  - (C) An art gallery
  - (D) A dance company
- 75. What is the speaker offering?
  - (A) Premium seating
  - (B) Additional showtimes
  - (C) A free ticket
  - (D) A discount on parking
- **76.** According to the speaker, what can the listener do on the Web site?
  - (A) Read a review
  - (B) Watch a performance
  - (C) Browse some merchandise
  - (D) View a schedule

- 77. Where most likely are the listeners?
  - (A) At a bookstore
  - (B) At a convention center
  - (C) At a train station
  - (D) At a museum
- **78.** According to the speaker, what will listeners find in the bags?
  - (A) A coupon booklet
  - (B) A bottle of water
  - (C) Sample products
  - (D) Event information
- 79. What will happen at 10:00 A.M.?
  - (A) Seats will be assigned.
  - (B) A speech will begin.
  - (C) Refreshments will be served.
  - (D) A book signing will be held.
- 80. What is the message about?
  - (A) A production delay
  - (B) A vehicle repair
  - (C) An annual sale
  - (D) A furniture delivery
- 81. What does the speaker say he can do?
  - (A) Cancel an order
  - (B) Change a date
  - (C) Use a different vendor
  - (D) Provide an estimate
- 82. Why does the speaker ask the listener to call back soon?
  - (A) He has to notify a driver.
  - (B) He needs to finalize a budget.
  - (C) He wants to discuss a design.
  - (D) He is waiting to authorize a deposit.

- 83. What is the speaker mainly discussing?
  - (A) A new customer
  - (B) A job opening
  - (C) A change in suppliers
  - (D) A corporate merger
- 84. What does the speaker think will happen?
  - (A) A project will be completed early.
  - (B) Employee salaries will be raised.
  - (C) The company will receive bigger contracts.
  - (D) The cost of materials will decrease.
- 85. Who will visit the office tomorrow?
  - (A) A company president
  - (B) A legal adviser
  - (C) An industry analyst
  - (D) A media representative
- 86. What is the purpose of the talk?
  - (A) To review a movie
  - (B) To announce a contest
  - (C) To promote a service
  - (D) To recommend a business
- 87. What are listeners encouraged to share?
  - (A) Travel experiences
  - (B) Reading lists
  - (C) Family photographs
  - (D) Movie reviews
- 88. How can listeners participate?
  - (A) By going to an office
  - (B) By visiting a Web site
  - (C) By calling the radio station
  - (D) By sending an e-mail

- **89.** Who is the intended audience for the introduction?
  - (A) Experienced journalists
  - (B) Local businesspeople
  - (C) Administration staff
  - (D) Summer interns
- **90.** What do listeners need to get to enter the building?
  - (A) An identification badge
  - (B) A registration form
  - (C) An office key
  - (D) A letter from a manager
- 91. What will listeners do tomorrow?
  - (A) Go to the administration office
  - (B) Begin a writing assignment
  - (C) Submit an article for editing
  - (D) Meet a local resident

- 95. What is the speaker mainly discussing?
  - (A) New business hours
  - (B) Technology updates
  - (C) Requirements for professional development
  - (D) Changes in company hiring procedures
- 96. What will the speaker provide?
  - (A) New passwords
  - (B) A list of suggestions
  - (C) Professional references
  - (D) The agenda for a meeting
- **97.** According to the announcement, why should listeners contact a supervisor?
  - (A) To obtain a signature
  - (B) To request approval
  - (C) To discuss a performance evaluation
  - (D) To give feedback

- 92. What is happening at Chaney Tower?
  - (A) An exposition is taking place.
  - (B) A press conference is being held.
  - (C) The grounds are being landscaped.
  - (D) A building is undergoing construction.
- **93.** How long should listeners avoid Wickham Street?
  - (A) For one week
  - (B) For two weeks
  - (C) For one month
  - (D) For two months
- **94.** What will listeners hear after the commercial break?
  - (A) An interview
  - (B) A song
  - (C) A lecture
  - (D) A news report

- 98. Where do the listeners most likely work?
  - (A) At a landscaping service
  - (B) At an electronics store
  - (C) At an electric company
  - (D) At a community park
- 99. What are employees asked to do?
  - (A) Work additional hours
  - (B) Remove items from a storage area
  - (C) Inform customers of a policy change
  - (D) Report the location of a problem
- 100. What does the speaker want to avoid?
  - (A) Increasing prices
  - (B) Disrupting a service
  - (C) Damaging trees
  - (D) Paying a cleaning fee

#### **READING TEST**

In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed.

You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

#### PART 5

**Directions:** A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

- **101.** Coffee packs from Pure Brew Coffee are available in a ------ of flavors.
  - (A) varying
  - (B) variety
  - (C) varies
  - (D) varied
- 102. Rail transportation is available to and from the Pemberton Zoo ------ weekday from 8:00 A.M. to 4:00 P.M.
  - (A) all
  - (B) other
  - (C) every
  - (D) few
- **103.** Larper Painting ------ a special sale next month to celebrate its new store on Abagael Avenue.
  - (A) has run
  - (B) will be running
  - (C) will be run
  - (D) ran

- 104. The Sineville Bridge will be closed ------ the week of June 5.
  - (A) during
  - (B) between
  - (C) depending on
  - (D) out of
- **105.** Ms. Lee will be hosting ------ annual antique auction on July 10 at the Riverside Community Center.
  - (A) she
  - (B) her
  - (C) herself
  - (D) hers
- 106. To increase employee -----, Aelch Medical -Supplies rewards employees for outstanding professional contributions.
  - (A) produced
  - (B) productivity
  - (C) productively
  - (D) will produce

- **107.** Mr. Oberlin, our corporate benefits manager, will ------ the information sessions for full-time staff on August 12.
  - (A) lead
  - (B) invite
  - (C) raise
  - (D) regard
- **108.** Locker Box Software ensures that your personal digital files will remain stored ------ on our online server.
  - (A) safely
  - (B) potentially
  - (C) reportedly
  - (D) presently
- **109.** The Hotel Nagar in Mumbai requests that you confirm your room reservation ------ May 4.
  - (A) now that
  - (B) greatly
  - (C) very much
  - (D) no later than
- **110.** Lim Myung Hee, vice president of public relations, will ------ Kavi Financial at the shareholder meeting on February 14.
  - (A) represent
  - (B) furnish
  - (C) indicate
  - (D) perform
- **111.** The box office at Edger Concert Hall stops selling tickets approximately fifteen minutes after the performances ------.
  - (A) had begun
  - (B) begin
  - (C) to begin
  - (D) began
- **112.** Atro Air is not responsible for any -----belongings that passengers may leave onboard an Atro aircraft.
  - (A) personally
  - (B) personality
  - (C) personal
  - (D) personalize

- **113.** Tolus Restaurant is temporarily closed for ------ and will reopen on September 7.
  - (A) renovates
  - (B) renovated
  - (C) renovations
  - (D) renovate
- **114.** The views expressed on the editorial page are those of the writers alone and do not ----- reflect the opinions of *East City News.* 
  - (A) necessarily
  - (B) necessity
  - (C) necessitate
  - (D) necessary
- **115.** Customers of Millor Catering should ------ on the back of this form any special dietary needs they may have.
  - (A) advise
  - (B) initiate
  - (C) specify
  - (D) permit
- **116.** Alicia Torres will be taking over as vice president of operations ------ Brad DiMarco retires next month.
  - (A) such as
  - (B) soon
  - (C) rather than
  - (D) after
- **117.** Omega Clothes' discount coupons cannot be used in conjunction with any other offer, ------ holiday sales.
  - (A) include
  - (B) included
  - (C) inclusion
  - (D) including
- **118.** We regret to inform you that your order had ------ been shipped before we received your e-mail requesting a change in the quantity.
  - (A) yet
  - (B) still
  - (C) already
  - (D) even

- **119.** The ------ of the sales and marketing departments into two separate teams will allow for better management of our resources.
  - (A) accuracy
  - (B) authority
  - (C) division
  - (D) oversight
- **120.** In ------ of the fine seasonal weather, Minnie's Southern Kitchen will be opening its patio area for dining beginning on April 5.
  - (A) considering
  - (B) considered
  - (C) consideration
  - (D) considerable
- 121. Insadong Images proudly ------ Machiko Nakamura as its new senior graphics designer.
  - (A) introduces
  - (B) comprises
  - (C) details
  - (D) accomplishes
- 122. Province Bank customers are requested to update annually the passwords ------ use for online banking.
  - (A) they
  - (B) them
  - (C) their
  - (D) themselves
- **123.** Since the item you ordered is ------ out of stock, we are sending you a voucher for use toward a future purchase.
  - (A) regretting
  - (B) regrettably
  - (C) regretted
  - (D) regretful
- 124. Nilam Devi Malik, the senior copy editor at Bella Nova Advertising, has announced the creation of a new internship position with the ------ of permanent employment.
  - (A) qualification
  - (B) determination
  - (C) expertise
  - (D) possibility

- **125.** Please refer to the employee handbook for further instructions relating ------ requests for vacation and personal leave.
  - (A) toward
  - (B) about
  - (C) with
  - (D) to
- **126.** Baggage will not be ------ for check-in more than three hours before the departure of any Blue Skies Airline flight.
  - (A) accepted
  - (B) accepts
  - (C) accepting
  - (D) acceptingly
- **127.** A ------ company identification card is required before entering certain restricted areas of the Koles Lumber plant.
  - (A) relative
  - (B) consenting
  - (C) severe
  - (D) valid
- **128.** To help the sales representatives advance their ------ speaking skills, Mr. Cho will provide a training workshop on Thursday.
  - (A) persuasive
  - (B) persuades
  - (C) persuaded
  - (D) persuasively
- **129.** The final charges for printing services were lower than expected because of a ------ in the cost of paper.
  - (A) disadvantage
  - (B) reduction
  - (C) minimum
  - (D) shortage
- 130. Sunny Valley Enclave has received several proposals from local landscaping businesses, and it will choose the ------ bid.
  - (A) most affordable
  - (B) more affordable
  - (C) affordably
  - (D) affordability

- 131. A shipment of plastic ------ has been ordered and will be delivered to the Soto Soda factory tomorrow.
  - (A) contain
  - (B) containing
  - (C) contained
  - (D) containers
- 132. Capper's Kitchen ------ discounted catering services to all local businesses during the month of May.
  - (A) attaches
  - (B) offers
  - (C) resorts
  - (D) convinces
- **133.** An applicant for the position of mail carrier at Koan Couriers must take the postal regulations exam ------ the scheduling of an interview.
  - (A) favorable
  - (B) other than
  - (C) previously
  - (D) prior to
- 134. Guest passes to Starville Athletic Center are redeemable for a three-day period ------ a month.
  - (A) once
  - (B) soon
  - (C) formerly
  - (D) shortly
- **135.** Advertisements sent to *The Ad Exchange* must be proofread and properly formatted in order to receive ------ for publication.
  - (A) instruction
  - (B) approval
  - (C) description
  - (D) revival

- **136.** A ------ number of technical service requests from users prompted Hisocom Corporation to upgrade its Internet servers.
  - (A) sole
  - (B) significant
  - (C) purposeful
  - (D) capable
- 137. Passengers must present their passport -----their boarding pass to Lunar Airlines' personnel when checking in for a flight.
  - (A) notwithstanding
  - (B) in case
  - (C) along with
  - (D) in spite of
- **138.** If you wish to cancel your subscription to *The* Steele Lake Ledger, please be sure ------ for four weeks of processing time.
  - (A) to allow
  - (B) will allow
  - (C) be allowing
  - (D) having allowed
- 139. Daily expenses that exceed Westrelin Corporation's expense guidelines are not eligible for reimbursement ------ authorization is obtained from a manager.
  - (A) without
  - (B) regardless
  - (C) except
  - (D) unless
- 140. Please thank the team at the Southfield office for their continued ------ to the Dewan merger project.
  - (A) demonstrations
  - (B) contributions
  - (C) professions
  - (D) ambitions

# PART 6

**Directions:** Read the texts that follow. A word or phrase is missing in some of the sentences. Four answer choices are given below each of the sentences. Select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 141-143 refer to the following instructions.

Thank you for ------ a Tocus RS-1300 Mini Refrigerator. We appreciate your trust in our company, 141. (A) shipping (B) inspecting (C) buying (D) returning and we hope this refrigerator will exceed your expectations. When using your new refrigerator, please bear in mind the following points. First, the Tocus RS-1300 is designed only for short-term ------. Food should generally not be left in the refrigerator for more than a few days. Second, 142. (A) customer (B) parking (C) storage (D) taste all stored food should be wrapped ------ with foil or plastic film or placed in airtight bags or 143. (A) tightly (B) tighten (C) tightens (D) tightness containers. This will prevent food from dehydrating and keep the strong smell of some foods from transferring to milder ones.

Questions 144-146 refer to the following e-mail.				

To: Sandra Jessup<sjessup@kingnetstar.com> From: Akiko lida<aiida@pulpfinancial.com> Date: January 17 Subject: Required documents Dear Ms. Jessup, We are pleased that you will be working with us at Pulp Financial. We will need you to fill out three documents and ------ e-mail them to us or bring them with you for your first day of work next week. 144. (A) if (B) either (C) as (D) both You must complete the Employee Information Form, the Information Protection Form, and the Method of Payment Form, which are ------ to this message. Please fill them out completely and accurately 145. (A) attach (B) attached (C) attaching (D) attachment so that your file can be processed. If you have any problems accessing the documents, please let me know. We look forward to the start of your ----- at Pulp Financial. 146. (A) event (B) presentation (C) visit (D) employment Sincerely, Akiko lida

Senior Human Resources Coordinator

To: dlopez@dueramanufacturing.com	
From: julioj@feersonconstruction.com	
Date: October 15	
Subject: Shipment order	
Dear Ms. Lopez,	
My company, Feerson Construction, recently ordered	a shipment of light blue porcelain tiles
my company, recision construction, recently ordered	147. (A) despite
	(B) beside
	(C) for
	(C) for (D) from
your company. The tiles arrived at our warehouse yes	terday, and we are very happy with the quality of
them. However, two of the twenty boxes of tiles	<ul> <li>fell in the truck during transportation.</li> </ul>
<b>148.</b> (A) ap	opeared
(B) aj	oparent
(C) aj	opearance
(D) aj	oparently
Approximately half of the tiles in those two boxes are	Will Duera Manufacturing be able to
149.	(A) broken
	(B) unclean
	(C) discolored
	(D) mislabeled
	(-)
ship us one more box free of charge? The order num	per is A08J2. Thank you for your assistance.
Sincerely,	

Julio Jimenez, Supervisor Feerson Construction Mr. Vincent Naccari 150 Kennedy Road Bellflower, CA 90706

Dear Mr. Naccari:

As president of the Roma Arts Foundation, I am writing to express my warmest thanks for your generous purchase at last month's charity auction. Because of supporters like ------, we were able

150. (A) his (B) her (C) you (D) their own

to raise funds exceeding our original goal.

Funds from the auction will directly support our artist-in-residence program and allow us to expand our catalog of painting, sculpture, and photography classes. Details about these ------ can be found

151. (A) settings (B) offerings (C) findings (D) ratings

on our Web site, www.romaartsfoundation.org.

Please take a moment to review the attached arts development plan, ------ features the goals for

- 152. (A) also
  - (B) thus
  - (C) these
  - (D) which

next year and recommendations on how members and donors can contribute to our objectives.

With sincere gratitude,

Ms. Mei Guo President, Roma Arts Foundation

Enclosure

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Questions 153-154 refer to the following survey.

For a chance to win a Callaghan's and tell us what you think about to be entered in the monthly draw	s gift card, please use the survey form below your visit. Forms must be completed in full wing.
Name:	
Felephone number or e-mail add	ress:
Meal: [] Breakfast Quality of food: [] Excellent	[]Lunch []Dinner []Good []Fair []Poor
What else did you enjoy about yo ] Watching the large-screen TV	our dining experience? [ ] Listening to musicians
] Relaxing on the garden patio	[ ] Service [ ] Other:
Please leave this form in the box a waitstaff. We hope to see you aga	at the front register or with a member of the ain soon.

- **153.** What must a customer do to be eligible to win a gift card?
  - (A) Have a waitstaff member sign the survey
  - (B) Submit a completed survey
  - (C) Join the Callaghan's mailing list
  - (D) Refer another customer to Callaghan's
- **154.** What is NOT mentioned on the Callaghan's survey form?
  - (A) Live entertainment
  - (B) Daily specials
  - (C) Outdoor dining
  - (D) Lunchtime service

Questions 155-156 refer to the following Web page.



155. What is suggested about Villa Raval?

- (A) It no longer accepts reservations by phone.
- (B) It is located in a historic area of the city.
- (C) It includes space for business functions.
- (D) It charges a small fee for Internet access.
- **156.** According to the Web page, what is offered at a discount?
  - (A) Transportation to area attractions
  - (B) Dinner at Café Azul
  - (C) Catering services
  - (D) Guest rooms

#### Questions 157-158 refer to the following advertisement.

**Perelman Furnishings** is seeking a person to deliver furniture Monday through Friday from 8:00 A.M. to 5:00 P.M. Responsibilities include transporting goods by truck, delivering orders to customers, and assembling pieces as needed. Must be courteous and professional. Must be able to lift heavy items and use tools for moving and assembly. Valid commercial driver's license and excellent driving record required. Call delivery supervisor Jun Mifune at 237-555-0109.

- **157.** According to the advertisement, what must applicants be able to do?
- **158.** What is NOT mentioned as a requirement of the job?

- (A) Put together furniture
- (B) Make Saturday deliveries
- (C) Telephone customers
- (D) Supervise employees

- (A) Polite behavior
- (B) Immediate availability
- (C) The ability to use tools
- (D) A special type of driver's license

## Questions 159-161 refer to the following letter.

Millan Property Management 892 Hollydell Street Ottawa, Ontario K1P 5G2 June 8 Claudia Porter 92 West Blackwood Road Toronto, Ontario M5H 2M9 Dear Ms. Porter: other half will be applied to the first month's rent.

I am enclosing a copy of the signed contract for the lease on apartment 1A at 172 Carleton Street, Ottawa, Ontario K1N 9M9. I have received your payment of \$3,000. Half of this sum will be held as a security deposit for the property, and the

According to the terms of the lease, you will be allotted one parking space. Heat, water, and electricity are not included in the rent. Therefore, you will need to make arrangements to activate these with the utility companies. Likewise, cable television service is not provided; to set up service, please contact a cable company directly. The apartment is unfurnished; however, the kitchen includes a microwave oven, dishwasher, refrigerator, and stove. A new washing machine and clothes dryer were installed last week.

Your key will be available at the office after June 30. If you have any questions, please call me at (613) 555-0155.

Sincerely,

Ankur Gupta

Ankur Gupta Millan Property Management

- 159. Why did Mr. Gupta send the letter to Ms. Porter?
  - (A) To remind her to send a rent payment
  - (B) To provide her with rental information
  - (C) To ask whether she had returned a contract
  - (D) To request that she mail a security deposit
- 160. According to the letter, what is included in the rent?
  - (A) The cost of electricity
  - (B) Cable television service
  - (C) A parking space
  - (D) Telephone service

## 161. What was recently added to the apartment?

- (A) A heating system
- (B) A microwave oven
- (C) Living room furniture
- (D) Laundry appliances

ġ,

#### Questions 162-164 refer to the following article.

MILAN, Italy—Few industries change as rapidly as the fashion industry, in which designers are constantly trying to create innovative versions of traditional garments. Even so, last week's fashion show in Milan was particularly notable for the vast number of garments made partly or entirely out of silk. From eveningwear to sportswear, many designers featured colorful silks in their collections.

The designers were likely responding to a market trend: a dramatically increased demand for colorful silk products. "Our sales

162. What does the article discuss?

- (A) A growing demand for Italian dress designs
- (B) An increase in the number of fashion shows each year
- (C) A rise in the popularity of a certain clothing material
- (D) A change in the cost of products made in England
- 163. Where does Ms. Alvarez most likely work?
  - (A) At a department store
  - (B) At a marketing agency
  - (C) At a fashion magazine
  - (D) At an economic consulting firm

of silk shirts and dresses have reached an all-time high," said Christina Alvarez, a buyer for Gatsby's in London. "Silk items have been flying off the racks."

Economic analysts were surprised by the trend, since they had predicted that the rise of dry-cleaning costs would take a toll on silk manufacturers. However, comfort may have been a greater factor than price, especially given the unusually hot weather this past summer. "Today's silk garments," said Ms. Alvarez, "are lighter and cooler than many other types of clothing."

- **164.** According to the article, what is the reason for the market trend?
  - (A) More colorful advertisements
  - (B) Improved cleaning techniques
  - (C) Warm weather conditions
  - (D) New manufacturing practices

Questions 165-167 refer to the following letter.

Mei Hayashi Piedmont Publishing 1452 Magellan Drive Chicago, IL 60602

September 4

Dear Ms. Hayashi:

Recently you requested permission on behalf of Charles Stanton, managing editor of Piedmont Publishing, to reprint "Expanding X-Ray Capabilities" by Dr. Mia Giordano. The article was originally published in *Medical Technology Journal* on April 8 of this year.

You indicated that the material requested will be used as a chapter in a medical encyclopedia currently being compiled by Mr. Stanton.

After reviewing the request, Dr. Giordano has provided her permission; note that a credit line acknowledging Dr. Giordano's work must be included. The contract acknowledging legal permission for Piedmont Publishing to reprint the material is enclosed. This document specifies how Dr. Giordano should be credited.

Please refrain from utilizing or publishing any of the material until the contract has been completed, signed, and returned to me. If you have any questions, please call me at 847-555-0188 or e-mail kndiaye@smtpubs.org.

Sincerely,

Karím Ndíaye Karim Ndiaye, Publisher Society of Medical Technology

Enclosure

- 165. What is the purpose of the letter?
  - (A) To authorize the use of an article
  - (B) To ask questions about a contract
  - (C) To submit an article for publication
  - (D) To request technological assistance

166. Who most likely is Ms. Hayashi?

- (A) A member of the Society of Medical Technology
- (B) A writer of technology articles
- (C) An assistant to Mr. Stanton
- (D) A student of Dr. Giordano's

- 167. What must be returned to Mr. Ndiaye?
  - (A) A medical journal
  - (B) A legal document
  - (C) A credit application
  - (D) A subscription form

Questions 168-171 refer to the following advertisement.

# Karanja Tea Plantation Tour

Karanja Road, Molongo, Kenya Phone: 254-20-275-0015

Surrounded by beautiful scenery and located just one hour outside Nairobi, the historic Karanja Tea Plantation provides the perfect respite from the city noise and crowds.

Join us on a tour and learn how tea is grown, harvested, and processed. Visitors begin with a scenic tour around the grounds of the plantation to view tea plants from seedlings to mature bushes. The harvest season runs February through November, and guests can watch as the leaves are carefully picked by hand. This walk is followed by a tour of the tea processing facility where the raw leaves are dried and packaged. The tour concludes with a tasting of our most popular teas and a traditional snack in our Tea House Café. Our gift shop offers a wide array of specialty teas and a selection of original design teapots and accessories for purchase.

These reasonably priced tours are available Wednesday through Sunday from 9:00 A.M. to 5:00 P.M. The farm is closed December and January. A shuttle bus, which can accommodate up to 12, is available if you need transportation from Nairobi. It departs from Capital Market on Ngugi Street at 9:00 A.M. and returns at 5:00 P.M. Please call a day in advance if you wish to request bus service.

- **168.** What is indicated about the Karanja Tea Plantation?
  - (A) It operates a tea shop on Ngugi Street.
  - (B) It offers discounts for large groups.
  - (C) It gives tours only during harvest season.
  - (D) It opened one year ago.
- **169.** The word "grounds" in paragraph 2, line 2 is closest in meaning to
  - (A) owners
  - (B) elements
  - (C) property
  - (D) evidence

- 170. What is NOT included in the price of the tour?
  - (A) A walk through the plantation
  - (B) A light meal
  - (C) A sampling of tea
  - (D) A unique teapot
- 171. In the advertisement, why are people instructed to call the Karanja Tea Plantation?
  - (A) To cancel a reservation
  - (B) To arrange a tour for more than 12 people
  - (C) To request a tour on Sunday
  - (D) To schedule transportation

Questions 172-175 refer to the following e-mail.

То:	All employees	
From:	Sarwar Ahmed	
Date:	May 13	
Subject:	Construction notice	

Starting May 18, construction will begin at Abrinton Insurance headquarters. We are very excited about the renovations to our office space and believe that they will enhance our work environment tremendously. However, during the construction period, we ask that employees make some basic changes to their office routines.

First of all, please use only the back door until May 26, as the front door will be blocked. In addition, the kitchen on the first floor will be inaccessible while it is being updated. Consequently, all employees must use the third-floor kitchen until the update is finalized on May 28. Since we will be sharing a much smaller kitchen space, please label the food items you keep in the refrigerator and minimize the time you spend on food preparation in the kitchen. Apart from some unavoidable noise and extra traffic, the second through fourth floors should not be affected by construction.

If the construction crew is able to complete the work on schedule, the renovations will be finished on June 2. Thank you in advance for your patience.

Sarwar Ahmed Facilities Manager

- 172. What is the purpose of the e-mail?
  - (A) To explain temporary changes in the workplace
  - (B) To provide steps for a kitchen renovation
  - (C) To describe different construction techniques
  - (D) To repeat company policies on kitchen use
- 173. What are employees instructed to do?
  - (A) Avoid making noise
  - (B) Use a different entrance
  - (C) Modify their work hours
  - (D) Clean out the refrigerator

- **174.** When will the update to the first-floor kitchen be completed?
  - (A) On May 13
  - (B) On May 18
  - (C) On May 26
  - (D) On May 28
- **175.** The word "traffic" in paragraph 2, line 7 is closest in meaning to
  - (A) movement through an area
  - (B) transportation of shipments
  - (C) communication
  - (D) trade

### Questions 176-180 refer to the following article.

5 February—The construction of the longawaited Alitas International Airport has been completed. The airport is intended to relieve overcrowding at Garas Regional Airport, and government officials hope that the new facility will further contribute to the growth of tourism on the island of Ponta Mira.

In recent years, new hotels have appeared in Mona City, Ponta Mira's capital, and the island has seen an increase in the number of tourists. However, the growth of tourism had been hampered by the fact that, because of its proximity to the water, Garas Regional Airport cannot be expanded to accommodate an increased volume of traffic.

Additionally, long lines in crowded ticketing and baggage areas and lack of space in waiting areas of the terminal were noted by travelers as reasons to avoid the airport. While the island can be reached by ferry, this option is available only from the seaside cities of Port-de-Bastique and Reolas. Tourists have to fly to one of these destinations and then embark on a sea journey that takes at least 90 minutes.

Lipali was chosen as the site for the new airport because it is away from the city, providing ample room for a spacious facility, complete with several eateries, comfortable waiting areas, expanded ticketing areas, and Internet access.

Travelers using the new Alitas International Airport can easily get to and from the facility by bus or car. Moreover, to increase access, an express railway connection between Mona City and the new airport is under construction, with expectations that it will be fully functional before the end of the year.

- **176.** What is suggested about Ponta Mira?
  - (A) It is constructing new government offices.
  - (B) It is closing one of its airports.
  - (C) It is a popular vacation destination.
  - (D) It is located near a lake.
- **177.** Why have travelers complained about Garas Regional Airport?
  - (A) Baggage is frequently lost.
  - (B) The ticketing system is outdated.
  - (C) The airport is far from the city.
  - (D) The terminal is too small.
- **178.** In addition to air travel, how can travelers get to Ponta Mira?
  - (A) By boat
  - (B) By train
  - (C) By car
  - (D) By bus

- 179. Where will the new airport be located?
  - (A) In Lipali
  - (B) In Mona City
  - (C) In Port-de-Bastique
  - (D) In Reolas
- **180.** According to the article, what is available at Alitas International Airport?
  - (A) Free public transportation to the capital
  - (B) An express check-in service
  - (C) A number of dining options
  - (D) An on-site hotel

# Questions 181-185 refer to the following Web site and letter.

W	/w.brisbanesciencemuseum.org/membership		
	Brisbane Science Museum		
adı me ext the	e benefits of joining the Brisbane Science Museum are numerous. All members receive free annual nission to the museum, including the Wayver Planetarium and Dinosaur Gallery, and are invited to mbers-only lectures, parties, and other gatherings. Members also receive reduced rates on special ibitions, a 10 percent discount on all purchases made in the museum store, \$5 off tickets to all films at 3-D Film Center, and priority registration for all workshops and tours.		
42.04	Student \$25 For an individual age 26 and under (with valid student identification)		
$\bigcirc$	Standard \$45 For an individual of any age		
	Museum Circle \$60 For an individual plus one guest (guest card must be used in conjunction with member card); includes complimentary parking		
۲	Museum Household \$85 For two adults and up to four children age 18 and under (one family card issued); includes complimentary parking		
12	Brisbane Science Museum		
	14 High Street Brisbane City QLD 4000 (073) 363-0110		
Brisba	Brisbane City QLD 4000 (073) 363-0110 h Street ne City QLD 4000		
Brisba	Brisbane City QLD 4000 (073) 363-0110 h Street ne City QLD 4000 863-0110		
Brisba (073) 24 Au Jin-So 86 Mc	Brisbane City QLD 4000 (073) 363-0110 h Street ne City QLD 4000 863-0110		
Brisba (073) 24 Au Jin-So 86 Mc Spring	Brisbane City QLD 4000 (073) 363-0110 h Street ne City QLD 4000 363-0110 gust ok Choi rgan Road		
Brisba (073) 24 Au Jin-So 86 Mc Spring Dear N I am g fee he	Brisbane City QLD 4000 (073) 363-0110 h Street ne City QLD 4000 863-0110 gust ok Choi rgan Road Hill QLD 4004 As. Choi:		
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Brisba (073) 24 Au Jin-So 86 Mc Spring Dear N I am g fee he scienti Please questi Your r recent	Brisbane City QLD 4000 (073) 363-0110 h Street ne City QLD 4000 363-0110 gust ok Choi rgan Road Hill QLD 4004 As. Choi: lad that you have decided to renew your membership to the Brisbane Science Museum. Your membership ps fund the maintenance of our permanent exhibitions, the cost of special exhibitions, and important fic research. take a few moments to review your membership information on the reverse side of this letter. If you have		
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10 M.

- **181.** What is NOT mentioned as a feature of the Brisbane Science Museum?
  - (A) A cafeteria
  - (B) A parking area
  - (C) A movie theater
  - (D) A gift shop
- **182.** What is listed on the Web site as a benefit of museum membership?
  - (A) A discount on workshops
  - (B) A subscription to a newsletter
  - (C) Access to a members-only Web site
  - (D) Invitations to special events
- **183.** Why did Mr. Tremaine send the letter to Ms. Choi?
  - (A) To provide her with membership passes
  - (B) To request a donation for a future exhibition
  - (C) To ask that she provide additional information
  - (D) To invite her to give a lecture

- 184. What membership did Ms. Choi purchase?
  - (A) Student
  - (B) Standard
  - (C) Museum Circle
  - (D) Museum Household
- 185. What is suggested about Ms. Choi?
  - (A) She registered for a tour of the Dinosaur Gallery.
  - (B) She purchased tickets to *Sun and Wind Power*.
  - (C) She recently attended a lecture at the museum.
  - (D) She had been a member of the museum previously.

		ti Apparel t Special	
Shirt–now only \$ when it was first most popular pro	44. This long-sle introduced ten y oduct. Made fron	lect colors and siz eved dress shirt w ears ago, and it h n a blend of cotto d. Machine wash a	as an instant hit as remained our n and polyester, the
To purchase, visit CT 06320, or call	our store at 500 1-800-555-0192	Raymond Boulev and provide the	ard, New London, product number.
Deep red Aspen green Cool cream Powder blue	Medium SC-021 SC-023 SC-024 SC-027	Large SC-030 SC-031 SC-034 SC-036	
Absolutely no ref February 14 throu		ional items. Prom	otion runs from

From:	a.bisset@vonocorp.com
То:	help@agostiapparel.com
Subject:	Shirt exchange
Date:	February 21

Dear Customer Service,

On February 15 I ordered a Classic Shirt, product number SC-030, which I received on February 20. After trying it on, I realized that the shirt is too large for me, so I would like to exchange it for a size medium shirt. However, my work requires that I move abroad for an extended period of time; I am scheduled to leave on the evening of February 27. I sent the shirt to you by regular mail today. Will my exchange be processed in time for me to receive the new shirt at my current address? If not, would I be required to pay additional charges for having the shirt sent to my new location in Paris, France? In that case, I would like to request a refund.

Thank you for your help.

Alain Bisset

#### 186. What is suggested about the Classic Shirt?

- (A) It is available in four sizes.
- (B) It is manufactured in New London.
- (C) It must be washed by hand.
- (D) It is a best-selling item.
- **187.** How can customers obtain a discount on the shirt?
  - (A) By purchasing a minimum of two shirts
  - (B) By ordering during a certain time period
  - (C) By providing a special account number
  - (D) By joining a mailing list
- 188. What color shirt did Mr. Bisset order?
  - (A) Deep red
  - (B) Aspen green
  - (C) Cool cream
  - (D) Powder blue

- **189.** By when must the smaller shirt be delivered to Mr. Bisset's current address?
  - (A) By February 15
  - (B) By February 20
  - (C) By February 27
  - (D) By February 28
- 190. What is suggested about Mr. Bisset?
  - (A) He will soon leave for a vacation.
  - (B) He will not be able to receive a refund.
  - (C) He has not yet returned the shirt.
  - (D) He has recommended the shirt to a colleague.

From:	Hannah Grant <granth@lynottconsulting.ie></granth@lynottconsulting.ie>		
To:	Siobhán Sullivan <ssullivan@harmont.ie></ssullivan@harmont.ie>		
Date:	12 March		
Subject:	Arjun Verma		

Dear Ms. Sullivan,

Arjun Verma listed you as a reference when he applied for the position of Equities Analyst at Lynott Consulting. I have had a preliminary phone interview with Mr. Verma, and he is now under consideration for a final interview. Since you were his supervisor, I would like to get your review of his performance at Harmont & Company in the position of Junior Analyst. Particularly, I would like to know about his ability to use Allox Pro, STYS Technology, and other statistical software programs. Additionally, since the position here requires some supervisory skills, did he have an opportunity to manage any staff members?

Thank you for your time and help.

Sincerely,

Hannah Grant Market Equities Director

> Lynott Consulting Dublin • Glasgow • Hong Kong • Singapore

25 March

Arjun Verma 40 Pace Park Ongar, Dublin 15

Dear Mr. Verma,

Based on the strong referral I received from Siobhán Sullivan, I would like to invite you to a final interview for the position of Equities Analyst at the Lynott Consulting headquarters in Dublin. Ms. Sullivan noted that not only did you complete bimonthly statistics workshops offered by your previous employer, but you also trained junior members in the department, with much success. Ms. Sullivan also confirmed that you are a highly skilled user of Allox Pro and STYS Technology. As part of our interview process, we ask candidates to use both of these programs to analyze market data and provide recommendations. I trust this part of the interview will go very smoothly for you.

Please contact me at granth@lynottconsulting.ie to schedule a date and time to meet. I look forward to hearing from you.

Sincerely,

Hannah Grant

Hannah Grant Market Equities Director

### 191. What is suggested about Mr. Verma?

- (A) He is moving to Dublin.
- (B) He is searching for an entry-level job.
- (C) He has interviewed for a new position.
- (D) He has recently received a promotion.
- 192. Who most likely is Ms. Sullivan?
  - (A) A developer of Allox Pro
  - (B) An analyst for STYS Technology
  - (C) A job candidate at Lynott Consulting
  - (D) A manager at Harmont & Company
- **193.** According to the e-mail, what is required of the equities analyst?
  - (A) Strong academic performance
  - (B) Effective presentation abilities
  - (C) Technical writing skills
  - (D) Specific software experience

- 194. Why does Ms. Grant write to Mr. Verma?
  - (A) To inform him of a decision
  - (B) To invite him to a workshop
  - (C) To ask that he provide some data
  - (D) To request that he process an application
- **195.** What is suggested about Harmont & Company?
  - (A) It frequently invests in new technologies.
  - (B) It regularly provides training for employees.
  - (C) It operates in four international cities.
  - (D) It plans to expand its financial services.

## Questions 196-200 refer to the following announcement and e-mail.

*Sant Business Reporting*, a leading source of information on global business and financial news, has internships available at its headquarters at the Henston Corporate Center in the following areas.

- Newsroom: Research story ideas, answer phones, respond to e-mail correspondence, and provide support to newsroom staff. Knowledge of current business events is required.
- SantNews.com: Proofread, edit, and update online content for the online editorial staff. Excellent writing and editing skills are a prerequisite. A writing sample is mandatory.
- **Studio Operations:** Assist engineers and technicians with cameras, microphones, lighting, and other television studio equipment. Experience using audio-visual equipment is essential. Please supply two references.
- Archives: Organize video, audio, and written content in the company archival system. Search the system for content requested by various departments. The position demands a detail-oriented intern with strong research skills.

Candidates should be currently enrolled in a degree program in a related field or have recently graduated. Interns must work at least twenty hours per week, have superior communication and computer skills, and have an interest in broadcast news. To be considered, complete an application, available from www.santbusiness.com/intern, and forward it, along with your résumé, to internship@santbusiness.com by May 15. Some departments require additional materials; include these with your application as needed.

From:	rpoznanski@drea.edu	
То:	internship@santbusiness.com	
Date:	May 5	
Subject:	Available Internship	
Attachment:	RP_resume.txt; RP_writing_sample.txt	

To Whom It May Concern,

I am writing to apply for an internship at Sant Business Reporting. Please find attached my application, résumé, and the required writing sample.

As a communications major at Drea University with previous experience as a research assistant at Blakely Media Outlet and as an administrative assistant at Rinwell Corporation, I am an ideal candidate for your internship. Currently, I am employed on a part-time basis at my university's library but can work at Sant Business Reporting for fifteen hours weekly throughout the summer as well as the academic year.

I hope to hear from you soon.

With best regards,

Robert Poznanski

- **196.** What is suggested about Sant Business Reporting?
  - (A) It provides housing for interns.
  - (B) It sells financial training videos.
  - (C) It offers certificates in journalism.
  - (D) It broadcasts news on television.
- 197. What is required of all internship applicants?
  - (A) An advanced degree in business
  - (B) An ability to communicate effectively
  - (C) Previous work experience in journalism
  - (D) Two letters of reference
- **198.** What department is Mr. Poznanski most likely applying to?
  - (A) Archives
  - (B) Newsroom
  - (C) SantNews.com
  - (D) Studio Operations

- **199.** Why might Mr. Poznanski's application be declined?
  - (A) He is available for fewer hours than required.
  - (B) He was employed by Sant Business Reporting in the past.
  - (C) He cannot work during the academic term.
  - (D) He did not provide his application by the deadline.
- 200. Where does Mr. Poznanski currently work?
  - (A) At Blakely Media Outlet
  - (B) At Drea University
  - (C) At Henston Corporate Center
  - (D) At Rinwell Corporation